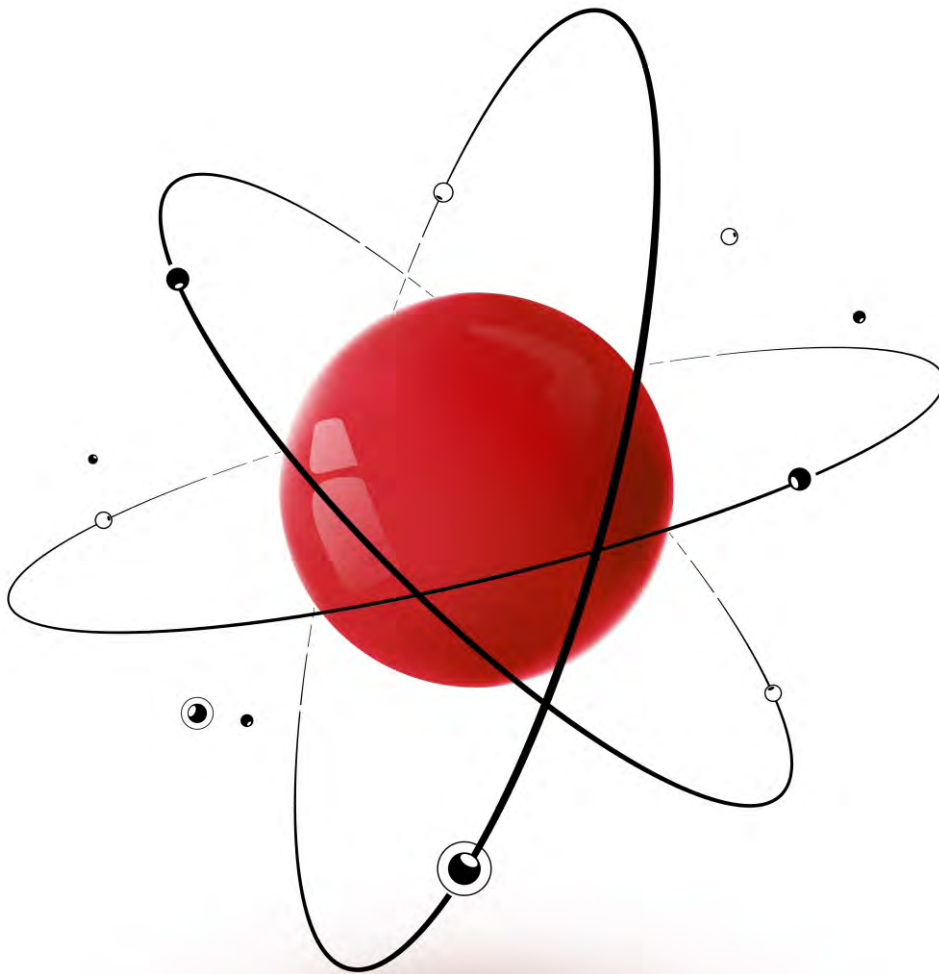




RC 168762
**Consolidated Hallmark
Insurance Plc**

Anxiety Away, Value Assured

2022 Annual Report & Accounts



Synergy &
Versatility

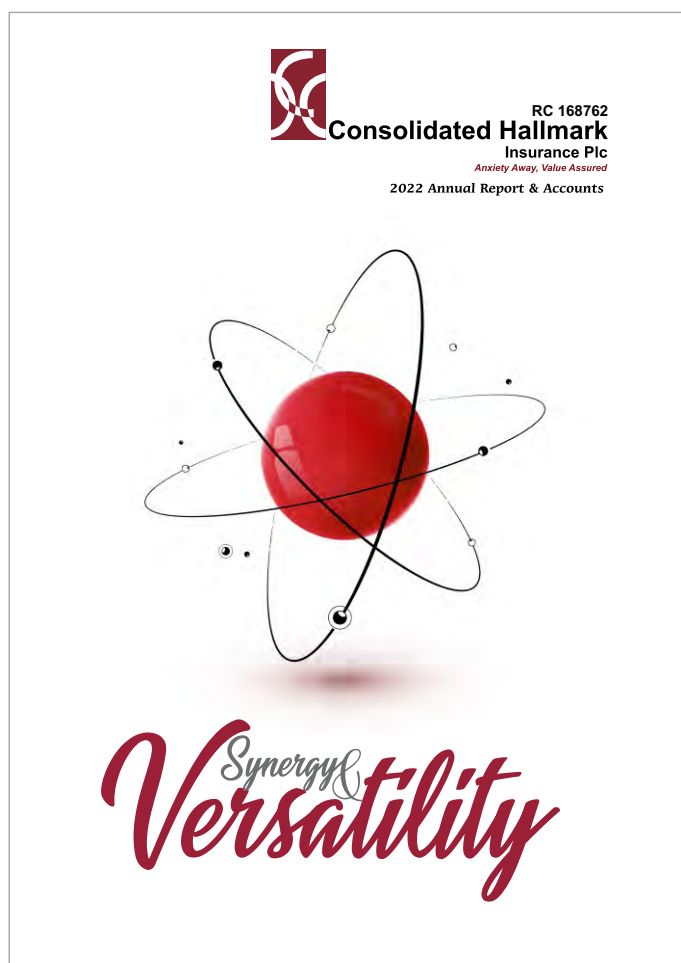
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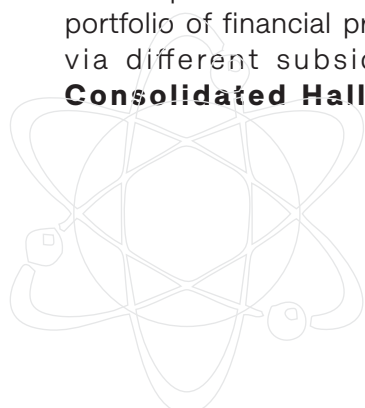


Synergy & Versatility: Thematic Synopsis

Synergy is achieved when individuals or groups work together, their collective actions result in a greater outcome than the sum of their individual efforts. Versatility, on the other hand, is the ability to adapt and excel in a variety of situations or roles. These values of synergy and versatility vividly capture the emergence of the evolving **Consolidated Hallmark family** as a financial services group of companies leveraging its diversified portfolio of financial products and services via different subsidiaries which are **Consolidated Hallmark Insurance,**

Hallmark Health Services Limited (Hallmark HMO), Hallmark Finance Company Limited and CHI Micro Insurance Limited.

With our synergy and versatility, customers can access a broad range of financial services under one roof through our subsidiaries that are aligned with the group hallmark of excellence. This will ultimately create a seamless experience for customers; enable us to achieve success and sustainability, and remain competitive.





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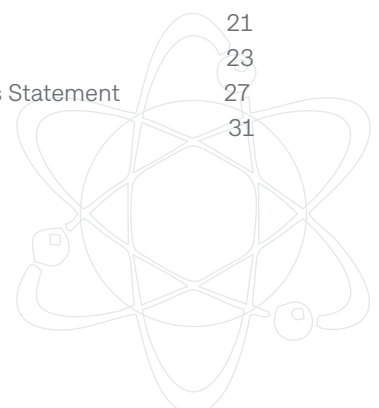


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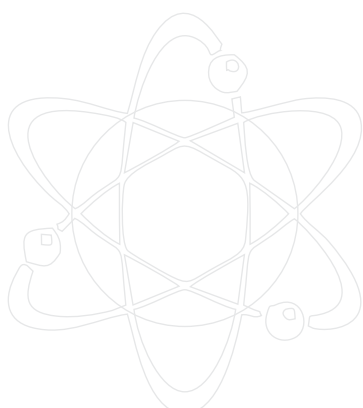


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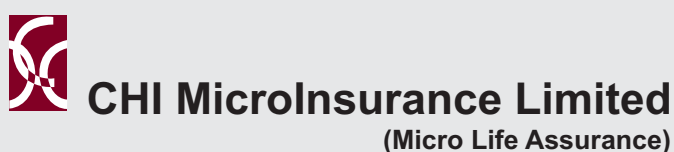
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We are the second insurance company in Nigeria to obtain the prestigious ISO 9001:2015 (Quality Management Systems Certification).



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Consolidated Hallmark Insurance (CHI) Plc is a leading general business insurance company positioned to change the public perception of insurance in Nigeria. With the help of our people and technology, we ensure we are there for our customers when they need us most because our primary objective is to deliver exceptional service to you, our customer. We are here to reduce anxiety and cater for our customers needs. We have got you covered from Aviation to Oil & Gas, Marine, Motor Insurance, Gadget Insurance, Home Insurance to Business Insurance, and all General Insurance classes.

Birthered from a strategic merger in 2007, Consolidated Hallmark Insurance Plc has become one of the top players in General Business and Special Risks Insurance underwriting in Nigeria today.

For over sixteen years, we have carved a niche for ourselves through big-ticket transactions in the Aviation, Oil and Gas, Marine Cargo and Hull Business as well as our motor insurance business with a reputation built on our core values-PRICE (Professionalism, Relationship, Integrity, Customer Focused and Excellence). Leveraging the capabilities and unique skills of the entire group, we provide premium risk management, health management and financial services solutions to our clients.

Our commitment to serving you better has seen us make key investments in our People, Processes and Technology.

We are the second insurance company in Nigeria to obtain the prestigious ISO 9001:2015 (Quality management systems) certification.





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Brand Platform

Our Corporate Anthem

"To Insure and Inspire"

Here we stand
Built on Excellence
and Professionalism
Ever Ready
To Insure and Inspire our customers
Because we're Customer-Focused in every way

Here we stand
To serve and deliver with Integrity
To reduce worries and add value
To every relationship we build
We are CHI
Consolidated Hallmark Insurance Plc



Our Vision

To be the first choice
provider of insurance
and other financial
services in Nigeria

Our Mission

To Preserve Wealth,
Reduce Anxiety, and
create Value

Our Core Values

Professionalism
Relationship
Integrity
Customer Focused
Excellence



Professionalism



Relationship



Integrity



Customer Focused



Excellence



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Our Value Proposition

- Innovation
- Adaptation
- Continuous Improvement

CHI Plc is on a mission to Preserve Wealth, Reduce Anxiety and Create Value for our customers. This is a company that preserves your assets through insurance, and when losses occur, reduces the anxiety that usually accompanies such.

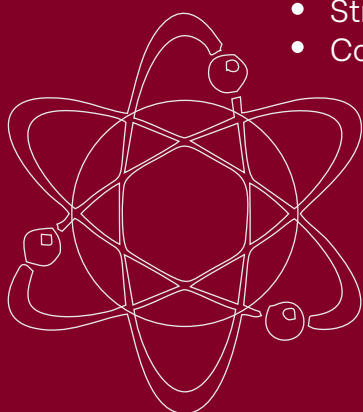
We have always been committed to quality, thus earning us the NIS ISO 9001:2015 certification from the Standards Organization of Nigeria in recognition of our conformity to internationally acceptable standard requirements.

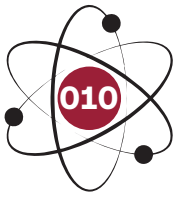
- Customer Centric
- Prompt Claims Payment
- A Market Leader in Aviation and Oil & Gas Insurance
- Strong Brand Equity
- Competent Workforce

We do not take this privilege for granted, and will continue to provide our customers with the right level of quality service delivery expected of a world-class insurance company.

So, choose and stick with CHI Plc today because we are committed not only to meeting the expectations of our clients but surpassing them.

CHI is an organisation that has been outstanding in a broad category of performance areas. Some of our key strengths include:

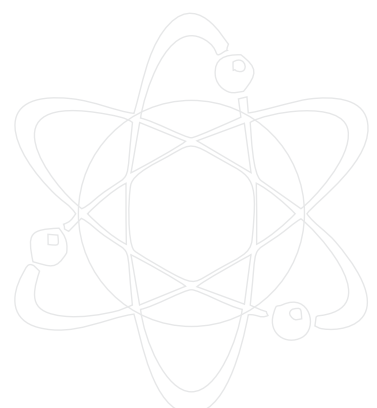
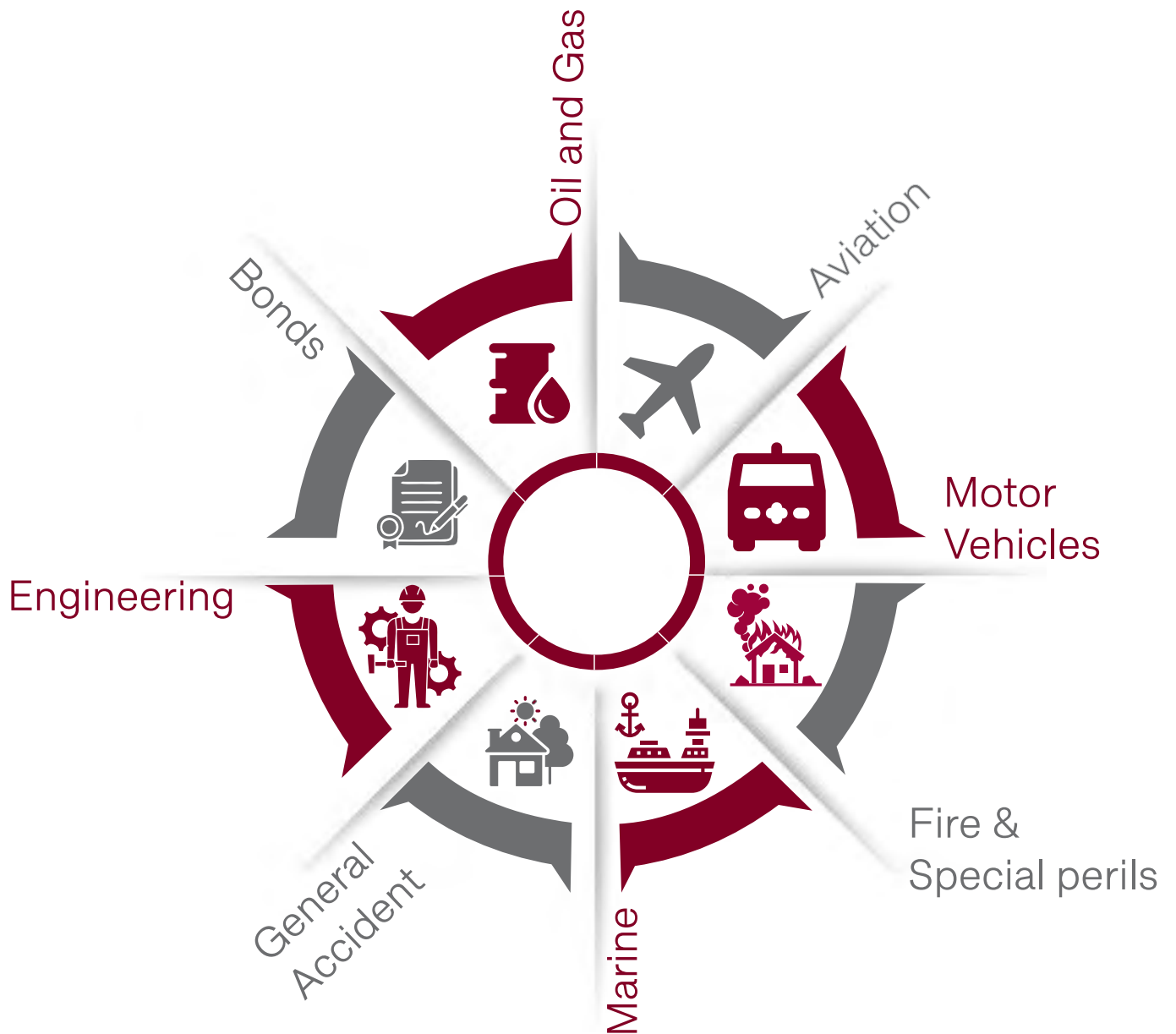




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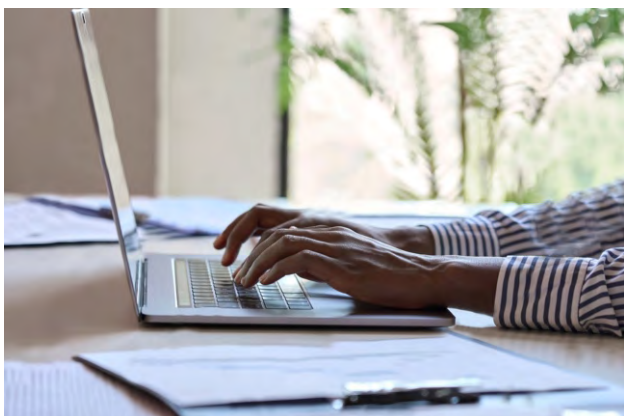
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Our Focus Market



Our Journey

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Corporate Profile

Consolidated Hallmark Insurance (CHI) Plc is a **General Business and Special Risks Insurance** underwriting firm fully capitalized in line with statutory requirements of the industry regulator – the National Insurance Commission.



The company was incorporated on 2nd August 1991 as a private limited liability company and commenced operations in 1992. It was converted to a public limited company in July 2005 and in 2007 changed its name from Consolidated Risk Insurers Plc to Consolidated Hallmark Insurance Plc. The company's shares were listed on the floor of the Nigerian Stock Exchange on 22nd February, 2008.

Over the years, we have earned a reputation in providing leadership in Aviation, Oil and Gas, Marine Cargo and Hull Business and other non-life insurance underwriting including Motor Vehicles, Fire and Special Perils, Goods-in-Transit, Engineering Insurance, amongst others.

With a formidable team of highly experienced and committed professionals, CHI Plc prides itself in providing a robust training and retraining programme to enable the team keep abreast of developments locally and at the global level. This is backed by the deployment of a state-of-the art technology infrastructure that ensures prompt service delivery on-line real-time across office locations in the various geopolitical zones of the country.

Consolidated Hallmark blazed the trail in the deployment of ICT infrastructure for the on-line transaction of insurance business in the industry through a user friendly platform with the url www.motorthirdpartyonline.com. in 2008.

The company has a Board of Directors made up of highly skilled technocrats cutting across various sectors of the economy.

Products & Services

1. Oil, Energy And Special Risks:
 - ▶ Offshore risks
 - ▶ Onshore risks
2. Compulsory Insurance (Online Payment):
 - ▶ Motor third party - Individual & Fleet Registration
 - ▶ Occupiers Liability Insurance
 - ▶ Builders Liability (open) Insurance
 - ▶ Healthcare Professional Indemnity Insurance
3. Contractors All Risk
4. Bonds:
 - Bid/Tender Bond
 - Performance Bond
 - Advance Payment Bond

5. Householders Comprehensive Insurance
6. Consequential Loss Insurance
7. Professional Indemnity Insurance
8. Aviation Insurance
9. Goods-In-Transit
10. Money Insurance
11. Plant Insurance
12. Machinery Breakdown Insurance
13. Motor Vehicles Insurance
14. Fire Insurance
15. Burglary Insurance
16. Marine Cargo/Hull Insurance
17. Travel Insurance

Subsidiaries

- I. Hallmark Health Services Limited -
 1. Group & Employee health plan
 2. Retail Health Plan
- ii. Hallmark Finance Company Ltd -
 1. Loans to public sector
 2. Loans to private sector
 3. Leases
 4. Treasury Management
 5. Financial Advisory Services
- iii. CHI Micro Insurance -
 1. Credit Life
 2. CHI Microinsurance Limited
 3. Group Life
 4. Welfare Plan
 5. Cooperative Plan



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Commitment to CSR

We remain committed towards improvement/development of not only our immediate operating environment but the society at large. Towards this end, we have provided and continually provide support in the following areas:



Annual Blood Donation.

In commemoration of the yearly World Blood Donation Day, Hallmark HMO, (a subsidiary of Consolidated Hallmark Insurance Plc) partners with the Lagos University Teaching Hospital (LUTH) for voluntary donation of blood by staff of member companies of the organization.

The exercise is geared towards boosting supply in the blood bank of the leading tertiary healthcare provider, to improve access by needy patients and the health officials conduct the screening of volunteers for safety in line with health.



Support for Orphanage Homes

On a yearly basis, we extend a hand of love and compassion to the less privileged around us. Part of this has led to the donation of food items and provisions worth millions of Naira to orphanages and homes of the needy in Lekki, Yaba, Surulere, Ketu, Ibadan Abuja and Port Harcourt.



Industry Talent Grooming

Poised to continually groom talents for the insurance industry, promote research and academic excellence, we have for the last 10 years organized the Annual Essay Competition for young undergraduates studying Insurance or Actuarial Science in tertiary institutions in Nigeria. The competition has made significant impact in the lives of participants not only through the winning cash prizes ranging from N250,000 to N100,000 but development of their talents which has enriched the workforce of the industry.

The competition has over the years helped to stimulate discourse on pertinent issues in the insurance industry. We have continued to invest our time and resources towards the sustenance of the scheme across the country, with processes for awards of the 11th edition (2021 version) on.



Environmental Conservation

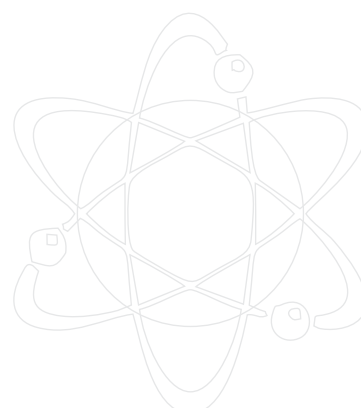
In support of the campaign against deforestation, we have significantly reduced the use of paper and are gradually moving towards a paperless environment in our operations through the robust use of technology. "If you do not really need it, do not print" is a message we embrace.



Protection for Industry Journalists

We are at the forefront of providing valued protection for insurance journalists who are exposed to various road and other risks in the course of reporting developments in the industry. The General Accident Insurance Scheme offers compensation to the tune of N24 million to the corps of the National Association of Insurance and Pension Correspondents in the event of Accidental Death, Permanent Disability or for Medical Expenses incurred as a result of an accident.

The scheme has been running for nine years and renewable annually on the 1st October anniversary of the nation's independence.



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Directors

Mr. Obinna Ekezie	Chairman
Mr. Eddie Efekoha	Group Managing Director/CEO
Mr. Babatunde Daramola	Executive Director Finance, Systems & Investment
Mrs. Mary Adeyanju	Executive Director-Operations
Prince Ben Onuora	Non-Executive Director
Mrs. Adebola F. Odukale	Non-Executive Director
Mr. Shuaibu Abubakar Idris	Independent Non-Executive Director
Dr. Layi Fatona	Non-Executive Director

Company Secretary

Mrs. Rukevwe Falana
FRC/2016/NBA/00000014035
Consolidated Hallmark Insurance Plc
266, Ikorodu Road
Obanikoro, Lagos

Registered Office

Consolidated Hallmark Insurance Plc
266, Ikorodu Road
Obanikoro, Lagos

Registration Number

168762

Corporate Head Office

Consolidated Hallmark Insurance Plc
266, Ikorodu Road
Obanikoro, Lagos
FRC/2013/0000000000608
Email: info@chiplc.com

Registrars

Meristem Registrars & Probate Services Ltd
213, Herbert Macaulay Road
Adekunle, Yaba Lagos
Tel: +234 (1) 8920491-2
Lagos

Reinsurers

African Reinsurers Corporation
Continental Reinsurance Plc
WAICA Reinsurance Corporation

Actuary

Ernst & Young
UBA House
10th Floor
57 Marina
Lagos
FRC/2012/NAS/000000000738
Tel: + 234 1 6314 543

Auditors

SIAO (Chartered Accountants)
18b, Olu Holloway Road
Off Alfred Rewane Road
Falomo Ikoyi, Lagos
P.O.Box 55461, Falomo
Ikoyi, Lagos.
Tel: +234 01 463 0871-2
Website: www.siao-ng.com
E-mail: enquiries@siao-ng.com

Subsidiaries

CHI Capital Limited
33D Bishop Aboyade Cole Street
Victoria Island Lagos

Hallmark Health Services Limited
264, Ikorodu Road
Obanikoro, Lagos

Hallmark Finance Company Limited
Plot 33D Bishop Aboyade
Cole Street, Victoria Island, Lagos.

CHI Microinsurance Limited

Corporate Office: 5A,
Sawyer Crescent,
Anthony Village, Lagos.
Tel: +234-1-2912543, 2912532



Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the 28th Annual General Meeting of the Members of Consolidated Hallmark Insurance Plc will be held on the 24th of May 2023 at 11.00am prompt at Agip Recital Hall, Muson Centre, 8/9 Marina, Lagos to transact the following business:

ORDINARY BUSINESS

1. To receive the Company's Audited Financial Statement for the year ended 31st December 2022 together with the reports of the Directors, Auditors and Audit Committee thereon.
2. To declare a dividend.
3. To re-elect Directors.
4. To re-appoint the Auditors.
5. To authorize the Directors to determine the remuneration of the Auditors.
6. To disclose the remuneration of Managers of the Company
7. To elect Members of the Audit Committee.

SPECIAL BUSINESS

1. To approve the remuneration of the Directors for the year ending 31st December 2023.

Dated this 26th day of April 2023.

BY ORDER OF THE BOARD

RUKEVWE FALANA

Company Secretary
FRC/2016/NBA/00000014035

PROXY:

A member of the Company entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a Member of the Company. Executed form of proxy should be deposited at the Company's Registrars' Office, Meristem Registrars & Probate Services Ltd, or via email at info@meristemregistrars.com not less than 48 hours before the time of holding the meeting. To be effective the proxy form should be duly stamped and signed by the Commissioner for Stamp Duties.

LIVE STREAMING OF THE AGM

The AGM will be streamed live online. This will enable Shareholders and other Stakeholders who will not be attending physically to follow the proceedings. The link for the AGM live streaming will be made available on the Company's website at www.chiplc.com

CLOSURE OF REGISTER AND TRANSFER BOOKS

The Register of Members and transfer books will be closed from Friday, 14th April 2023 to 20th April 2023 (both dates inclusive) for the purpose of dividend payment making Thursday, April 13th, 2023, the qualification date.

DIVIDEND PAYMENT:

The Board of Directors of the Company has recommended a dividend of N0.03 that is 3Kobo per ordinary share of 50Kobo, which is payable less withholding tax. If the recommendation is approved at the forthcoming Annual General Meeting, the Shareholders whose names appear in the Register of Members as at the close of business on the 13th of April 2023 will have their accounts credited immediately after the Annual General Meeting on 24th May 2023.

E-DIVIDEND

All Shareholders are hereby advised to update their records and forward details of such records and account numbers to the Company's Registrars, Meristem Registrars & Probate Services Limited for faster receipt of dividend. Detachable forms in respect of mandate for e-dividend payment, unclaimed/stale dividend payment and Shareholder's data update are attached to the Annual Report and Accounts for your completion. Any Shareholder who is affected by this notice is advised to complete the form(s) and return same to the Company's Registrars, Meristem Registrars & Probate Services Limited, 213 Herbert Macaulay Way, Adekunle, Yaba, Lagos.

Please note that the aforementioned forms can also be downloaded from the Company's website: www.chiplc.com.

RIGHT OF SECURITIES' HOLDER TO ASK QUESTIONS

"Securities Holders have a right to ask questions not only at the meeting, but also in writing prior to the meeting and such questions may be submitted to the Company at 266 Ikorodu Road, Obanikoro, Lagos or via email at info@chiplc.com on or before the 19th May 2023.

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Notice of Annual General Meeting

E-ANNUAL REPORT

The electronic version of this Annual report (e-annual report) can be downloaded from the Company's website www.chiplc.com. The e-annual report will be emailed to all Shareholders who have provided their email addresses to the Company's Registrars. Shareholders who wish to receive the e-annual report are kindly requested to send an email to info@chiplc.com or investorrelations@chiplc.com or info@meristemregistrars.com

WEBSITE

A copy of this Notice and other information relating to the meeting can be found at www.chiplc.com

AUDIT COMMITTEE

In accordance with section 404(6) of the Companies and Allied Matters Act 2020, any Member may nominate a Shareholder as a Member of the Audit Committee by giving notice in writing of such nomination to the Company Secretary at least 21 (Twenty-One) days before the Annual General Meeting.

Section 404 (5) of CAMA 2020 provides that "All members of the Audit Committee shall be financially literate, and at least one member shall be a member of a professional Accounting body in Nigeria established by an Act of the National Assembly".

In view of the above, nominations to the Statutory Audit Committee should be supported by a Curriculum Vitae of the nominees.

RE-ELECTION OF DIRECTORS

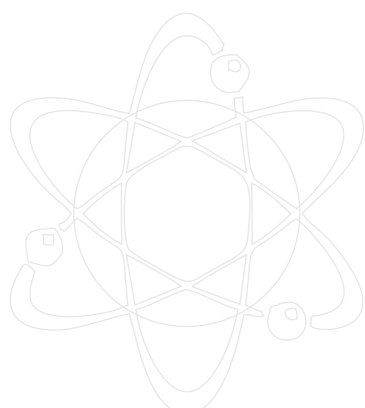
In accordance with the Company's Articles of Association, Prince Ben Onuora and Mrs. Adebola Odukale are retiring by rotation at this meeting and being eligible offer themselves for re-election. Please note that the biographical details of Prince Ben Onuora and Mrs. Adebola Odukale who are seeking re-election is provided in the Annual Report.

AGE DECLARATION

Dr. Layi Fatona in accordance with section 278 (1) of the Companies and Allied Matters Act 2020, intends to disclose at this meeting that he is over 70 years of age.

PROFILE OF DIRECTORS

The profile of all Directors is available in the Annual Report and for viewing on the Company's website, www.chiplc.com.

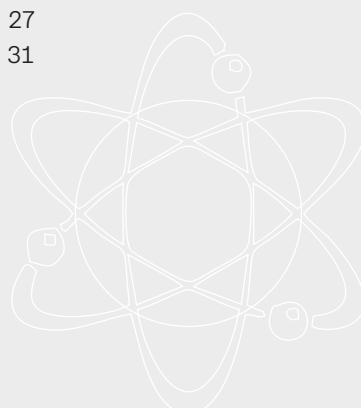




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Board Of Directors



Mr. Obinna Ekezie
Chairman

Mr. Obinna Ekezie is the Founder & immediate past Managing Director of one of the fastest growing and largest Internet travel sites in Africa, wakanow.com, which was established after an initial experiment with a travel website, Zeepravel.com.

He is an alumnus of the University of Maryland - Robert H. Smith College of Business, Maryland U.S.A and with a Minor degree in IBM Total Quality Management, from the same institution.

A talented strategist and tactician, his leadership offerings, strategic insights, and advice for market differentiation helped to secure Wakanow as the fifth fastest growing company in Nigeria within a short time.

A professional basketball player, his sojourn in the United States was remarkable with him signing on to attend and play basketball for the University of Maryland at College Park in 1995. He later competed at the highest levels in two continents while contributing to the success of teams including the Vancouver Grizzlies, Washington Wizards, Dallas Mavericks, Los Angeles Clippers, Atlanta Hawks, amongst others.

Mr. Ekezie is also the Founder/Chairman of African Basketball League, established to develop innovative organizational models in African Basketball.

He has also established the Organized Basketball Network (OBN). OBN is focused on grassroots basketball infrastructure development with the completion of the OBN Academy in Lagos, Nigeria.



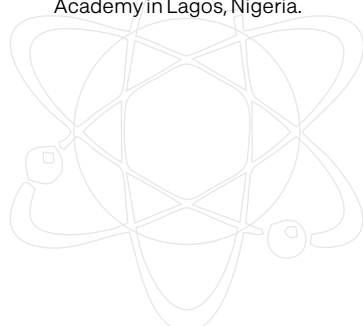
Mr. Eddie Efekoha
Group Managing
Director/CEO

Mr. Eddie Efekoha is the Group Managing Director & Chief Executive Officer of Consolidated Hallmark Insurance Plc, a position he has occupied since the company's merger in 2007. He also serves as Chairman of the Company's subsidiaries namely: Hallmark Finance Company Limited (a CBN licensed Finance company), Hallmark Health Services Limited (a Health Management Organization) and CHI Micro Insurance Limited (Life Assurance).

Mr. Efekoha was the 49th President & Chairman of the Governing Council of the Chartered Insurance Institute of Nigeria (2018-2020) and the 22nd Chairman of the Nigerian Insurers Association (2016-2018), the umbrella body of all licensed and operating insurance companies in Nigeria. At the continental level, he is the Chairman of the Book Review Committee of the African Insurance Organization.

Eddie worked previously with leading insurance brokerage and underwriting firms for a period spanning 1985 - 2007. These include but not limited to Hogg Robinson Nigeria, Glanvill Enthoven & Co. Nigeria Limited, Fountain Insurance Brokers Limited and Consolidated Risk Insurers Plc from 1985 to 2007 during which he held senior executive positions.

He holds a B.Sc. degree in Insurance and an MBA, both from the University of Lagos, Nigeria. A Fellow of the Chartered Insurance Institutes of both London and Nigeria, Mr. Efekoha has attended several local and international educational programmes including but not limited to the Chief Executive Programme (CEP-14) of the Lagos Business School; Leading Change & Organizational Renewal, Private Equity & Venture Capital and Owner/President Management Program (OPM 57) of the Harvard Business School, Boston, USA.





Board Of Directors



Mr. Babatunde Daramola
Executive Director, Finance,
Systems and Investment



Mrs. Mary Adeyanju
Executive Director,
Operations

Mr. Babatunde Daramola was appointed to the Board on April 1 2016. He was until this appointment the General Manager, Finance and Investment in Consolidated Hallmark Insurance Plc. He has played strategic roles in a number of Corporate Transformation projects within the Group in addition to his role as the Chief Financial Officer.

Mr. Daramola is a Fellow of the Institute of Chartered Accountants of Nigeria and Fellow of the Chartered Insurance Institute of Nigeria. He is also a Member of the Nigerian Institute of Management. He graduated from the Lagos State Polytechnic in 1994 with a Higher National Diploma in Insurance and also holds the MBA (Finance and Accounting) of the University of Liverpool (U.K.).

Tunde has vast working experience spanning Insurance Broking, Underwriting, Banking and Finance.

Tunde serves as a Non Executive Director of both Hallmark Finance Company Limited and Hallmark Health Services Ltd.

He is an alumnus of the Lagos Business School and a member of the Executive and Governing Council of the Lagos Business School Alumni Association (LBSAA).

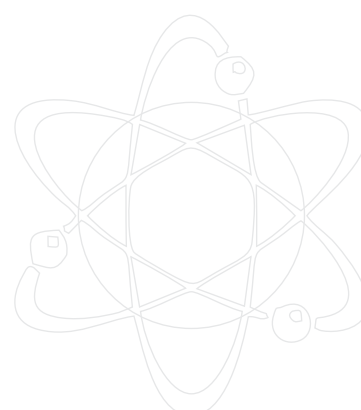
Mrs. Adeyanju was appointed to the Board on 27th July 2016, she possesses a Master's Degree in Business Administration from the Lagos State University as well as a B.A (Theatre Arts) and Diploma in Insurance from the University of Jos and Ahmadu Bello University respectively.

Mrs. Mary Adeyanju is a Fellow of the Chartered Insurance Institute of Nigeria, Mrs. Adeyanju has over two decades of varied experience in the Insurance industry, having commenced her career in Boof Africa Insurance Brokers. She later held top management positions in Carrier Insurance Brokers, First Chartered Insurance Company and later Consolidated Risks Insurers Plc.

Mary was the Regional Director, Lagos/Western Operations of Consolidated Hallmark Insurance Plc before assuming the position of Executive Director, Operations. She is also a Non Executive Director of Hallmark Finance Company Limited and Hallmark Health Services Limited.

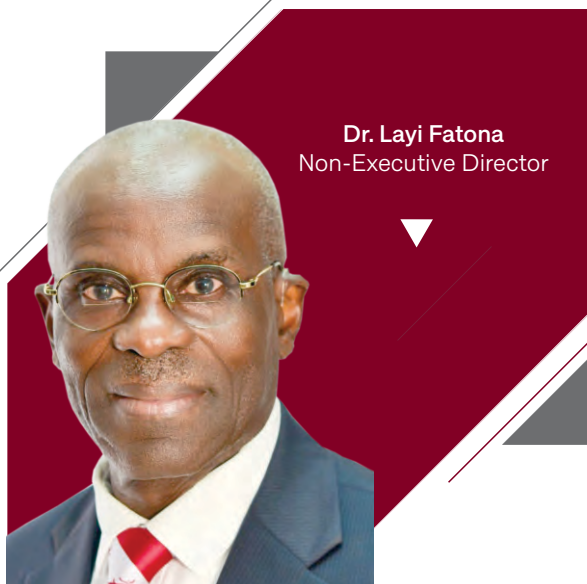
Mary has attended both local and international conferences and presented papers at various business fora.

She is an alumnus of the Lagos Business School.





Board Of Directors



Dr. Layi Fatona
Non-Executive Director

Dr. Layi Fatona joined the Board of Directors on 25th April 2019. He was the Chief Executive officer of Niger Delta Exploration and Production Plc, where he pioneered the first and only privately-owned and operated refinery in Nigeria (The Ogbale Mini Refinery). A Petroleum Geologist with more than forty years of oil industry experience. He graduated with a Bachelor of Science Degree in Geology at the University of Ibadan (Nigeria) in 1973 and obtained both the Masters of Science and Doctorate degrees in Petroleum Geology and Sedimentology from the Royal School of Mines, Imperial College of Science, Technology and Medicine, University of London.

He started his career as a Review Geologist responsible for regional geological studies in the Niger Delta with The Shell Petroleum Development Company, rising through the ranks in the seven years he was there. He left to join other like minds to start up Geotrex Systems Limited (Petroleum Exploration and Production Consultants) starting as a Senior Consultant and currently retaining the position of Chairman of the Company.

He holds other board positions across the industry. Layi is a staunch believer in the ability of indigenous minds to control the narrative of the Nigerian oil and gas industry. He insists that Nigerians can and should increasingly play major roles in exploring, producing and creating additional value for the country and its people from our vast oil and gas reserves.



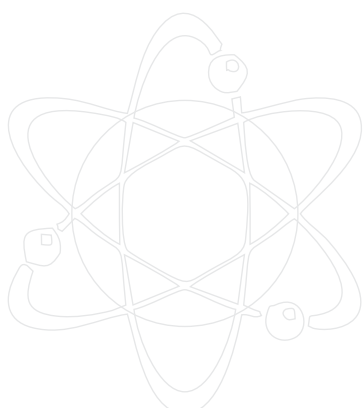
Mrs. Adebola F. Odukale
Non-Executive Director

Mrs. Bola Odukale joined the Board on 1st April 2016. She is an Associate of the Chartered Insurance Institute of Nigeria (AIIN). She started her Insurance career with Nigerian Life and Pensions Consultants in 1991 before joining Capital Express Assurance Ltd as a Branch Manager Ikeja.

She rose through the ranks in the company variously as Senior Manager, Technical, Controller Marketing, and Regional Director, South West prior to her appointment as the Managing Director of the company.

Mrs. Odukale holds the Bachelor of Science degree in Economics from the Obafemi Awolowo University, Ile-Ife, and an MBA in Human Resource Management from the Lagos State University.

Mrs. Odukale is a member of the Governing Council of the Nigerian Insurers Association (NIA) and Chartered Insurance Institute of Nigeria (CIIN).





Board Of Directors



Prince Ben Onuora
Non-Executive
Director

Prince Ben Onuora joined the Board on 1st April 2016. He holds both Bachelor's and Master's degrees in Law from the University of Lagos. He has been in commercial law practice for over three decades in leading law firms, including Benon Chambers where he is currently the Managing Partner.

He is an Arbitrator, Notary Public for Nigeria and a registered legal consultant by the Securities and Exchange Commission. He is a Fellow of the Nigerian Institute of Management (Chartered) as well as the Institute of Directors where he served as Hon. Legal Adviser and a member of the Governing Council.

He was also a member of the Board of Governors of the IoD Centre for Corporate Governance. Prince Onuora is a member of the Nigerian Bar Association, Capital Market Solicitors Association, Chartered Institute of Arbitrators (UK) and Negotiation & Conflict Management Group (Founders of the Lagos Multi-Door Courthouse).

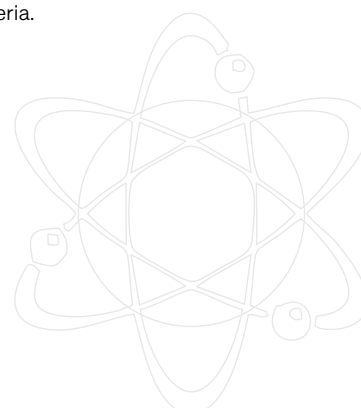


Mr. Shuaibu Abubakar Idris mni
Independent
Non-Executive Director

Mr. Shuaibu Abubakar Idris joined the Board on 26th October 2016. He is currently the Managing Director/Chief Executive Officer of Time-Line Consult Limited. He is responsible for providing strategic direction and guidance, managing the day to day operation and marketing of clients across the west coast of Africa and beyond.

Previously, he served as the Deputy Managing Director of Dangote Flour Mills Plc from April 2009 to December 2010 where he was saddled with the responsibility for the overall management of the company and coordination of the Supply Chain, Sales and Marketing, Human Resource, Finance, Quality Control and Corporate Affairs. Prior to becoming Deputy Managing Director, he has served as the Special Assistant to the Group Chief Executive Officer; Dangote Group, Group Treasurer, Executive Director; Sales and Marketing and Group General Manager Human Resources and Administration from where he amassed several years of professional experiences. He was an Investment and lending banker and rose to senior management and director positions respectively at a Nigerian bank.

Mr. Idris completed the Lagos Business School and the Harvard Business School Advanced Management Programme (AMP) and the Advanced Leadership Programme from George Business School, Cambridge University, UK. He also attended the prestigious National Institute for Policy and Strategic Studies, Kuru, Jos, Nigeria.

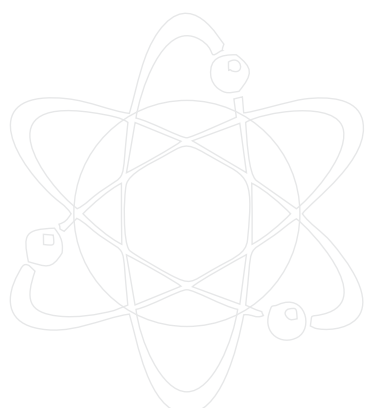




Result at a Glance

	Group				Company			
	31 December 2022 N'000	31 December 2021 N'000	%	Change N'000	31 December 2022 N'000	31 December 2021 N'000	%	Change N'000
Financial Position								
Cash and cash equivalents	1,669,477	2,857,075	-42%	(1,187,598)	1,183,949	2,044,305	-42%	(860,356)
Financial assets	8,855,080	5,439,298	63%	3,415,781	6,325,958	3,926,828	61%	2,399,130
Trade receivables	831,494	601,620	38%	229,873	773,061	543,897	42%	229,163
Investments	6,828,009	6,476,777	5%	351,232	8,084,872	7,787,994	4%	296,878
Other receivables & prepayments	292,572	222,693	31%	69,880	652,618	547,377	19%	105,241
Intangible Assets	64,110	76,703	-16%	(12,593)	22,104	29,482	-25%	(7,378)
Total assets	18,540,742	15,674,166	18%	2,866,575	17,042,562	14,879,884	15%	2,162,679
Insurance contract liabilities	6,547,611	5,474,050	20%	1,073,561	6,329,022	5,299,545	19%	1,029,477
Total liabilities	8,728,325	6,662,383	31%	2,065,942	7,589,004	6,210,955	22%	1,378,050
Issued and paid up share capital	5,420,000	5,420,000	0%	-	5,420,000	5,420,000	0%	-
Share premium	168,934	168,934	0%	-	168,934	168,934	0%	-
Contingency reserve	2,800,340	2,437,638	15%	362,701	2,799,201	2,437,343	15%	361,858
Statutory reserve	91,263	72,040	27%	19,223	-	-	-	-
Regulatory risk reserve	1,828	1,354		474	-	-	-	-
Revaluation reserve	128,677	115,793		12,883	128,677	115,793		12,883
Fair Value Through OCI Reserve	39,180	30,616	28%	8,565	39,163	30,669		8,494
Retained earnings	1,162,195	765,408	52%	396,787	897,583	496,189	81%	401,394
Shareholders fund	9,812,417	9,011,784	9%	800,633	9,453,558	8,668,929	9%	784,629

	31 December 2022 N'000	31 December 2021 N'000		N'000	31 December 2022 N'000	31 December 2021 N'000		N'000
Comprehensive Income								
Gross premium	12,826,865	10,500,388	22%	2,326,477	12,061,937	10,024,047	20%	2,037,889
Net Premium earned	6,858,715	6,049,535	13%	809,179	6,153,927	5,538,172	11%	615,755
Net underwriting income	7,573,241	6,578,553	15%	994,688	6,868,453	6,067,189	13%	801,264
Other revenue	1,906,760	1,276,355	49%	630,405	1,335,218	697,251	91%	637,966
Total Revenue	9,480,000	7,854,908	21%	1,625,093	8,203,671	6,764,441	21%	1,439,230
Net Claims paid	(2,599,181)	(2,287,962)	14%	(311,219)	(2,061,770)	(1,923,940)	7%	(137,830)
Other expenses	(5,473,114)	(4,595,271)	19%	(877,844)	(4,775,590)	(4,076,285)	17%	(699,305)
Total Benefits, Claims and Other Expenses	(8,072,296)	(6,883,233)	17%	(1,189,063)	(6,837,361)	(6,000,225)	14%	(837,136)
Profit before tax	1,407,705	971,675	45%	436,030	1,366,310	764,216	79%	602,095
Income tax expense	(411,720)	(181,037)	127%	(230,683)	(386,258)	(122,060)	216%	(264,198)
Profit for the year	995,985	790,638	26%	205,347	980,052	642,155	53%	337,896
Basic and diluted earnings per share (Kobo)	9.39	8.52			9.04	5.92		





Your *Family* is **BAE**
...so is your health

Their health is key.

Entrust us to make sure it's always and constantly at its best.
With our tailored packages and exceptional services, we are well
positioned to offer the finest in Health Services.



#BeforeAnythingElse



Hallmark HMO

264 Ikorodu Road, Obanikoro, Lagos
Tel: 0700 42556 275466
Email: info@hallmark.com



Chairman's Statement

“

During the 2022 Financial Year, your company once again braved all odds in the operating environment and is posting improved results in its top and bottom lines.

The results are an all-time high. They show a growth of 22% in Gross Premium Written Income, from N10,500,388,477 in 2021 to N12,826,865,218 in 2022.

Underwriting Profit grew from N1,915,312,119 in 2021

to N2,367,109,763 in 2022 while the Total Assets of the company was not left out in the impressive performance.

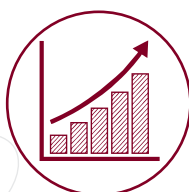
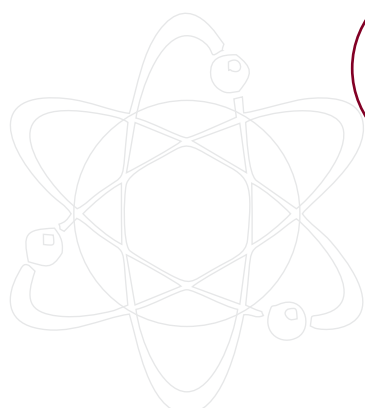
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Mr. Obinna Ekezie

Chairman Board of Directors

Responding to market dynamics



Focus on growing retail insurance



Create differentiated products



Technology driven



Chairman's Statement

Dear Colleagues on the Board,
Distinguished Shareholders,
Ladies and Gentlemen,

Thank you all for this opportunity to once again appear before you to render returns on the journey of your company for the past one year. It is my pleasure to welcome you to our 28th Annual General Meeting as we present our scorecard for the last financial year to you for review and approval.

2022 was indeed another remarkable year in the annals of our socio-economic history and certainly came with its own challenges on all fronts, but thanks to the support of all stakeholders including you, our distinguished shareholders, I am happy to report, as the results will show, that we have once again been able to brace the odds and report improvements in key performance indicators.

Our performance was impacted as usual by several factors at both local and the global levels, some of which are analysed below.

Global Economic Impact

Some key developments at the international front which impacted on national economies and business operations globally include foreign trade practices between the major economic powers including the United States of America and China. Activities of non-state actors on the international scene like the Organisation of Petroleum Exporting Countries (OPEC) also in the usual manner affected the price of crude oil, the mainstay of the Nigerian Economy.

From a price of about \$78 per barrel for the global benchmark crude oil, Brent at the onset of the year 2022, the year ended with the price closing at roughly \$85 per barrel according to statistics from the Energy Information Administration EIA. 2022 was a year of relative stability and modest improvement in the price of the commodity at an average price of \$100 per barrel when compared with the 2021 average of \$70 and \$42 of the year 2020 due to the impact of COVID-19. The improved price of the commodity meant more revenue to the Nigerian Government but conversely, this again led to a greater burden of higher costs of petroleum products including Premium Motor Spirit (PMS or Petrol), Automotive Gas Oil (AGO or Diesel) which most business organisations and manufacturers depend on to power their operations in view of the deteriorating power supply situation.

From a modest Gross Domestic Product growth of 5.9% attained by the world economy in 2021, the International Monetary Fund (IMF) in their World Economic Outlook Report, projected 2022 growth to slow to 3.2%, the weakest growth profile since 2001, apart from the era of the global financial crisis and the covid-19 disruption. Several factors were attributed for this, including the contraction in global output, with downturns in China and Russia, a spike in global inflation which was higher than expected, and the negative spill overs from the war in Ukraine. The war led to increase in food and fuel prices, with low-income countries being the hardest hit. The Global growth however slowed to 3.2% as projected.

Operating Environment

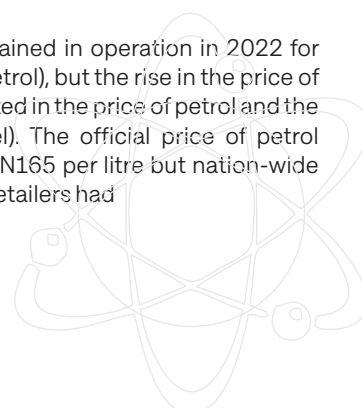
Companies operating in the Nigerian Business Environment experienced some major challenges in 2022, most significant of which were the volatility in the Foreign Exchange Market and the attendant rise in the cost of inputs, prices of petroleum products, money and equities market, and inflation with its impact on the purchasing power of the populace. These factors contributed in various ways to the operating results of operators, your company not being an exception.

Foreign Exchange Market

The Nigerian Economy, being heavily dependent on foreign inputs continues to bear the brunt of the volatility in exchange rates of the Nigerian Naira NGN to other major currencies. There is yet to be a convergence between the official and unofficial exchange rates leaving room for an unprecedented wide differential. In 2022, the average exchange rate of USD \$, to the NGN N the major currency for international transactions was \$1:N423.7 with a low of \$1:N410.93 on 9th January, 2022. Conversely, the average rate was \$1:N403.58 in 2021 with the lowest rate on 27th April 2021 at \$1:N379.52. Although this trend indicates a marginal rate differential in the course of the two years in the official rates, the disparity with that of the unofficial market where huge funds are sourced by millions of small scale operators ballooned to an all-time high above N800:\$1

Prices of Petroleum Products

The subsidy regime remained in operation in 2022 for Premium Motor Spirit (petrol), but the rise in the price of crude oil of course reflected in the price of petrol and the deregulated AGO (diesel). The official price of petrol remained unchanged at N165 per litre but nation-wide scarcity resurfaced and retailers had





Chairman's Statement

a field day selling at different prices across the country before an upward price adjustment was effected to N185/N195 per litre for Major Marketers and Independent Marketers recently. The price of the deregulated Automotive Gas Oil (AGO or Diesel) which industries and other organisations depend heavily on to power their operations has remained high and continually fluctuates around N800 per litre from about N300 in 2021.

Money and Equities Market

Interest rates remain high in Nigeria, with reportedly the highest rates amongst her peers in the Next-11 (N-11), and BRICS states. Amongst the N-11 states, Bangladesh and Indonesia have rates hovering between 4-5% while the BRICS states have rates as low as 4.3-7.5%

The Monetary Policy Committee of the Central Bank of Nigeria raised the Interest Rate from 14% from 13%. The rate was again increased to 16.5% in November 2022 before the current 18%. Meanwhile, the maximum lending rate by banks reportedly reached a high of 28.14% in 2022 as reported by the CBN.

The Nigerian Exchange Limited (NGX) reported that the Equities market gained 25.2% in 2022. This was as a result of the rise in Market Capitalisation from the N22.29 trillion the NGX closed the year with in 2021 to N27.91 trillion in 2022. Meanwhile, the All-Share Index which represents the major performance benchmark rose by 19.98% to close the year at 51,251 42,716.44 points from 6.07% and 42,716.44 in 2021 respectively.

The NSE Market capitalization closed at N22.3tn as opposed to N21.1tn recorded at the end of 2020.

Gross Domestic Product

The Nigerian economy recorded a marginal growth of 3.52% in 2022 according to the National Bureau of Statistics. This is against a backdrop of a drop in the Gross Domestic Product rate from 3.40 in 2021 to 3.10 in 2022.

As at Q4 2022 just like in 2021, the growth in the economy was largely driven by the non-oil sector which contributed 95.66%. The growth in the oil sector was 4.34%, an improvement over the corresponding period of 2021 where - 8.06% was recorded. The services sector contributed 56.27% in the non-oil sector category while Agriculture was 24.05%

Nigerian Insurance Environment

The insurance sector witnessed a growth in premium income from the N630 billion recorded in 2021 to N726.2 billion in 2022, an increase of 36.3%. There is indeed hope that the growth potential in the industry are looking upwards and the attainment of a N1 trillion annual premium income is just around the corner.

The industry also paid a total of N318.2bn as claims to its customers, while total assets stood at N2.32tn by the close of the fourth quarter in 2022, a figure which represents a 4.4% expansion when compared with the previous year.

The National Insurance Commission (NAICOM) continued to play its regulatory role in its efforts to ensure smooth operations by all players. In this regard, the commission intensified its call for the adoption of technology by insisting on the use of its digital portal for uploads and called on operators to align their operations to the portal.

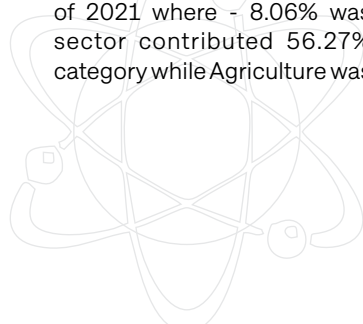
A major development which took the industry and members of the public by surprise was the increase in the premium rate for third party motor insurance cover and stricter regulation of rating for comprehensive version. It is good that consumers are settling down to the reality of the change which took effect from 1st January, 2023. We remain committed to giving value to our customers for their money and trust in us.

The Holdco Journey

With your support, dear shareholders, we were able to make progress in our journey towards a Holding company. We were able to successfully hold the Extra-Ordinary General Meeting in November 2022 where you unanimously gave us the mandate to proceed. Other processes are ongoing and shall be concluded with the official delisting of Consolidated Hallmark Insuring from the NGX and transfer of holdings to the Holdco. You shall certainly be informed as the processes are finalised.

Board Composition

Ours has remained a stable board, with all members contributing their quota from their wealth of experience through regular attendance at Committee and





Chairman's Statement

other meetings as espoused in the Directors' Report. There were no changes in the Board composition during the period under review.

Operating Results

During the 2022 Financial Year, your company once again braved all odds in the operating environment and is posting improved results in its top and bottom lines. The results are an all-time high. They show a growth of 22% in Gross Premium Written, from N10,500,388,477 in 2021 to N12,826,865,218 in 2022. Underwriting Profit grew from N1,915,312,119 in 2021 to N2,367,109,763 in 2022 while the Total Assets of the company was not left out in the impressive performance. Total Assets is now N18,540,741,526 when compared with the N15,674,166,226 of 2021. Your company also maintained its unbroken profitability streak by growing Profit Before Taxation to N1,407,704,796 from the N971,674,800 of 2021 while total profit attributable to shareholders has attained a billion-naira mark, having hit N1,017,432,947 from N923,095,723 in 2021.



Focus on growing retail insurance



Create differentiated products



Increase in Gross Premium Income



Technology driven

With the impending change of political baton at the federal level, we are optimistic of a more favourable operating environment for businesses to thrive and diminished political risks, hence 2023 is another year of optimism for positive results in our operations. We look forward to further consolidation in our operations as one of the top players in the financial services sector.

Appreciation

I am immensely grateful to you all, distinguished shareholders, for your physical attendance once again at this annual meeting. My appreciation also goes to all who took time out of their very busy schedule to join proceedings online.

Our journey thus far has been made possible with the

Dividend

In line with our firm belief in the Return On Investments to Shareholders through consistent dividend payment, we wish to hereby present to you for your consideration and approval, a dividend of N0.03 or 3kobo per ordinary share of 50 kobo. This is a total dividend yield of 6% per share and amounts to N325,200,000 million.

This, as usual, is subject to the appropriate Withholding Tax. Accounts of qualifying shareholders who have updated their account records with the Registrars shall be credited beginning from the end of this meeting, upon your approval.

Future Outlook:

The use of technology across all sectors was heightened during the lock-down induced by the COVID-19 pandemic and the re-tooling by organisations will subsequently improve processes and ultimately impact on results in the long run. We are poised to take advantage of this, and also explore the opportunities of our emerging holdco structure to improve on our market share.

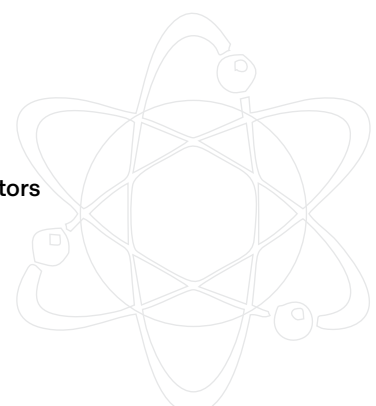
support of you all - my colleagues on the board, distinguished shareholders, Insurance Brokers, Agents, our loyal customers, management and staff. Thank you.

As we depart hopefully the final general meeting of Consolidated Hallmark Insurance, I look forward to even greater collaboration with you in Consolidated Hallmark Holdings in the years ahead, by the special Grace of God.

Thank you once again.

Obinna Ekezie
Chairman, Board of Directors

April, 2023.





Group Managing Director/CEO's Statement

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Claims payment remains an integral part of our operations. We do not renege on the prompt payment of all genuine and fully documented claims. We expended N4.468 billion on claims in 2022 when compared with the N3.999 billion claims expenses in 2021.

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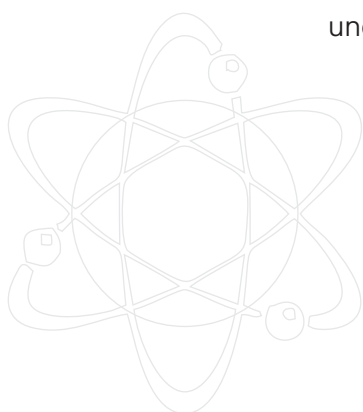


Mr. Eddie Efekoha

Group Managing Director/CEO

Performance

Your company recorded a 45% increase (over prior year) in Profit Before Taxation from N971.6m in 2021 to N1.407 billion in 2022. Profit After Taxation also grew by 26% over prior year from N790.6 million in 2021 to N995.98 million in 2022. Also, through prudent underwriting, we were able to grow our underwriting profit by 24%.





Group Managing Director/CEO's Statement

2022 in Focus

The Financial Year 2022 was a remarkable one for us in Consolidated Hallmark Insurance Plc as it marked the 15th Anniversary of the journey we all embarked upon in 2007. It also was the beginning of another journey for the transformation of your company into a financial powerhouse for the transaction of insurance and other financial services under one formidable umbrella. We have truly progressed in that journey, having received your unwavering support and unanimous approval to embark on all necessary processes.

As we gather here again in yet another physical annual meeting which happened last in 2019, I reckon that this may very well be the last of such meetings under the umbrella of Consolidated Hallmark Insurance Plc as it is today.

There is cheering news by colleagues on the Board having, once again, to the best of our abilities, carried out the assignment you gave us - to grow your investments in this going concern. I am therefore pleased to inform you that year 2022, as the results now before you show, was another good outing for us. We may not have achieved the very impressive outing we all continually craved for, but our modest growth in key financial indicators is a good way to bid the quoted insurance stock farewell and welcome the Holding Company whose formal birth shall be announced soon.

Insurance Industry

Our industry in year 2022 like in other years faced some challenges within the sector as it battled headlong to surmount obstacles peculiar to it. These include the low insurance penetration rate especially in Nigeria, when compared to a few other African countries like Egypt and South Africa both with economies not as large as that of Nigeria. We have equally grappled with the challenge of under-pricing of risks even while inflationary trends in the economy remained on an upward swing.

It was not until recently that the regulator -the National Insurance Commission (NAICOM) tackled the issue headlong, with the review of rates for motor and fire insurance in the first instance after a painstaking process which I was privileged to be part of. It is good to

note that various operators and stakeholders within the insurance industry space are adjusting rapidly to the new premium regime and passing the message across to their customers about the benefits derivable from the review. The rate for private motor third party insurance for instance moved from N5,000 to N15,000 effective 1st January 2023 while liability for Third Party Property Damage was increased by the regulator from N1 million to N3 million. This is the reality of the present economic situation if your company and others in the sector are to continue to break even and deliver expected returns to their stakeholders. NAICOM is also becoming more stringent with enforcement of rates for motor insurance comprehensive cover as it is geared towards sanctioning operators who offer discounts below agreed pricing which was considered reasonable in the industry.

The industry also yet awaits the next guidelines to be unfolded by NAICOM on recapitalisation. The speculations in 2022 of a revisit of the Risk Based Capital Model is yet to be substantiated. The model was to put a stop to the existing blanket recapitalisation requirements of all operators in General Business, Life, or full Composite categories but allows the various companies to operate ONLY in certain areas of risks where their capital (made up of shareholders' funds and equity) is adequate.

NAICOM also in 2022 embraced technology enforcing the use of their e-portal for reports, transactions and other correspondence. This was done in their renewed bid to ensure the digital transformation of the industry. Recall that the use of the portal is to leverage technology by integrating transactions in the industry into one hub. In addition to paving the way for online filing of returns by operators, members of the public are to be able to verify authenticity of policies issued, verify credentials of operators and access industry data. I am happy to inform you that your company is at the forefront of the technological transformation. We have in this regard since keyed into the NAICOM reporting process and internally invested significantly in the use of technology to ensure that our operations are carried out online, real-time without the limitations of physical restrictions.

Financial Performance

Parameter	2022 Performance('000)	2021 Performance('000)	% Growth on 2021
Profit Before Tax	N1,407,705	N971,675	45%
Profit After Tax	N995,985	N790,638	26%



Group Managing Director/CEO's Statement

As mentioned in the opening comments, the 2022 success story reflects succinctly in the key bottom line financial performance indicator where we broke the N1 billion mark jinx in profit attributable to equity holders. Your company recorded a 45% increase (over prior year) in Profit Before Taxation from N971.6m in 2021 to N1.407 billion in 2022. Profit After Taxation also grew by 26% over prior year from N790.6 million in 2021 to N995.98 million in 2022. Also, through prudent underwriting, we were able to grow our underwriting profit by 24% to N2.367 billion in 2022 from the N1.915

billion in 2021.

Claims payment remains an integral part of our operations. We do not renege on the prompt payment of all genuine and fully documented claims. We expended N4.468 billion on claims in 2022 when compared with the N3.999 billion claims expenses in 2021. Out of this amount however, we were able to recover N1.869 billion from our partners due to the robust reinsurance arrangement within and outside the continent.

2022 Revenue	Claims Expenses	Loss Ratio
N12,826,865,218	N4,468,789,653	34%



Business
Outlook



Performance
Ratios



Industry
Developments

The table above shows the proportion of claims expenses to revenue and the resultant drop in loss ratio to 34% when compared to the 38% in 2021.

During the year under review, our Total Assets rose by 18% from N15.674 billion in 2021 to N18.54 billion in 2022.

Our Investment Income rose marginally by 15% from N1.202 billion in 2021 to N1.377 billion in 2022.

Our share price on the trading floor of the Nigerian Exchange Group (NGX) was also positively impacted, a show of investor confidence in our operations. Trading on the floor as CHI PLC, it attained a 52-week high of 0.75k on 7th July, 2022 way above its recent rights issue price of 52k. It has since stabilised above 60k.

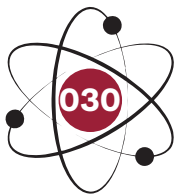
The National Insurance Commission reported a Gross Premium Income of N726.2 billion for the industry in 2022, an increase of 36.3% over the N630 billion in 2021. The Commission also disclosed that N318.2bn was paid as claims to its customers in 2022, while total assets stood at N2.32tn in comparison with the 2021

figures of N238 billion and N2.139 trillion respectively.

Corporate Social Responsibility

Our CSR initiatives across member companies have continued to gain traction. Worthy of mention here is the maiden edition of the Hallmark HMO Stakeholders Engagement in 2022, which drew key participants from the health sector. The company is also being identified annually with its blood donation drive by enriching the blood bank of the foremost tertiary health institution, the Lagos University Teaching Hospital (LUTH) to safe life.

Also, our Annual Essay Competition for students offering insurance and actuarial science in tertiary institutions, our flagship CSR initiative has continued to attract entries from students across institutions of higher learning in different geo-political zones of the country. We remain committed to the growth of research and development of quality education, a Strategic Development Goal objective of the United Nations.



Group Managing Director/CEO's Statement

Human Capital Development

Globalisation and the increased adoption of technological tools in the workspace made it imperative to introduce rapid changes in the human capital development process. The reality dawned on particularly developing countries when the drift of its skilled workforce to Europe and the Americas increased in droves post Brexit and later in the aftermath of the pandemic. Local economies were left with no other option than to seek veritable ways of developing available workforce.

We have always believed in human resources as the most vital component of an organisation and therefore put in place robust training programmes for our personnel. These programmes are conducted locally and internationally with regular online training sessions now contributing significantly to the transfer of knowledge.

Also, our Graduate Trainee Scheme ensures that opportunities are provided biannually for young graduates to be enlisted into our workforce and rise through the ranks through hard work and dedication. They are drawn from diverse areas of study including insurance, finance, marketing, technology, amongst other disciplines and they have all contributed their quota to our corporate success story.

Employee Performance is measured and rewarded through the 360-degree appraisal system which has since become fully operational.

Business Outlook

On a positive note, the horizon looks bright as a plethora of factors point to a robust growth in insurance operations. We are optimistic of a more aggressive penetration of insurance services with technology. Our self-service portal www.einsurance.chiplc.com is expected to be more active going forward. Customers and prospects alike can access some of our key classes of insurance including Motor (Third Party, Comprehensive, CHI Prime (Third Party with limited own damage cover) and Goods-In-Transit. Motor Claims registration and tracking can also be carried seamlessly.

Following the upward review of motor and fire insurance premium rates, more income is expected from the market, even as losses from the high cost of replacement parts are hopefully defrayed as consumers become increasingly aware of benefits derivable from having the appropriate insurance policies in place.

We have also been taking advantage of cross selling the products and services of all companies in the family and have gone a step further to ensure rewards for cross company sales of products by members of staff. These efforts shall certainly pay off, leading to higher volumes of revenue accrual when the Holdco structure fully unfolds, and more aggressive cross-selling efforts are made.

With the coming of a new administration at the national level, we look forward to a tweak in policies such that the operating environment shall be positively impacted, while we gear up to take advantage of emergent opportunities to continually grow our business and post appreciable returns to our stakeholders.

Appreciation

We are on the verge of a new dawn, transiting as shareholders of Consolidated Hallmark Insurance, to those of Consolidated Hallmark Holdings. This is likely to be our last AGM together and I therefore want to use the opportunity to express my profound gratitude to you all for the past 16 years. You have been a part of our success story over the years.

I appreciate all colleagues on the Board, Management and Staff who have contributed in no small measure to our march to greater heights.

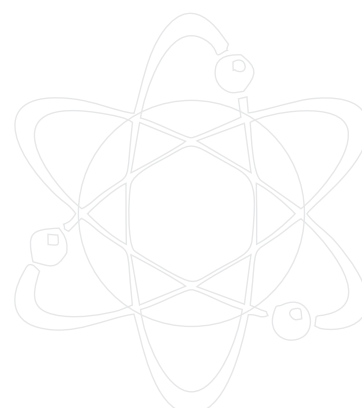
To you our highly esteemed clients and partners (Brokers and Agents), we say thank you for your continued patronage. There cannot be a company without you.

My appreciation also goes to our 9,000 plus shareholders who have supported us over the years especially when we called for additional investment during recapitalisation.

Above all to God Almighty, without whom all our efforts would not have been crowned with success. To Him alone be all the glory.

We eagerly look forward to even greater success in future operations.

Eddie A. Efekoha
Group Managing Director/CEO
May 2023





Executive Management Team



Eddie Efekoha
Group Managing Director/CEO



Babatunde Daramola
Executive Director (Finance,
Systems & Investment)



Mary Adeyanju
Executive Director (Operations)



Mac Ekechukwu
Regional Director (North)



Ijeoma Pearl Okoro
Regional Director (East)



Ose Oluyanwo
Regional Director
(Lagos Central)



Tope Ilesanmi
Regional Director
(Retail & West)



Katherine Itua
Divisional Director
(Audit/Risk Management
& Compliance)



Orjiako Jimalex
Divisional Director,
(Technical Division)



Rukevwe Falana
Company Secretary &
Group Head
(Legal, Compliance & Secretarial)



Gbenga Totoyi
Group Head
(Human Resources)



Dotun Adeogun
Managing Director,
Hallmark Health Services
Limited



Ayobami Adeloye
Proposed Chief Operating Officer
Hallmark Finance Co. Ltd



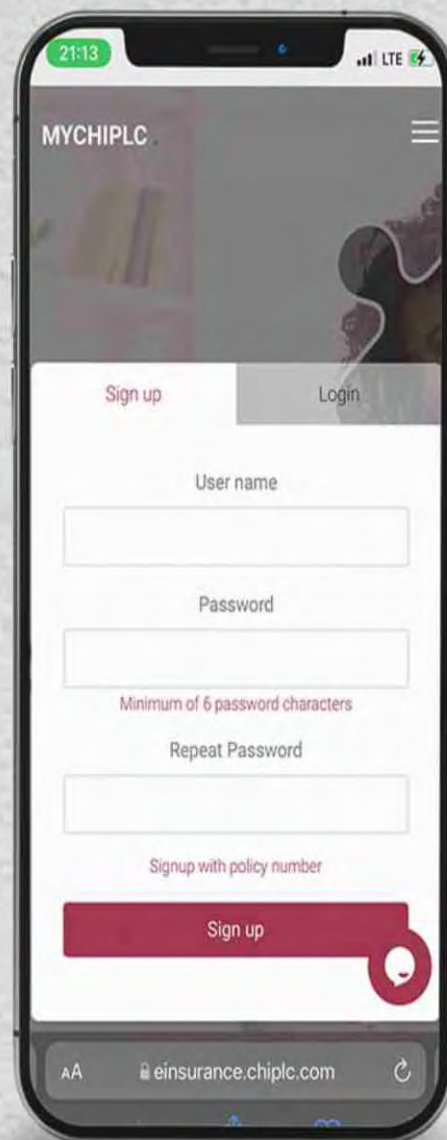
Pius Karieren
Managing Director
CHI MicroInsurance Ltd
(Life Assurance)

Subsidiaries



Services you can access via CHI E-insurance Platform

- **Buy Policy.**
- **Get Quote.**
- **Renew Policy.**
- **Verify Insurance Policy.**
- **Print Certificate.**
- **Lodge & Track Claims**



The image shows a smartphone screen displaying the MYCHIPLC mobile application. The status bar at the top shows the time 21:13, LTE signal, and battery level. The app header includes the MYCHIPLC logo and a hamburger menu icon. Below the header, there are two tabs: 'Sign up' (highlighted in red) and 'Login'. The 'Sign up' form contains the following fields and labels: 'User name' with a text input field; 'Password' with a text input field and a note 'Minimum of 6 password characters' in red; 'Repeat Password' with a text input field; and a 'Sign up with policy number' option. At the bottom of the form is a large red 'Sign up' button with a white speech bubble icon. The bottom of the phone screen shows a browser address bar with 'AA', 'einsurance.chiplc.com', and a refresh icon.

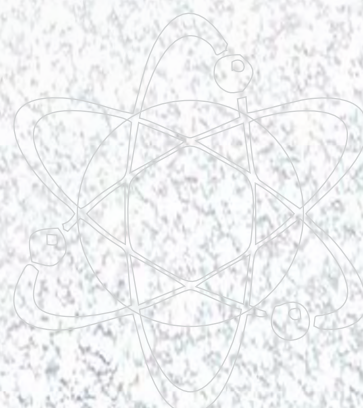
<https://einsurance.chiplc.com>



Corporate Governance



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Directors' Report

For The Year Ended 31 December 2022

The Directors have the pleasure in submitting their report on the affairs of Consolidated Hallmark Insurance Plc together with the Group Audited Financial Statements for the year ended 31st December 2022

LEGAL FORM

The Company was incorporated on 2nd August 1991 as a private limited liability Company and commenced operations in 1992. The Company converted to a public limited Company in July 2005 and in 2007 changed its name from Consolidated Risk Insurers Plc to Consolidated Hallmark Insurance Plc. The Company shares were listed on the floor of The Nigerian Stock Exchange on 22nd February 2008.

PRINCIPAL ACTIVITIES AND CORPORATE DEVELOPMENT

During the year under review the Company engaged in general insurance business and maintained 13 corporate offices.

OPERATING RESULTS

	GROUP			COMPANY		
	2022	2021	% Change	2022	2021	% Change
Gross Written Premium	12,826,865,218	10,500,388,477	22%	12,061,936,819	10,024,047,477	20.3%
Gross Premium Earned	11,758,185,467	10,288,624,511	14%	11,047,899,514	9,777,260,944	13%
Net Premium Earned	6,858,714,547	6,049,535,107	13%	6,153,926,739	5,538,171,540	11%
Net Claim Paid	(2,599,181,487)	(2,287,962,371)	14%	(2,061,770,210)	(1,923,939,882)	7%
Management Expenses	(2,866,164,716)	(2,219,992,122)	29%	(2,228,062,316)	(1,745,727,614)	28%
Underwriting Profit	2,367,109,763	1,915,312,119	24%	2,259,154,610	1,812,691,817	25%
Profit or (Loss) Before Tax	1,407,704,795	971,674,800	45%	1,366,310,052	764,215,523	79%
Profit or (Loss) After Tax	995,985,050	790,638,017	26%	980,051,807	642,155,338	53%

Directors as at the date of this report

The names of the Directors at the date of this report and of those who held office during the year are as follows:

- | | | |
|--------------------------------------|-----------------------------|---------------------------|
| 1. Mr. Eddie Efekoha | Group Managing Director/CEO | |
| 2. Mr. Babatunde Daramola | Executive Director | Appointed 1st April 2016 |
| 3. Mrs. Mary Adeyanju | Executive Director | Appointed 27th July 2016 |
| 4. Mr. Obinna Ekezie | Non-Executive Director | Appointed 1st April 2016 |
| 5. Mrs. Adebola Odukale | Non-Executive Director | Appointed 1st April 2016 |
| 6. Prince Ben C. Onuora | Non-Executive Director | Appointed 1st April 2016 |
| 7. Mr. Shuaibu Abubakar Idris | Independent Director | Appointed 26th Oct 2016 |
| 8. Dr. Layi Fatona | Non-Executive Director | Appointed 25th April 2019 |





Directors' Report

For The Year Ended 31 December 2022

DIRECTORS AND THEIR INTERESTS

The Directors of the Company who held office during the year together with their direct and indirect interest in the share capital of the Company were as follows:

Directors	Direct As at December 2021	Indirect As at December 2021	Total As at December 2021	December 31, 2021 % of Holding	Direct As at December 2022	Indirect As at December 2022	Total As at December 2022	December 31, 2022 % of Holding
Mr. Obinna Ekezie	-	526,537,893	526,537,893	4.86%	-	526,537,893	526,537,893	4.86%
Mrs. Adebola Odukale		1,151,979,358	1,151,979,358	10.63%		1,151,979,358	1,151,979,358	10.63%
Mr. Eddie Efekoha	1,040,000,000	586,798,809	1,626,798,809	15.01%	1,040,000,000	586,798,809	1,626,798,809	15.01%
Dr. Layi Fatona		2,818,442,750	2,818,442,750	26.00%		2,818,442,750	2,818,442,750	26.00%
Mr. Babatunde Daramola	26,834,481		26,834,481	0.25%	26,834,481		26,834,481	0.25%
Mrs. Mary Adeyanju	33,953,777		33,953,777	0.31%	33,953,777		33,953,777	0.31%
Prince Ben Onuora	43,655,598		43,655,598	0.40%	43,655,598		43,655,598	0.40%
Mr. Shuaibu Abubakar Idris	-	-	-		-	-	-	

Director	Indirect Interest Represented
Mr. Obinna Ekezie	Ugo (Dr.) Obi Ralph Ekezie
Mrs. Adebola Odukale	Capital Express Assurance Company Limited Capital Express Securities Limited Capital Express Managed Fund Capital Express Assets & Trust Ltd
Mr. Eddie Efekoha	Sephine Edefe Nigeria Limited
Dr. Layi Fatona	Niger Delta Exploration & Production Plc Nouveau Technologies & Ass Ltd

SUBSTANTIAL INTEREST IN SHARES

Shareholders who held more than 5% of the issued share capital of the Company as at 31st December 2022 were as follows:

Shareholder	Units Held	%
Niger Delta Exploration & Production Plc	2,754,442,750	25.41
Capital Express Assurance Co. Ltd	1,066,666,666	9.84
Mr. Eddie Efekoha	1,040,000,000	9.59
Sephine Edefe Nig Ltd	586,798,809	5.41



Directors' Report

For The Year Ended 31 December 2022

SHAREHOLDING ANALYSIS

The range of shareholding as at 31st December 2022 is as follows:

Range of Holding	No of Shareholders	Share Holdings	Share Holdings %
1 - 10,000	3,551	12,525,930	0.12%
10,001 - 100,000	4,080	130,862,096	1.21%
100,001 - 1,000,000	1,488	389,159,756	3.59%
1,000,001 - 10,000,000	288	715,487,684	6.60%
10,000,001 - 100,000,000	44	1,251,134,282	11.54%
100,000,001 - ABOVE	15	8,340,830,252	76.94%
8,130,000,000	9,466	10,840,000,000	100%

DIRECTORS RESPONSIBILITIES

The Company's Directors are responsible, in accordance with the provisions of Section 377 of the Companies and Allied Matters Act 2020, for the preparation of Financial Statements which give a true and fair view of the state of affairs of the Company as at the end of each financial year and of its profit and loss and cash flows for the year and that the statements comply with the International Financial Reporting Standard, Insurance Act 2003 and Companies and Allied Matters Act 2020. In doing so they ensure that:

- Proper accounting records are maintained.
- Adequate internal control procedures are established which as far as is reasonably possible, safeguard the assets, prevent and detect fraud and other irregularity.
- Applicable accounting standards are followed.
- Suitable accounting policies are consistently applied.
- Judgments and estimates made are reasonable and prudent and consistently applied.
- The going concern basis is used unless it is inappropriate to presume that the Company shall continue in Business.

PROPERTY AND EQUIPMENT

Movements in Property and Equipment during the year are shown in note eleven on pages 103 to 106. In the opinion of the Directors the market value of the Company's fixed assets is not lower than the value shown in the Financial Statement.

CORPORATE GOVERNANCE REPORT

INTRODUCTION

Consolidated Hallmark Insurance Plc ('CHI') is unwavering in its adherence to the principles of corporate governance as enshrined in the regulators' codes. CHI recognizes the benefits that strict adherence to these codes afford its investors, the Company, the insurance industry and the financial market in Nigeria and beyond. The Company has thus, not reneged in its commitment and efforts toward ensuring full compliance with the various and similar standards required of it by its regulators.





Directors' Report

For The Year Ended 31 December 2022

THE BOARD

The Company's Board of Directors is made of seasoned and accomplished professionals in the petroleum, insurance, accounting Legal and banking industry. This assemblage of well-bred and accomplished professionals with vast experience who are very conscious of their various professional ethics and the regulated nature of the insurance business have over the years brought these experiences to bear by their robust, dispassionate and consistent review of the Company's policies.

COMPOSITION OF THE BOARD

The Board of CHI is made up of eight Directors. The Board is composed majorly of Non-Executive Directors which makes it independent of Management and has thus, enabled the Board to carry out its oversight function in an objective and effective manner.

In tandem with international best practice, the positions of the Chairman and the Chief Executive Officer/Managing Director are occupied by two different persons.

The details of the composition of the Board are stated below:

Mr. Obinna Ekezie Mr. Eddie Efekoha	Non-Executive Director (Appointed 1st April 2016) Group Managing Director/Chief Executive Officer
Mrs. Adebola Odukale Prince Ben C. Onuora Mr. Shuaibu Abubakar Idris Dr. Layi Fatona Mr. Babatunde Daramola Mrs. Mary Adeyanju	Non-Executive Director (Appointed 1st April 2016) Non-Executive Director (Appointed 1st April 2016) Independent Non-Executive Director (Appointed 26th Oct 2016) Non-Executive Director (Appointed 25th April 2019) Executive Director (Appointed 1st April 2016) Executive Director (Appointed 27 July 2016)

DUTIES OF THE BOARD

1. Provides strategic direction for the Company.
2. Approves budget of the Company.
3. Oversees the effective performance of Management in running the affairs of the Company.
4. Ensures human and financial resources are effectively deployed.
5. Establishes adequate system of internal control procedures that ensure the safeguard of assets and assist in the prevention and detection of fraud and other irregularities
6. Following applicable accounting standards.
7. Consistently applying suitable accounting policies.
8. Ensures compliance with the code of corporate governance and with other regulatory laws and guidelines.
9. Performance appraisal of Board Members and senior executives.
10. Approves the policies surrounding the Company's communication and information dissemination system.

MEETINGS OF THE BOARD

The Board meets regularly and ensures that the minimum standards in terms of attendance and frequency of meetings are complied with. The Board met six times in 2022 thus it ensured that the requirement of meeting at least once in every quarter was surpassed. Required notices and meeting papers were sent in advance before the meeting to all the Directors while the Nigerian Exchange Ltd was equally given prior notice before every meeting of the Board.



Directors' Report

For The Year Ended 31 December 2022

BOARD COMMITTEES

To assist in the execution of its responsibilities, the Board discharges its oversight functions through various Committees put in place. The Committees are set up in line with statutory and regulatory requirements and are consistent with global best practices. Membership of the Committees of the Board is intended to make the best use of the skills and experience of non-Executive Directors in particular.

The Committees have well defined terms of reference which set out their roles, responsibilities, functions, scope of authority and procedure for reporting to the Board. The Committees consider matters that fall within their purview to ensure that decisions reached are as objective as possible.

1. Set out below are the various Committees and the terms of reference of each Board Committee:

1. Board Finance, Investment & General Purpose Committee (FIGPC)
2. Board Audit, Risk Management & Compliance Committee (ARMCC)
3. Board Establishment, Governance & Remuneration Committee (EGRC)

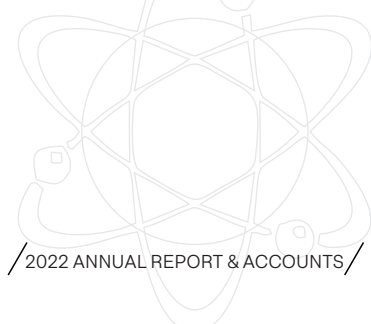
1. BOARD FINANCE, INVESTMENT & GENERAL PURPOSE COMMITTEE (FIGPC)

PURPOSE

The Board Finance, Investment & General-Purpose Committee is responsible to the Board of Directors and it is mandated to oversee the Company's financial affairs on behalf of the Board and to give initial consideration to and advice on any other Board business of particular importance or complexity.

RESPONSIBILITIES

- To review and make a recommendation to the Board on the annual budget and audited accounts of the Company. To recommend strategic initiatives to the Board.
- To review quarterly and annual performance against budget
- To consider and approve extra budgetary expenditure.
- To give anticipatory approvals on behalf of the Board and ensure that such approvals are ratified by the Board at its next sitting.
- To present the investment policies and investment plans to the Board annually for approval and ensure that investments are made in accordance with the policies.
- To consider and advise the Board on strategic policies for the Company's investment programmes.
- To decide on the appropriateness of all investments within the Company that affects the Company's clients, lines of business, management and staff and also IT systems.
- To ensure that guidelines for investment comply with legal and regulatory requirements and that investment activities reflect the goals and strategy of the Company.
- To ensure that the assets of the Company are protected and effective control measures are put in place for sufficient internal checks and balances.
- To present the investment policies and investment plans to the Board annually for approval and ensure that investments are made in accordance with the policies.
- To consider and advise the Board on strategic policies for the Company's investment programmes.
- To approve all investment in excess of the limits delegated to Management Investment Committee.
- To approve provisions for non-performing investments based on presentation by the CEO and in line with existing regulations.
- To review Management Investment Committee's authority level as and when deemed necessary and recommend new levels to the Board for consideration.
- To conduct quarterly review of investments granted by the Company to ensure compliance with the Company's internal control systems and investment approval procedures.
- To notify all Directors related investment to the Board.
- To ensure that the investment assets of the company are protected and effective control measures are put in place





Directors' Report

For The Year Ended 31 December 2022

- for sufficient internal checks and balances.
- To monitor and notify the top debtors to the attention of the Board
- Any other matter that is not specifically covered by any other Committee.
- Any other matter as may be delegated to the Committee by the Board from time to time.

MEETINGS OF THE COMMITTEE

The Committee meets as often as it considers necessary, but not less than once per quarter. The Committee met five times during the period under review.

MEMBERSHIP/COMPOSITION		
Mrs. Adebola Odukale	Non-Executive Director	Chairman
Prince Ben Onuora	Non-Executive Director	Member
Dr. Layi Fatona	Non-Executive Director	Member
Mr. Eddie Efekoha	Group Managing Director	Member
Mr. Babatunde Daramola	Executive Director	Member
Mrs. Mary Adeyanju	Executive Director	Member

2. BOARD AUDIT, RISK MANAGEMENT & COMPLIANCE COMMITTEE (ARMCC)

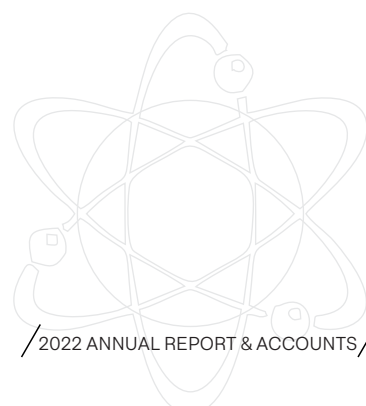
PURPOSE

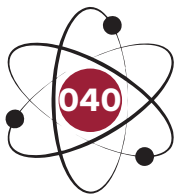
The primary objective of the Audit, Risk Management & Compliance Committee of the Board is to monitor and provide effective supervision of the Management's Financial Reporting Process with a view to ensuring accurate, timely and proper disclosures, transparency, integrity and quality of financial reporting.

The Committee also oversees the work carried out in the financial reporting process by Management, Internal Auditor and the External Auditor. The Committee has the power to investigate any activity within its terms of reference, seek information from any employee when necessary and obtain external legal or professional advice from experts when necessary.

RESPONSIBILITIES

- Monitors the integrity of the Financial Statements of the Company and any formal announcements relating to the Company's financial performance, reviewing significant reporting judgments contained in them, assisting the Board's oversight of the Company's compliance with applicable legal and regulatory requirements in this respect.
- Reviews and approves the External Auditors' terms of engagement, propose fees and planned audit scope.
- Oversees, monitors and reviews the functions and effectiveness of Internal Audit.
- It reviews the scope and planning of Internal Audit requirements.
- It reviews findings on management matters in conjunction with the External Auditors.
- The Committee reviews the effectiveness of the Company's system of accounting and internal control.
- The promotion, co-ordination and monitoring of risk management activities, including regular review and input to the corporate risk profile.
- The Committee shall ensure that principal risks of the Company's business are identified and effectively managed.
- To ensure that infrastructure, resources and systems are in place for risk management.
- Carry out review of the risk mitigation programmes for completeness, adequacy, proportionality and optimal allocation of resources.
- Setting the Company's tolerance for risks.
- Ensuring that management establishes a framework for assessing the various risks.





Directors' Report

For The Year Ended 31 December 2022

- It makes recommendation to the Board with regard to the appointment, removal and remuneration of the External Auditors, financial and senior management of the Company.
- It has the power to instruct the Internal Auditors to carry out investigations into any of the Company's activities which might be of interest or concern to the Board.
- The Committee is responsible for the review of the integrity of the Company's financial reporting and oversees the independence and objectivity of the External Auditors.
- The Committee may seek explanations and additional information from the External Auditors with management presence.
- It receives quarterly reports of the Internal Auditors.

MEETINGS OF THE COMMITTEE

The Committee meets not less than four times per annum and more frequently as circumstances require. This Committee met five times during the period under review.

MEMBERSHIP/COMPOSITION		
Mr. Shuaibu Abubakar Idris	Independent Non-Executive Director	(Chairman)
Mrs. Bola Odukale	Non-Executive Director	Member
Mr. Eddie Efekoha	Group Managing Director	Member

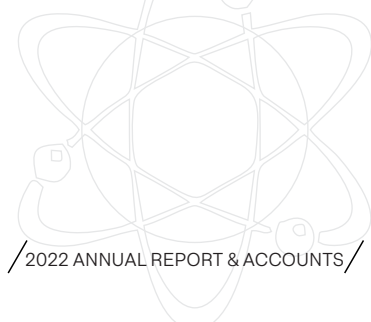
3. BOARD ESTABLISHMENT, GOVERNANCE & REMUNERATION COMMITTEE

PURPOSE

The Committee deals with matters affecting executive management staff as it relates to recruitment, assessment, promotion, disciplinary measures, career development among others. The Committee is also responsible for monitoring corporate governance developments, best practices for corporate governance and furthering the effectiveness of the Company's corporate governance practices.

RESPONSIBILITIES

- Review from time to time the People Management Policies and make recommendations to the Board as appropriate;
 - Review and recommend recruitment, appointment and promotion of Top Management Staff;
 - Consideration and approval of disciplinary matters and exit/severance matters pertaining to Top Management Staff;
 - Reviews periodically, reports on productivity/performance of Top Management;
 - Review of staff compensation and welfare packages and make recommendation to the Board;
 - Consider and approve annual training programmes for the Company's staff in order to ensure overall staff development.
 - develop a formal, clear and transparent framework for the Company's remuneration policies and procedures;
 - make recommendations on compensation structure for Executive Directors;
- In carrying out its Corporate Governance functions, the Committee shall undertake the following duties:
- Evaluate the current composition, organisation and governance of the Board and its Committees, as well as determine future requirements and make recommendations in this regard to the Board for its approval;
 - Oversee the evaluation of the Board;
 - Recommend to the Board, Director nominees for each Committee of the Board;





Directors' Report

For The Year Ended 31 December 2022

- Coordinate and recommend Board and Committee meeting schedules;
- Advise the Company on the best business practices being followed on corporate governance issues nationally and world-wide;
- Recommend to the Board the governance structure for the management of the affairs of the Company;
- Review and re-examine the Board charter annually and make recommendations to the Board for any proposed changes; and
- Annually review and evaluate Board performance.

MEETINGS OF THE COMMITTEE

The Committee meets at least once in each quarter and as necessary. The Board Establishment, Governance & Remuneration Committee met seven times during the period under review.

MEMBERSHIP/COMPOSITION		
Prince Ben Onuora	Non-Executive Director	Chairman
Mr. Shuaibu Abubakar Idris	Independent Non-Executive Director	Member
Dr. Layi Fatona	Non-Executive Director	Member

ATTENDANCE AT BOARD & ITS COMMITTEES' MEETINGS

	BOARD	FIGPC	ARMCC	BEGRC
Mr. Obinna Ekezie	6	N/A	N/A	N/A
Mr. Eddie A. Efekoha	6	5	5	N/A
Mr. Shuaibu Abubakar Idris	6	N/A	5	7
Prince Ben Onuora	5	5	N/A	7
Mrs. Adebola Odukale	6	5	5	N/A
Dr. Layi Fatona	6	4	N/A	7
Mrs. Mary Adeyanju	6	5	N/A	N/A
Mr. Babatunde Daramola	6	5	N/A	N/A
	26/01/22	21/01/22	3/01/22	19/01/22
	22/02/22	21/04/22	22/02/22	08/02/22
	27/04/22	26/07/22	21/04/22	23/04/22
	27/07/22	21/10/22	21/07/22	21/07/22
	29/10/22	07/12/22	24/10/22	18/10/22
	14/12/22			18/11/22
				23/11/22



Directors' Report

For The Year Ended 31 December 2022

TENURE OF DIRECTORS

The tenure of the Non-Executive Directors is limited to three terms of three years each. This is in compliance with CAMA, NAICOM's Code of Good Corporate Governance and also fueled by the necessity to reinforce the Board by continually injecting new energy, fresh ideas and perspectives.

ATTENDANCE RECORD OF DIRECTOR RETIRING BY ROTATION SUBJECT TO RE-ELECTION

	BOARD	FIGPC	ARMC	BEGRC
Mrs. Adebola Odukale	6	6	N/A	N/A
Prince Ben Onuora	6	5	5	7

STATUTORY AUDIT COMMITTEE

The constitution and composition of the statutory audit committee is in compliance with Section 404 of the Companies and Allied Matters Act, 2020. The Committee is made of two Directors and three representatives of Shareholders.

The Statutory Audit Committee amongst other things examines the Auditor's report and make recommendations thereon at the Annual General Meeting as it deems fit. The Committee's composition is set out below:

Dr. Tony Anonyai Chief Simon Okiatorhoro Chief James Emadoye Mr. Shuaibu Abubakar Idris Mrs. Adebola Odukale	Shareholders' Representative Shareholders' Representative Shareholders' Representative Independent Non-Executive Director Non-Executive Director	Chairman Member Member Member Member
--	--	--

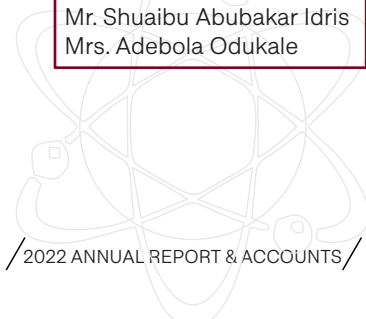
Responsibilities

1. Ascertain whether the accounting and reporting policies of the company are in accordance with legal requirements and agreed ethical practices
2. Review the scope and planning of audit requirements
3. Review the findings on management matters in conjunction with external auditor and departmental responses thereon
4. Keep under review the effectiveness of the company's system of accounting and internal control
5. Make recommendations to the Board in regard to the appointment, removal and remuneration of the external auditors of the company
6. Authorise the internal auditor to carry out investigation into any activities of the company which may be of interest or concern to the Committee.

Meetings of the Committee

The Committee meets at regular intervals and as necessary to consider and review issues within its purview. The Statutory Audit Committee met two times during the period under review.

Members		22/02/22	12/12/22
Dr. Tony Anonyai	Shareholder/Chairman	"	"
Chief James Emadoye	Shareholder	"	"
Chief Simon Okiatorhoro	Shareholder	"	"
Mr. Shuaibu Abubakar Idris	Director	"	"
Mrs. Adebola Odukale	Director	"	"





Directors' Report

For The Year Ended 31 December 2022

SHAREHOLDERS RIGHTS

The Board is continuously committed to the fair treatment of shareholders and ensures that the shareholders are given equal access to information about the Company irrespective of their shareholdings. The general meetings of the Company have always been conducted in an open manner which allows for free discussions on all issues on the agenda. The statutory and general rights of the shareholders are protected at all times.

Representatives of regulatory bodies such as the NAICOM, SEC and the NGX are always in attendance at our annual general meetings. The representatives of the shareholders' associations also attend the Company's general meetings and they are allowed to make full and fair participation during the meetings.

CONFLICT OF INTEREST

CHI has a policy in place that requires prompt disclosure from Directors of any real or potential conflict of interest that they may have regarding any matter that may come before the Board or its Committees. CHI policy requires any Director who has or may have a conflict of interest to abstain from discussions and voting on such matters.

DIRECTORS' NOMINATION AND APPOINTMENT PROCESSES

Appointment to the Board is regulated by an approved Board Appointment Policy which accords with best practice, the requirements of the applicable codes of Corporate Governance and the provisions of the Companies and Allied Matters Act 2020.

TRAINING AND INDUCTION OF NEW DIRECTORS

Training on directors needs to help them perform optimally in their responsibilities are organized on an annual basis. Board Retreat is also an avenue where the Board Members are trained and refreshed on their fiduciary duties to the Company and on emerging trends in the insurance industry and the general business environment.

Newly appointed Directors are made to undergo induction with the Board and top executives of the Company to aid seamless integration to the responsibilities of the Board. The Board Retreat also serve as an opportunity for integrating new Directors into the Board. However, no new Director was appointed in the financial year ended 31st December 2022.

THE COMPANY SECRETARY

The Company Secretary primarily assists the Board and Management in the implementation and development of good corporate governance. The Company Secretary provides guidance and advice to the Board and the Management of the Company on issues of ethics, conflict of interest and good corporate governance.

The Company Secretary also does the following: advice the Directors on their duties and ensure that they comply with corporate legislation and the Articles of Association of the Company; Arranging meetings of the Directors and the Shareholders. This responsibility involves the issue of proper notices of meetings, preparation of agenda, circulation of relevant papers and taking and producing minutes to record the business transacted at the meetings and the decisions taken.

REMUNERATION

CHI has a comprehensive remuneration policy for Directors and all levels of Management staff. Our remuneration policy is adequate to attract, motivate and retain skilled, qualified and experienced individuals required to manage the Company successfully. The statement of the Directors remuneration is stated in the Audited Financial Statement.

SUSTAINABILITY REPORTING

The following principles and practices are part of the Company's approach towards ensuring a sustainable socio-economic environment:



Directors' Report

For The Year Ended 31 December 2022

a. Corruption

Ours is a Company that abhors corruption in business practice. To ensure activities in this regard are discouraged, we have put in place an Anti-bribery policy which is included in all Service Level Agreements with vendors.

b. Environmental Protection

The nature of our services is not such that emit hazardous substances to the environment. We nonetheless have in place a robust Enterprise Risk Management framework. This consists of a policy and a set of procedures to identify, assess and manage environmental and other risks.

c. HIV/AIDS

The Company does not discriminate in the employment of persons living with HIV/AIDS and any form of disability. This is explicit in the employment policy.

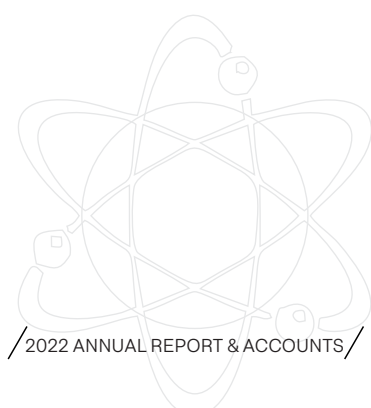
d. Awareness Creation

We are known as the foremost contributor to tertiary education in insurance through the annual Consolidated Hallmark Insurance Essay Competition. This forms part of our Corporate Social Responsibilities

SPONSORSHIP AND DONATIONS

In line with our Corporate Social Responsibility initiatives the following sponsorship and donations were made to organisations during the year, including:

Organisation	Amount
Chartered Insurance Institute Of Nigeria	100,000
Nigerian- British Chamber Of Commerce	100,000
Ebuka Okafor Foundation	150,000
Nigerian- British Chamber Of Commerce	250,000
National Association of Insurance and Pension Correspondents	250,000
Offices Representative Committee of the NIA	250,000
Ibori Golf And Country Club	300,000
Professional Insurance Ladies Association	300,000
Chartered Insurance Institute Of Nigeria	850,000
Lagos Business School	1,000,000
Nigerian Insurers Association	1,000,000
Nigerian National Bureau, ECOWAS Brown Card Scheme	2,308,652
Hallmark Health Services Limited- Blood donation exercise	855,000





Directors' Report

For The Year Ended 31 December 2022

EMPLOYMENT AND EMPLOYEES

a) Employment of disabled persons

The Company does not discriminate in considering applications for employment from disabled persons. If a disabled person meets all recruitment requirements, the Company shall not by reason of disability deny such a person from employment opportunity but would make adequate provision for the accommodation of such person. However, as at 31st December 2022 there was no disabled person in the Company employment.

b) Employees' training and Involvement

The Company ensures that the employees are kept fully informed of the values, goals and performance plans and progress during the year. They are involved in the goal setting at the beginning of the year and meet regularly to review performances. They make recommendations on innovative ideas towards meeting customers' expectations and improving on general operations and relationships within the Company. The Company pays strong importance to the use of our core values in the discharge of duties across the Company and acquisition of Technical expertise through extensive internal and external training, on the job skills enhancement and professional development.

c) Health, Safety and Welfare of Employees

The Company strictly observes all safety and health regulations. Successfully managing HSE issues is an essential component of our business strategy. Through observance and encouragement of this policy, we assist in protecting the environment and the overall well-being of all our stakeholders, specifically, our employees, clients, shareholders, contractors, and host communities.

We conduct regular fire training and drill exercises to sensitize all staff and stakeholders of the need to be safety conscious. The Company ensures that all safety measures are observed in all locations. During the period under consideration, we did not experience any workplace accident or health hazards.

Employees are registered with Health Management Organizations of their choice for provision of medical services at the designated hospitals. We equally have arrangement with offsite hospitals to cater for emergency cases that occur during working hours.

SECURITY TRADING POLICY

In compliance with the requirement of section 14 of the Nigerian Exchange Limited amended rules, the Company has in place a Security Trading Policy which is designed to prevent Insider Trading in the Company's securities by Board Members, Executive Management and persons that are closely related to them who are privy to price sensitive information.

The policy also prevents them from releasing such price sensitive information to their privies or agent for the purpose of trading in the Company's shares.

AUDITORS

The Auditors SIAO Professional Services have indicated their willingness to serve as the Company's External Auditors in accordance with section 401 of the Companies and Allied Matters Act 2020.

A resolution will be proposed at the Annual General Meeting to authorize the Directors to fix their remuneration.

COMPLIANCE STATEMENT

The Board of Directors affirm that it is in substantial compliance with the Nigerian Code of Corporate Governance and requirements of the Securities and Exchange Commission, National Insurance Commission, the Financial Reporting Council, the Nigerian Exchange Limited, the Corporate Affairs Commission and other applicable regulatory requirements of Governments Agencies.

By order of the Board

RUKEVWE FALANA

Company Secretary
FRC/2016/NBA/00000014035
February 27, 2023



With my **CREDIT INSURANCE,**
I have **REST OF MIND.**

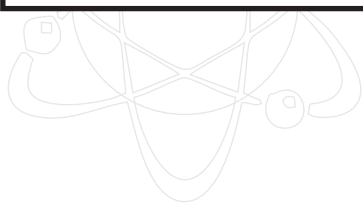


CHI MicroInsurance

www.chimicroinsure.com

   @MyCHImicro

Tel: 0809 055 7508





Code of Conduct for Directors and Employees

1. In accordance with legal requirements and agreed ethical standards, Directors and employees of the company will act honestly, in good faith and in the best interests of the Company;
2. Directors owe a fiduciary duty to the Company as a whole, and have a duty to use due care and diligence in fulfilling the functions of office and exercising the powers attached to that office;
3. Directors shall undertake diligent analysis of all proposals placed before the Board and act with a level of skill expected from directors of the company;
4. Directors and employees shall keep confidential, information received in the course of the exercise of their duties and such information remains the property of the Company and it is improper to disclose it, or allow it to be disclosed, unless that disclosure has been authorised by the person from whom the information is provided, or is required by law;
5. Directors and employees shall not take improper advantage of their positions or use the position for personal gain or to compete with the company;
6. Directors and employees shall not take advantage of company property or use such property for personal gain or to compete with the company;
7. Directors and employees shall protect and ensure the efficient use of the company's assets for legitimate business purposes;
8. Directors and employees shall not allow personal interests, or the interest of any associated person, to conflict with the interests of the Company;
9. Directors shall make reasonable enquiries to ensure that the company is operating efficiently, effectively and legally, towards achieving its goals;
10. Directors shall not engage in conduct likely to bring discredit upon the company, and should encourage fair dealing by all employees with the company's customers, suppliers, competitors and other employees;
11. Directors shall encourage the reporting of unlawful/unethical behaviour and actively promote ethical behaviour and protection for those who report violations in good faith;
12. Employees of the Company shall abide by all applicable law, rules and regulations in the discharge of their duties to the Company.
13. Directors are under obligation, at all times, to comply with the principles of the Company's Memorandum and Articles of Association, National Insurance Commission/Securities and Exchange Commission codes of Corporate Governance and The Nigerian Exchange Listing Rules.



Independent Board Evaluation Report to Shareholders



28 March 2023

TO: THE SHAREHOLDERS OF CONSOLIDATED HALLMARK INSURANCE PLC

INDEPENDENT BOARD EVALUATION REPORT FOR THE FINANCIAL YEAR ENDED 31ST DECEMBER 2022

We, EL-Values Advisory, were appointed by Consolidated Hallmark Insurance Plc (“CHI”) to carry out an evaluation of the Board of Directors of the Company for the year ended 31st December 2022. The assignment required that the Board Evaluation be conducted in line with the requirements of the Nigerian Code of Corporate Governance 2018 (NCCG 2018), the National Insurance Commission (NAICOM) Guidelines 2021, the Securities and Exchange Commission (SEC) Corporate Governance Guidelines 2020, the Companies & Allied Matters Act (CAMA) 2020, and relevant international best practices applicable to CHI Plc.

In executing the assignment, we reviewed relevant Corporate Governance documents and examined Board practices as it relates to the Key Focus areas of Board Structure and Composition; Strategy and Planning; Board Functioning and Effectiveness; Monitoring, Measuring, and Reporting Performance; Risk Management, Audit, and Compliance (including Technology Governance); Sustainability and Good Corporate Citizenship; Transparency and Disclosure. Our review extended to the Committees of the Board. We also used a Peer Evaluation approach to assess the performance, roles, and activities of the Individual Directors.

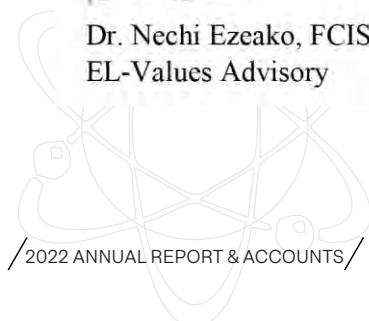
We obtained all the information and explanations necessary and relevant to our evaluations and believe these were appropriate to provide a foundation for our conclusions and recommendations.

The report of the Board evaluation with the Board’s areas of strength and recommended improvements has been presented to the Board of Directors for their attention and implementation of recommendations while the Chairman has held discussions with the individual directors for their respective improvement areas.

Our analysis and findings indicate that the Board and its committees have discharged their duties, responsibilities, and oversight functions adequately within the period under review. The Board has also shown good commitment to the principles of Corporate Governance.

Thank you.

Dr. Nechi Ezeako, FCIS, M.IoD, HCIB, MCI Arb
EL-Values Advisory





Statement of Directors' Responsibilities

In accordance with the provisions of Section 334 and 335 of the Companies and Allied Matters Act 2020 and Sections 24 and 28 of the Banks and Other Financial Institutions Act 1991, the Directors are responsible for the preparation of annual financial statements which give a true and fair view of the financial position at the end of the financial year of the Company and its Subsidiaries and of the operating result for the year then ended.

The responsibilities include ensuring that:

- Appropriate and adequate internal controls are established to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.
- The Group keeps proper accounting records which disclose with reasonable accuracy the financial position of the Group and which ensure that the financial statements comply with the requirements of the Companies and Allied Matters Act, 2020, Banks and Other Financial Institutions Act, 1991, Insurance Act 2003, Financial Reporting Council Act 2011 and Prudential Guidelines issued by NAICOM.
- The Group has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgments and estimates, and that all applicable accounting standards have been followed; and
- The financial statements are prepared on a going concern basis unless it is presumed that the Group will not continue in business.

The Directors accept responsibility for the year's financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates in conformity with;

- Insurance Act 2003
- International Financial Reporting Standards;
- Companies and Allied Matters Act 2020;
- Banks and Other Financial Institutions Act, 1991;
- NAICOM Prudential Guidelines; and
- Financial Reporting Council Act, 2011.

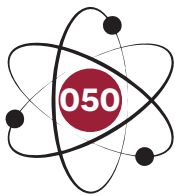
The Directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the Group and of its operating result for the year ended.

The Directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of the financial statements, as well as adequate systems of financial control. Nothing has come to the attention of the Directors to indicate that the Group will not remain a going concern for at least twelve months from the date of this statement.

Signed on behalf of the Directors on February 27, 2023 by:

Mr. Eddie Efekoha
Managing Director/CEO
FRC/2013/CIIN/00000002189

Mr. Obinna Ekezie
Chairman, Board of Director
FRC/2017/IODN/000000017485



Certification Pursuant to Section 60 (2) of Investment and Securities Act No. 29 of 2007

We the undersigned hereby certify the following with regards to our Audited Financial Statements for the period ended December 31, 2022 that:

a. We have reviewed the report;

To the best of our knowledge, the report does not contain:

- i. Any untrue statement of a material fact, or
- ii. Omit to state a material fact, which would make the statements misleading in the light of circumstances under which such statements were made;

b. To the best of our knowledge, the financial statement and other financial information included in this report fairly present in all material respects the financial condition and results of operation of the company as of, and for the periods presented in this report.

c. We:

- Are responsible for establishing and maintaining internal controls.
- have designed such internal controls to ensure that material information relating to the Company and its consolidated subsidiaries is made known to such officers by others within those entities particularly during the period in which the periodic reports are being prepared;
- have evaluated the effectiveness of the Company's internal controls as of date within 90 days prior to the report;
- have presented in the report our conclusions about the effectiveness of our internal controls based on our evaluation as of that date;

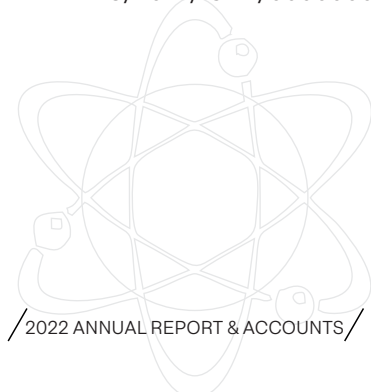
d. We have disclosed to the auditors of the Company and Audit Committee:

- i. All significant deficiencies in the design or operation of internal controls which would adversely affect the company's ability to record, process, summarize and report financial data and have identified for the company's auditors any material weakness in internal controls, and
- ii. Any fraud, whether or not material, that involves management or other employees who have significant role in the company's internal controls.

We have identified in the report whether or not there were significant changes in internal controls or other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Mr. Babatunde Daramola
E.D. Finance, Systems & Investment
FRC/2012/ICAN/00000000564

Mr. Eddie Efekoha
Managing Director /CEO
FRC/2013/CIIN/00000002189





Internal Control & Risk Management Report

Introduction

Consolidated Hallmark Insurance Plc. (CHI) is fully committed to ensuring that we apply a disciplined approach to risk management and that our risk management practices and systems are robust, independent, and aligned with global best practice.

CHI's Enterprise Risk Management (ERM) framework is outlined in CHI's Risk Management Strategy and is supported by a framework for each risk class, including strategic, insurance, operational, financial, and hazard risks. All risk categories are managed through Board governance, an approved risk appetite set by the Board. The ERM framework is applied across the Company and provides a sound foundation for reducing uncertainty and volatility in business performance.

Risk management framework

To achieve its mission and objectives, CHI relies on its risk management framework. At the heart of the risk management framework is a governance process with clear responsibilities for taking, managing, monitoring, and reporting risks. CHI articulates the roles and responsibilities for risk management throughout the organization, from the Board of Directors and the Chief Executive Officer (CEO) to its businesses and functional areas, thus embedding risk management in the business.

To support the governance process, the company relies on documented policies and guidelines. The Risk Policy is CHI's main risk governance document; it specifies our risk tolerance, risk limits and authorities, reporting requirements, procedures to approve any exceptions, as well as procedures for referring risk issues to Senior Management and the Board of Directors. Limits are specified per risk type, reflecting the group's willingness and ability to take risk, considering earnings stability, economic capital adequacy, financial flexibility, liquidity and reputation, strategic direction, and operational plan, maintain a reasonable balance between risk and return, in line with economic and financial objectives.

Consolidated Hallmark Insurance regularly enhances its Risk Policy to reflect new insights and changes in its environment, to reflect such changes in the company's risk tolerance. As an ongoing process, adherence to requirements stated in the Risk Policy is assessed. One of the key elements of the Company's Risk Management framework is to foster risk transparency by establishing risk reporting standards throughout the group. The company regularly reports on its risk profile, current risk issues, adherence to its risk policies and improvement actions to both Management and the Board through the Board Audit, Risk Management and Compliance Committee.

Consolidated Hallmark Insurance has procedures in place for the timely referral of risk issues to Senior Management and the Board of Directors. Various governance and control functions coordinate to help ensure that objectives are being achieved, risks are identified, and appropriately managed, also internal controls are in place and operating effectively.

Risk management is not only embedded in the company's businesses but is also aligned with its strategic and operational planning process. CHI assesses risks systematically and from a strategic perspective through its Risk Profiling process, which allows the company to identify and then evaluate the probability of a risk scenario occurring, as well as the severity of the consequences should it occur. The company then develops, implements, and monitors appropriate improvement actions. The Risk Profiling process is integral to how the company deals with change, and is particularly suited for evaluating strategic risks as well as risks to its reputation.

At Consolidated Hallmark Insurance, this process is reviewed regularly and tied to the planning process. Through these processes, responsibilities and policies, CHI embeds a culture of disciplined risk taking across the company. We continue to consciously take risks for which we expect an adequate return. This approach



Internal Control & Risk Management Report

requires sound judgment and an acceptance that certain risks can and will materialize in the future.

Risk appetite

Our risk appetite forms the basis of CHI's ERM framework and represents the level of risk that the Board and management are prepared to accept in pursuit of the organisation's objectives. Risk appetite is aligned to, and is considered in, all strategic and business planning decisions CHI makes, and we monitor our exposures against the risk appetite on an ongoing basis.

Governance

The Board plays a significant role in the ERM framework. The Board is responsible for ensuring that an effective risk management strategy is implemented and for defining the risk appetite boundaries within which risk must be managed. The Board is supported by the Board Audit, Risk Management and Compliance Committee which meets quarterly and is responsible for overseeing active and appropriate management of risks according to the stated risk appetite, strategy, and business plans.

CHI manages risk in accordance with the "three lines of defence" governance model. The first line is responsible for managing the risk that arises as a result of activities undertaken in our risk-taking businesses. The second line includes the risk management functions which is responsible for the maintenance and monitoring of the risk management framework, as well as the measurement and reporting of risk performance and compliance. The third line is provided by the internal audit function, which is responsible for providing independent assurance to the Board through the Board Audit, Risk Management and Compliance committee that risk management and internal control frameworks are working as designed. Having defined responsibilities across all three lines of defence ensures that CHI adopts a coordinated approach to risk management and that accountabilities are clear for our staff.

Risk culture

CHI defines risk culture as observable patterns of behaviour in the way employees perform their work and the judgements they take, as it relates to risk. Risk culture is an integral component of CHI's ERM framework, and, like other components of the framework, we continuously enhance our risk culture approach. We are currently focusing on achieving greater alignment between risk culture, the wider organisational culture and conduct risk, as well as further embedding first line accountability for risk culture. This is in addition to our ongoing initiatives to maintain a strong risk culture across the company.

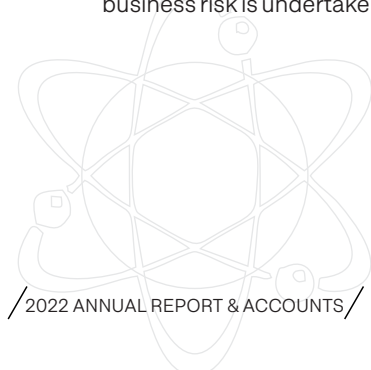
Emerging risks

We recognise that the risk environment changes and evolves over time. Existing risks develop in new or unexpected ways and new risks, which are usually characterised by incomplete but developing knowledge, materialise. CHI risk management framework operates across the Company to identify and monitor these emerging risks, analyse their potential impact, and develop strategies to mitigate or exploit opportunities.

Business risk

Business risk relates to the potential revenue shortfall compared to the cost base due to strategic and/or reputational reasons. The company's ability to generate revenue is impacted by, among others, the external macroeconomic environment, its chosen strategy, and its reputation in the markets in which it operates.

The approach followed by the company in quantifying business risk is to estimate a net revenue or loss distribution for each business unit. Business risk is managed by the company central management committee which is ultimately responsible for managing the costs and revenues of the company. In addition, mitigation of business risk is undertaken in several ways including:





Internal Control & Risk Management Report

- comprehensive due diligence during the investment appraisal process;
- stakeholder engagement to ensure positive outcomes from external factors beyond the company's control;
- consistently monitoring the profitability of product lines and customer segments;
- Maintaining tight control over the cost base of the company, including the management of its cost-to-income ratio. This allows for early intervention and management action to reduce costs where necessary; and
- Being alert and responsive to changes in market forces.

Reputational risk

Reputational risk results from damage to the company's image which may impair its ability to retain and generate business. Such damage may result from a breakdown of trust, confidence, or business relationships. Safeguarding the company's reputation is of paramount importance to its continued success and is the responsibility of every member of staff. The company will always strive to minimize reputational damage. The company's agreed values provide guidance on acceptable behaviours for all staff members and provide structure and guidance for non-quantifiable decision making, thereby assisting in the management of the company's reputation.

Each business unit is responsible for identifying, assessing, and determining all reputational risks that may arise within their respective areas of business. Risks to reputation can be evaluated by considering the likelihood of the risk occurring and the likely impact. The impact of such risks is considered explicitly alongside financial or other impacts.

Post COVID-19 Impact Assessment

CHI now operates with the "new normal" way of doing business and other activities across the globe. Our business operations now thrive on a mix of physical and remote work with the support of our remote working policy, and the enabling IT infrastructure. Business Strategies have been changed in line with the current realities to ensure continuous survival and meeting with our customers' needs and expectations.

Consolidated Hallmark Insurance Plc. is continually reviewing and adjusting its operation to the current realities so it can give required value to all stakeholders. With the current activities of the company, CHI, is fully aware of the risks around its operations and is well positioned to function effectively in the face of any crisis.

Conclusion

The insurance industry continues to be volatile and under stress, and our continued commitment to sound risk management has proved to be effective in ensuring we continue to provide seamless service to our customers. We recognize that maintaining and continually enhancing our risk management capabilities will be critical in the years ahead to ensure that the company's financial and strategic objectives are achieved within approved levels of risk appetite.

Katherine Itua (Mrs.)

Chief Risk Officer

FRC/2012/ICAN/00000000514



Complaint Policy

Prior to the directive of the Industry regulators, we have been attending to and resolving legitimate complaints from our shareholders, customers and stakeholders with speed. We are at this juncture conveying our complaints management policy to the public as directed by the National Insurance Commission and the Securities and Exchange Commission.

INTRODUCTION/OBJECTIVE

The Company acknowledges that there are situations that will warrant complaints to be made by our clients and other stakeholders and further acknowledge that the clients and other stakeholders have the right at any time using the medium stated below to make their complaint known.

The Company hereby states that it will ensure that every complaint received is resolved to the satisfaction of all parties within the timeline stated below. In doing this, the Company will ensure that its complaint resolution processes are efficient, fair and accessible to all clients and customers.

DEFINITION OF TERMS

1. Complaint means in the context of this policy any written expression of grievance by or on behalf of a complainant concerning our service delivery in general or as it relates to the actions or negligence of any member of our staff, management, board members, that has not been resolved after the initial steps to resolve the complaint have been taken informally.
2. Complainant means any natural person or legal person who files a written complaint. There are also special procedures for complaints made by employees of Consolidated Hallmark Insurance Plc.
3. Complaint Coordinator (s) - Depending on the nature of the complaint, the Chairman, Board, Managing Director or the Internal Complaint committee made up of the heads or assigned members of the following groups-Customer Service, Finance, Systems & Investment Directorate, Technical Group, Audit and Risk Management Group and the Legal, Compliance and Human Resources will critically analyse the complaint with a view to resolving any issue or complaint made by the complainant within a reasonable timeframe.

Complaint Resolution Stages:

The following are the stages followed in resolving any complaint received from any of our clients or stakeholders:

- a. First Stage- Notification and Acknowledgement: All complaints received will be acknowledged by the front desk officers and forwarded to the Personal Assistant of the Managing Director who shall record such complaints and forward same to the relevant groups or units for resolution. For complaints received via email and other social networks, the appropriate officer of the company will acknowledge the receipts of such complaints not later than two working days after the receipt of such complaints while other complaints received by post shall be acknowledged in writing not later than 5 working days of the receipt of such complaints. Efforts shall be made to resolve complaints within 5 days of the receipt of such complaints.
- b. Second Stage- Complaints not resolved within 5 days shall be forwarded to the Executive Director Operations for resolution. Attempts shall be made at this stage to resolve such complaints within ten working days.
- c. Third Stage- Where necessary and in cases where such complaints could not be resolved at the second stage, the Internal Complaint Committee shall convene a meeting to review such complaints with the aim of resolving them. The Complainant will at this stage be informed of the delay to the resolution of his or her complain.
- d. Fourth Stage- Complaints that could not be ultimately resolved by the Company depending on the nature and peculiarities of such complaints will be forwarded to the National Insurance Commission, Securities and Exchange Commission and Nigerian Stock Exchange. The Complainant will be notified of such referrals to any of the regulators.

Modes of Filing Complaint: A complaint can be filed by either submitting a letter of complaint addressed to the Managing Director/ Chief Executive Officer of Consolidated Hallmark Insurance Plc at 266 Ikorodu Road, Obanikoro Lagos or via an email to info@chiplc.com. Complaints can also be sent to our social media network accounts: @myCHlplc

Condition for Resolution & Closure/Declinature: The Company shall only entertain and resolve only legitimate claims and complaints to the extent that such complaints and claims where they relate to insurance contracts are received within the tenor of an insurance policy, justifiable under the Insurance Act, Regulations and Guidelines and as required by the applicable provisions of the law in other non-insurance matters.



Complaint Policy continued

Complaints that are within the purview of law enforcement agencies shall be entertained by the Company. The company will endeavour to resolve complaints within ten working days except for situation where further documentations are required from the customer and delay in receiving such document is occasioned by the customer as in application to claims related complaints.

The complaint may be sent through any of the social network medium of the company, via email or by post (and where sent by a written letter must be signed by the complainant) and should include the following information:

- a. Full name
- b. Full address
- c. Mobile Number
- d. E-mail address
- e. Signature of the complainant
- f. Date
- g. A description and reason for objecting to the act or issue complained about;

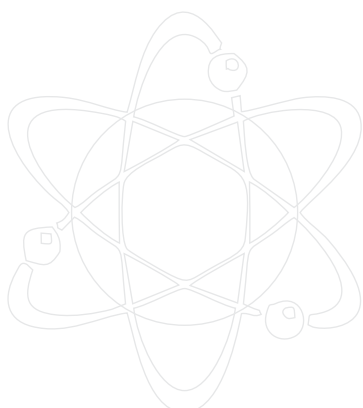
The company will endeavour to resolve all complaints within ten Working days of the receipt of the complaint. If any matter or complaint could not be resolved by the company within ten working days, the appropriate regulator depending on the nature of the complaint will be notified within two working days with reason[s] for the delay and/or inability to resolve the complaint and refer such complaints to the regulators in deserving cases that require the regulators' intervention.

The company shall be guided by the twin pillars of natural justice, audi alteram partem [each party shall be given the opportunity to respond to the evidence against them] and nemo judex in causa sua [no one should be a judge in his own cause] in the resolution of all complaints received.

Complaint register: the company shall also maintain a complaint register which shall contain the following information:

- a. Name of the complainant
- b. Date of the complaint
- c. Nature of the complaint
- d. Complaints details in brief
- e. Resolution date
- f. Remarks/comment.

Record keeping: record of all complaints received and action taken together with records of the resolved complaints shall be kept by the Head of Customer Service and subject of review on a monthly basis by the Divisional Head of the Technical Group and by the Executive Management Team. The Internal Complaint Committee shall also review records of complaints received at its meeting and at any event on a quarterly basis.





Report Of The Audit Committee

In accordance with the provision of section 404(7) of the Companies and Allied Matters Act 2020, we the Members of the Statutory Audit Committee of Consolidated Hallmark Insurance Plc, having carried out our statutory functions under the Act, hereby report as follows:

1. We confirm that we have reviewed the Audit Plan and scope and the Management letter on the audit of the account of the Company and the responses to the said letter.
2. In our opinion, the plan and scope of the audit for the year ended 31st December 2022 are adequate. We have reviewed the Auditor's findings and we are satisfied with the Management responses thereon.
3. The accounting and reporting policies of the Company conformed to statutory requirements and agreed ethical practices.
4. The internal control was being constantly and effectively monitored.
5. The Committee reviewed the internal audit programmes and report for the year and is satisfied with the status.
6. Finally, we acknowledge and appreciate the co-operation of Management and Staff in the conduct of these duties.

Dr. Tony Anonyai
Chairman of the Audit Committee
FRC/2013/ICAN/00000002579

Dated 28th February 2023

MEMBERS OF THE AUDIT COMMITTEE

Dr. Tony Anonyai

Chief Simon Okiatorhoro

Chief James Emadoye

Mrs. Adebola Odukale

Mr. Shuaibu Abubakar Idris MNI

Shareholders' Representative

Shareholders' Representative

Shareholders' Representative

Non-Executive Director

Independent Non-Executive Director

Chairman

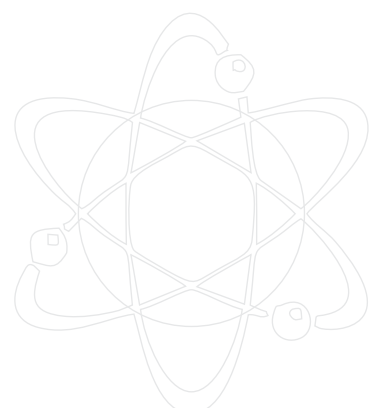
Member

Member

Member

Member

The Company Secretary/Legal Adviser acted as the Secretary to the Committee.





Independent Auditor's Report



Lagos: 18b, Olu Holloway Road, Ikoyi, Lagos.
Tel: +234 8021810043

Abuja: 1st Floor, Bank of Industry Building
Central District Area, FCT, Abuja.
Tel: 09-291 2462-3
Email: enquiries@siao.ng.com
Website: www.siao-ng.com

INDEPENDENT AUDITOR'S REPORT

To the Members of Consolidated Hallmark Insurance Plc

Report on the Audit of the Consolidated Financial Statements for the year ended 31st December, 2022

Opinion

We have audited the consolidated financial statements of Consolidated Hallmark Insurance Plc (**the Company**) and its subsidiaries (**altogether, the Group**), which comprise the consolidated statement of financial position as at December 31, 2022 and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of **Consolidated Hallmark Insurance Plc and its subsidiaries** as at December 31, 2022 and of its consolidated financial performance and consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) applicable and in the manner required by the Financial Reporting Council Act 2011, Companies and Allied Matters Act, 2020, the Insurance Act 2003 of Nigeria, the Investments and Securities Act 2007 and the relevant NAICOM circulars.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the international Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. The following key audit matters were identified:

Key Audit Matters

Valuation of Insurance Contract Liabilities

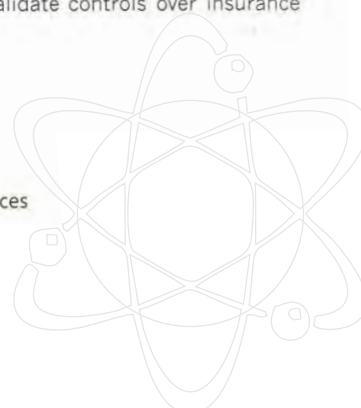
Refer to note 15 in the Group financial statements

Management has estimated the value of insurance contract liabilities in the Group financial statements to be N6.548 billion as at year ended 31st December, 2022 based on a

How our audit addressed the key Audit Matters

Our procedures in relation to management's valuation of insurance contract liabilities using a firm of Actuaries include:

- Evaluate and validate controls over insurance contract liability;





Independent Auditor's Report



liability adequacy test carried out by an external firm of actuaries. The valuation depended on a set of key assumptions, and significant judgements including supposition that:

--- Estimates are subject to uncertainty from various sources including changes in claim reporting patterns, claim settlement patterns, judicial decisions, legislation and economic conditions;

--- The report is subject to terms and limitations including limitations of liability agreed when commencing the exercise;

- Policies are written, and claims occur uniformly throughout the year for each class of business;
- Future claims follow a regression pattern;
- Weighted past average inflation will remain unchanged into the future;
- UPR is calculated on the assumption that risk will occur evenly during the duration of the policy.

- Evaluate the independent external actuary's competence, capability and objectivity;

- Assessing the methodologies used and the appropriateness of the key assumptions;

- Checking the accuracy and relevance of data provided to the actuary by management;

- Reviewing the result based on the assumptions.

We assessed the disclosures on note 15 and found them to be appropriate based on the assumptions and test result.

Other information

Management is responsible for the Other Information. The Other Information comprises all the information in the Consolidated Hallmark Insurance Plc 2022 annual report other than the Group financial statements and our auditors' report thereon ("the Other Information").

Our opinion on the Group financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Group financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the Group financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

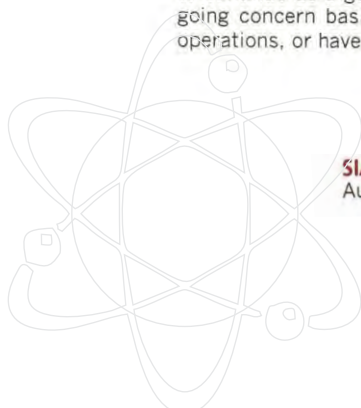
Based on the work we have performed on the other information obtained prior to the date of this auditors' report, if we conclude that there is a material misstatement of the Other Information; we are required to report that fact.

We performed our responsibility on the other information and have nothing to report in this regard.

Responsibilities of the Directors for the Group Financial Statements

The directors are responsible for the preparation of Group financial statements that give a true and fair view in accordance with International Financial Reporting Standard (IFRSs) and in the manner required by the Companies and Allied Matters Act, 2020, Financial Reporting Council Act 2011, the Insurance Act 2003 of Nigeria, the Investments and Securities Act 2007 and National Insurance Commission (NAICOM) circulars. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

In preparing the Group financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.





Independent Auditor's Report



The Audit Committee assists the directors in discharging their responsibilities for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Group Financial Statements

Our Objectives are to obtain reasonable assurance about whether the Group financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with Companies and Allied Matters Act, 2020 and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

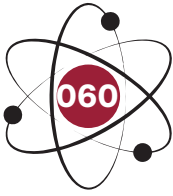
Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Group financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Group financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks; and, obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Group financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Group financial statements, including the disclosures, and whether the Group financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Group financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





Independent Auditor's Report



We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationship and other matters that may reasonably be thought to bear on our independence.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the Group financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest of such communication.

Report on Other Legal and Regulatory Requirements

Contravention of Regulatory Guidelines

Company did not contravene any regulatory infraction during the year.

Compliance with the FRC guidance for reporting the effects of COVID-19 on business operations

The Group complied with the guidance provided by the Financial Reporting Council (FRC) for reporting the impact of COVID-19 on its operations. Also, we confirm that we have obtained sufficient appropriate audit evidence regarding going concern applicability. We conclude, based on the audit evidence obtained up to the date of our auditor's report that no material uncertainty exists about the Group's ability to continue as a going concern.

Compliance with the requirements of the Companies and Allied Matters Act, 2020 and Nigerian Insurance Act 2003

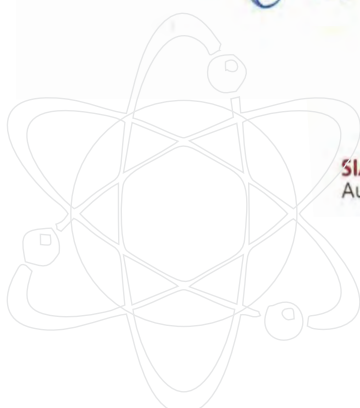
The Companies and Allied Matters Act and Nigerian Insurance Act require that in carrying out our audit we consider and report to you on the following matters. We confirm:

- i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) In our opinion, proper books of account have been kept by the Group, so far as appears from our examination of those books;
- iii) The Group's statement of financial position and profit or loss and other comprehensive income are in agreement with the books of account.

For: SIAO
(Chartered Accountants)
Ikoyi, Lagos

Engagement Partner: Joshua Ansa, FCA
FRC/2013/ICAN/00000001728

Date: 6th March, 2023



SIAO - Accomplish More
Audit & Accounting | Financial Advisory | Taxation | Human Resources



Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

The Group

The group comprises of Consolidated Hallmark Insurance Plc (the company) and its subsidiaries - CHI Capital Limited, Hallmark Health Services Limited, CHI Microinsurance Limited and Hallmark Finance Company Limited. CHI Capital Limited has one wholly owned subsidiary 'CHI Support Services Limited'.

Company Information:

Consolidated Hallmark Insurance Plc (formerly Consolidated Risk Insurers Plc) was incorporated on 2 August 1991 and domiciled in Nigeria. The Registered Office Address of the Company is 266 Ikorodu road Lagos (formerly plot 33d Bishop Aboyade Cole Street, Victoria Island, Lagos).

The Company changed its name from Consolidated Risk Insurers Plc to Consolidated Hallmark Insurance Plc following its merger with Hallmark Assurance Plc and The Nigerian General Insurance Company Limited in line with the consolidation reform of the National Insurance Commission (NAICOM) announced in 2005. Consolidated Hallmark Insurance Plc came into effect from 1 March 2007.

These consolidated and separate financial statements have been authorized for issue by the Board of Directors on February 27, 2023.

Principal Activities

Consolidated Hallmark Insurance Plc is a General Business and Special Risks Insurance underwriting firm fully capitalized in line with statutory requirements of the industry regulatory body - National Insurance Commission. The company underwrites Aviation, Oil and Gas, Marine Cargo and Hull and other non - life insurance underwriting including Motor, Fire and Special Perils, Goods-in-transit, Engineering Insurance and General Accident insurance businesses.

The Company identifies prompt claims payment as a

means to achieving customer satisfaction and therefore emphasizes prompt claims payment in its operations. The company also invests its available funds in interest bearing and highly liquid instruments to generate adequate returns to meet its claims obligations.

The Company is a public limited company incorporated and domiciled in Nigeria. Its shares are listed on the floor of the Nigerian Stock Exchange and have its registered office at Consolidated Hallmark House, 266, Ikorodu Road, Lagos.

Going concern assessment

These consolidated financial statements have been prepared on a going concern basis. The group has neither intention nor need to reduce substantially its business operations. The management believes that the going concern assumption is appropriate for the group and there are no going concern threats to the operations of the group.

Subsidiaries;

CHI Microinsurance Limited

CHI Microinsurance Limited is a fully owned subsidiary of Consolidated Hallmark Insurance Plc, incorporated in 2016 and Licensed by NAICOM to provide Life microinsurance services. Microinsurance is a financial arrangement to protect low-income people against specific perils in exchange for regular premium payment proportionate to the likelihood and cost of risk involved.

CHI Capital Limited

CHI Capital Limited is a fully owned subsidiary of Consolidated Hallmark Insurance Plc. It carries on the business of corporate support services. CHI Capital Limited incorporated CHI Support Services Limited in 2014 with 100% shareholdings.



Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

Hallmark Finance Company Limited

Hallmark Finance Company Limited was an indirect subsidiary of Consolidated Hallmark Insurance up to November 2019 before the Board of CHI Capital limited transferred her holding 100% to the Parent (Consolidated Hallmark Insurance Plc).

Hallmark Finance Company Limited is now a direct subsidiary of the Consolidated Hallmark Insurance Plc. The business of the company is consumer lending, lease financing and other finance company business.

CHI Support Services Limited is a company incorporated as a limited liability company in 2014. CHI Support Services Ltd started as an autotrack business but has now focused on providing corporate support services for the Group. CHI Support Services was incorporated in Nigeria.

Hallmark Health Services Ltd

Hallmark Health Services Ltd is a fully owned subsidiary of Consolidated Hallmark Insurance Plc. Incorporated in 2017. It is envisioned to be a leading health insurance company to meet the need for quality health maintenance services providing affordable and lasting health care plan for all Nigerians. Hallmark Health Services Ltd. Is fully accredited by the National Health Insurance Service as a National HMO.

Impact of Covid 19 on Financial Statement

Following the outbreak of COVID-19 pandemic, the Group instituted various measures to preserve the health and well-being of its employees, clients and communities while minimizing the impact of the pandemic on its Businesses in all the jurisdiction where it operates. The Group activated its Business Continuity Plans and came up with various initiatives to prevent business disruptions while ensuring adequate customer service delivery. The Group also came up with palliative measures to ease the difficulty encountered by obligors in identified vulnerable segments and partnered with Government on initiatives aimed at alleviating

suffering brought by COVID-19.

In 2021, following medical breakthrough with vaccines for the Covid 19 pandemic, a number of countries, including Nigeria, had relaxed the strict rules around social distancing and other COVID-19 protocol. This has positive impact on our ability to return most of our staff back to the office without necessarily letting go of the flexibility and efficiency that came along with the remote working regime. It also enabled our marketing activities as the nature of our businesses still demand some level of physical engagement with existing and potential customers.

In 2022, most of the general apprehension about COVID 19 had literally disappeared, aside from its resurgence in China towards the third quarter of the year. But, global air travel had resumed in full swing and this impacted positively on our Aviation Insurance class of business. Suffice to mention that COVID 19 had no adverse economic on our business during the period.

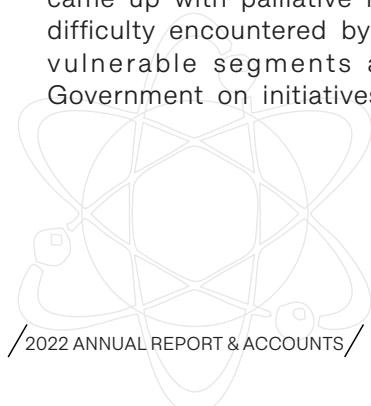
The group will continue to closely monitor the national and global developments on the COVID 19 pandemic, and we are confident in our capacity to respond with promptness as may be needed to safeguard the health and safety of our staff and collaborate with all other stakeholders to contain any untoward development in this regard. We will also continue to sustain the Group's Business Continuity Plans, and our ICT capabilities order to take advantage of the flexible work environment that has come to stay as a measure for efficiency and employee work life balance.

Statement of Significant Accounting Policies

The following are the significant accounting policies adopted by the Group in the preparation of its consolidated financial statements. These policies have been consistently applied to all year's presentations, unless otherwise stated

1. Basis of presentation:

1.1 Statement of compliance with IFRS





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

These financial statements are the separate and consolidated financial statement of the company and its subsidiaries (together, "the group"). The group's financial statements for the year 2021 have been prepared in accordance with the International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standard Board ("IASB"), and interpretations issued by IFRS's interpretation committee (IFRIC) and in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011.

These are the Group's financial statements for the year ended 31 December 2022, prepared in accordance with IFRS 10 - Consolidated Financial Statements.

1.1.2 Application of new and amended standards

New and amended standards and interpretations

New standards and interpretations

6.1 Standards and interpretations effective for the first time for 31 December 2022 year end

In the current year, the Group has adopted the following standards and interpretations that are effective for the current financial year and that are relevant to its operations:

Reference to the Conceptual Framework - Amendments to IFRS 3

In May 2020, the IASB issued Amendments to IFRS 3 Business Combinations - Reference to the Conceptual Framework. The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements.

The Board also added an exception to the recognition principle of IFRS 3 to avoid the issue of

potential "day 2" gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC 21 Levies, if incurred separately.

At the same time, the Board decided to clarify existing guidance in IFRS 3 for contingent assets that would not be affected by replacing the reference to the Framework for the Preparation and Presentation of Financial Statements. The amendments are effective for annual reporting periods beginning on or after 1 January 2022 and apply prospectively. The amendments are not expected to have a material impact on the Group.

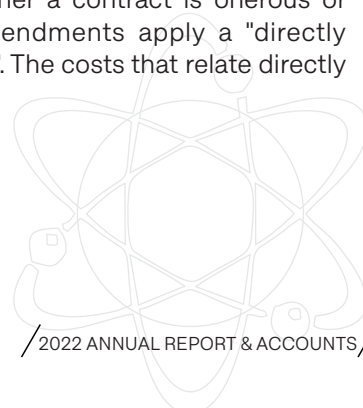
Property, Plant and Equipment: Proceeds before Intended Use - Amendments to IAS 16

In May 2020, the IASB issued Property, Plant and Equipment - Proceeds before Intended Use, which prohibits entities from deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after 1 January 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment. The amendments are not expected to have a material impact on the Group.

Onerous Contracts - Costs of Fulfilling a Contract - Amendments to IAS 37

In May 2020, the IASB issued amendments to IAS 37 to specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after 1 January 2022. The Group will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments. The amendments are not expected to have a material impact on the Group.

IFRS 1 First-time Adoption of International Financial Reporting Standards - Subsidiary as a first-time adopter

As part of its 2018-2020 annual improvements to IFRS standards process, the IASB issued an amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards. The amendment permits a subsidiary that elects to apply paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to IFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of IFRS 1.

The amendment is effective for annual reporting periods beginning on or after 1 January 2022 with earlier adoption permitted. The amendments is not applicable to the Group.

IFRS 9 Financial Instruments - Fees in the '10 per cent' test for derecognition of financial liabilities

As part of its 2018-2020 annual improvements to IFRS standards process the IASB issued amendment to IFRS 9. The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid

or received by the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

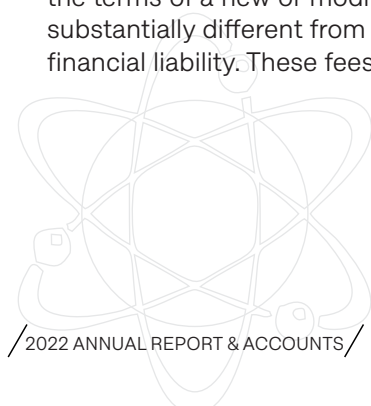
The amendment is effective for annual reporting periods beginning on or after 1 January 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendments are not expected to have a material impact on the Group.

6.2 Standards and interpretations not yet effective

The Group has chosen not to early adopt the following standards and interpretations, which have been published and are mandatory for the Group's accounting periods beginning on or after 1 January 2023 or later periods:

IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 Insurance Contracts (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 Insurance Contracts (IFRS 4) which was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

IFRS 17 is effective for reporting periods beginning on or after 1 January 2023, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. The impact will be effected on adoption of the standard.

Amendment to IAS 1 - Classification of Liabilities as Current or Non-current

In January 2020, the IASB issued amendment to IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and must be applied retrospectively. The amendment clarify:

- What is meant by a right to defer settlement.
- That a right to defer must exist at the end of the reporting period.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The Board also added two new paragraphs (Paragraph 76A and 76B) to IAS1 to clarify what is meant by "settlement" of a liability. The Board concluded that it was important to link the settlement of the liability with the outflow of resources of the entity.

The amendment does not have any material impact on the Group.

IFRS 8 - Definition of Accounting Estimates

The amended standard clarifies that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors. The previous definition of a change in accounting estimate specified that changes in accounting estimates may result from new information or new developments. Therefore, such changes are not corrections of errors. This aspect of the definition was retained by the Board. The amendment does not have any material impact on the Group.

IFRS 3 - Reference to the Conceptual Framework

The amendments add an exception to the recognition principle of IFRS 3 to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date. The amendment do not have any material impact on the Group.

IAS 12 - Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognised in the financial statements (and interest expense) or to the related asset component (and interest expense). This judgement is important in determining whether any temporary differences exist on initial recognition of the asset and liability.

Under the amendments, the initial recognition exception does not apply to transactions that, on





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

initial recognition, give rise to equal taxable and deductible temporary differences. It only applies if the recognition of a lease asset and lease liability (or decommissioning liability and decommissioning asset component) give rise to taxable and deductible temporary differences that are not equal.

Nevertheless, it is possible that the resulting deferred tax assets and liabilities are not equal (e.g., if the entity is unable to benefit from the tax deductions or if different tax rates apply to the taxable and deductible temporary differences). In such cases, which the Board expects to occur infrequently, an entity would need to account for the difference between the deferred tax asset and liability in profit or loss. The amendment do not have any material impact on the Group.

1.2 Basis of measurement

These financial statements are prepared on the historical cost basis except for the following:

- Investment property is measured at fair value.
- Assets held for trading are measured at fair value

1.3 Functional and presentation currency

The financial statements are presented in the functional currency, Nigeria naira which is the Group's functional currency.

1.4 Consolidation

The Group financial statements comprise the financial statements of the company and its subsidiaries, CHI Capital Limited, Hallmark Health Services Limited, Hallmark Finance Company Limited and CHI Microinsurance Limited, all made up to 31 December, each year. The financial statements of subsidiaries are consolidated from the date the group acquires control, up to the date that such effective control ceases.

Subsidiaries are all entities (including structured entities) over which the Group exercise control. Control is achieved when the Group is exposed to, or

has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

- (1) Power over the investee
- (2) Exposure, or rights, to variable returns from its involvement with the investee, and
- (3) The ability to use its power over the investee to affect the amount of the investor's returns.

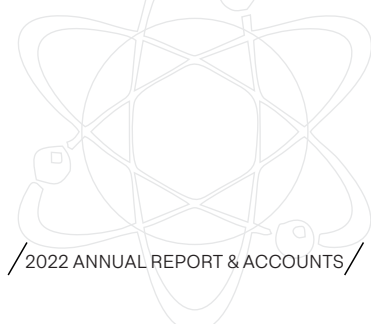
The subsidiaries are fully consolidated from the date on which control is transferred to the group. They are de-consolidated from the date that control ceases. Subsidiaries are measured at cost less impairment in the separate financial statement.

1.5 Use of estimates and judgments

The Group makes estimate and assumption about the future that affects the reported amounts of assets and liabilities. Estimates and judgement are continually evaluated and based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumption. The annual accounting basis is used to determine the underwriting result of each class of insurance business written.

The effect of a change in an accounting estimate is recognized prospectively by including it in the comprehensive income in the period of the change, if the change affects that period only, or in the period of change and future period, if the change affects both.

The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amount of asset and liabilities within the next financial year are discussed below:





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

a) The ultimate liability arising from claims made under insurance contracts

The estimation of the ultimate liability arising from claims made under insurance contracts is the group's most critical accounting estimate. There are several sources of uncertainty that need to be considered in the estimate of the liability that the company will ultimately pay for such claims. The uncertainty arises because all events affecting the ultimate settlement of the claims have not taken place and may not take place for some time. Changes in the estimate of the provision may be caused by receipt of additional claim information, changes in judicial interpretation of contract, or significant changes in severity or frequency of claims from historical records. The estimates are based on the company's historical data and industry experience. The ultimate claims liability computation is subjected to a liability adequacy test by an actuarial consultant using actuarial models.

(b) Impairment of trade receivables

The Group adopted the policy of no premium no cover and the trade receivables outstanding as at the reporting period are premium receivable within 30 days that are due from brokers. The trade receivable was further subjected to impairment based on management judgement. Internal models were developed based on company's specific collectability factors and trends to determine amounts to be provided for impairment of trade receivables. Efforts are made to assess significant debtors individually based on information available to management and where there is objective evidence of impairment they are appropriately impaired. Other trade receivables either significant or otherwise that are not specifically impaired are grouped on a sectorial basis and assessed based on a collective impairment model that reflects the company's debt collection ratio per sector.

(c) Deferred acquisition costs (DAC)

Commissions that vary with and are related to securing new contracts and renewing existing

contracts are capitalised as an intangible asset under Deferred Acquisition Costs (DAC). The amount of commission to be deferred is directly proportional to the time apportionment basis of the underlying premium income to which the acquisition cost is directly related.

(d) Income taxes

The Group periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Group records its best estimate of the tax liability including the related interest and penalties in the current tax provision.

Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in the tax liabilities.

2. Segment reporting

An operating segment is a component of the Group engaged in business activities from which it can earn revenues whose operating results are reviewed regularly by the Group's Executive Management in order to make decisions about resources to be allocated to segments and assessing segments performance. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision maker is the Executive Management.

3. Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, deposits with a maturity of three months or less and other short-term highly liquid investments that are readily convertible into known amounts of cash. For the purpose of reporting cash flows, cash and cash equivalents include cash on hand; bank balances, fixed deposits and treasury bills within 90 days.



Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

3.1 Financial Instruments

Financial Assets

Recognition

The Group on the date of origination or purchase recognizes placements, equity securities and deposits at the fair value of consideration paid. Regular-way purchases and sales of financial assets shall be recognized on the settlement date. All other financial assets and liabilities, including derivatives, shall be initially recognized on the trade date at which the Company becomes a party to the contractual provisions of the instrument.

Classification and Measurement

Initial measurement of a financial asset or liability shall be at fair value plus transaction costs that are directly attributable to its purchase or issuance. For instruments measured at fair value through profit or loss, transaction costs shall be recognized immediately in profit or loss. Financial assets include placement with banks, treasury bills and equity instruments.

Financial assets shall be classified into one of the following measurement categories in line with the provisions of IFRS 9:

1. Amortised cost
2. Fair Value through Other Comprehensive Income (FVOCI)
3. Fair Value through Profit or Loss (FVTPL) for trading related assets.

The Group shall classify its financial assets based on the business model for managing the assets and the asset's contractual cash flow characteristics.

Business Model Assessment

Business model assessment shall involve determining whether financial assets are managed in order to generate cash flows from collection of contractual cash flows, selling financial assets or both. The Group shall assess business model at a portfolio level reflective of how groups of assets are

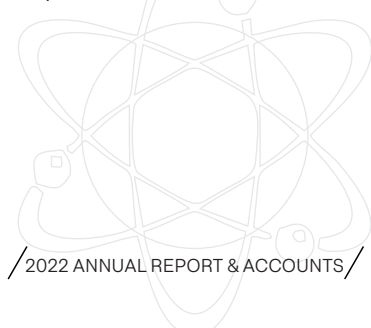
managed together to achieve a particular business objective. For the assessment of business model the Group will take into consideration the following factors:

The stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that shall be funding those assets or realizing cash flows through the sale of the assets;

- How the performance of assets in a portfolio will be evaluated and reported to the relevant heads of department and other key decision makers within the Company's business lines;
- The risks that affect the performance of assets held within a business model and how those risks shall be managed;
- How compensation shall be determined for the Company's business lines, management that manages the assets; and
- The frequency and volume of sales in prior periods and expectations about future sales activity.

Management shall determine the classification of the financial instruments at initial recognition. The business model assessment falls under three categories:

- I) Business Model 1(BM1): Financial assets held with the sole objective to collect contractual cash flows
- II) Business Model 2 (Bm2): Financial assets held with the objective of both collecting contractual cash flows and selling; and
- III) Business Model 3 (Bm3): Financial assets held





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with neither of the objectives mentioned in BM1 or BM2 above. These shall be basically financial assets held with the sole objective to trade and to realize fair value changes.

The Group may decide to sell financial instruments held under the BM1 category with the objective to collect contractual cash flows without necessarily changing its business model if one or more of the following conditions shall be met:

i) Where these sales shall be infrequent even if significant in value. A Sale of financial assets shall be considered infrequent if the sale shall be one-off during the Financial Year and/or occurs at most once during the quarter or at most three (3) times within the Financial Year.

ii) Where these sales shall be insignificant in value both individually and in aggregate, even if frequent. A sale shall be considered insignificant if the portion of the financial assets sold shall be equal to or less than five (5) per cent of the carrying amount (book value) of the total assets within the business model.

iii) When these sales shall be made close to the maturity of the financial assets and the proceeds from the sales approximates the collection of the remaining contractual cash flows. A sale is considered to be close to maturity if the financial assets has a tenor to maturity of not more than one (1) year and/or the difference between the remaining contractual cash flows expected from the financial asset does not exceed the cash flows from the sales by ten (10) per cent.

Other reasons: The following reasons outlined below may constitute 'Other Reasons' that may necessitate selling financial assets from the BM1 category that will not constitute a change in business model:

1. Selling the financial asset to realize cash to deal with unforeseen need for liquidity (infrequent).
2. Selling the financial asset to manage credit concentration risk (infrequent)

3. Selling the financial assets as a result of changes in tax laws (infrequent).

4. Other situations also depends upon the facts and circumstances which need to be judged by the Management

Cash flow characteristics assessment

The company shall assess the contractual features of an instrument to determine if they give rise to cash that shall be consistent with a basic investment arrangement.

Contractual cash flows shall be consistent with a basic deposit arrangement if they represent cash flow that are solely payments of principal and interest on the principal amount outstanding (SPPI).

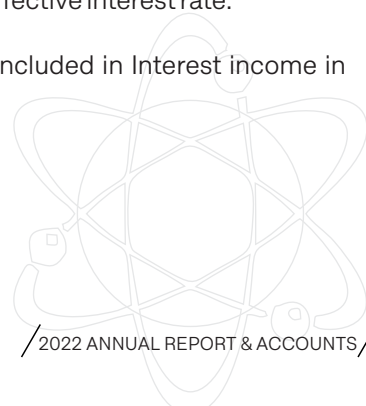
Principal shall be defined as the fair value of the instrument at initial recognition. Principal may change over the life of the instruments due to repayments. Interest shall be defined as consideration for the time value of money and the credit risk associated with the principal amount outstanding and for other basic lending risks and costs (liquidity risk and administrative costs), as well as a profit margin.

Classification of Financial Assets

a) Financial assets measured at amortised cost

Financial assets shall be measured at amortised cost if they are held within a business model whose objective shall be to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category shall be carried at amortized cost using the effective interest rate method. The effective interest rate shall be the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. Amortized cost shall be calculated taking into account any discount or premium on acquisition, transaction costs and fees that shall be an integral part of the effective interest rate.

Amortization shall be included in Interest income in





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the Consolidated Statement of Income. Impairment on financial assets measured at amortized cost shall be calculated using the expected credit loss approach. Financial assets measured at amortized cost shall be presented net of the allowance for credit losses (ECL) in the statement of financial position.

b) Financial assets measured at FVOCI

Financial assets shall be measured at FVOCI if they are to be held within a business model whose objective shall be to hold for collection of contractual cash flows and for selling financial assets, where the assets' cash flows represent payments that shall be solely payments of principal and interest. Subsequent to initial recognition, unrealized gains and losses on debt instruments measured at FVOCI shall be recorded in Other Comprehensive Income (OCI).

c) Financial assets measured at FVTPL

Financial assets measured at FVTPL include assets held for trading purposes, assets held as part of a portfolio managed on a fair value basis and assets whose cash flows do not represent payments that shall be solely payments of principal and interest. Financial assets may also be designated at FVTPL if by so doing eliminates or significantly reduces an accounting mismatch which would otherwise arise. These instruments shall be measured at fair value in the Consolidated Statement of Financial Position, with transaction costs recognized immediately in the Consolidated Statement of Income.

d) Equity Investments

Equity instruments shall be measured at FVTPL, unless an election is made to designate them at FVOCI upon purchase. For equity instruments measured at FVTPL, changes in fair value shall be recognized in the Consolidated Statement of Income. The Company can elect to classify non-trading equity instruments at FVOCI. This election will be used for certain equity investments for strategic or longer term investment purposes. The

FVOCI election shall be made upon initial recognition, on an instrument-by-instrument basis and once made shall be irrevocable. Gains and losses on these instruments including when derecognized/sold shall be recorded in OCI and shall not be subsequently reclassified to the Consolidated Statement of Income.

Dividends received shall be recorded in Interest income in the Consolidated Statement of Income. Any transaction costs incurred upon purchase of the security shall be added to the cost basis of the security and shall not be reclassified to the Consolidated Statement of Income on sale of the security.

Financial Liabilities

Financial liabilities shall be classified into one of the following measurement categories:

- a) Fair Value through Profit or Loss (FVTPL)
- (b) Amortised cost

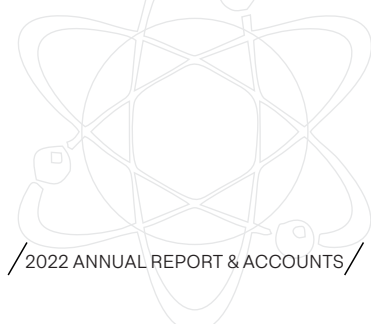
a) Financial Liabilities at fair value through profit or loss

Financial liabilities accounted for at fair value through profit or loss fall into two categories:

financial liabilities held for trading and financial liabilities designated at fair value through profit or loss on inception

Financial liabilities at fair value through profit or loss shall be financial liabilities held for trading. A financial liability shall be classified as held for trading if it shall be incurred principally for the purpose of repurchasing it in the near term or if it shall be part of a portfolio of identified financial instruments that shall be managed together and for which there shall be evidence of a recent actual pattern of profit-taking. Derivatives shall also be categorized as held for trading unless they shall be designated and effective as hedging instruments. Financial liabilities held for trading also include obligations to deliver financial assets borrowed by a short seller.

Gains and losses arising from changes in fair value of





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financial liabilities classified as held for trading shall be included in the income statement and shall be reported as 'Net gains/(losses) on financial instruments classified as held for trading'. Interest expenses on financial liabilities held for trading shall be included in 'Net interest income'.

Financial Liabilities shall be designated at FVTPL when either the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or the financial liability contains one or more embedded derivatives which significantly modify the cash flows otherwise required. For liabilities designated at fair value through profit or loss, all changes in fair value shall be recognized in the Consolidated Statement of Income, except for changes in fair value arising from changes in the company's own credit risk which shall be recognized in OCI. Changes in fair value of liabilities due to changes in the company's own credit risk, which are recognized in OCI, shall not be subsequently reclassified to the Consolidated Statement of Income upon derecognition/ extinguishment of the liabilities.

b) Financial Liabilities at amortised cost

Financial liabilities that are not classified at fair value through profit or loss fall into this category and shall be measured at amortised cost using the effective interest rate method. Financial liabilities measured at amortised cost shall be debt securities in issue for which the fair value option is not applied, convertible bonds and subordinated debts.

Reclassifications

Financial assets shall not be reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets. A change in the Group's business model will occur only when the Group either begins or ceases to perform an activity that is significant to its operations such as:

- Significant internal restructuring or business combinations; for example: an acquisition of a

private asset management company that might necessitate transfer and sale of assets to willing buyers, this action will constitute changes in business model and subsequent reclassification of the assets held from BM1 to BM2 Category.

Any other reason that might warrant a change in the Group's business model are determined by management based on facts and circumstances.

The following shall not be considered to be changes in the business model:

- A change in intention related to particular financial assets (even in circumstances of significant changes in market conditions)
- A temporary disappearance of a particular market for financial assets.
- A transfer of financial assets between parts of the Group with different business models.

When reclassification occurs, the Group shall reclassify all affected financial assets in accordance with the new business model. Reclassification shall be applied prospectively from the 'reclassification date'. Reclassification date shall be 'the first day of the first reporting period following the change in business model. Gains, losses or interest previously recognised shall not be restated when reclassification occurs.

Impairment of Financial Assets

In line with IFRS 9, the Group assess the under listed financial instruments for impairment using Expected Credit Loss (ECL) approach:

- Amortized cost financial assets; and
- Debt securities classified as at FVOCI;

Equity instruments and financial assets measured at FVTPL shall not be subjected to impairment under the standard.

Expected Credit Loss Impairment Model

The Group's allowance for credit losses calculations shall be outputs of models with a number of



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underlying assumptions regarding the choice of variable inputs and their interdependencies. The expected credit loss impairment model reflects the present value of all cash shortfalls related to default events either over the following twelve months or over the expected life of a financial instrument depending on credit deterioration from inception. The allowance for credit losses reflects an unbiased, probability-weighted outcome which considers multiple scenarios based on reasonable and supportable forecasts.

The Group shall adopt a three-stage approach for impairment assessment based on changes in credit quality since initial recognition.

Stage 1 - Where there has not been a Significant Increase in Credit Risk (SICR) since initial recognition of a financial instrument, an amount equal to 12 months expected credit loss shall be recorded. The expected credit loss shall be computed using a probability of default occurring over the next 12 months. For those instruments with a remaining maturity of less than 12 months, a probability of default corresponding to remaining term to maturity shall be used.

Stage 2 - When a financial instrument experiences a SICR subsequent to origination but is not considered to be in default, it shall be included in Stage 2. This requires the computation of expected credit loss based on the probability of default over the remaining estimated life of the financial instrument.

Stage 3 - Financial instruments that are considered to be in default shall be included in this stage. Similar to Stage 2, the allowance for credit losses captures the lifetime expected credit losses.

The guiding principle for ECL model shall be to reflect the general pattern of deterioration or improvement in the credit quality of financial instruments since initial recognition. The ECL

allowance shall be based on credit losses expected to arise over the life of the asset (life time expected credit loss), unless there has been no significant increase in credit risk since origination. Examples of financial assets with low credit risk (no significant increase in credit risk) include: Risk free and gilt edged debt investment securities that shall be determined to have low credit risk at the reporting date; and Other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition.

Measurement of Expected Credit Losses

The probability of default (PD), exposure at default (EAD), and loss given default (LGD) inputs used to estimate expected credit losses shall be modelled based on macroeconomic variables that are most closely related with credit losses in the relevant portfolio.

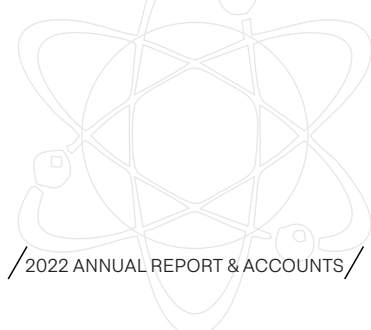
Details of these statistical parameters/inputs are as follows:

PD - The probability of default shall be an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the remaining estimated life, if the asset has not been previously derecognized and are still in the portfolio.

12-month PDs - This is the estimated probability of default occurring with the next 12 months (or over the remaining life of the financial instrument if that is less than 12 months). This shall be used to calculate 12-month ECLs.

Lifetime PDs - This is the estimated probability of default occurring over the remaining life of the financial instrument. This shall be used to calculate lifetime ECLs for "stage 2" and stage 3 exposures. PDs shall be limited to the maximum exposure required by IFRS 9

EAD - The exposure at default shall be an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the





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reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.

LGD - The loss given default shall be an estimate of the loss arising in the case where a default occurs at a given time. It shall be based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realization of any collateral. It shall be usually expressed as a percentage of the EAD.

Forward-looking information

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information requires significant judgement.

Macroeconomic factors

The Group shall rely on a broad range of forward looking information as economic inputs, such as GDP growth, unemployment rates, central bank base rates, crude oil prices, inflation rates and foreign exchange rates. The inputs and models used for calculating expected credit losses may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays shall be made as temporary adjustments using expert credit judgement.

Multiple forward-looking scenarios

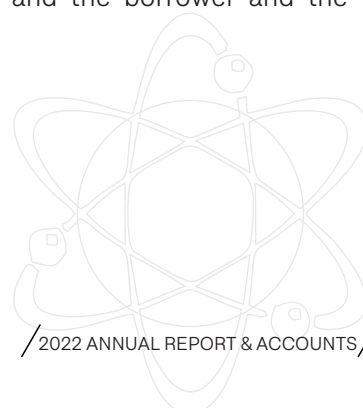
The Group shall determine allowance for credit losses using three probability-weighted forward looking scenarios. The Group shall consider both internal and external sources of information in order to achieve an unbiased measure of the scenarios used. The Group prepares the scenarios using forecasts generated by credible sources such as

Business Monitor International (BMI), International Monetary Fund (IMF), Nigeria Bureau of Statistics (NBS), World Bank, Central Bank of Nigeria (CBN), Nigeria Insurers Association, Financial Markets Dealers Quotation (FMDQ), and Trading Economics.

The Group estimates three scenarios for each risk parameter (LGD, EAD, CCF and PD) - Normal, Upturn and Downturn, which in turn shall be used in the estimation of the multiple scenario ECLs. The 'normal case' represents the most likely outcome and shall be aligned with information used by the company for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. The Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables, credit risk and credit losses.

Assessment of significant increase in credit risk (SICR)

At each reporting date, the company shall assess whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the remaining expected life from the reporting date and the date of initial recognition. The assessment considers borrower-specific quantitative and qualitative information without consideration of collateral, and the impact of forward-looking macroeconomic factors. The common assessments for SICR on retail and non-retail portfolios include macroeconomic outlook, management judgement, and delinquency and monitoring. Forward looking Macroeconomic factors shall be a key component of the macroeconomic outlook. The importance and relevance of each specific macroeconomic factor depends on the type of product, characteristics of the financial instruments and the borrower and the geographical region.





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The Group shall adopt a multi factor approach in assessing changes in credit risk. This approach considers: Quantitative (primary), Qualitative (secondary) and Back stop indicators which are critical in allocating financial assets into stages.

The quantitative models considers deterioration in the credit rating of obligor/counterparty based on the company's internal rating system or External Credit Assessment Institutions (ECAI) while qualitative factors considers information such as expected forbearance, restructuring, exposure classification by licensed credit bureau etc.

A backstop shall be used to ensure that in the (unlikely) event that the primary (quantitative) indicators do not change and there is no trigger from the secondary (qualitative) indicators, an account that has breached the 30 days past due criteria for SICR and 90 days past due criteria for Default shall be transferred to stage 2 and stage 3 respectively except there is a reasonable and supportable evidence available without undue cost to rebut the presumption.

Definition of Default and Credit Impaired Financial Assets

At each reporting date, the Group shall assess whether financial assets are credit impaired. A financial asset shall be credit impaired when one or more of the following events have a detrimental impact on the estimated future cash flows of the financial asset:

- Significant financial difficulty of the Issuer;
A breach of contract such as a default or past due event;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganization.
- The disappearance of an active market for a security because of financial difficulties

A debt that has been renegotiated due to a deterioration in the issuer's condition shall be

considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there shall be no other indicators of impairment. In making an assessment of whether an investment in sovereign debts is credit-impaired, the Group shall consider the following factors.

1. The market's assessment of credit worthiness as reflected in the bond yields
2. The rating agencies' assessments of credit worthiness
3. The country's ability to access the capital markets for new debt issuance
4. The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness
5. The international support mechanisms in place to provide the necessary support as lender of last resort to that country as well as the intention, reflected in public statements of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and irrespective of the political intent, whether there is the capacity to fulfil the required Criteria.

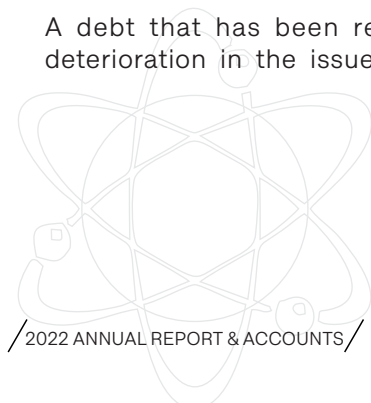
Presentation of allowance for ECL in the statement of financial position

Allowances for ECL shall be presented in the statement of financial position as follows:

- Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets
- Financial assets measured at FVOCI: no loss allowance shall be recognized in the statement of financial position because the carrying amount of these assets shall be their fair value. However, the loss allowance shall be disclosed and recognized in the fair value reserve.

Write-off

The Group writes off an impaired financial asset (and the related impairment allowance), either partially or





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in full, when there shall be no realistic prospect of recovery. After a full evaluation of a non-performing exposure, in the event that either one or all of the following conditions apply, such exposure shall be recommended for write-off (either partially or in full):

- Continued contact with the customer is impossible;
- Recovery cost is expected to be higher than the outstanding debt;
- Amount obtained from realization of credit collateral security leaves a balance of the debt; or
- It is reasonably determined that no further recovery on the facility is possible.

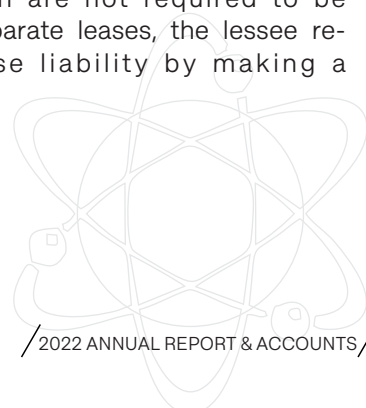
4. Leases

This is a new standard which replaces IAS 17 Leases, and introduces a single lessee accounting model. The main changes arising from the issue of IFRS 16 which are likely to impact the company are as follows:

- Company as lessee: Lessees are required to recognize a right-of-use asset and a lease liability for all leases, except short term leases or leases where the underlying asset has a low value, which are expensed on a straight line or other systematic basis.
- The cost of the right-of-use asset includes, where appropriate, the initial amount of the lease liability; lease payments made prior to commencement of the lease less incentives received; initial direct costs of the lessee; and an estimate for any provision for dismantling, restoration and removal related to the underlying asset.
- The lease liability takes into consideration, where appropriate, fixed and variable lease payments; residual value guarantees to be made by the lessee; exercise price of purchase options; and payments of penalties for terminating the lease.
- The right-of-use asset is subsequently measured

on the cost model at cost less accumulated depreciation and impairment and adjusted for any re-measurement of the lease liability. However, right-of-use assets are measured at fair value when they meet the definition of investment property and all other investment property is accounted for on the fair value model. If a right-of-use asset relates to a class of property, plant and equipment which is measured on the revaluation model, then that right-of-use asset may be measured on the revaluation model.

- The lease liability is subsequently increased by interest, reduced by lease payments and re-measured for reassessments or modifications. Re-measurements of lease liabilities are affected against right-of-use assets, unless the assets have been reduced to nil, in which case further adjustments are recognised in profit or loss.
- The lease liability is re-measured by discounting revised payments at a revised rate when there is a change in the lease term or a change in the assessment of an option to purchase the underlying asset.
- The lease liability is re-measured by discounting revised lease payments at the original discount rate when there is a change in the amounts expected to be paid in a residual value guarantee or when there is a change in future payments because of a change in index or rate used to determine those payments.
- Certain lease modifications are accounted for as separate leases. When lease modifications which decrease the scope of the lease are not required to be accounted for as separate leases, then the lessee re-measures the lease liability by decreasing the carrying amount of the right of lease asset to reflect the full or partial termination of the lease. Any gain or loss relating to the full or partial termination of the lease is recognised in profit or loss. For all other lease modifications which are not required to be accounted for as separate leases, the lessee re-measures the lease liability by making a





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corresponding adjustment to the right-of-use asset.

- Right-of-use assets and lease liabilities should be presented separately from other assets and liabilities. If not, then the line item in which they are included must be disclosed. This does not apply to right-of-use assets meeting the definition of investment property which must be presented within investment property. IFRS 16 contains different disclosure requirements compared to IAS 17 leases. Company as lessor:

- Accounting for leases by lessors remains similar to the provisions of IAS 17 in that leases are classified as either finance leases or operating leases. Lease classification is reassessed only if there has been a modification.

- A modification is required to be accounted for as a separate lease if it both increases the scope of the lease by adding the right to use one or more underlying assets; and the increase in consideration is commensurate to the stand alone price of the increase in scope.

- If a finance lease is modified, and the modification would not qualify as a separate lease, but the lease would have been an operating lease if the modification was in effect from inception, then the modification is accounted for as a separate lease. In addition, the carrying amount of the underlying asset shall be measured as the net investment in the lease immediately before the effective date of the modification. IFRS 9 is applied to all other modifications not required to be treated as a separate lease.

- Modifications to operating leases are required to be accounted for as new leases from the effective date of the modification. Changes have also been made to the disclosure requirements of leases in the lessor's financial statements.

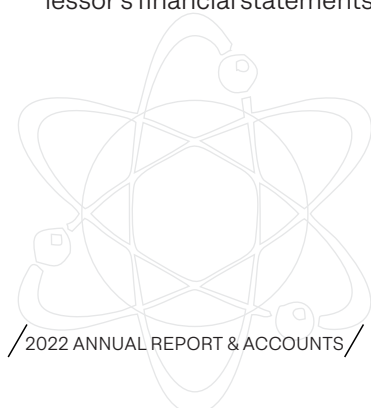
Sale and leaseback transactions:

In the event of a sale and leaseback transaction, the requirements of IFRS 15 are applied to consider whether a performance obligation is satisfied to determine whether the transfer of the asset is accounted for as the sale of an asset. If the transfer meets the requirements to be recognised as a sale, the seller-lessee must measure the new right-of-use asset at the proportion of the previous carrying amount of the asset that relates to the right-of-use retained. The buyer-lessor accounts for the purchase by applying applicable standards and for the lease by applying IFRS 16.

If the fair value of consideration for the sale is not equal to the fair value of the asset, then IFRS 16 requires adjustments to be made to the sale proceeds. When the transfer of the asset is not a sale, then the seller-lessee continues to recognize the transferred asset and recognizes a financial liability equal to the transfer proceeds. The buyer-lessor recognizes a financial asset equal to the transfer proceeds. The effective date of the standard is for years beginning on or after January 1, 2019. The company adopted the standard for the first time in the 2019 annual report and financial statements. The impact of this standard is not material on the financial statements.

5. Trade receivables

Trade receivables are recognized when due. These include amounts due from agents, brokers and insurance contract holders. If there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognizes that impairment loss in the income statement. The Company first assesses whether objective evidence of impairment exists individually for receivables that are individually significant. If the company determines that no objective evidence of impairment exists for an individually assessed receivable, whether significant or not, it includes the receivable in a group of receivables with





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similar credit risk characteristics and collectively assesses them for impairment using the model that reflects the company's historical outstanding premium collection ratio per sector.

6. Reinsurance assets and liabilities

These are contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company, and which also meets the classification requirements for insurance contracts held as reinsurance contracts. Insurance contracts entered into by the Company under which the contract holder is another insurer (inwards reinsurance) are included in insurance contracts.

The benefits to which the Company is entitled under its reinsurance contracts are recognized as reinsurance assets. These assets consist of short-term balances due from reinsurers, as well as long term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract.

In certain cases, a reinsurance contract is entered into retrospectively to reinsure a notified claim under the Company's property or casualty insurance contracts.

Where the premium due to the reinsurer differs from the liability established by the Company for the related claim, the difference is amortized over the estimated remaining settlement period.

The Company assesses its reinsurance assets for impairment. If there is objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognizes that impairment loss in the income statement. The

Company gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortized cost. The impairment loss is calculated following the same method used for these financial assets

7. Deferred acquisition costs

Acquisition costs comprise mainly of agent's commission. These costs are amortized and deferred over the terms of the related policies to the extent that they are considered to be recoverable from unearned premium.

8. Other receivables and prepayments

Receivables are stated at their original invoiced value, as the interest that would be recognized from discounting future cash receipts over the short credit period is not considered to be material. These receivables are reduced by appropriate allowances for estimated irrecoverable amounts. Interest on overdue receivables is recognized as it accrues.

9. Investment in subsidiaries

Subsidiaries are entities controlled by the parent. In accordance with IAS 10, control exists when the parent has:

- I. Power over the investee
- II. Exposure, or rights, to variable returns from its involvement with the investee; and
- III. The ability to use its power over the investee to affect the amount of investor's returns.

Investments in subsidiaries are reported at cost less impairment (if any).

10. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.



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11. Intangible assets

Intangible assets acquired separately are shown at historical cost less accumulated amortization and impairment losses. Amortization is charged to profit or loss on a straight-line basis over the estimated useful lives of the intangible asset unless such lives are indefinite. These charges are included in other expenses in profit or loss. Intangible assets with an indefinite useful life are tested for impairment annually.

Amortization periods and methods are reviewed annually and adjusted if appropriate.

The class of the intangible assets recognised by the company and its amortisation rates are as follows:

Rate	
Computers software	15%

12. Property and equipment

12.1 Recognition and Measurement

All property and equipment are stated at historical cost less accumulated depreciation less accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other

repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Land and Building shall be measured using the revaluation model. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

Buildings	-	2%	
Furniture & fittings			-
15%			
Computers	-	15%	
Motor vehicles	-	20%	
Office equipment	-	15%	

When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment. The assets' residual values and useful lives are reviewed at the end of each reporting period and adjusted if appropriate. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable value.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount, these are included in the income statement in operating income.

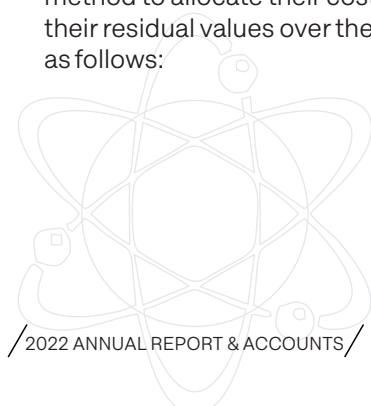
The Group reviews the estimated useful lives of property and equipment at the end of each reporting period.

12.2 Investment property

Property held for long-term rental yields and (or) capital appreciation that is not occupied by the companies in the Group is classified as investment property.

Investment property comprises freehold land and buildings. It is carried at fair values, adjusted if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods such as discounted cash flow projections or recent prices in less active markets. Gains/losses in the fair value of investment properties are recognised in the income statement.

These valuations are reviewed annually by an





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

independent valuation expert. Investment Property under construction that is being developed for continuing use as investment property are measured at cost.

Property located on land that is held under an operating lease is classified as investment property as long as it is held for long-term rental yields and is not occupied by the companies in the consolidated Group. The initial cost of the property shall be the fair value (where available), when not available the initial cost shall be used. The property is carried at fair value after initial recognition.

When the use of a property changes from owner-occupied to investment property, the property is re-measured to fair value and reclassified as investment property. Any gain arising on re-measurement is recognized in income statement to the extent the gain reverses a previous impairment loss on the specific property, with any remaining gain recognized in other comprehensive income and presented in the revaluation reserve in equity.

Any loss is recognized in other comprehensive income and presented in the revaluation reserve in equity to the extent that an amount had previously been included in the revaluation reserve relating to the specific property, with any remaining loss recognized immediately in income statement.

13. Statutory Deposit

Statutory deposit represents 10% of the minimum paid-up capital of the Company deposited with the Central Bank of Nigeria CBN) in pursuant to Section 10(3) of the Insurance Act, 2003. Statutory deposit is measured at cost.

14. Insurance Contract Liabilities

In accordance with IFRS 4, the company has continued to apply the accounting policies it applied in accordance with Pre-changeover Nigerian GAAP subject to issue of Liability adequacy test (note 14.4). Balances arising from insurance

contracts primarily includes unearned premium, provisions for outstanding claims and adjustment expenses, re-insurers share of provision for unearned premium and outstanding claims and adjustment expenses, deferred acquisition costs, and salvage and subrogation receivables.

14.1 Reserves for unearned premium

In compliance with Section 20 (1) (a) of Insurance Act 2003, the reserve for unearned premium is calculated on a time apportionment basis in respect of the risks accepted during the year.

14.2 Reserves for outstanding claims

The reserve for outstanding claims is maintained at the total amount of outstanding claims incurred and reported plus claims incurred but not reported ("IBNR") as at the balance sheet date. The IBNR is based on the liability adequacy test.

14.3 Reserves for unexpired risk

A provision for additional unexpired risk reserve (AURR) is recognized for an underwriting year where it is envisaged that the estimated cost of claims and expenses would exceed the unearned premium reserve (UPR)".

14.4 Liability adequacy test

At each reporting date, the company performs a liability adequacy test through an Actuary on its insurance contract liabilities less deferred acquisition costs to ensure the carrying amount is adequate. If the estimate shows the carrying amount of liabilities is inadequate, any deficiency is recognized as an expense to the income statement initially by writing off the deferred acquisition expense and subsequently by recognizing an additional claims liability for claims provisions.

15. Investment Contract Liability

Investment contracts are those contracts that transfer financial risk with no significant insurance risk. Financial risk is the risk of a possible future



Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

The Group enters into investment contracts with guarantee returns and other businesses of savings nature. Those contracts are termed investment contract liabilities and are initially measured at fair value and subsequently at amortised cost. Finance cost on investment contract liabilities is recognised as an expense in profit or loss using the effective interest rate.

16. Retirement benefits obligations

16.1 Defined contribution plan

The Group runs a defined contribution plan in line with the Pension Reform Act Amended 2014. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The rate of contribution by the Group and its employee is 10% and 8% respectively of basic salary, housing and transport allowance. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Under the defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expenses when they are due.

Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

17. Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Equity instruments issued are recorded at the value of proceeds received, net of costs directly attributable to the issue of the instruments. Incremental costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds, net of tax.

18. Share premium

Share premium is the excess amount over the par value of the shares. This is classified as equity when there is no obligation to transfer cash or other assets. The proceeds received are recorded as net of costs. This reserve is not ordinarily available for distribution.

19. Contingency reserve

In compliance with Section 21 (2) of Insurance Act 2003, the contingency reserve is credited with the greater of 3% of total premiums, or 20% of the net profits. This shall accumulate until it reaches the amount of greater of minimum paid-up capital or 50 percent of net premium.

20. Statutory reserve

In line with Central Bank of Nigeria guideline, Finance companies in Nigeria are required to transfer a minimum of 15% of its profit before tax to statutory reserve until the reserve fund equals the Paid-up Capital and a minimum of 10% thereafter. This applies to Hallmark Finance Company Limited, a subsidiary within the group.

21. Regulatory risk reserve

The Subsidiary (Hallmark Finance Company Limited) determines its loan loss provisions based on the requirements of IFRS. The difference between the loan loss provision as determined under Nigerian Prudential guideline (as prescribed by the Central Bank of Nigeria) is recorded in this reserve. This reserve is non distributable.





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

22. Dividend distribution

Dividend distribution to the Group's shareholders is recognized as a deduction in the revenue reserve in the year in which the dividend is approved by the Company's shareholders.

23. Revenue recognition

23. 1 Premium

Written premium comprises the premiums on contract incepting in the financial year. Written premium are stated at gross of commissions payable to intermediaries. Unearned premiums are those portions of the premium, which relates to periods of risks after the balance sheet date. Unearned premiums are prorated evenly over the term of the insurance policy. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in the unearned premium.

a) Gross premium

Gross premium is recognized at the point of attachment of risk to a policy before deducting cost of reinsurance.

b) Gross premium earned

Gross premium earned is the written premium recognized after adjusting for the unearned portion of the premium.

a) Unearned premium

This is the portion of the gross premium on the insurance contract, determined on a contract by contract basis, which is deemed to be relating to the risk for period not falling within the current accounting year. This is carried forward to the next accounting period as unearned premium.

b) Net premium

Net premium represents gross premium earned less reinsurance costs.

c) Reinsurance premium

Reinsurance premium is the ceding to a reinsurance part of a risk or liability accepted in order to ensure greater and reduced liability on the part of the company. The outward reinsurance premium

relating to earned premiums are recognized as outflow in accordance with the reinsurance services received.

23.2 Reinsurer's share of unearned premium

Reinsurer's share of unearned premium is recognized as an asset using principles consistent with the company's method for determining the unearned premium liability.

24. Expenses

a) Reinsurance cost

This represents the outward reinsurance premium paid to reinsurance companies less the unexpired portion as at the end of the current accounting year. The reinsurance cost is charged to the underwriting revenue account while the unexpired portion is shown as prepaid reinsurance costs, on asset, on the balance sheet.

b) Reinsurance recoveries

Reinsurance recoveries represents that portion of claims paid or payable on risks ceded out to reinsurance companies on which recoveries are received or receivable from the reinsurer.

The recoveries are applied to reduce the gross claims incurred on the underwriting revenue account.

c) Prepaid reinsurance cost

This is the unexpired reinsurance cost determined on a time apportionment basis and is reported under other asset on the balance sheet.

d) Gross claims paid

This is the direct claims payments during the year plus reinsurance claims paid, if any.

e) Gross claims incurred

The is made up of claims and claims handling expenses paid during the financial year after adjusting for the movement in the provision for outstanding claims and claims incurred but not reported (IBNR).

a) Net claims incurred





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

This is gross claims incurred after adjusting for reinsurance claims recoveries.

All claims paid and incurred are charged against the underwriting revenue account as expense when incurred. Reinsurance recoveries are recognized when the company records the liability for the claims. Anticipated reinsurance recoveries on claims are disclosed separately as assets.

f) **Operating and Administrative expenses**
Management expenses are expenses other than claims, investments and underwriting expenses. They include salaries, depreciation charges and other administrative but non-operating expenses. They are accounted for on an accrual basis and are charged to the profit and loss account in the year in which they were incurred.

Provision for unpaid claims and adjustment expenses
Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, changes in reported claims, and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in the current income.

25. **Salvage and subrogation recoverable**

In the normal course of business, the company obtains ownership of damaged properties, which they resell to various salvage operators. Unsold property is valued at its estimated net realizable value.

Where the company indemnifies policyholders against a liability claim, it acquires the right to subrogate its claims against other parties. These claims are reflected at amounts expected to be received from the subrogated parties net of related costs.

26. **Fees and commission income**

Fees and commissions consist primarily of

reinsurance commission and other contract fees. All other fee and commission income is recognized as services are provided.

27. **Investment income**

Investment income consists of dividend, interest income. Dividends are recognized only when the group's right to payments is established.

27.1 **Interest income**

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the assets carrying amount.

27.2 **Other operating income**

Other operating income is made up of rent income, profit on disposal of fixed assets, profit or loss on disposal of investment, exchange gain or loss and other line of income that are not investment income.

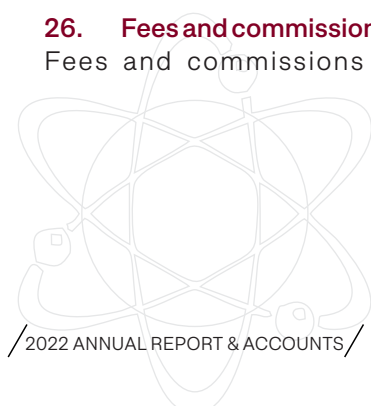
27.3 **Realized gains and losses**

The realized gains or losses on the disposal of an investment is the difference between proceeds received, net of transaction costs and its original or amortized costs as appropriate.

28. **Taxation**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Group's subsidiaries and associates operate and generate taxable income.





Statement of Significant Accounting Policies

For The Year Ended 31 December 2022

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit (loss), it is not accounted for. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the Group controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities, and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities, where there is an intention to settle the balances on a net basis.

29. Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result

of a past event, and it is probable that the Group will be required to settle the

obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

30. Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. At the reporting date, unsettled monetary assets and liabilities are translated into the Group's functional currency by using the exchange rate in effect at the year-end date.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at exchange rates of monetary assets and liabilities denominated in currencies other than the group's functional currency are recognized in the consolidated income statement.

31. Unclaimed dividend

Unclaimed dividend are amounts payable to shareholders in respect of dividend previously declared by the Group which have remained unclaimed by the shareholder in compliance with section 385 of the Companies and Allied Matters Act (Cap C20) laws of the Federation of Nigeria 2004. Unclaimed dividends are transferred to general reserves after twelve years.

32. Earnings per share

The Group presents basic earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of shares outstanding during the year.



Statement of Significant Accounting Policies

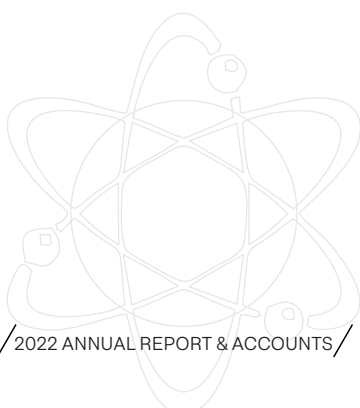
For The Year Ended 31 December 2022

33. Borrowings

These are financial liabilities that mature within 12 months of the balance sheet date. Borrowings inclusive of transaction cost are recognized initially at fair value. Borrowings are subsequently stated at amortized cost using the effective interest rate method; any difference between proceeds and the redemption value is recognized in the statement of profit or loss over the period of the borrowings using the effective interest rate method.

34. Revaluation Reserves

Revaluation reserve is an accounting term used when a company creates a line item on its balance sheet for the purpose of maintaining a reserve account tied to certain assets. This line item can be used when a revaluation assessment finds that the carrying value of the asset has changed. The Group uses revaluation reserve lines on the financial Position to account for value fluctuations in long-term assets.



Financial Statement



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Consolidated Statement of Financial Position

For The Year Ended 31 December 2022

	Notes	Group		Company	
		31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
Assets					
Cash and cash equivalents	2	1,669,476,978	2,857,075,239	1,183,948,834	2,044,305,295
Financial assets	3	8,644,183,149	5,290,556,583	6,325,958,061	3,926,828,203
Finance lease receivables	5	210,896,364	148,741,442	-	-
Trade receivables	6	831,493,560	601,620,155	773,060,783	543,897,328
Reinsurance assets	7	3,285,437,414	3,410,440,180	3,285,437,414	3,410,440,180
Deferred acquisition cost	8	565,555,745	397,546,015	551,735,100	385,296,407
Other receivables & prepayments	9	292,572,354	222,692,503	652,618,272	547,376,937
Investment in subsidiaries	10	-	-	1,594,225,000	1,594,225,000
Intangible Assets	11	64,109,633	76,702,920	22,104,164	29,482,172
Investment properties	12	1,405,226,470	1,098,676,470	1,265,226,470	1,008,676,470
Property and equipment	13	1,168,945,157	1,163,708,129	1,088,248,164	1,089,355,653
Right-of-Use of Assets (Leased Assets)	13.3	2,844,702	6,406,590	-	-
Statutory deposits	14	400,000,000	400,000,000	300,000,000	300,000,000
Total assets		18,540,741,526	15,674,166,226	17,042,562,262	14,879,883,645
Liabilities					
Insurance contract liabilities	15	6,547,611,485	5,474,050,401	6,329,021,551	5,299,544,811
Investment contract liabilities	15.5	13,723,775	17,660,923	-	-
Trade payables	16	33,472,651	46,805,158	33,472,651	46,805,158
Borrowing	17	680,107,894	55,800,014	-	-
Other payables and provision	18	429,876,513	343,540,593	350,746,765	275,121,116
Retirement benefit obligations	19	2,925,281	2,075,682	1,181,508	1,367,928
Income tax liabilities	21	766,699,256	462,785,844	635,139,647	340,135,901
Deferred tax liabilities	22	253,908,071	259,663,907	239,442,368	247,979,804
Total liabilities		8,728,324,926	6,662,382,522	7,589,004,490	6,210,954,718
Equity and reserves					
Issued and paid up share capital	23.1	5,420,000,000	5,420,000,000	5,420,000,000	5,420,000,000
Share Premium	24	168,933,834	168,933,834	168,933,834	168,933,834
Contingency reserve	25.1	2,800,339,728	2,437,638,438	2,799,201,192	2,437,343,087
Statutory reserve	25.2	91,262,839	72,039,762	-	-
Fair Value Through OCI Reserve	25.3	39,180,405	30,615,728	39,163,090	30,669,220
Revaluation reserve	25.4	128,676,506	115,793,288	128,676,506	115,793,288
Regulatory risk reserve	25.5	1,828,189	1,354,214	-	-
Retained earnings	26	1,162,195,099	765,408,440	897,583,150	496,189,498
Total equity and reserves		9,812,416,600	9,011,783,704	9,453,557,772	8,668,928,927
Total liabilities and equity and reserves		18,540,741,526	15,674,166,226	17,042,562,262	14,879,883,645

The consolidated financial statements were approved by the Board of Directors on February 27, 2023.

Obinna Ekezie
Chairman
FRC/2017/IODN/00000017485

Eddie A. Efekoha
Group Managing Director
FRC/2013/CIIN/00000002189

Babatunde Daramola
Chief Financial Officer
FRC/2012/ICAN/00000000564

The accompanying notes form an integral part of this financial statements.



Consolidated Statement Of Comprehensive Income

For The Year Ended 31 December 2022

	Notes	Group		Company	
		31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
Gross premium written		12,826,865,218	10,500,388,477	12,061,936,819	10,024,047,477
Gross premium income	27	11,758,185,467	10,288,624,511	11,047,899,514	9,777,260,944
Reinsurance premium expenses	28	(4,899,470,920)	(4,239,089,404)	(4,893,972,775)	(4,239,089,404)
Net premium income		6,858,714,547	6,049,535,107	6,153,926,739	5,538,171,540
Fee and commission income	29	714,526,205	529,017,764	714,526,205	529,017,764
Net underwriting income		7,573,240,753	6,578,552,871	6,868,452,944	6,067,189,304
Claims expenses	30a	(4,468,789,653)	(3,999,916,445)	(3,931,378,376)	(3,635,893,957)
Claims recoveries from reinsurers	30b	1,869,608,166	1,711,954,075	1,869,608,166	1,711,954,075
Claims incurred		(2,599,181,487)	(2,287,962,370)	(2,061,770,210)	(1,923,939,882)
Underwriting expenses	31	(2,606,949,503)	(2,375,278,382)	(2,547,528,124)	(2,330,557,604)
Underwriting profit		2,367,109,763	1,915,312,119	2,259,154,610	1,812,691,818
Investment income	32	1,377,674,302	1,202,701,967	752,385,146	587,842,871
Other operating income	33	657,121,706	314,676,618	595,355,189	274,863,632
Impairment (charge)	34	(200,333,486)	(81,565,926)	(22,685,769)	(2,219,197)
Net fair value loss on financial assets at fair value through profit or loss	35	72,297,226	(159,457,854)	10,163,192	(163,235,988)
Operating & Administrative expenses	36	(2,866,164,715)	(2,219,992,124)	(2,228,062,316)	(1,745,727,614)
Profit before taxation		1,407,704,796	971,674,800	1,366,310,052	764,215,523
Income tax expense	20	(411,719,745)	(181,036,783)	(386,258,245)	(122,060,185)
Profit after taxation		995,985,051	790,638,017	980,051,807	642,155,338
Other comprehensive income/(loss) net of tax					
Items that will be reclassified subsequently to profit or loss	33.2	21,447,897	132,457,706	21,377,088	132,511,199
Items that will not be reclassified subsequently to profit or loss		-	-	-	-
Total other comprehensive income		21,447,897	132,457,706	21,377,088	132,511,199
Total comprehensive income for the year		1,017,432,947	923,095,723	1,001,428,895	774,666,537
Profit attributable to:					
Equity holders of the parents'		1,017,432,947	923,095,723	1,001,428,895	774,666,537
Non-controlling interest interest		-	-	-	-
Profit attributable to:		1,017,432,947	923,095,723	1,001,428,895	774,666,537
Basic & diluted earnings per share (Kobo)	37	9.39	8.52	9.04	5.92

The accompanying notes form an integral part of this financial statements



Consolidated Statement Of Changes in Equity

For The Year Ended 31 December 2022

The Group	Issued share capital	Share Premium	Contingency reserves	Fair Value Through OCI Reserve	Revaluation Reserve	Statutory reserve	Regulatory risk reserve	Retained earnings	Total equity
	N	N	N	N	N	N	N	N	N
At 1 January 2021	5,420,000,000	168,933,834	2,136,621,663	13,951,309	-	45,964,378	-	520,016,848	8,305,488,032
Changes in equity for 2021:									
Profit for the period	-	-	-	-	-	-	-	790,638,017	790,638,017
Other comprehensive income for the period	-	-	-	16,664,419	115,793,288	-	-	-	16,664,419
Total comprehensive income for the period	-	-	-	16,664,419	115,793,288	-	-	790,638,017	807,302,436
Transactions with owners:									
Transfer within reserves	-	-	301,016,775	-	-	26,075,384	-	(327,092,160)	-
Addition	-	-	-	-	-	-	1,354,214	(1,354,214)	-
Dividends relating to prior periods paid during the period	-	-	-	-	-	-	-	(216,800,050)	(216,800,050)
Non-controlling interest arising on business combination	-	-	-	-	-	-	-	-	-
Contribution by and to owners of the business	-	-	301,016,775	-	-	26,075,384	1,354,214	(545,246,424)	(216,800,050)
At December 2021	5,420,000,000	168,933,834	2,437,638,438	30,615,728	115,793,288	72,039,762	1,354,214	765,408,440	9,011,783,704
At 1 January 2022	5,420,000,000	168,933,834	2,437,638,438	30,615,728	115,793,288	72,039,762	1,354,214	765,408,440	9,011,783,704
Changes in equity for 2022:									
Profit for the period	-	-	-	-	-	-	-	995,985,051	995,985,051
Other comprehensive income for the period	-	-	-	8,564,677	12,883,218	-	-	-	8,564,677
Total comprehensive income for the period	-	-	-	8,564,677	12,883,218	-	-	995,985,051	1,004,549,728
Transactions with owners:									
Transfer within reserves	-	-	362,701,290	-	-	19,223,077	(1,354,214)	(380,570,153)	-
Addition	-	-	-	-	-	-	1,828,189	(1,828,189)	-
Dividends relating to prior periods paid during the period	-	-	-	-	-	-	-	(216,800,050)	(216,800,050)
Non-controlling interest arising on business combination	-	-	-	-	-	-	-	-	-
Contribution by and to owners of the business	-	-	362,701,290	-	-	19,223,077	473,975	(599,198,392)	(216,800,050)
AT DECEMBER 2022	5,420,000,000	168,933,834	2,800,339,728	39,180,405	128,676,506	91,262,839	1,828,189	1,162,195,099	9,812,416,600





Consolidated Statement Of Changes in Equity

For The Year Ended 31 December 2022

The Company	Issued share capital	Share Premium	Contingency reserves	Fair Value Through OCI Reserve	Revaluation Reserve	Retained earnings	Total equity
	N	N	N	N	N	N	N
At 1 January 2021	5,420,000,000	168,933,834	2,136,621,663	13,951,309	-	371,555,635	8,111,062,441
Changes in equity for 2021:							
Profit for the period	-	-	-	-	-	642,155,338	642,155,338
Other comprehensive income for the period	-	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	-	-	642,155,338	642,155,338
Transactions with owners:							
Transfer within reserves	-	-	300,721,424	16,717,911	115,793,288	(300,721,425)	-
Addition							132,511,199
Dividend paid during the period						(216,800,050)	(216,800,050)
Contribution by and to owners of the business	-	-	300,721,424	16,717,911	115,793,288	(517,521,475)	(84,288,851)
At December 2021	5,420,000,000	168,933,834	2,437,343,087	30,669,220	115,793,288	496,189,498	8,668,928,927
At 1 January 2022	5,420,000,000	168,933,834	2,437,343,087	30,669,220	115,793,288	496,189,498	8,668,928,927
Changes in equity for 2022:							
Profit for the period	-	-	-	8,493,870	12,883,218	980,051,807	980,051,807
Other comprehensive income for the period	-	-	-	8,493,870	12,883,218	-	21,377,088
Total comprehensive income for the period	-	-	-	8,493,870	12,883,218	980,051,807	1,001,428,895
Transactions with owners:							
Transfer within reserves	-	-	361,858,105	-	-	(361,858,105)	-
Addition							-
Dividend paid during the period	-	-	361,858,105	-	-	(216,800,050)	(216,800,050)
Contribution by and to owners of the business	-	-	-	-	-	(578,658,155)	(216,800,050)
AT DECEMBER 2022	5,420,000,000	168,933,834	2,799,201,192	39,163,090	128,676,506	897,583,150	9,453,557,772

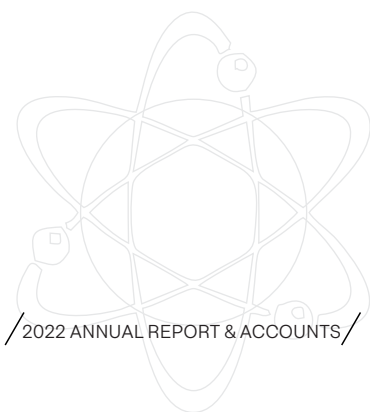


Consolidated Statement of Cash Flows

For The Year Ended 31 December 2022

	Notes	Group		Company	
		31 DECEMBER 2022	31 December 2021	31 DECEMBER 2022	31 December 2021
		N	N	N	N
Cash flows from operating activities					
Premium received from policy holders	6.1	12,595,491,111	10,506,109,202	11,832,773,364	9,961,180,689
Reinsurance receipts in respect of claims		2,082,996,900	1,528,526,240	2,082,996,900	1,528,526,240
Commission received	29	756,315,554	571,439,345	756,315,554	571,439,345
Other operating receipts		1,164,282,378	314,676,618	595,355,189	274,863,632
Cash paid to and on behalf of employees	36a	(822,404,959)	(847,930,814)	(673,461,944)	(570,018,833)
Reinsurance premium paid	16	(5,000,264,199)	(4,425,912,507)	(5,000,264,199)	(4,425,912,507)
Claims paid	30a	(4,453,350,219)	(3,960,735,941)	(3,915,938,942)	(3,597,475,453)
Commission expenses	8	(1,937,950,037)	(1,680,302,391)	(1,876,957,619)	(1,633,891,705)
Maintenance expenses	31	(837,009,198)	(737,144,456)	(837,009,198)	(737,144,456)
Other operating cash payments		(1,880,854,299)	(1,259,772,847)	(1,512,227,538)	(1,216,808,918)
Company income tax paid	21.2	(131,287,476)	(69,731,872)	(109,851,741)	(65,054,114)
Net cash (used in)/ from operating activities		1,535,965,557	(60,779,422)	1,341,729,826	89,703,920
Cash flows from investing activities					
Purchase of property and equipment	13	(135,836,290)	(110,129,553)	(96,503,662)	(75,884,600)
Purchase of intangible asset	11	(3,267,000)	(51,224,666)	-	(7,296,908)
Additions to investment properties	12	(182,053,732)	(231,850,000)	(182,053,732)	(141,850,000)
Proceeds from sale of Investment properties		-	142,400,000	-	90,000,000
Investment in subsidiaries	10.	-	-	-	(100,000,000)
Proceeds from sale of property and equipment	13	7,165,722	28,145,393	7,165,722	28,145,393
Purchase of financial assets	3.	(5,523,230,057)	(2,941,522,447)	(2,651,487,118)	(1,582,048,547)
Proceeds from sale of financial assets	3.	2,317,425,962	2,189,231,793	514,898,760	1,522,762,958
Dividend received	32	105,020,671	101,095,583	166,158,671	101,095,583
Rental Income received	32	31,569,000	12,575,667	31,569,000	12,575,667
Interest received	32	484,721,158	1,102,851,757	221,388,165	153,074,513
Net cash from investing activities		(2,898,484,565)	241,573,527	(1,988,864,195)	574,058
Cash flows from financing activities					
Proceeds on private placement	23.1	-	-	-	-
Proceeds from borrowing	17	607,885,923	142,596,600	-	-
Payment on borrowing (principal & Interest)	17	(219,882,483)	(91,809,639)	-	-
Dividend paid	26	(216,800,050)	(216,800,050)	(216,800,050)	(216,800,050)
Net cash used in financing activities		171,203,390	(166,013,089)	(216,800,050)	(216,800,050)
Increase in cash and cash equivalents		(1,191,315,617)	(310,875,245)	(863,934,419)	(126,522,071)
Cash and cash equivalents at Beginning		2,955,763,754	3,266,638,999	2,141,514,391	2,268,036,462
Gross Cash and cash equivalent at End	2	1,764,448,137	2,955,763,754	1,277,579,972	2,141,514,391

The accompanying notes form an integral part of this statement of cash flows.





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

1. Corporate information

1.1 The Group

The group comprises of Consolidated Hallmark Insurance Plc and its subsidiaries - CHI Capital Ltd, CHI Micro-Insurance Ltd, Hallmark Finance Company Limited and Hallmark Health Services Ltd. CHI Capital Ltd also has a wholly owned subsidiary, CHI Support Services Ltd. In 2022, the Company commenced a process of transforming into Holding Company structure. Schemed documents was issued and court order meetings was held to obtain Shareholders approval of the scheme.

1.2 The Company

Consolidated Hallmark Insurance Plc (formerly Consolidated Risk Insurers Plc) was incorporated on 2 August 1991. The Company changed its name from Consolidated Risk Insurers Plc to Consolidated Hallmark Insurance Plc following its merger with Hallmark Assurance Plc and The Nigerian General Insurance Company Limited in line with the consolidation reform of NAICOM announced in 2006. Consolidated Hallmark Insurance Plc came into effect from 1 March 2007.

1.3 Principal activities

During the year under review, the Company engaged in general insurance business and maintained offices in major cities in Nigeria with Corporate headquarters at 266 Moshood Abiola way (formerly Ikorodu Road), Lagos. The principal activities of the subsidiaries are portfolio management, short term lending, equipment leasing, provision of Health management services and microinsurance life business.

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
2. Cash and cash equivalents				
Cash in hand	10,332,390	17,233,925	10,332,390	17,233,925
Balance with banks	1,109,620,127	1,235,172,472	622,751,963	420,923,109
Call deposits	25,761,049	11,267,223	25,761,049	11,267,223
Fixed deposits (Note 2.1)	618,734,570	1,692,090,134	618,734,570	1,692,090,134
	1,764,448,137	2,955,763,754	1,277,579,972	2,141,514,391
Impairment charge (Note 2.2)	(94,971,159)	(98,688,515)	(93,631,138)	(97,209,096)
AT DECEMBER 2022	1,669,476,978	2,857,075,239	1,183,948,834	2,044,305,295

2.1 The Fixed deposits have a short term maturity of 30-90 days and the effect of discounting is immaterial.

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
2.2 Impairment charge				
At 1 January	98,688,515	92,722,923	97,209,096	92,722,923
IFRS 9 opening figure adjustment	-	4,391,994	-	3,613,504
Charged	(3,717,356)	1,573,598	(3,577,958)	872,669
AT DECEMBER 2022	94,971,159	98,688,515	93,631,138	97,209,096

The impairment charge of N92,722,593 as at January 1, 2020 resulted from a fixed deposit of N100million with a mortgage bank in 2018 that went into a default in 2019 and had to be impaired in line with standard accounting practice and regulatory requirement. The company has obtained a court sanction of the settlement reached with the Mortgage Bank to recovered the fund. There is a positive indication that the fund will be recovered.



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
3. Financial assets				
At fair value through profit or loss (Note 3.1)	827,492,587	988,259,728	805,071,520	977,972,694
At Amortised cost (Note 3.2)	7,684,522,974	4,183,462,524	5,390,944,417	2,832,142,511
At fair value through OCI (Note 3.3)	132,167,588	118,834,331	129,942,124	116,712,998
	8,644,183,149	5,290,556,583	6,325,958,060	3,926,828,203
Movement in Financial Assets				
Opening	5,290,556,583	4,428,386,704	3,926,828,203	3,683,146,676
Addition	5,523,230,057	2,941,522,447	2,651,487,118	1,582,048,547
Disposal	(2,317,425,962)	(2,189,231,793)	(514,898,760)	(1,522,762,958)
Interest Capitalised	329,570,076	318,668,456	329,570,076	318,668,456
Impairment (note 34)	(142,143,677)	(67,242,888)	(15,186,486)	(225,717)
Opening impairment adjustment	-	(27,111,619)	-	(15,912,608)
Opening Fair value gains through OCI adjustment	-	20,516,631	-	20,516,631
Fair value (loss)/ gains	(52,199,042)	(159,457,854)	(64,333,076)	(163,235,988)
Fair value gains through OCI	12,595,116	24,506,497	12,490,985	24,585,164
Closing	8,644,183,149	5,290,556,583	6,325,958,061	3,926,828,203
3.1 At fair value through profit or loss				
At 1 January	1,088,611,153	719,660,969	1,079,986,078	711,035,894
Additions	-	368,950,184	-	368,950,184
Disposals	(108,568,099)	-	(108,568,098)	-
	980,043,054	1,088,611,153	971,417,980	1,079,986,078
Fair value (loss) (Note 35a)	(152,550,467)	(100,351,425)	(166,346,460)	(102,013,384)
At December 2022	827,492,587	988,259,728	805,071,520	977,972,694
Current	827,492,587	988,259,728	805,071,520	977,972,694
Non Current	-	-	-	-

Financial assets at fair value through profit or loss of the group represents investment where there is a ready and liquid quoted market, which are acquired for the purpose of short-term trade, and where mark-to-market valuations are possible on every trading day. Assets under this category have been acquired by management with the intent of short term trading.

	Group		Company	
	31 DECEMBER 2022 N	December 2021 N	31 DECEMBER 2022 N	December 2021 N
3.2 Amortised Cost				
Staff loans (Note 3.2.1a)	214,848,307	218,854,849	209,716,113	218,854,849
Loan issued to corporate individuals (Note 3.2.1b)	2,293,578,557	1,351,264,168	5,188,038	-
Debts Instrument (Note 3.2.3)	3,012,061,800	2,613,343,506	3,012,005,956	2,613,287,662
Fixed Deposit (Above 90Days) (3.2.4)	2,164,034,310	-	2,164,034,310	-
	7,684,522,974	4,183,462,523	5,390,944,417	2,832,142,511
Current	7,552,444,741	4,031,547,569	5,180,623,917	2,728,942,482
Non Current	132,078,233	151,914,955	210,320,500	103,200,030
3.2.1a Staff loans				
At 1 January	223,079,916	211,045,461	223,079,916	211,045,461
Addition	20,033,194	36,212,000	12,901,000	36,212,000
Repayment	(20,039,298)	(24,177,545)	(18,039,298)	(24,177,545)
	223,073,812	223,079,916	217,941,618	223,079,916
Impairment on Loans & Receivable (Note 3.2.1ai)	(8,225,505)	(4,225,067)	(8,225,505)	(4,225,067)
Closing	214,848,307	218,854,849	209,716,113	218,854,849
3.2.1ai Impairment on Loans & Receivable				
Opening	4,225,067	-	4,225,067	-
IFRS 9 opening figure adjustment	-	3,997,138	-	3,997,138
Charged	4,000,438	227,929	4,000,438	227,929
Closing	8,225,505	4,225,067	8,225,505	4,225,067





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
3.2.1b Loan issued to corporate / individuals				
At 1 January	1,552,789,443	859,784,377	-	-
Addition	2,873,798,783	1,359,473,900	9,188,038	-
Bad debts written off	-	-	-	-
Repayment	(1,804,527,202)	(666,468,834)	(4,000,000)	-
	2,622,061,024	1,552,789,443	5,188,038	-
Impairment on loans issued to corporate and individuals (Note 3.2.4)	(328,482,467)	(201,525,275)	-	-
At the end	2,293,578,557	1,351,264,168	5,188,038	-
3.2.2 Analysis by performance:				
Performing (Note 3.2)	7,684,522,974	4,183,462,523	5,390,944,417	2,832,142,512
Non-performing (Note 3.2.4.b)	328,482,467	201,525,275	-	-
	8,013,005,441	4,384,987,798	5,390,944,417	2,832,142,512
Analysis by maturity:				
Due within one year	7,552,444,741	4,031,547,569	5,180,623,917	2,728,942,482
Due within one - five years	460,560,700	353,440,230	210,320,500	103,200,030
Due after five years	-	-	-	-
	8,013,005,441	4,384,987,799	5,390,944,417	2,832,142,512

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	December 2021 N
3.2.3 Debts Instrument				
At 1 January	2,625,200,920	2,629,694,266	2,625,200,920	2,629,694,266
At initial recognition - additions	353,714,679	1,175,423,612	353,714,679	1,175,423,612
	2,978,915,599	3,805,117,878	2,978,915,599	3,805,117,878
Disposal	(384,291,363)	(1,498,585,414)	(384,291,363)	(1,498,585,414)
Exchange Gain on EUROBOND	99,240,485	-	99,240,485	-
Amortised interest	329,570,076	318,668,456	329,570,076	318,668,456
	3,023,434,797	2,625,200,920	3,023,434,797	2,625,200,920
Impairment (note 3.2.4a)	(11,372,996)	(11,857,413)	(11,428,841)	(11,913,258)
At the end	3,012,061,800	2,613,343,507	3,012,005,956	2,613,287,662
3.2.3a Movement on Impairment				
Opening	11,857,413	-	11,913,258	-
IFRS 9 opening figure adjustment	-	11,859,625	-	11,915,470
movement	(484,417)	(2,212)	(484,417)	(2,212)
Closing	11,372,996	11,857,413	11,428,841	11,913,258
a) Debts Instruments are analysed as follows:				
Debts securities				
Listed	3,023,434,797	2,625,200,920	3,023,434,797	2,625,200,920
Unlisted	-	-	-	-
At the end	3,023,434,797	2,625,200,920	3,023,434,797	2,625,200,920
Current	168,376,644	17,421,398	168,376,644	17,421,398
Non-current	2,855,058,153	2,607,779,522	2,855,058,153	2,607,779,522
	3,023,434,797	2,625,200,920	3,023,434,797	2,625,200,920



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
b) At the reporting date, no held to maturity assets were past due or impaired				
NIGERIAN AVIATION HANDLING CO FIXED RATE BOND SERIES2 NOV 27,2020	52,992,199	48,237,816	52,992,199	48,237,816
FCMB NGN SERIES 2 BOND 2015/2020	15,943,240	22,487,874	15,943,240	22,487,874
FCMB NGN SERIES 3 BOND 2016/2023	209,194,101	206,594,101	209,194,101	206,594,101
C&I LEASING SERIES 1 BOND 2018/2023	109,369,045	108,276,373	109,369,045	108,276,373
LAPO MFB SERIES 2 BOND 2020/2025	95,414,790	101,332,055	95,414,790	101,332,055
DANGOTE BOND SERIES 1 2020/2025	116,416,991	116,300,127	116,416,991	116,300,127
AXXELA SERIES 1 BOND 2020/2027	476,739,816	439,880,800	476,739,816	439,880,800
FGN BOND (2020/2050) CORDROS	103,815,787	102,864,580	103,815,787	102,864,580
FGN BOND (2020/2050) CORDROS	260,849,583	252,739,296	260,849,583	252,739,296
FGN BOND (2020/2050) PLANET CAPITAL	360,467,574	343,329,875	360,467,574	343,329,875
FGN BOND (2020/2024) MERISTEM	215,750,718	215,647,718	215,750,718	215,647,718
FGN BOND (2020/2035) PLANET CAPITAL	599,417,745	470,106,534	599,417,745	470,106,534
FGN BOND (2020/2037) PLANET CAPITAL	214,971,323	-	214,971,323	-
8.625% FBN EUROBOND (2020/2050) FIRST ALLY	23,715,241	-	23,715,241	-
ACCESS BANK COMMERCIAL PAPER	168,376,644	17,421,398	168,376,644	17,421,398
TREASURY BILLS 9.75% APRIL 28,2021 APEL	-	53,355,396	-	53,355,396
ASSET LIMITED - 364 DAYS	-	126,626,977	-	126,626,977
At the end	3,023,434,797	2,625,200,920	3,023,434,797	2,625,200,920
3.2.3.b Movement in impairment - loans and receivables :				
At 1 January	201,525,276	123,253,249	-	-
IFRS 9 opening figure adjustment	-	11,254,856	-	-
Addition (Note 34)	126,957,191	67,017,171	-	-
Impairment written off	-	-	-	-
At the end	328,482,467	201,525,276	-	-
3.2.4 Fixed Deposit (Above 90Days)				
At 1 January	-	-	-	-
Addition	2,175,704,775	-	2,175,704,775	-
	2,175,704,775	-	2,175,704,775	-
Impairment	(11,670,465)	-	(11,670,465)	-
	2,164,034,310	-	2,164,034,310	-
3.2.4a Movement in impairment -Fixed Deposit :				
At 1 January	-	-	-	-
Charged	11,670,465	-	11,670,465	-
At the end	11,670,465	-	11,670,465	-
3.3 At fair value through OCI				
Opening	118,834,331	72,348,451	116,712,998	70,148,451
IFRS 9 opening adjustment	-	20,516,631	-	20,516,631
Addition	738,141	1,462,752	738,141	1,462,752
Fair value gain	12,595,116	24,506,497	12,490,985	24,585,164
At the end	132,167,588	118,834,331	129,942,124	116,712,998
Current	-	-	-	-
Non Current	132,167,588	118,834,331	129,942,124	116,712,998

At fairvalue through Other Comprehensive Income (FVTOCI) assets are the unquoted equity securities of the group and are fair valued using net asset method. Fairvalue Through OCI equities is analysed as follows:

SCHEDULE OF FINANCIAL ASSETS AT FAIR VALUE THROUGH OCI AS AT 31/12/2022

Investment	No of shares of	Net Assets of each	No of units held	Share of Net Assts		Initial cost of investment	Fair value gain	Revised cost of investment
	each company	company	by CHI Plc	based on shares	held.			
	A	B	C	D=(C/A)*B	E			
	Units	N	Units	N	N			
Energy Pool	1,056,360,000	5,322,072,763	21,127,200.00	106,441,455.26	98,335,400	8,106,055	106,441,455	
Planet Capital	636,121,091	1,683,131,740	5,126,393	13,564,075.92	9,179,146	4,384,930	13,564,076	
IPWA		-	-	12,500	12,500		12,500	
MTECH Comm Ltd				9,185,951	9,185,951		9,185,951	
Total				129,203,982	116,712,997	12,490,985	129,203,982	



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Non current assets held for sale represent collateral properties recovered from defaulted loan with aim of converting the properties to cash within the shortest period of time.

The Company is exposed to financial risk through its financial assets (investments and loans). The key focus of financial risk management for the Company is to ensure that the proceeds from financial assets are sufficient to fund its obligations arising from its insurance operations. The most important components of financial risk (market risk) arises from open positions in interest rate, fluctuations in stock prices, inflation, all of which are exposed to general and specific market movement and/or conditions. Investments above ninety-one (91) days are classified as part of financial assets of the Company. All financial instruments are initially recorded at transaction price. Subsequent to initial recognition, the fair values of financial instruments are measured at fair values that are quoted in an active market. When quoted prices are not available, fair value are determined by using valuation techniques that refer as far as possible to observable market data. These are compared with similar instruments where market observable prices exist.

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
5. Finance lease receivables				
At 1 January	180,521,835	109,262,041	-	-
Addition	128,303,219	87,786,343	-	-
Repayment	(28,601,886)	(16,526,549)	-	-
Gross investment	280,223,168	180,521,835	-	-
Unearned income	-	-	-	-
Net investment (Note 5.1)	280,223,168	180,521,835	-	-
Impairment on finance lease receivables (Note 5.2)	(69,326,804)	(31,780,393)	-	-
At the end	210,896,364	148,741,442	-	-
5.1 Current	124,877,617	84,360,741	-	-
Non-current	155,345,551	96,161,094	-	-
Analysis by performance				
Performing	210,896,364	148,741,442	-	-
Non-performing	69,326,804	31,780,393	-	-
	280,223,168	180,521,835	-	-
Analysis by maturity				
Due within one year	124,877,617	84,360,741	-	-
Due between two - five years	155,345,551	96,161,094	-	-
	280,223,168	180,521,835	-	-
5.2 Movement in impairment - finance lease receivables:				
At 1 January	31,780,393	23,015,010	-	-
Charge for the year (note 34)	37,546,411	8,765,383	-	-
At the end	69,326,804	31,780,393	-	-
6. Trade receivables				
Due from insurance companies	424,583,307	274,358,188	424,583,307	274,358,188
Due from insurance brokers and agents	351,069,353	269,539,140	348,477,476	269,539,140
Due from others	-	-	-	-
Company Total	775,652,660	543,897,328	773,060,783	543,897,328
Hmo receivable	62,427,664	62,808,889	-	-
	838,080,324	606,706,217	773,060,783	543,897,328
Impairment charge (Note 6.2)	(6,586,764)	(5,086,062)	-	-
Closing Balance	831,493,560	601,620,155	773,060,783	543,897,328
Current	838,080,324	606,706,217	773,060,783	543,897,328
Non-current	-	-	-	-
6.1 Movement in Trade receivables				
Opening	606,706,217	612,426,941	543,897,328	481,030,540
Gross Premium written	12,826,865,218	10,500,388,478	12,061,936,819	10,024,047,477
Premium received	(12,595,491,111)	(10,506,109,202)	(11,832,773,364)	(9,961,180,689)
Closing receivables	838,080,324	606,706,217	773,060,783	543,897,328



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 DECEMBER 2022 N	December 2021 N	31 DECEMBER 2022 N	December 2021 N
6.2 Impairment charge				
At 1 January	5,086,062	4,738,626	-	-
IFRS 9 opening balance adjustment	-	126,130	-	-
Charged for the year (note 34)	1,500,702	221,306	-	-
At December 2022	6,586,764	5,086,062	-	-
Age Analysis of Trade receivable				
> =1Day <= 30 Days	817,201,319	580,827,212	752,181,778	518,018,323
> =31Days <= 90 Days	20,879,005	25,879,005	20,879,005	25,879,005
Above 90 Days	-	-	-	-
	838,080,324	606,706,217	773,060,783	543,897,328
7. Reinsurance Assets				
Prepaid reinsurance (Note 7.1a & 7.1b)	1,159,980,388	1,067,021,471	1,159,980,388	1,067,021,471
Reinsurers share of claims (Note 7.3)	2,140,753,774	2,354,142,508	2,140,753,774	2,354,142,508
	3,300,734,162	3,421,163,979	3,300,734,162	3,421,163,979
Impairment	(15,296,748)	(10,723,799)	(15,296,748)	(10,723,799)
At the end	3,285,437,414	3,410,440,180	3,285,437,414	3,410,440,180
Current	3,300,734,162	3,421,163,980	3,300,734,162	3,421,163,979
Non-current	-	-	-	-
Movement in Impairment(Credit Loss IFRS 9)				
Opening Balance	10,723,799	-	10,723,799	-
IFRS 9 opening balance adjustment	-	9,602,989	-	9,602,989
Charged during the year	4,572,949	1,120,810	4,572,949	1,120,810
At the end	15,296,748	10,723,799	15,296,748	10,723,799
Prepaid reinsurance premium(note 7.1a)	1,108,212,388	1,020,330,096	1,108,212,388	1,020,330,096
Prepaid minimum and deposit premium (note 7.1b)	51,768,000	46,691,375	51,768,000	46,691,375
Reinsurance share of outstanding claims	532,389,158	1,073,320,986	532,389,158	1,073,320,986
Reinsurance share of IBNR	1,030,484,740	718,521,485	1,030,484,740	718,521,485
Reinsurance receivable on claims paid (note 7.2b)	577,879,876	562,300,037	577,879,876	562,300,037
Total	3,300,734,162	3,421,163,979	3,300,734,162	3,421,163,979
Impairment (IFRS 9)	(15,296,748)	(10,723,799)	(15,296,748)	(10,723,799)
	3,285,437,414	3,410,440,180	3,285,437,414	3,410,440,180

The Company assesses its reinsurance assets for impairment. If there is objective evidence that the reinsurance assets are impaired, the Company reduces the carrying amount of the reinsurance assets to its recoverable amount and recognizes that impairment loss in the income statement. The Company has a reinsurance agreement with African Reinsurance Corporation, and Continental Reinsurance Plc. Based on the financial position and performance during the period under review, they are solvent and had never defaulted on their obligations. Consequently, there are no indications of impairment as at the reporting date.

	Group		Company	
	31 DECEMBER 2022 N	December 2021 N	31 DECEMBER 2022 N	December 2021 N
7.1a Prepaid Reinsurance Premium				
Fire	214,609,438	149,140,952	214,609,438	149,140,952
General accident	145,514,454	141,909,274	145,514,454	141,909,274
Motor	7,304,010	4,932,150	7,304,010	4,932,150
Marine	51,190,627	95,539,565	51,190,627	95,539,565
Bond	50,186,353	15,421,170	50,186,353	15,421,170
Engineering	163,034,435	72,269,543	163,034,435	72,269,543
Aviation	76,794,159	97,680,810	76,794,159	97,680,810
Oil & gas	399,578,912	443,436,632	399,578,912	443,436,632
	1,108,212,388	1,020,330,096	1,108,212,388	1,020,330,096





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

		Group		Company	
		31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
7.1b	Prepaid Minimum & Deposit Premium				
	Fire	13,995,000	17,372,250	13,995,000	17,372,250
	General accident	2,430,000	1,983,500	2,430,000	1,983,500
	Motor	4,275,000	4,275,000	4,275,000	4,275,000
	Marine	13,770,000	8,767,500	13,770,000	8,767,500
	Engineering	17,298,000	14,293,125	17,298,000	14,293,125
		-	-	-	-
		-	-	-	-
		51,768,000	46,691,375	51,768,000	46,691,375
	Prepaid reinsurance	1,159,980,388	1,067,021,471	1,159,980,388	1,067,021,471
7.2 a	Reinsurers Share of Claims				
	Fire	390,873,987	672,248,809	390,873,987	672,248,809
	General accident	578,629,910	345,534,621	578,629,910	345,534,621
	Motor	44,098,554	39,128,200	44,098,554	39,128,200
	Marine	223,348,534	436,116,410	223,348,534	436,116,410
	Bond	13,487,385	6,094,897	13,487,385	6,094,897
	Engineering	106,017,032	74,635,046	106,017,032	74,635,046
	Aviation	54,932,441	80,785,776	54,932,441	80,785,776
	Oil & gas	151,486,055	137,298,712	151,486,055	137,298,712
		1,562,873,898	1,791,842,471	1,562,873,898	1,791,842,471
7.2b	Reinsurers share of paid claims				
	Fire	353,340,533	8,719,519	353,340,533	8,719,519
	General accident	66,010,627	200,907,030	66,010,627	200,907,030
	Motor	25,649,642	70,625,744	25,649,642	70,625,744
	Marine	7,685,000	16,443,442	7,685,000	16,443,442
	Bond	-	-	-	-
	Engineering	10,182,772	4,920,359	10,182,772	4,920,359
	Aviation	-	55,317,458	-	55,317,458
	Oil & gas	115,011,302	205,366,485	115,011,302	205,366,485
		577,879,876	562,300,037	577,879,876	562,300,037
7.3	Reinsurance Assets:				
	Movement in prepaid reinsurance:				
	At 1 January	1,067,021,471	847,365,944	1,067,021,471	847,365,944
	Additions during the period (Note 28)	4,992,429,837	4,458,744,931	4,986,931,691	4,458,744,931
		6,059,451,308	5,306,110,875	6,053,953,162	5,306,110,875
	Amortization during the period (Note 28)	(4,899,470,920)	(4,239,089,404)	(4,893,972,774)	(4,239,089,404)
	At the end	1,159,980,388	1,067,021,471	1,159,980,388	1,067,021,471
	Movement in claims recoverable:				
	At 1 January	2,354,142,508	2,170,714,673	2,354,142,508	2,170,714,673
	Additions during the period	1,869,608,166	1,711,954,074	1,869,608,166	1,711,954,074
		4,223,750,674	3,882,668,747	4,223,750,674	3,882,668,747
	Amortization during the period	(2,082,996,900)	(1,528,526,239)	(2,082,996,900)	(1,528,526,239)
	At the end	2,140,753,774	2,354,142,508	2,140,753,774	2,354,142,508
8.	Deferred Acquisition Cost				
	At 1 January	397,546,015	355,066,148	385,296,407	344,817,850
	Acquisition cost during the period	1,937,950,037	1,680,613,794	1,876,957,619	1,633,891,706
	Less: Amortisation during the period (Note 31)	(1,769,940,305)	(1,638,133,927)	(1,710,518,926)	(1,593,413,149)
	At the end	565,555,747	397,546,015	551,735,100	385,296,407
	Current	565,555,747	397,546,015	551,735,100	385,296,407
	Non-current	-	-	-	-

Deferred acquisition cost represent commissions on unearned premium relating to the unexpired risk. The movement in the deferred acquisition cost during the year is as shown above.



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 December 2022 N	December 2021 N	31 DECEMBER 2022 N	December 2021 N
8.1 Deferred Acquisition Cost Analysis				
Fire	105,573,435	75,189,179	105,573,435	75,189,179
General accident	77,598,662	65,331,213	77,598,662	65,331,213
Motor	127,628,801	91,453,591	127,628,801	91,453,591
Marine	25,440,673	27,278,926	25,440,673	27,278,926
Bond	28,117,346	9,710,496	28,117,346	9,710,496
Engineering	94,949,779	32,741,876	94,949,779	32,741,876
Aviation	15,375,903	20,298,332	15,375,903	20,298,332
Oil & gas	77,050,501	63,292,794	77,050,501	63,292,794
Company Total	551,735,100	385,296,407	551,735,100	385,296,407
HMO Deferred acquisition	13,820,645	12,249,608	-	-
Group Total	565,555,745	397,546,015	551,735,100	385,296,407
9. Other Receivables and Prepayments				
Staff advances & prepayment	75,913,942	38,223,806	46,802,665	38,223,806
Account receivables**	109,225,632	17,283,848	79,370,973	30,933,113
Intercompany Receivables	-	-	408,968,433	316,785,801
Withholding tax credit	24,406,769	33,550,342	24,406,769	33,550,343
Prepayments (Note 9.1)	104,032,197	136,409,435	99,573,725	127,883,874
	313,578,540	225,467,431	659,122,565	547,376,937
Impairment allowance (Note 34)	(21,062,031)	(2,774,928)	(6,504,293)	-
	292,516,508	222,692,503	652,618,272	547,376,937
Current	313,578,540	225,467,431	652,618,272	547,376,937
Non-current	-	-	-	-
Impairment allowance on other receivables				
As at 1 January	2,774,928	-	-	-
IFRS 9 opening balance adjustment	-	132,986	-	-
Charged/(reversed)	18,287,103	2,641,942	6,504,293	-
As at 31 December	21,062,031	2,774,928	6,504,293	-

** Included in Account receivable is =N=83.9m being the balance of the amount deposited with lead underwriters for the purpose of settling claims based on MOU signed at the inception of the policies. The amount =N=27.4 million is the balance as at 31st December 2022.

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
9.1 Prepayments				
Prepaid rent	96,584,960	116,662,920	92,126,488	108,137,359
Other prepayments	7,447,237	19,746,515	7,447,237	19,746,515
	104,032,197	136,409,435	99,573,725	127,883,874
Current	104,032,197	136,409,435	99,573,725	127,883,874
Non-current	-	-	-	-
10. Investment in Subsidiaries				
CHI Capital (Note 10.1a)	-	-	130,000,000	130,000,000
Chi Microinsurance Limited (10.1b)	-	-	200,000,000	200,000,000
Hallmark Finance Company Limited	-	-	764,225,000	764,225,000
Hallmark Health Services Limited (10.1c)	-	-	500,000,000	500,000,000
	-	-	1,594,225,000	1,594,225,000
Movement in Investment in subsidiaries				
Grand T reasurers Limited	764,225,000	CHI Capital Limited 130,000,000	Hallmark Health Services Limited 500,000,000	Chi Microinsurance Limited 200,000,000
Opening	-	-	-	-
Addition	-	-	-	-
Disposal	-	-	-	-
Closing	764,225,000	130,000,000	500,000,000	200,000,000





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

- 10.1a CHI Capital Limited is a fully owned subsidiary of Consolidated Hallmark Insurance Plc. It carries on the business of corporate support services. In 2019, CHI Capital Limited transferred its 100% interest in Grand Treasurers Limited to Consolidated Hallmark Insurance Plc. Hallmark Finance Company Limited is a CBN licensed finance company, acquired by CHI Capital Ltd in December 2010 with the purpose of carrying on financing activities. CHI Capital Limited also owns 100% interest in CHI Support Services Limited started as a vehicle tracking Company, but now focused on corporate support services for the Group.
- 10.1b CHI Microinsurance Limited is a fully owned subsidiary of Consolidated Hallmark Insurance Plc. The group incorporated CHI Microinsurance Limited in the year 2016 and licensed by NAICOM to carryout micro life assurance business to further deepen its market share in insurance business.
- 10.1c Hallmark Health Services Limited is a fully owned subsidiary of Consolidated Hallmark Insurance Plc. The group incorporated Hallmark Health Services Limited towards the end of the year 2017 and fully accredited by National Health Insurance Scheme to operate in health Insurance sector.

	CHI PLC N	CHI Capital Limited N	CHI Microinsurance N	Hallmark Finance Company Limited	Hallmark Health Ltd N	Elimination N	Total N
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Condensed result of consolidated entities - 2022

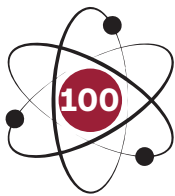
10.2 Condensed Financial Position

Assets

Cash and cash equivalents	1,183,948,834	168,055,991	150,333,414	125,903,484	349,077,777	(307,842,520)	1,669,476,979
Financial assets	6,325,958,061	24,211,532	-	2,294,013,557	-	-	8,644,183,149
Non-current Assets held for sale	-	-	-	-	-	-	-
Finance lease receivables	-	-	-	210,896,364	-	-	210,896,364
Trade receivables	773,060,783	-	2,353,272	-	56,079,505	-	831,493,560
Reinsurance assets	3,285,437,414	-	-	-	-	-	3,285,437,414
Deferred acquisition cost	551,735,100	-	-	-	13,820,645	-	565,555,745
Other receivables and prepayment	652,618,272	26,896,544	14,452,000	16,859,879	33,569,750	(451,824,092)	292,572,354
Investment in subsidiaries	1,594,225,000	-	-	-	-	(1,594,225,000)	-
Investment properties	1,265,226,470	-	-	-	140,000,000	-	1,405,226,470
Leasehold properties	-	-	-	-	2,844,702	-	2,844,702
Intangible Assets	22,104,164	-	8,079,405	33,134,708	791,355	-	64,109,633
Property and equipment	1,088,248,164	-	6,223,562	33,751,000	40,722,431	-	1,168,945,157
Deffered tax asset	-	-	-	-	-	-	-
Statutory deposits	300,000,000	-	100,000,000	-	-	-	400,000,000
Total assets	17,042,562,262	219,164,067	281,441,653	2,714,558,992	636,906,165	(2,353,891,612)	18,540,741,527

Liabilities

Insurance contract liabilities	6,329,021,551	-	25,018,463	-	193,571,472	-	6,547,611,485
Investment Contract liabilities	-	-	13,723,775	-	-	-	13,723,775
Trade payables	33,472,651	-	-	-	-	-	33,472,651
Borrowing	-	-	-	987,950,415	-	(307,842,521)	680,107,894
Provision and other payables	350,746,765	5,162,860	32,766,922	367,371,791	125,652,266	(451,824,091)	429,876,513
Staff retirement benefit	1,181,508	-	-	1,743,773	-	-	2,925,281
Tax liabilities	635,139,647	12,713,249	-	115,343,705	3,502,654	-	766,699,256
Deffered tax	239,442,368	8,149	-	14,457,554	-	-	253,908,071
Share capital	5,420,000,000	130,000,000	200,000,000	764,225,000	500,000,000	(1,594,225,000)	5,420,000,000
Share Premium	168,933,834	-	-	-	-	-	168,933,834
Statutory reserve	2,799,201,192	-	1,138,536	91,262,839	-	-	2,891,602,567
Fair Value Through OCI Reserve	39,163,090	17,316	-	-	-	-	39,180,406
Revaluation reserve	128,676,506	-	-	-	-	-	128,676,506
Regulatory risk reserve	-	-	-	1,828,189	-	-	1,828,189
Retained earnings	897,583,150	71,262,493	8,793,957	370,375,726	(185,820,227)	-	1,162,195,099
Total liabilities and equity	17,042,562,262	219,164,067	281,441,653	2,714,558,992	636,906,165	(2,353,891,612)	18,540,741,527



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	CHI PLC N	CHI Capital N	CHI Microinsurance N	Hallmark Health Services LTD N	Hallmark Finance Company Limited N	Elimination N	Total N
10.2 Condensed result of consolidated entities - 2022							
Condensed profit and loss							
Underwriting profit	2,259,154,610	-	9,052,360	120,119,606	-	(21,216,812)	2,367,109,763
Investment income	752,385,146	18,964,150	12,984,617	41,844,518	612,633,870	(61,138,000)	1,377,674,302
Other operating income	595,355,189	1,583,722	164,182	6,705,787	53,312,826	-	657,121,706
Total operating income	3,606,894,945	20,547,872	22,201,159	168,669,911	665,946,696	(82,354,812)	4,401,905,771
Impairment no longer required	(22,685,769)	(5,657,020)	(6,681,961)	160,001	(165,468,737)	-	(200,333,486)
Net fair value gains/(losses) on financial assets at fair value through profit or loss	10,163,192	12,214,033	(34,409,059)	50,000,000	(80,000)	-	72,297,226
Management expenses	(2,228,062,316)	(1,540,759)	(18,889,861)	(274,779,862)	(348,589,532)	21,216,812	(2,866,164,716)
Profit before taxation	1,366,310,051	25,564,126	-	(55,949,950)	151,808,427	(61,138,000)	1,407,704,795
Taxation	(386,258,245)	-	(18,889,861)	(1,806,923)	(23,654,577)	-	(411,719,745)
Profit after taxation	980,051,806	25,564,126	-	(57,756,873)	128,153,850	(61,138,000)	995,985,050

	CHI PLC N	CHI Capital Limited N	CHI Microinsurance N	Hallmark Health Ltd N	Hallmark Finance Company Limited N	Elimination N	Total N
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Condensed result of consolidated entities - 2021

10.2 Condensed Financial Position							
Assets							
Cash and cash equivalents	2,044,305,295	156,237,257	173,494,407	422,344,464	60,693,817	-	2,857,075,239
Financial assets	3,926,828,203	11,893,367	-	-	1,351,835,012	-	5,290,556,582
Finance lease receivables	-	-	-	-	148,741,442	-	148,741,442
Trade receivables	543,897,328	-	-	57,722,827	-	-	601,620,154
Reinsurance assets	3,410,440,180	-	-	-	-	-	3,410,440,180
Deferred acquisition cost	385,296,407	-	-	12,249,609	-	-	397,546,015
Other receivables and prepayment	547,376,936	24,977,294	225,200	17,002,413	14,947,391	(381,836,730)	222,692,504
Investment in subsidiaries	1,594,225,000	-	-	-	-	(1,594,225,000)	-
Investment properties	1,008,676,470	-	-	90,000,000	-	-	1,098,676,470
Leasehold properties	-	-	-	6,406,591	-	-	6,406,591
Intangible Assets	29,482,172	-	10,347,330	307,003	36,566,414	-	76,702,920
Property and equipment	1,089,355,653	-	8,504,716	30,913,856	34,933,903	-	1,163,708,129
Deferred tax asset	-	-	-	-	-	-	-
Statutory deposits	300,000,000	-	100,000,000	-	-	-	400,000,000
Total assets	14,879,883,645	193,107,918	292,571,653	636,946,763	1,647,717,979	(1,976,061,730)	15,674,166,226
Liabilities							
Insurance contract liabilities	5,299,544,811	-	3,764,797	170,740,793	-	-	5,474,050,401
Investment Contract liabilities	-	-	17,660,923	-	-	-	17,660,923
Trade payables	46,805,158	-	-	-	-	-	46,805,158
Borrowing	-	-	-	-	55,800,013	-	55,800,013
Provision and other payables	275,121,116	4,774,970	42,323,580	92,024,414	311,133,243	(381,836,730)	343,540,594
Staff retirement benefit	1,367,928	-	-	-	707,754	-	2,075,682
Tax liabilities	340,135,901	7,829,349	-	2,244,905	112,575,690	-	462,785,844
Deferred tax	247,979,804	4,858,727	-	-	6,825,376	-	259,663,907
Share capital	5,420,000,000	130,000,000	200,000,000	500,000,000	764,225,000	(1,594,225,000)	5,420,000,000
Share Premium	168,933,834	-	-	-	-	-	168,933,834
Statutory reserve	2,437,343,087	-	295,351	-	72,039,763	-	2,509,678,200
Fair Value Through OCI Reserve	30,669,220	(53,493)	-	-	-	-	30,615,728
Revaluation reserve	115,793,288	-	-	-	-	-	115,793,288
Regulatory risk reserve	-	-	-	-	1,354,214	-	1,354,214
Retained earnings	496,189,498	45,698,365	28,527,002	(128,063,349)	323,056,926	-	765,408,441
Total liabilities and equity	14,879,883,645	193,107,918	292,571,653	636,946,763	1,647,717,979	(1,976,061,730)	15,674,166,226

10.2 Condensed result of consolidated entities - 2021							
Condensed profit and loss							
Underwriting profit	1,812,691,817	-	9,929,326	111,906,277	-	(19,215,301)	1,915,312,120
Investment income	587,842,871	51,056,047	10,920,324	40,491,832	527,390,893	(15,000,000)	1,202,701,966
Other operating income	274,863,632	1,386,591	358,802	7,610,843	30,456,751	-	314,676,618
Total operating income	2,675,398,320	52,442,638	21,208,452	160,008,952	557,847,644	(34,215,301)	3,432,690,704
Impairment charge	(2,219,197)	(1,698,564)	(441,135)	(1,424,477)	(75,782,553)	-	(81,565,927)
Net fair value gains/(losses) on financial assets at fair value through profit or loss	(163,235,987)	3,963,134	-	-	(185,000)	-	(159,457,854)
Management expenses	(1,745,727,613)	(6,511,790)	(35,128,732)	(201,790,030)	(250,049,256)	19,215,301	(2,219,992,123)
Profit before taxation	764,215,523	48,195,418	(14,361,415)	(43,205,555)	231,830,835	(15,000,000)	971,674,800
Taxation	(122,060,185)	-	-	(1,149,134)	(57,827,465)	-	(181,036,783)
Profit after taxation	642,155,338	48,195,418	(14,361,415)	(44,354,689)	174,003,370	(15,000,000)	790,638,017

Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	1 DECEMBER 2022 N	31 December 2021 N
11.0 Intangible assets				
Cost				
At 1 January	125,342,605	74,117,939	69,784,428	62,487,520
Addition	3,267,000	51,224,666	-	7,296,908
Reclassification	-	-	-	-
31 December	128,609,605	125,342,605	69,784,428	69,784,428
Accumulated amortization				
At 1 January	48,639,685	37,543,282	40,302,256	32,007,107
Charge	15,860,288	11,096,403	7,378,008	8,295,149
31 December	64,499,973	48,639,685	47,680,264	40,302,256
Carrying amount				
31 December	64,109,632	76,702,920	22,104,164	29,482,172
12 Investment Properties				
At 1 January	1,098,676,470	1,042,487,470	1,008,676,470	948,826,470
Addition	182,053,732	231,850,000	182,053,732	141,850,000
Disposal/transfer (Note 12.1b)	-	(175,661,000)	-	(82,000,000)
Fair value change	124,496,268	-	74,496,268	-
31 December	1,405,226,470	1,098,676,470	1,265,226,470	1,008,676,470

Investment Properties

Investment properties are made up of buildings and properties held by the company to earn rentals or for capital appreciation or both and are accounted for in line with International Accounting Standard (IAS) 40. Some of these properties retained the title of one of the legacy companies making up Consolidated Hallmark Insurance Plc. There is no dispute as to the title of Consolidated Hallmark Insurance Plc to these properties. However, in line with NAICOM requirement, provided below is the list of these properties and status of efforts to change their name to Consolidated Hallmark Insurance Plc.

The properties were professionally re-valued as at 25 November 2022, by Messrs Adegboyega Sanusi & Co (FRC/2013/NIESV/00000001757) on the basis of open market values.

S/N	TYPE OF ASSET	ADDRESS	AMOUNT N	CURRENT TITLE HOLDER	STATUS ON CHANGE OF TITLE
Company					
1	Building	Plot A/5 Pocket Layout (Clerk Quarters) Owerri, Imo State.	206,000,000	Consolidated Hallmark Insurance Plc.	Title over this property has been transferred to Consolidated Hallmark Insurance Plc.
2	Building	219, 220 and 221, Akukwe Street, Works Layout, Owerri, Imo State	229,000,000	Consolidated Hallmark Insurance Plc.	Title now changed from Hallmark Assurance Plc to the name of Consolidated Hallmark Insurance Plc.
3	Building	No. 30, East Street, Rivers Layout Aba, Abia State.	104,105,470	Consolidated Hallmark Insurance Plc.	Title over this property has been transferred to Consolidated Hallmark Insurance Plc.
4	Building	Plot 33, Chief Ogbonda Layout, Rumuogba, Port Harcourt.	144,221,000	Consolidated Hallmark Insurance Plc.	Title over this property has been transferred to Consolidated Hallmark Insurance Plc.
5	Building	Rivers State Housing Estate, Abuloma PH	48,000,000	Consolidated Hallmark Insurance Plc.	Title over this property has been transferred to Consolidated Hallmark Insurance Plc.
6	Land	Plot 14, 1(W) Road, First Avenue, Lugbe Estate, Abuja.	23,000,000	Hallmark Assurance Plc (Legacy Company)	The Company had paid all required fees to the Federal Housing Authority since 2017 and is awaiting final approval from them.
7	Building	Romax Homes Estate by Harris drivet beside VGCI Ikota, Lekki Lagos	195,000,000	Consolidated Hallmark Insurance Plc.	The deed of assignment is in the name of Consolidated Hallmark Insurance Plc. Perfection of title in progress
8	Building	3Units of 4 Bedroom Terrace At Westend Ikota, Lagos	135,900,000	Consolidated Hallmark Insurance Plc.	The deed of assignment is in the name of Consolidated Hallmark Insurance Plc. Perfection of title in progress
9	Building	Semi detached duplex at Osapa London, Lekki Lagos	180,000,000	Consolidated Hallmark Insurance Plc.	The deed of assignment is in the name of Consolidated Hallmark Insurance Plc. Perfection of title in progress
		Company's Total.	1,265,226,470		
Hallmark Health Services Limited					
	Building	Romax Homes Estate by Harris drivet beside VGCI Ikota, Lekki Lagos	140,000,000	Hallmark Health Services Ltd	The deed of assignment is in the name of Hallmark Health Services Ltd.
		Group Total	1,405,226,470		



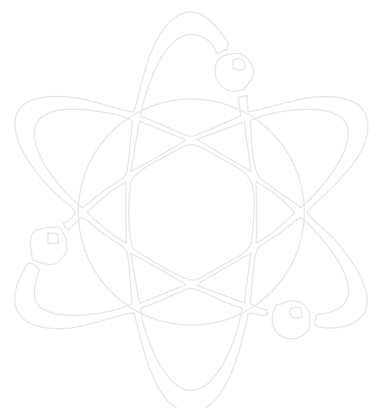
Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Movement on Investment Properties

S/N	TYPE OF ASSET Company	ADDRESS	Opening	Addition	Disposal/ transfer	Increase (decrease) in Fairvalue	Total
1	Building	Plot A/5 Pocket Layout (Clerk Quarters) Owerri, Imo State.	206,000,000	-	-	-	206,000,000
2	Building	219, 220 and 221, Akukwe Street, Works Layout, Owerri, Imo State	229,000,000	-	-	-	229,000,000
3	Building	No. 30, East Street, Rivers Layout Aba, Abia State.	104,105,470	-	-	-	104,105,470
4	Building	Plot 33, Chief Ogbonda Layout, Rumuogba, Port Harcourt.	141,921,000	2,300,000	-	-	144,221,000
5	Building	Jacob's Arena Plot 4, close4, road 4, Westend Estate Ikota., Lagos	135,900,000	-	-	-	135,900,000
		Semi detached duplex at Osapa London, Lekki Lagos.	-	178,353,732	-	1,646,268	180,000,000
6	Building	Rivers State Housing Estate, Abuloma PH	48,000,000	-	-	-	48,000,000
7	Land	Plot 14, 1(W) Road, First Avenue, Lugbe Estate, Abuja.	23,000,000	-	-	-	23,000,000
8	Building	Romax Homes Estate by Harris drivet beside VGCI Ikota, Lekki Lagos	120,750,000	1,400,000	-	72,850,000	195,000,000
		Company Total	1,008,676,470	182,053,732	-	74,496,268	1,265,226,470
		Subsidiary	-	-	-	-	-
9	Building	Romax Homes Estate by Harris drivet beside VGCI Ikota, Lekki Lagos	90,000,000	-	-	50,000,000	140,000,000
		Thomas estate Ajah Lagos	-	-	-	124,496,268	1,405,226,470
		Group Total	1,098,676,470	-	-	-	-

Addition to item no 8 as stated on the table above represents amount paid for electrification and processing charges to the estate management.



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

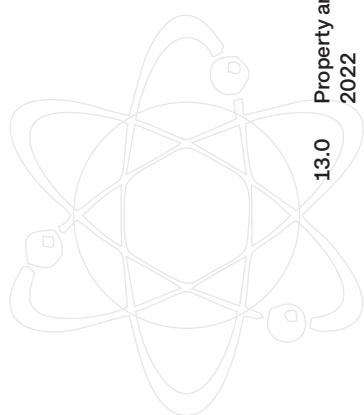
13.0 Property and Equipment

2022

13.1a The group

	Land	Building	Office Equipment	Furniture & Fittings	Motor Vehicles	Computer Equipment	Total
	N	N	N	N	N	N	N
Costs							
At 1 January	300,000,000	697,723,916	116,646,562	150,817,238	631,770,354	256,792,619	2,153,750,690
Additions during the period	-	-	6,014,366	10,824,030	95,856,478	23,141,416	135,836,290
Revaluation	-	18,945,909	-	-	-	-	18,945,909
Disposals during the period	-	-	-	-	(9,801,000)	-	(9,801,000)
31 December	300,000,000	716,669,825	122,660,928	161,641,268	717,825,832	279,934,035	2,298,731,889
Accumulated depreciation							
At 1 January 2022	-	161,373,916	96,346,121	125,553,428	392,075,190	214,693,908	990,042,563
Depreciation charge for the period	-	13,945,909	7,067,451	10,072,445	102,697,618	13,261,745	147,045,169
Disposals in the period	-	-	-	-	(7,301,000)	-	(7,301,000)
31 December	-	175,319,825	103,413,572	135,625,874	487,471,808	227,955,653	1,129,786,732
Accumulated impairment losses							
At 1 January 2022	-	-	-	-	-	-	-
Impairment charge for the period	-	-	-	-	-	-	-
Disposals in the period	-	-	-	-	-	-	-
31 December	-	-	-	-	-	-	-
Carrying value							
At 1 January 2022	300,000,000	541,350,000	19,247,356	26,015,394	230,354,024	51,978,382	1,168,945,157
31 December	300,000,000	536,350,000	20,300,441	25,263,810	239,695,165	42,098,712	1,163,708,128

The properties were professionally re-valued as at 25 November 2022, by Messrs Adegboyega Sanusi & Co (FRC/2013/NIESV/00000001757) on the basis of open market values. These values were incorporated in the books at end of the year 2022. The surplus arising on the revaluation over the written down values was treated as revaluation surplus.



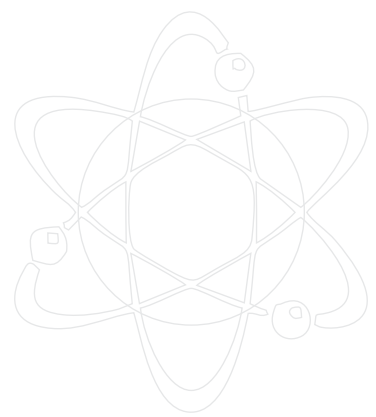


Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Property and Equipment 13.1b The group 2021

	Land	Building	Office	Furniture & Fittings	Motor Vehicles	Computer Equipment	Total
	N	N	N	N	N	N	N
At 1 January	286,099,948	541,339,722	109,826,225	150,813,178	597,564,001	249,252,148	1,934,895,222
Additions during the period	-	-	7,458,717	5,181,424	82,780,332	14,709,080	110,129,553
Revaluation	13,900,052	156,384,194	-	-	-	-	170,284,246
Disposals during the period	-	-	(638,380)	(5,177,364)	(48,573,978)	(7,168,609)	(61,558,331)
31 December	300,000,000	697,723,916	116,646,562	150,817,238	631,770,354	256,792,619	2,153,750,690
Accumulated depreciation							
At 1 January 2021	-	150,547,122	88,279,356	122,568,164	341,805,022	210,123,333	913,322,997
Depreciation charge for the period	-	10,826,794	8,705,145	8,162,629	79,096,343	11,405,971	118,196,881
Disposals in the period	-	-	(638,380)	(5,177,364)	(28,826,175)	(6,835,396)	(41,477,316)
31 December	-	161,373,916	96,346,121	125,553,428	392,075,190	214,693,908	990,042,562
Accumulated impairment losses	-	-	-	-	-	-	-
Carrying value							
31 December	300,000,000	536,350,000	20,300,441	25,263,810	239,695,165	42,098,711	1,163,708,129
At 1 January 2021	286,099,948	390,792,600	21,546,869	28,245,014	255,758,979	39,128,815	1,021,572,225



Notes to the Consolidated Financial Statements

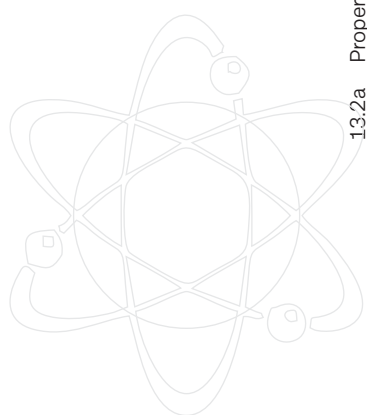
For The Year Ended 31 December 2022

13.2a Property and Equipment 2022

The company

	Land	Building	Office Equipment	Furniture & Fittings	Motor Vehicles	Computer Equipment	Total
	N	N	N	N	N	N	N
Costs							
At 1 January	300,000,000	697,723,916	110,728,948	154,660,725	533,954,601	247,236,021	2,044,304,211
Additions	-	-	3,271,545	8,555,250	74,866,478	9,810,389	96,503,662
Revaluation	-	18,945,909	-	-	(9,801,000)	-	18,945,909
Disposals	-	-	-	-	-	-	(9,801,000)
31 December	300,000,000	716,669,825	114,000,493	163,215,975	599,020,079	257,046,410	2,149,952,782
Accumulated depreciation							
At 1 January	-	161,373,916	94,440,092	127,370,268	359,277,014	212,487,267	954,948,557
Depreciation charge for the period	-	13,945,909	5,979,893	8,815,752	75,433,966	9,881,541	114,057,061
Disposals	-	-	-	-	(7,301,000)	-	(7,301,000)
31 December	-	175,319,825	100,419,985	136,186,020	427,409,980	222,368,808	1,061,704,618
Carrying value							
31 December	300,000,000	541,350,000	13,580,508	27,029,955	171,610,099	34,677,602	1,088,248,164
At 31 December 2021	300,000,000	536,350,000	16,288,856	27,290,457	174,677,587	34,748,754	1,089,355,653

The properties were professionally re-valued as at 25 November 2022, by Messrs Adegboyega Sanusi & Co (FRC/2013/NIESV/000000001757) on the basis of open market values. These values were incorporated in the books at end of the year 2022. The surplus arising on the revaluation over the written down values was treated as revaluation surplus.





Notes to the Consolidated Financial Statements

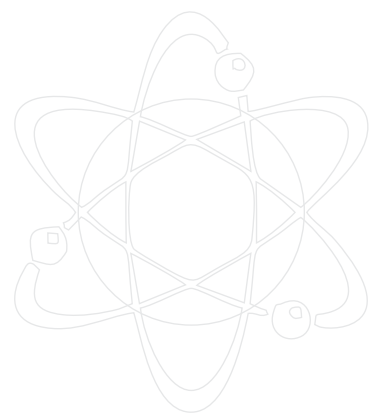
For The Year Ended 31 December 2022

Property and Equipment (Cont'd)

2021

The company

	Land	Building	Office Equipment	Furniture & Fittings	Motor Vehicles	Computer Equipment	Total
	N	N	N	N	N	N	N
At 1 January	286,099,948	541,339,722	108,926,630	154,710,665	524,028,579	244,588,152	1,859,693,696
Additions	-	-	2,440,698	5,127,424	58,500,000	9,816,478	75,884,600
Transfer from Investment Property (12.1a)	-	-	-	-	-	-	-
Revaluation	13,900,052	156,384,194	-	-	-	-	170,284,246
Disposals	-	-	(638,380)	(5,177,364)	(48,573,978)	(7,168,609)	(61,558,331)
31 December	300,000,000	697,723,916	110,728,948	154,660,725	533,954,601	247,236,021	2,044,304,211
Accumulated depreciation							
At 1 January	-	150,547,122	88,370,298	124,394,753	322,858,963	209,936,715	896,107,852
Depreciation charge for the period	-	10,826,794	6,708,174	8,152,879	65,244,226	9,385,948	100,318,022
Disposals	-	-	(638,380)	(5,177,364)	(28,826,175)	(6,835,396)	(41,477,316)
31 December	-	161,373,916	94,440,092	127,370,268	359,277,014	212,487,267	954,948,558
Carrying value							
31 December	300,000,000	536,350,000	16,288,856	27,290,457	174,677,587	34,748,754	1,089,355,653
At 31 December 2020	286,099,948	390,792,600	20,556,332	30,315,913	201,169,616	34,651,437	963,585,844



Notes to the Consolidated Financial Statements

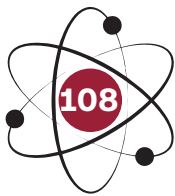
For The Year Ended 31 December 2022

13.3 Right-of-Use of Assets (Leased Assets)

	Office Equipment N	Furniture & Fittings N	Motor Vehicles N	Computer Equipment N	Total N
Costs					
Balance as at 1 January 2021	6,913,742	9,300,000	3,912,175	520,000	20,645,917
Transferred from Property, Plant and Equipment	-	-	-	-	-
Additions during the year	-	-	-	-	-
Balance as at 31 December 2021/1 January 2022	6,913,742	9,300,000	3,912,175	520,000	20,645,917
Additions during the year	-	-	-	-	-
Balance as at 31 December 2022	6,913,742	9,300,000	3,912,175	520,000	20,645,917
Accumulated Depreciation					
Balance as at 1 January 2021	3,108,343	5,576,438	1,758,871	233,786	10,677,438
Transferred from Property, Plant and Equipment	-	-	-	-	-
Charge for the year	1,037,061	1,860,000	586,826	78,001	3,561,888
Balance as at 31 December 2021/1 January 2022	4,145,404	7,436,438	2,345,697	311,787	14,239,326
Charge for the year	1,037,061	1,860,001	586,827	78,000	3,561,889
Balance as at 31 December 2022	5,182,465	9,296,439	2,932,524	389,787	17,801,215
Carrying Amount					
Cost	6,913,742	9,300,000	3,912,175	520,000	20,645,917
Accumulated Depreciation	(4,145,404)	(7,436,438)	(2,345,697)	(311,787)	(14,239,326)
Carrying amount as at 31 December 2021	2,768,338	1,863,562	1,566,478	208,213	6,406,591
Cost	6,913,742	9,300,000	3,912,175	520,000	20,645,917
Accumulated Depreciation	(5,182,465)	(9,296,439)	(2,932,524)	(389,787)	(17,801,215)
Carrying amount as at 31 December 2022	1,731,277	3,561	979,651	130,213	2,844,702

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
14. Statutory deposits				
Microinsurance				
This represents the amount deposited with the Central Bank of Nigeria as at 31 December, 2022.	300,000,000 100,000,000 400,000,000	300,000,000 100,000,000 400,000,000	300,000,000 100,000,000 300,000,000	300,000,000 100,000,000 300,000,000
15. Insurance contract liabilities				
Reserve for outstanding claims (Note 15.1)	2,856,491,306	2,841,412,777	2,852,726,509	2,837,287,074
Unearned premium reserve (Note 15.2)	3,691,120,179	2,632,637,624	3,476,295,042	2,462,257,737
	6,547,611,485	5,474,050,401	6,329,021,551	5,299,544,811
15.1 Reserve for outstanding claims - 2022				

	Group			Company		
	Outstanding Claim N	Provision for IBNR N	Gross Reserve N	Outstanding Claim N	Provision for IBNR N	Gross Reserve N
Fire	168,853,860	352,311,456	521,165,316	168,853,860	352,311,456	521,165,316
General accident	632,373,254	319,493,826	951,867,080	632,373,254	319,493,826	951,867,080
Motor	174,209,322	189,451,009	363,660,331	174,209,322	189,451,009	363,660,331
Marine	169,435,744	260,080,669	429,516,412	169,435,744	260,080,669	429,516,413
Bond	5,909,416	16,569,559	22,478,975	5,909,416	16,569,559	22,478,975
Engineering	44,471,880	151,334,309	195,806,189	44,471,880	151,334,309	195,806,189
Aviation	75,759,462	48,140,398	123,899,860	75,759,462	48,140,398	123,899,860
Oil & gas	65,001,485	179,330,860	244,332,346	65,001,485	179,330,860	244,332,345
Company	1,336,014,423	1,516,712,086	2,852,726,509	1,336,014,423	1,516,712,086	2,852,726,509
HMO - Outstanding claims	3,764,797		3,764,797			
Group	1,339,779,220	1,516,712,086	2,856,491,306	1,336,014,423	1,516,712,086	2,852,726,509



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

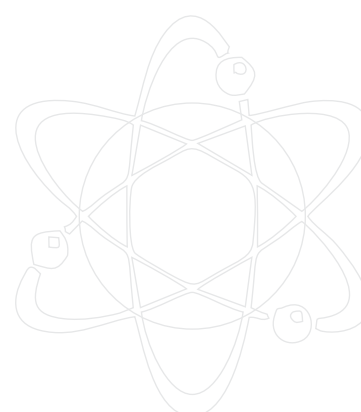
Reserve for outstanding claims - 2021

	Outstanding Claim N	Provision for IBNR N	Gross Reserve N	Outstanding Claim N	Provision for IBNR N	Gross Reserve N
Fire	599,775,359	267,981,796	867,757,155	599,775,359	267,981,796	867,757,155
General accident	190,713,367	373,465,978	564,179,345	190,713,367	373,465,978	564,179,345
Motor	84,811,671	197,025,575	281,837,246	84,811,671	197,025,575	281,837,246
Marine	492,740,643	154,690,222	647,430,865	492,740,643	154,690,222	647,430,865
Bond	-	18,759,856	18,759,856	-	18,759,856	18,759,856
Engineering	9,648,186	109,225,751	118,873,937	9,648,186	109,225,751	118,873,937
Aviation	70,125,475	26,051,197	96,176,672	70,125,475	26,051,197	96,176,672
Oil & gas	91,719,064	150,552,934	242,271,998	91,719,064	150,552,934	242,271,998
	1,539,533,765	1,297,753,309	2,837,287,074	1,539,533,765	1,297,753,309	2,837,287,074
HMO - Outstanding claims	4,125,704		4,125,704			
	1,543,659,469	1,297,753,309	2,841,412,778	1,539,533,765	1,297,753,309	2,837,287,074

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
15.2 Unearned premium reserve				
Fire	556,115,664	383,027,502	556,115,664	383,027,502
General accident	420,129,809	339,151,136	420,129,809	339,151,136
Motor	1,132,424,114	814,032,695	1,132,424,114	814,032,695
Marine	127,520,249	138,115,979	127,520,249	138,115,979
Oil & Gas	533,583,780	471,558,371	533,583,780	471,558,371
Engineering	478,843,274	163,976,093	478,843,274	163,976,093
Aviation	81,703,494	101,476,097	81,703,494	101,476,097
Bond	145,974,658	50,919,864	145,974,658	50,919,864
	3,476,295,042	2,462,257,737	3,476,295,042	2,462,257,737
HMO - Unearned premium reserve	193,571,472	166,615,090	-	-
Microinsurance - Unearned premium reserve	21,253,665	3,764,797		
	3,691,120,179	2,632,637,624	3,476,295,042	2,462,257,737

Estimates of incurred but not reported (IBNR) claims liability and calculation of unearned premium was developed by the Management of the Company with the use of a professional actuary (Ernst & Young), certified firm of actuaries with FRC registration number FRC/2012/NAS/00000000738

Management believes that the carrying amount of insurance liabilities represents a reasonable approximation of fair value.





15.3 AGE ANALYSIS OF OUTSTANDING CLAIMS AS AT 31 DECEMBER, 2022

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	28,578,289	18,991,061	17,252,131	13,286,098	55,203,107	133,310,687
250,001-500,000	18,875,451	11,348,613	10,661,250	15,897,200	49,997,081	106,779,595
500,001-1,500,000	33,286,322	25,204,937	42,469,094	32,826,487	70,542,470	204,329,309
1,500,001-2,500,000	15,716,046	10,143,086	7,696,600	5,665,000	11,791,993	51,012,725
2,500,001-5,000,000	28,621,816	17,611,841	18,254,950	27,377,893	61,485,004	153,351,504
ABOVE 5,000,000	85,515,400	183,803,100	7,000,000		410,912,103	687,230,603
TOTAL	210,593,324	267,102,638	103,334,025	95,052,678	659,931,758	1,336,014,423

AGE ANALYSIS OF OUTSTANDING CLAIMS AS AT 31 DECEMBER, 2021

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	30,585,445	19,942,921	13,183,113	12,871,840	49,077,655	125,660,974
250,001-500,000	34,712,117	17,327,000	12,110,210	10,348,971	20,675,150	95,173,448
500,001-1,500,000	31,258,796	36,725,415	15,950,000	11,500,000	23,452,299	118,886,510
1,500,001-2,500,000	4,900,287	7,586,331	3,919,000		16,005,950	32,411,568
2,500,001-5,000,000	19,102,500	4,102,500	8,693,710	4,000,000	27,422,610	63,321,320
ABOVE 5,000,000	58,027,938	400,000,000	460,000,000	26,613,194	159,438,814	1,104,079,946
TOTAL	178,587,083	485,684,167	513,856,033	65,334,005	296,072,478	1,539,533,766

Number of claimants in each category

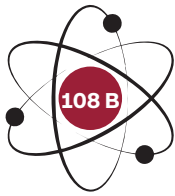
	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
At December 2022	483	331	319	289	1,174	2,596
At December 2021	637	397	301	271	1,011	2,617

Further Analysis of Outstanding Claims

OUTSTANDING CLAIMS (AWAITING EDV)

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	-	-		50,000		50,000
250,001-500,000	-					-
500,001-1,500,000	-					-
1,500,001-2,500,000	-					-
2,500,001-5,000,000	-					-
ABOVE 5,000,000	-	-	-	-	-	-
TOTAL	-	-	-	50,000	-	50,000

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	712,900	2,201,000	910,173	643,265	67,000	4,534,338
250,001-500,000	283,993	-				283,993
500,001-1,500,000			2,000,000			2,000,000
1,500,001-2,500,000	-	1,774,198				1,774,198
2,500,001-5,000,000	2,765,972					2,765,972
ABOVE 5,000,000	-				50,000,000	50,000,000
TOTAL	3,762,865	3,975,198	2,910,173	643,265	50,067,000	61,358,501



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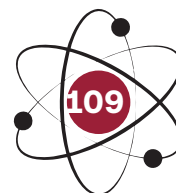
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Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

OUTSTANDING CLAIMS (AWAITING SUPPORTING DOCUMENT)

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	25,162,789	15,588,803	15,534,018	12,378,883	53,245,046	121,909,539
250,001-500,000	16,947,938	10,760,000	10,661,250	15,030,750	47,997,081	101,397,019
500,001-1,500,000	33,286,322	24,626,242	39,749,094	30,826,487	69,460,977	197,949,121
1,500,001-2,500,000	15,716,046	6,500,000	7,696,600	5,665,000	11,791,993	47,369,639
2,500,001-5,000,000	25,855,844	10,153,200	18,254,950	27,377,893	56,893,794	138,535,681
ABOVE 5,000,000	85,515,400	183,803,100			321,533,353	590,851,853
TOTAL	202,484,339	251,431,345	91,895,912	91,279,013	560,922,244	1,198,012,852

OUTSTANDING CLAIMS (BEING ADJUSTED)

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	2,702,600	1,100,176	807,940	250,000	1,684,206	6,544,922
250,001-500,000	1,643,520	588,613		375,550	2,000,000	4,607,683
500,001-1,500,000		720,000			1,081,492	1,801,492
1,500,001-2,500,000						-
2,500,001-5,000,000		4,153,200			4,591,210	8,744,410
ABOVE 5,000,000			7,000,000		39,378,750	46,378,750
TOTAL	4,346,120	6,561,989	7,807,940	625,550	48,735,658	68,077,257

OUTSTANDING CLAIMS (SIGNED DISCHARGE VOUCHER UNPAID)

	0-90 DAYS	91-180 DAYS	181-270 DAYS	271-365 DAYS	ABOVE 365 DAYS	TOTAL
1-250,000	321,888	-	-	-	-	321,888
250,001-500,000	490,900	-	-	-	-	490,900
500,001-1,500,000	2,578,695	-	-	-	-	2,578,695
1,500,001-2,500,000	1,868,888	-	-	-	-	1,868,888
2,500,001-5,000,000	3,305,441	-	-	-	-	3,305,441
ABOVE 5,000,000	-	-	-	-	-	-
TOTAL	8,565,812	-	-	-	-	8,565,812

Please note that, the group do not have any outstanding claim with executed discharge voucher that is more than 90 days in accordance with Section 70 (1a) of the Insurance Act 2003

		Group		Company	
		2022 N	2021 N	2022 N	2021 N
15.4	Funds representing insurance contract liabilities				
	Insurance Contract Liabilities	6,547,611,485	5,474,050,401	6,329,021,551	5,299,544,811
	Recoverable from reinsurance company	(3,285,437,414)	(3,410,440,180)	(3,285,437,414)	(3,410,440,180)
		3,262,174,071	2,063,610,221	3,043,584,137	1,889,104,631
	Balance with banks	-	-	-	-
	Fixed placement	525,103,432	1,594,881,038	525,103,432	1,594,881,038
	Fixed placement (above 90days)	1,930,281,941	-	1,930,281,941	-
	Investment property	1,265,226,470	1,008,676,470	1,265,226,470	1,008,676,470
	At fair value through profit or loss	-	-	-	-
		3,720,611,843	2,603,557,508	3,720,611,843	2,603,557,508
	Surplus	458,437,772	539,947,287	677,027,706	714,452,877
15.5	Investment contract liabilities				
	Opening	17,660,923	-	-	-
	movement	(3,937,148)	17,660,923	-	-
	Closing	13,723,775	17,660,923	-	-



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
16. Trade payables				
Due to insurance companies	-	-	-	-
Due to reinsurance companies - local	33,472,651	46,805,158	33,472,651	46,805,158
Other trade payables	-	-	-	-
	33,472,651	46,805,158	33,472,651	46,805,158
Current	33,472,651	46,805,158	33,472,651	46,805,158
Non-current	-	-	-	-
Movement in Trade payables				
Opening	46,805,158	13,972,733	46,805,158	13,972,733
Reinsurance during the year	4,986,931,692	4,458,744,932	4,986,931,692	4,458,744,932
Payment	(5,000,264,199)	(4,425,912,507)	(5,000,264,199)	(4,425,912,507)
Closing	33,472,651	46,805,158	33,472,651	46,805,158
17. Borrowing				
At 1 January	55,800,014	5,013,053	-	-
Addition	607,885,923	142,596,600	-	-
Repayment	(219,882,483)	(96,655,552)	-	-
Interest capitalised	236,304,440	4,845,913	-	-
As At 31 December	680,107,894	55,800,014	-	-

These are financial liabilities that mature within 12months of the balance sheet date. It is measure at fair value at initial recognition.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
18. Other payables and provision				
Audit fees	9,932,500	11,500,000	5,432,500	7,000,000
VAT payable	100,000	100,000	100,000	100,000
Withholding tax payable	26,383,472	5,320,984	26,383,472	5,320,984
Unclaimed dividend payable (Note 18.1)	82,423,287	80,662,912	82,423,287	80,662,912
Accrued expenses	92,184,590	68,193,685	75,588,801	45,799,518
Unearned Commission received(Note 18.2)	110,594,576	68,805,228	110,594,576	68,805,228
Staff Cooperative	39,569,085	46,672,519	39,569,085	46,672,519
Sundry creditors	68,689,004	62,285,265	10,655,045	20,759,955
	429,876,514	343,540,593	350,746,765	275,121,116
Current	429,876,514	343,540,593	350,746,765	275,121,116
Non-current	-	-	-	-

- 18.1 Unclaimed dividend payable represents amount of dividend which shareholders are yet to collect from the company's registrars and which, in line with the relevant rules of the Securities and Exchange Commission, have been returned to the Company to be held in a separate investment trust account.

It was invested in money market, the Fund and the interest earned at the end of the year 2022 was N82,423,287 and N8,662,515 respectively.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
18.2 Unearned Commission Reserve				
	36,629,908	13,596,991	36,629,908	13,596,991
Fire	27,881,106	16,729,758	27,881,106	16,729,758
General accident	1,326,889	866,998	1,326,889	866,998
Motor	8,925,908	12,242,178	8,925,908	12,242,178
Marine	-	-	-	-
Oil & Gas	27,048,153	20,738,926	27,048,153	20,738,926
Engineering	-	-	-	-
Aviation	8,782,612	4,630,377	8,782,612	4,630,377
Bond	110,594,576	68,805,228	110,594,576	68,805,228



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

		Group		Company	
		2022 N	2021 N	2022 N	2021 N
19.	Retirement benefit obligation				
	Defined contribution pension plan				
	At 1 January	2,075,682	4,129,526	1,367,928	2,253,607
	Provision during the period (Note 36b)	67,071,824	51,461,849	46,565,279	47,593,611
	Payment during the period	(66,222,225)	(53,515,693)	(46,751,699)	(48,479,290)
	31 December	2,925,281	2,075,682	1,181,508	1,367,928
19.a	Employer contribution	10% 1,625,156	1,153,157	655,393	391,282
	Employees contribution	8% 1,300,125	922,525	525,115	976,646
		2,925,281	2,075,682	1,181,508	1,367,928

		Group		Company	
		2022 N	2021 N	2022 N	2021 N
20	Taxation				
20	Income tax expense				
	Income tax	509,874,686	225,748,745	479,529,286	173,259,733
	Education tax	27,326,201	19,814,649	27,326,201	15,284,311
	Under/(over)provision in previous year	(102,000,000)	(77,388,702)	(102,000,000)	(72,500,000)
	Deferred tax (Note 22)	435,200,887	168,174,692	404,855,487	116,044,044
		(23,481,142)	12,862,091	(18,597,242)	6,016,141
		411,719,745	181,036,783	386,258,245	122,060,185

20.1 The Nigerian Information Technology Development Agency (NITDA) Act was signed into law on 24 April 2007. Section 12(2a) of the Act demands that, 1% of profit before tax should be paid to the Nigerian Information Technology Development Agency. In line with the Act, the Company has provided for NITDA levy at the specified rate.

		Group		Company	
		2022 N	2021 N	2022 N	2021 N
21.	Current income tax liabilities				
	At 1 January	462,785,844	359,459,121	340,135,901	289,145,971
	Payments during the period	(131,287,476)	(64,847,969)	(109,851,741)	(65,054,114)
		331,498,369	294,611,152	230,284,160	224,091,857
	Charge for the period (note 20)	435,200,887	168,174,692	404,855,487	116,044,044
	31 December	766,699,256	462,785,844	635,139,647	340,135,901
21.1	Reconciliation of effective tax rate				
	Profit after tax	995,985,051	790,638,018	980,051,807	642,155,338
	Total income tax expense				
	Income	509,874,686	225,748,745	479,529,286	173,259,733
	Education	27,326,201	19,814,649	27,326,201	15,284,310
	(Over)/under-provision	(102,000,000)	(77,388,702)	(102,000,000)	(72,500,000)
	Deferred tax (Note 22)	(23,481,142)	12,862,091	(18,597,242)	6,016,141
		411,719,745	181,036,783	386,258,245	122,060,184
	Profit for the period before income tax	1,407,704,796	971,674,801	1,366,310,052	764,215,522
	Effective tax rate	29%	19%	28%	16%
22	Deferred tax liabilities				
	At 1 January	259,663,907	177,878,284	247,979,804	173,040,130
	IFRS 9 opening balance adjustment	-	6,565,322	-	6,565,322
	Charge for the period (Note 21.1)	(23,481,142)	12,862,090	(18,597,242)	6,016,141
	Deferred tax on Revalued Land & Building (PPE)	6,062,691	54,490,959	6,062,691	54,490,959
	Deferred tax on FVTOCI instruments	11,662,615	7,867,252	3,997,115	7,867,252
	31 December	253,908,071	259,663,907	239,442,368	247,979,804



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

The Company has adopted the International Accounting Standards (IAS 12) on accounting for taxation, which is now computed using liability method.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
23. Share capital				
Authorised:				
10.84 billion ordinary shares of 50k each	5,420,000,000	10,000,000,000	5,420,000,000	10,000,000,000

In 2022 CAC came up with a regulation that compelled all Companies that have unpaid Authorised shares capital to delete them from the book. In line with this CAC requirement, the remaining Authorised shares that are yet to be issued and paid for has been dealt with.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
23.1 Issued and fully paid:				
8.130 billion ordinary shares of 50k each	5,420,000,000	5,420,000,000	5,420,000,000	5,420,000,000
31 December				
Opening	5,420,000,000	5,420,000,000	5,420,000,000	5,420,000,000
Addition: Right issue	-	-	-	-
Bonus Issue	-	-	-	-
Closing	5,420,000,000	5,420,000,000	5,420,000,000	5,420,000,000

The holder of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to vote at meetings of the Group.

	Group		Company	
	2022 N	2022 N	2022 N	2022 N
24 Share Premium				
Number (units) of shares issued	-	-	-	-
Issue price	-	-	-	-
Opening	168,933,834	168,933,834	168,933,834	168,933,834
Addition	-	-	-	-
Issue expenses	-	-	-	-
Share Premium	168,933,834	168,933,834	168,933,834	168,933,834
25. Other reserves				
25.1. Contingency reserve				
At 1 January	2,437,638,438	2,136,621,663	2,437,343,087	2,136,621,662
Transfer from income statement (Note 26)	361,858,105	300,721,425	361,858,105	300,721,425
Chi Microinsurance Limited	843,185	295,350	-	-
31 December	2,800,339,728	2,437,638,438	2,799,201,192	2,437,343,087

In line with sections 21(1) and (2) and 22(16) of the Insurance Act 2003, Insurance companies in Nigeria are required to transfer to the statutory contingency reserve, the higher of 20% of net profits and 3% of total Premium. In the year, the Company transferred the sum of ₦361,809,641 based on 3% of total Premium.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
25.2 Statutory reserve				
At 1 January	72,039,762	45,964,378	-	-
Transfer from income statement (Note 26)	19,223,077	26,075,384	-	-
31 December	91,262,839	72,039,762	-	-

Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

In line with Central Bank of Nigeria guideline, Finance companies in Nigeria are required to transfer a minimum of 15% of its profit before tax to statutory reserve until the reserve fund equals the Paid-up Capital and a minimum of 10% thereafter. This applies to Hallmark Finance Company Limited a subsidiary within the group.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
25.3 Fair Value Through OCI Reserve				
At 1 January	30,615,728	-	30,669,220	-
Gain on financial Assets measured through OCI	8,564,677	30,615,728	8,493,870	30,669,220
31 December	39,180,405	30,615,728	39,163,090	30,669,220
25.4 Revaluation Reserve				
At 1 January	115,793,288	-	115,793,288	-
Revaluation gain on PPE (Land & Building)	12,883,218	115,793,288	12,883,218	115,793,288
31 December	128,676,506	115,793,288	128,676,506	115,793,288
25.5 Regulatory Risk Reserve				
At 1 January	1,354,214	-	-	-
Transfer to/(from) Retained earnings (Note:26).	473,975	1,354,214	-	-
31 December	1,828,189	1,354,214	-	-

This is the difference between Expected Credit Loss (ECL) and CBN Prudential Guidelines Computations on Loans & Receivables and Finance Lease Receivables.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
26. Retained earnings				
At 1 January	765,408,440	550,078,221	496,189,498	400,684,735
Changes on initial application of IFRS 9		(30,061,373)	-	(29,129,100)
Dividend declared and paid in the year**	(216,800,050)	(216,800,050)	(216,800,050)	(216,800,050)
Transfer to contingency reserve (Note 25.1)	(362,701,290)	(301,016,776)	(361,858,105)	(300,721,425)
Transfer from income statement	995,985,051	790,638,017	980,051,807	642,155,338
Regulatory Risk Reserve	(473,975)	(1,354,214)	-	-
Transfer to statutory reserve (Note 25.2)	(19,223,077)	(26,075,385)	-	-
31 December	1,162,195,099	765,408,440	897,583,150	496,189,498

Retained earnings are the carried forward recognised income net of expenses plus current period profit attributable to shareholders.

** The Company paid a final dividend of 2kobo/share as final dividend for the year 2021 was approved by the Shareholders at the AGM. The total Dividend paid on 2021 financial report will be 4kobo/share.

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
26.1. Profit before taxation				
Profit before taxation is stated after charging/crediting:				
Depreciation of property and equipment	147,045,169	118,196,881	114,057,061	100,318,021
Auditors' remuneration	9,932,500	11,500,000	6,500,000	7,000,000
Directors' remuneration:				
- Fees	8,000,000	8,000,000	8,000,000	8,000,000
Profit on disposal of property and equipment	-	-	-	-
Foreign exchange (gains)/loss	(590,678,251)	(266,543,572)	(590,678,251)	(266,543,572)

The Auditors, Messrs SIAO Partners did not render any other services to the Group besides Auditing services.



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

27. Gross premium earned analysed as follows:

	<----- 2022 ----->			
	Direct Premium N	Inward Reinsurance Premium N	Increase/ decrease in Unearned Premium N	Gross Premium Earned N
Fire	1,759,694,709	14,611,278	(173,088,162)	1,601,217,825
General accident	1,551,262,720	14,401,414	(80,978,673)	1,484,685,461
Motor	2,726,032,368	41,390,988	(318,391,419)	2,449,031,937
Aviation	1,093,006,282	-	19,772,603	1,112,778,885
Oil & Gas	2,429,440,943	218,257,600	(62,025,409)	2,585,673,134
Marine	789,118,482	10,489,877	10,595,730	810,204,089
Engineering	925,726,865	4,136,890	(314,867,181)	614,996,575
Bond	483,966,712	399,691	(95,054,795)	389,311,608
Company Total	11,758,249,081	303,687,738	(1,014,037,306)	11,047,899,514
Medical Premium	701,552,359	-	(12,171,968)	689,380,391
Microinsurance Premium	42,159,228	-	(21,253,665)	20,905,563
GroupTotal	12,501,960,668	303,687,738	(1,047,462,939)	11,758,185,467

Gross premium earned analysed as follows:

	<----- 2021 ----->			
	Direct premium N	Inward reinsurance premium N	Increase/ decrease in unearned premium N	Gross premium earned N
Fire	1,204,762,676	13,243,949	(60,045,974)	1,157,960,651
General accident	1,287,973,757	4,573,664	21,069,296	1,313,616,717
Motor	2,224,194,518	28,680,349	(135,025,326)	2,117,849,541
Aviation	1,126,657,231	-	6,534,550	1,133,191,781
Oil & Gas	2,597,575,432	3,772,813	(60,003,052)	2,541,345,193
Marine	795,306,547	6,284,696	(7,621,320)	793,969,923
Engineering	466,934,382	6,818,013	(27,864,385)	445,888,010
Bond	256,578,658	690,792	16,169,678	273,439,128
Company Total	9,959,983,201	64,064,276	(246,786,533)	9,777,260,944
Medical Premium	442,358,174	-	58,002,665	500,360,839
Microinsurance Premium	14,767,526	-	(3,764,797)	11,002,728
GroupTotal	10,417,108,901	64,064,276	(192,548,665)	10,288,624,511

28. Reinsurance expense
The reinsurance expense is analysed as follows:
Reinsurance premium cost (Note 7.3)
(Increase)/decrease in prepaid reinsurance
Reinsurance expense (Note 7.3)

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
Reinsurance premium cost (Note 7.3)	4,992,429,837	4,458,744,931	4,986,931,691	4,458,744,931
(Increase)/decrease in prepaid reinsurance	(92,958,917)	(219,655,527)	(92,958,917)	(219,655,527)
Reinsurance expense (Note 7.3)	4,899,470,920	4,239,089,404	4,893,972,774	4,239,089,404

29. Fee and commission

	Group		Company	
	2022 N	2021 N	2022 N	2021 N
Fire	184,056,937	136,560,727	184,056,937	136,560,727
General accident	192,857,317	171,406,246	192,857,317	171,406,246
Motor	29,175,426	2,511,888	29,175,426	2,511,888
Aviation	-	-	-	-
Oil & Gas	802,558	-	802,558	-
Marine	139,282,610	124,659,046	139,282,610	124,659,046
Engineering	104,767,879	74,410,511	104,767,879	74,410,511
Bond	63,583,479	19,469,346	63,583,479	19,469,346
	714,526,206	529,017,764	714,526,205	529,017,764
Movement - Fee and commission				
Opening Unearned commission (Note 18.2)	68,805,228	26,383,647	68,805,228	26,383,647
Commission received	756,315,554	571,439,345	756,315,554	571,439,345
Commission earned	(714,526,205)	(529,017,764)	(714,526,205)	(529,017,764)
Closing Unearned commission (Note 18.2)	110,594,576	68,805,228	110,594,576	68,805,228



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

30a. Claims expenses

Claims paid during the year
Opening IBNR and outstanding claims (Note 15.1)
Closing IBNR and outstanding claims (Note 15.1)
Gross claims expenses

30b. Claims & IBNR recoverable

Claims recoverable
Claims recovered (Note 7.3)
Opening claims recoverable (Note 7.3)
Closing claims recoverable

Net recoverable

31. Underwriting expenses

Underwriting expenses- 2022

Fire
General accident
Motor
Aviation
Oil & Gas
Marine
Engineering
Bond
HMO Acquisition expenses
Microinsurance Acquisition expenses

Underwriting expenses- 2021

Fire
General accident
Motor
Aviation
Oil & Gas
Marine
Engineering
Bond
HMO Acquisition expenses
Microinsurance Acquisition expenses

Underwriting expenses

Acquisition Expenses
Maintenance Expenses

	Group		Company	
	Claims expenses 31 DECEMBER 2022 N	Claims expenses 31 DECEMBER 2021 N	Claims expenses 31 DECEMBER 2022 N	Claims expenses 31 DECEMBER 2021 N
30a. Claims expenses				
Claims paid during the year	4,453,350,219	3,961,497,940	3,915,938,942	3,597,475,453
Opening IBNR and outstanding claims (Note 15.1)	(2,837,287,074)	(2,798,868,569)	(2,837,287,074)	(2,798,868,569)
Closing IBNR and outstanding claims (Note 15.1)	2,852,726,509	2,837,287,074	2,852,726,509	2,837,287,074
Gross claims expenses	4,468,789,653	3,999,916,445	3,931,378,377	3,635,893,958
30b. Claims & IBNR recoverable				
Claims recoverable	2,082,996,900	1,528,526,239	2,082,996,900	1,528,526,239
Claims recovered (Note 7.3)	(2,354,142,508)	(2,170,714,673)	(2,354,142,508)	(2,170,714,673)
Opening claims recoverable (Note 7.3)	2,140,753,774	2,354,142,508	2,140,753,774	2,354,142,508
Closing claims recoverable				
Net recoverable	1,869,608,166	1,711,954,074	1,869,608,166	1,711,954,074
31. Underwriting expenses				
Underwriting expenses- 2022	Acquisition expenses N	Maintenance expenses N	Acquisition expenses N	Maintenance expenses N
Fire	312,778,616	69,185,085	312,778,616	69,185,085
General accident	277,817,195	71,581,789	277,817,195	71,581,789
Motor	280,052,257	286,654,743	280,052,257	286,654,743
Aviation	156,539,010	228,248,402	156,539,010	228,248,402
Oil & Gas	339,267,985	90,510,699	339,267,985	90,510,699
Marine	153,270,819	40,480,595	153,270,819	40,480,595
Engineering	119,899,405	31,200,609	119,899,405	31,200,609
Bond	70,893,639	19,147,276	70,893,639	19,147,276
	1,710,518,926	837,009,198	1,710,518,926	837,009,198
HMO Acquisition expenses	58,167,049		-	-
Microinsurance Acquisition expenses	1,254,330		-	-
	1,769,940,305	837,009,198	1,710,518,926	837,009,198
Underwriting expenses- 2021	Acquisition expenses N	Maintenance expenses N	Acquisition expenses N	Maintenance expenses N
Fire	226,943,344	54,778,239	226,943,344	54,778,239
General accident	244,701,993	86,699,534	244,701,993	86,699,534
Motor	238,859,002	300,650,151	238,859,002	300,650,151
Aviation	193,871,062	100,834,014	193,871,062	100,834,014
Oil & Gas	396,917,165	111,905,299	396,917,165	111,905,299
Marine	152,512,246	51,100,285	152,512,246	51,100,285
Engineering	87,824,781	12,892,497	87,824,781	12,892,497
Bond	51,783,555	18,284,437	51,783,555	18,284,437
	1,593,413,148	737,144,456	1,593,413,148	737,144,456
HMO Acquisition expenses	44,409,375		-	-
Microinsurance Acquisition expenses	311,403		-	-
	1,638,133,926	737,144,456	1,593,413,148	737,144,456
Underwriting expenses	31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
Acquisition Expenses	1,769,940,305	1,638,133,926	1,710,518,926	1,593,413,149
Maintenance Expenses	837,009,198	737,144,456	837,009,198	737,144,456
	2,606,949,503	2,375,278,382	2,547,528,124	2,330,557,605





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Group		Company	
	31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
32. Investment income				
Interest received	105,986,321	335,786,055	168,309,588	95,422,221
Interest received on corporate loan	7,175,836	6,178,205	7,175,836	6,178,205
Interest accrued	798,352,398	371,559,002	49,601,975	45,902,740
Rent income on investment properties	31,569,000	12,575,666	31,569,000	12,575,666
Profit on Disposal of financial	-	56,839,000	-	8,000,000
Dividend received	105,020,671	101,095,583	166,158,671	101,095,583
	1,048,104,226	884,033,511	422,815,070	269,174,415
Amortised gain on Debts Security (Note 3.2.4)	329,570,076	318,668,456	329,570,076	318,668,456
	1,377,674,302	1,202,701,967	752,385,146	587,842,871
32.1 Investment income				
Investment income attributable to policyholders' fund	329,570,076	318,668,456	329,570,076	318,668,456
Investment income attributable to shareholders' fund	1,048,104,226	884,033,511	422,815,070	269,174,415
	1,377,674,302	1,202,701,967	752,385,146	587,842,871
33. Other operating income				
Profit (Loss) on disposal of property and equipment	4,665,722	8,064,378	4,665,722	8,064,378
Interest on staff receivables	-	252,682	-	252,682
Exchange gain (Note 33.1)	590,678,251	266,543,572	590,678,251	266,543,572
Other income	61,777,733	39,815,986	11,216	3,000
	657,121,706	314,676,618	595,355,189	274,863,632
33.1 Exchange gain				
Gain on disposal of foreign currency	322,842,500	91,590,500	322,842,500	91,590,500
Gain/(loss) from valuation of closing foreign currency balances	267,835,751	174,953,072	267,835,751	174,953,072
	590,678,251	266,543,572	590,678,251	266,543,572
33.2 Fair Value Through OCI				
Items that will be reclassified subsequently to profit or loss				
Revaluation of Land & Building (PPE)	12,883,218	115,793,288	12,883,218	115,793,288
Gain on Fair value through OCI	8,564,678	16,664,419	8,493,870	16,717,912
	21,447,897	132,457,706	21,377,088	132,511,200
Deferred tax on Fair value through OCI	11,662,615	7,867,252	3,997,115	7,867,252
Deferred tax on revaluation surplus Land & Building	6,062,691	54,490,959	6,062,691	54,490,959
	17,725,306	62,358,211	10,059,806	62,358,211
34. Impairment charged				
Cash and cash equivalent (Note 2.2)	3,717,356	(1,573,598)	3,577,958	(872,669)
Loans and receivables (Note 3.2)	(130,957,629)	(67,242,888)	(4,000,438)	(225,717)
Fixed Deposits (90Days above) Note 3.2.4	(11,670,465)	-	(11,670,465)	-
Finance Lease receivable (Note 5.1)	(37,546,411)	(8,765,383)	-	-
Reinsurance Assets (Note 7)	(4,572,949)	(1,120,810)	(4,572,949)	(1,120,810)
Trade receivables (Note 6.1)	(1,500,702)	(221,306)	-	-
Other receivables (Note 9)	(18,287,103)	(2,641,941)	(6,504,293)	-
IFRS 9 Adjustment	-	-	-	-
	(200,817,903)	(81,565,926)	(23,170,187)	(2,219,196)
Impairment no longer required				
Loans and receivables (Note 3.2.4)	484,417	-	484,417	-
Trade receivables (Note 6.1)	-	-	-	-
Other receivables (Note 9)	-	-	-	-
Inventories (Note 11)	-	-	-	-
Finance Lease receivable (Note 5.2)	-	-	-	-
	484,417	-	484,417	-
Impairment (charge)/write back	(200,333,486)	(81,565,926)	(22,685,770)	(2,219,196)



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

35. Net fair value gain (loss) at fair value through profit or loss

**Financial assets at fair value through profit or loss
Investment property (Note 12.0)
Fair value gains/(loss)

Group		Company	
31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
(52,199,042)	(135,573,512)	(64,333,076)	(135,573,512)
124,496,268	-	74,496,268	-
72,297,226	(135,573,512)	10,163,192	(135,573,512)

This represents increase/(decrease) in the value of financial assets and investment properties at fair value through profit or loss during the year.

**Financial assets at fair value through profit or loss were measured using The Nigeria Stock Exchange and NASD price list at the close of business on the 31 December 2022.

35a Financial Asset at fair value through profit or loss (Note 3.1)

Opening balance
Addition charged to profit or loss
Closing balance

Group		Company	
31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
(100,351,425)	59,106,429	(102,013,384)	61,222,604
(52,199,042)	(159,457,854)	(64,333,076)	(163,235,988)
(152,550,467)	(100,351,425)	(166,346,460)	(102,013,384)

36. Operating & Administrative expenses

Employee cost (Note 36a)
Rent, insurance and maintenance
Depreciation of property and equipment
Amortisation of intangible assets
Auditors' remuneration
Directors' remuneration:
- Fees
- Allowance & Expenses
Professional charges
Printing and telecommunication
Advertising
Travelling and motor vehicle expenses
Rates, Insurance levy and utilities
Information Technology (note 20)
Office running expenses
Bank charges
Subscription, Clubs & Donation
Office security expenses
Brand management
Legal and Filing fees
Penalty

Group		Company	
31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
822,404,959	847,930,814	673,461,944	570,018,833
285,748,111	159,080,680	237,125,951	131,063,773
147,045,169	118,196,881	114,057,061	100,318,021
15,860,288	11,096,403	7,378,008	8,295,149
9,932,500	11,500,000	6,500,000	7,000,000
-	-	-	-
8,000,000	8,000,000	8,000,000	8,000,000
86,653,586	83,981,707	43,537,200	48,296,907
280,631,012	192,429,947	206,166,386	175,405,925
58,224,820	32,544,502	36,233,476	28,380,525
482,031,489	313,851,096	398,187,194	301,016,411
197,602,930	127,810,230	158,049,956	77,863,822
126,225,005	100,852,909	100,174,445	92,684,957
13,571,804	7,642,155	13,571,804	7,642,155
41,333,356	19,975,844	28,645,970	19,497,073
87,853,623	25,506,876	29,425,766	23,406,676
43,286,833	21,550,394	38,426,418	21,550,394
51,660,640	16,032,412	42,082,801	14,832,412
86,818,890	114,062,692	67,758,239	105,767,543
21,279,698	6,946,580	19,279,698	4,687,038
-	1,000,000	-	-
2,866,164,715	2,219,992,122	2,228,062,317	1,745,727,614

36a. Employee cost

Wages and salaries
Medical
Staff training
Defined contribution pension plan (Note 19)

31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
618,936,472	687,600,623	495,300,328	460,611,447
44,984,613	34,783,773	41,994,321	19,215,301
91,737,296	74,084,569	89,602,016	42,598,474
66,746,578	51,461,849	46,565,279	47,593,611
822,404,959	847,930,814	673,461,944	570,018,833

36b. Chairman's and Directors' emoluments, pensions and compensation for loss of office

Emoluments:
Chairman
Other Directors
Other emolument of executives
Emolument of highest paid Director

31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
2,000,000	2,000,000	2,000,000	2,000,000
6,000,000	6,000,000	6,000,000	6,000,000
18,760,000	18,760,000	18,760,000	18,760,000
14,500,000	14,500,000	14,500,000	14,500,000



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

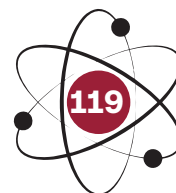
37. Basic/diluted earnings per share

	Group		Company	
	31 DECEMBER 2022 N	31 DECEMBER 2021 N	31 DECEMBER 2022 N	31 DECEMBER 2021 N
Profit/(loss) after taxation	1,017,432,947	790,638,017	980,051,807	642,155,338
Number of shares	10,840,000,000	10,840,000,000	10,840,000,000	10,840,000,000
Movement in Numbers of Share Capital				
Opening	10,840,000,000	10,840,000,000	10,840,000,000	10,840,000,000
Right issue	-	-	-	-
Bonus Issue	-	-	-	-
Private placement	-	-	-	-
Closing	10,840,000,000	10,840,000,000	10,840,000,000	10,840,000,000
Weighted Average nos of share				
Opening	10,840,000,000	10,840,000,000	10,840,000,000	10,840,000,000
Right issue (half year)	-	-	-	-
Bonus Issue	-	-	-	-
Private placement	-	-	-	-
Weighted Average nos of share	10,840,000,000	10,840,000,000	10,840,000,000	10,840,000,000
Basic/diluted earnings per share (kobo)	9.39	8.52	9.04	5.92

Earnings/(loss) per share have been computed on profit/(loss) after taxation attributable to ordinary shareholders and divided by the number of shares at 50k ordinary shares in issue at year end.

38 Reconciliation of net cashflow from operating

	Group		Company	
	31 DECEMBER 2022	31 DECEMBER 2021	31 DECEMBER 2022	31 DECEMBER 2021
Profit before tax	1,407,704,796	971,674,800	1,366,310,052	764,215,523
Adjustment for the following:				
Add, Depreciation & amortisation	147,045,169	118,196,881	114,057,061	100,318,021
Fair value gain on Investment Property	(124,496,268)		(74,496,268)	
Net fair value loss on financial assets at fair value	52,199,042	159,457,854	64,333,076	163,235,988
Less :				
Profit /Loss on disposal	(4,665,722)	(8,064,378)	(4,665,722)	(8,064,378)
Gain on sale of investment property				(8,000,000)
Investment income	(1,272,653,631)	(1,101,606,383)	(586,226,476)	(486,747,288)
Dividend received	(105,020,671)	(101,095,583)	(166,158,671)	(101,095,583)
Impairment	200,333,486	81,565,926	22,685,769	2,219,197
	300,446,201	120,129,117	735,838,821	426,081,480
Changes in working capital:				
Increase(decrease) in trade receivable	(229,873,405)	6,068,161	(229,163,455)	(62,866,788)
Increase(decrease) in reinsurance assets	125,002,766	(392,359,563)	125,002,766	(392,359,563)
Increase(decrease) in deferred acquisition	(168,009,730)	(42,479,867)	(166,438,693)	(40,478,557)
Increase(decrease) in other receivable	(69,879,851)	(93,339,392)	(105,241,335)	(159,127,066)
Increase(decrease) in finance lease receivable	(62,154,922)	(62,494,410)	-	-
		3,561,887	-	-
Increase(decrease) in trade payable	(13,332,507)	32,832,425	(13,332,507)	32,832,425
Increase(decrease) in Borrowing	624,307,880	50,786,962	-	-
Increase(decrease) in insurance contract liabilities	1,073,561,083	265,817,250	1,029,476,740	285,205,038
Increase(decrease) in provision & other payable	86,335,919	122,483,724	75,625,649	66,356,744
Increase(decrease) in retirement benefits	849,599	(2,053,844)	(186,420)	(885,679)
Increase(decrease) in other Assets	-	-	-	-
Tax paid	(131,287,476)	(69,731,872)	(109,851,741)	(65,054,114)
	1,535,965,557	(60,779,422)	1,341,729,826	89,703,920



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

39. Staff

Average number of persons employed in the financial year were as follows:

Managerial
Senior staff
Junior staff

Group		Company	
2022 Number	2021 Number	2022 Number	2021 Number
36	31	28	26
155	124	117	109
17	23	15	16
208	178	160	151
Nil	Nil	Nil	Nil
Nil	Nil	Nil	Nil
Nil	Nil	Nil	Nil
7	7	7	7
Nil	Nil	Nil	Nil

39a. The number of Directors excluding the Chairman whose emoluments were within the following ranges were:

N	N
Nil -	100,000
100,001 -	200,000
200,001 -	300,000
Above -	300,000

Emolument

Number of Directors who have waived their rights to receive emoluments

39b. Employees remunerated at higher rates

The number of employees in respect of emoluments within the following ranges were:

N	N
200,001 -	300,000
300,001 -	400,000
400,001 -	500,000
500,001 -	600,000
600,001 -	700,000
700,001 -	800,000
800,001 -	900,000
900,001 -	1,000,000
1,000,001 and above	

Group		Company	
2022 Number	2021 Number	2022 Number	2021 Number
7	7	6	6
7	30	5	26
4	29	4	29
2	14	2	14
2	2	2	2
8	11	4	11
15	15	13	13
5	7	5	5
158	63	119	45
208	178	160	151

40a. Capital commitments

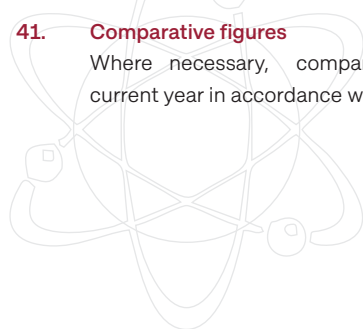
There were no capital commitments as at 31 December 2022.

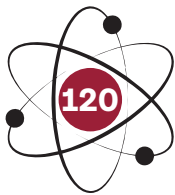
40b. Contingent liabilities

There were no contingent liabilities against the Group as at 31 December 2022.

41. Comparative figures

Where necessary, comparative figures have been adjusted to conform with changes in presentation of the current year in accordance with the International Accounting Standards (IAS 1).





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

42. Segment Information

An operating segment is a component of the Group engaged in business activities from which it can earn revenues whose operating results are reviewed regularly by the Group's Executive Management in order to make decisions about resources to be allocated to segments and assessing segments performance. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Group's Executive Management.

The Group is organized into two operating segments, these segments and their respective operations are as follows:

General & Micro Life Insurance Business & HMO: This segment provides cover for indemnifying customers' properties, and compensation for other parties that have suffered damage as a result of customers' accidents. Major sources of revenue in this segment are mainly from insurance premium, investment income, commission received, net fair value gains on financial assets at fair value through profit or loss.

CHI Capital Ltd: This is a subsidiary of Consolidated Hallmark Insurance Plc. The company is registered by CAC to offer corporate support services to Consolidated Hallmark Insurance Plc (the parent company). In addition, it owns Grand Treasurers Ltd (now Hallmark Finance Company Ltd.) In 2019, CHI Capital Ltd transferred 100% of its interest in Grand Treasurers Ltd to Consolidated Hallmark Insurance Plc. Hallmark Finance Company Ltd is registered by CBN to offer wide range financial services and products domestically to suit customer's long- and short-term financial needs. These products include L.P.O Financing, Consumer Lease, Working Capital financing, Auto lease, Project financing and intermediation and Financial Management Consultancy Services. Revenue from this segment is derived primarily from interest income, fee income, investment income and net fair value gains on financial assets at fair value through profit and loss.

Segment information by company and subsidiaries:

	General Insurance, HMO & Life N	Finance and support services N	Elimination N	Total N
AT DECEMBER 2022				
Operating income	3,828,721,477	527,502,845	(82,354,812)	4,273,869,510
Operating expenses	(2,537,251,237)	(350,130,291)	21,216,812	(2,866,164,715)
Operating profit	1,291,470,240	177,372,553	(61,138,000)	1,407,704,795
Taxation	(388,065,168)	(23,654,577)	-	(411,719,745)
Profit for the period	903,405,073	153,717,976	(61,138,000)	995,985,050
Total assets	17,960,910,080	2,933,723,059	(2,353,891,612)	18,540,741,527
Total liabilities	7,983,240,042	1,504,751,496	(759,666,612)	8,728,324,926
Share capital and reserves	9,977,670,038	1,428,971,562	(1,594,225,000)	9,812,416,600
Depreciation	114,057,061	32,988,108	-	147,045,169
ROCE	13%	12%	-	14%
At 31 December 2021				
Operating income	2,689,294,927	536,587,298	(34,215,301)	3,191,666,924
Operating expenses	(1,982,646,376)	(256,561,047)	19,215,301	(2,219,992,123)
Operating profit	706,648,551	280,026,251	(15,000,000)	971,674,801
Taxation	(123,209,319)	(57,827,465)	-	(181,036,784)
Profit for the period	583,439,232	222,198,786	(15,000,000)	790,638,017
Total assets	15,809,402,061	1,840,825,895	(1,976,061,730)	15,674,166,225
Total liabilities	6,539,714,131	504,505,122	(381,836,730)	6,662,382,523
Share capital and reserves	9,269,687,931	1,336,320,774	(1,594,225,000)	9,011,783,704
Depreciation	100,318,020	17,878,860	-	118,196,881
ROCE	8%	21%	0%	11%



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

43. Contraventions

The Group did not contravene any rules or regulations during the period of reporting.

44. Reinsurance treaty

The Company has a reinsurance agreement with African Reinsurance Corporation, Continental Reinsurance Plc and WAICA Reinsurance Corporation Plc to reinsure the risks associated with fire and consequential loss, General accident, Marine cargo, motor, aviation and special risks etc. according to agreed quota share, surplus treaty or excess of loss treaty. This agreement was last modified 31 December 2022.

45. Related party transactions

There are no significant business dealings with its related parties during the period under review. All transactions were at arms length.

Parent:

"The Group is controlled by Consolidated Hallmark Insurance Plc. which is the parent company, whose shares are widely held. Consolidated Hallmark Insurance Plc, is a General Business Insurance Company licensed by the National Insurance Commission."

Subsidiaries:

Consolidated Hallmark Insurance Plc holds 99.99% interest in CHI Capital Limited, 100% in Micro Insurance Limited and 100% in HMO

Key management personnel:

"Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group or Company, directly or indirectly, including any director (whether executive or otherwise). It includes close members of their families who may be expected to influence or be influenced by that individual in their dealings with the Group."

The significant related party transaction in the course of the reporting year with the subsidiaries are as stated below;

	Entity	2022 31 DECEMBER	2021 31 DECEMBER
Due from Hallmark Finance Company Limited	Consolidated Hallmark Insurance Plc	282,594,863	121,013,028
Due from Hallmark Health Services Limited	Consolidated Hallmark Insurance Plc	98,241,499	17,250,000
Due from Hallmark Health Services Limited	Hallmark Finance Co. Limited		7,601,857
Medical Expenses paid to Hallmark Health Services Limited	Consolidated Hallmark Insurance Plc	21,216,812	13,276,026
Due from Microinsurance Limited	Consolidated Hallmark Insurance Plc	26,626,404	49,413,172
Due from CHI Capital Limited	Consolidated Hallmark Insurance Plc	1,215,667	26,007,142
Due to Hallmark Health Services Limited from Hallmark Finance	Hallmark Finance Co. Limited	307,842,521	

	Group		Company	
	31 DECEMBER 2022 N	31 December 2021 N	31 DECEMBER 2022 N	31 December 2021 N
46. Compensation of key management personnel:				
Salaries and other benefits of key management personnel	49,074,864	49,074,864	39,408,000	39,408,000

46. Compensation of key management personnel:

Salaries and other benefits of key management personnel

47. Events after the reporting period:

Approvals of NAICOM and SEC have been obtained, for the new Holdco structure. Court sanction to be obtained and to be filed with SEC and new shares registered with CAC and SEC. Consolidated Hallmark Insurance Plc shares to be delisted from NGX and become Consolidated Hallmark Insurance Ltd. while Consolidated Hallmark Holdings Plc to become listed. The Shareholders of Consolidated Hallmark Insurance Plc will be transferred into Consolidated Hallmark Holdings Plc at 1 for 1.

48. Capital management

The Group's objectives with respect to capital management are to maintain a capital base that adequately meets regulatory requirements and to utilize capital allocations efficiently and effectively. Capital levels are determined either based on internal assessment or regulatory requirements.

The Nigerian Insurance Act 2003 stipulates the minimum capital requirement for a non life insurance company as an amount not less than 15% of the gross premium income less reinsurance premiums paid out during the year under review or the minimum paid up capital whichever is greater. The Act defines what constitutes admissible assets liabilities. The regulators generally expect companies to comply with capital adequacy requirements and the Company has consistently exceeded this minimum over the years. The regulator has the authority to request more extensive reporting and can place restrictions on the Company's operations if the Company falls below this requirement as deemed necessary.

All of the Groups capital is Tier 1 (core capital) which consists of share capital and reserves created by appropriation of retained earnings. The following sources of funds are available to the group to meet its capital growth requirements:

1. Profits from operations: The group had regularly appropriated from its profit to grow its capital.
2. Issue of shares: The Group can successfully access the capital market to raise the desired funds for its operations and needs.
3. Loans (long term/short term): this remains a source of capital even though the group had never had cause to access this source for funding its operations.

Compliance with statutory solvency margin requirement:

The company at the end of financial period ended 31 December 2022, maintained admissible assets of N16,202,994,285 which exceeded the total admissible liabilities of N7,349,562,122. The solvency margin was computed in line with the requirements of Section 24 of the insurance Act 2003, latest NAICOM guidelines. This showed a solvency margin of N8,853,432,163.53 The minimum requirement for General Insurance Business is N3billion. Thus, the solvency margin above satisfies the requirement of the Regulator.

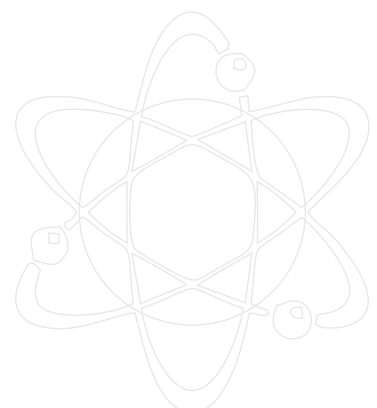


Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Solvency Margin Computation As At December 31, 2022

	TOTAL	INADMISSIBLE ASSETS	ADMISSIBLE ASSETS
ASSETS			
Cash and Cash Equivalents	1,183,948,834	233,752,369	950,196,465
Financial Assets	6,325,958,061	-	6,325,958,061
Deferred Acquisition Cost	551,735,100	-	551,735,100
Other receivables and prepayments	652,618,272	605,815,607	46,802,665
Reinsurance asset	3,285,437,414	-	3,285,437,414
Trade Receivable	773,060,783	-	773,060,783
Deposit for Shares	-	-	-
Intangible Assets	22,104,164	-	22,104,164
Investment in Subsidiaries	1,594,225,000	-	1,594,225,000
Investment Properties	1,265,226,470	-	1,265,226,470
Property & Equipment - Land & Building	841,350,000	-	841,350,000
Property & Equipment	246,898,164	-	246,898,164
Statutory Deposit	300,000,000	-	300,000,000
Total Assets	17,042,562,262	839,567,976	16,202,994,285
LIABILITIES			
Insurance Contract Liabilities	6,329,021,551	-	6,329,021,551
Trade payables	33,472,651	-	33,472,651
Provision and Other payables	350,746,765	-	350,746,765
Current Income Tax Liabilities	635,139,647	-	635,139,647
Deferred Tax Liability	239,442,368	239,442,368	-
Retirement Benefit Obligation	1,181,508	-	1,181,508
TOTAL LIABILITIES	7,589,004,490	239,442,368	7,349,562,122
			8,853,432,164
SOLVENCY MARGIN (ADMISSIBLE ASSETS MINUS ADMISSIBLE LIABILITIES)			-
Subject to higher of:			
15% OF NET PREMIUM: 15% X 6,153,926,739.11	923,089,011		
OR	or		
Minimum paid-up capital	3,000,000,000.00		
EXCESS SOLVENCY MARGIN			





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

49. Asset & Liability Management

Asset & Liability Management (ALM) is the practice of managing an insurer's financial position so that actions taken with respect to assets and liabilities are designed to address the broad set of financial risks inherent in their joint behavior.

Asset & Liability Management (ALM) attempts to address financial risks the group is exposed to which includes interest rate risks, foreign currency risks, equity price risks and credit risks. The major financial risk is that in the long run its investment proceeds are not sufficient to fund the obligations arising from its insurance contracts.

ALM ensures that specific assets of the group is allocated to cover reinsurance and other liabilities of the group.

The following tables reconcile the consolidated balance sheet to the classes and portfolios used in the Group's ALM framework.

Group 2022

	Insurance funds	Shareholders funds	December 2022
	N	N	N
ASSETS			
Cash and cash equivalents	525,103,432	1,144,373,547	1,669,476,978
Financial assets	-		
-At fair value through profit or loss	-	827,492,588	827,492,588
-At Ammortised Cost	1,930,281,941	5,754,241,033	7,684,522,974
-Fair Value Through OCI	-	132,167,588	132,167,588
Finance lease receivables		210,896,364	210,896,364
Trade receivables		831,493,560	831,493,560
Reinsurance assets	3,285,437,414	-	3,285,437,414
Deferred acquisition cost		565,555,745	565,555,745
Other receivables and prepayments		292,572,354	292,572,354
Investment in subsidiaries		-	-
Intangible Asset		64,109,633	64,109,633
Inventories		2,844,702	2,844,702
Investment properties	1,265,226,470	140,000,000	1,405,226,470
Property and equipment		1,168,945,157	1,168,945,157
Statutory deposit		400,000,000	400,000,000
TOTAL ASSETS	7,006,049,257	11,534,692,270	18,540,741,526
LIABILITIES			
Insurance contract liabilities	6,547,611,485	-	6,547,611,485
Trade payable		33,472,651	33,472,651
Other payables and Provision		429,876,513	429,876,513
Retirement benefit obligations		2,925,281	2,925,281
Income tax liabilities		766,699,256	766,699,256
Deferred income tax		253,908,071	253,908,071
TOTAL LIABILITIES	6,547,611,485	1,486,881,772	8,034,493,257
SURPLUS	458,437,772	10,047,810,498	10,506,248,269

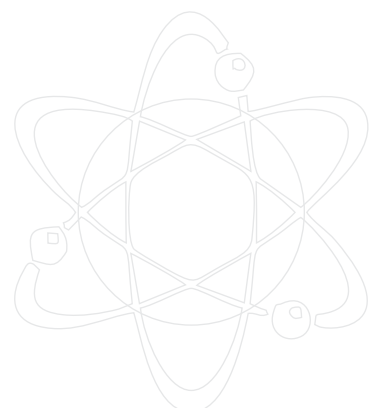


Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Group 2021

	Insurance funds	Shareholders funds	December 2021
	N	N	N
ASSETS			
Cash and cash equivalents	1,594,881,038	1,262,194,201	2,857,075,239
Financial assets	-		
-At fair value through profit or loss	-	988,259,728	988,259,728
-At Ammortised Cost	-	4,183,462,524	4,183,462,524
-Fair Value Through OCI	-	118,834,331	118,834,331
Finance lease receivables		148,741,442	148,741,442
Trade receivables		601,620,155	601,620,155
Reinsurance assets	3,410,440,180	-	3,410,440,180
Deferred acquisition cost		397,546,015	397,546,015
Other receivables and prepayments		222,692,503	222,692,503
Investment in subsidiaries		-	-
Intangible Assets		76,702,920	76,702,920
Right-of-Use Assets (Leased Assets)		6,406,590	6,406,590
Investment properties	1,008,676,470	90,000,000	1,098,676,470
Property and equipment		1,163,708,129	1,163,708,129
Statutory deposit		400,000,000	400,000,000
TOTAL ASSETS	6,013,997,688	9,660,168,538	15,674,166,226
LIABILITIES			
Insurance contract liabilities	5,474,050,401	-	5,474,050,401
Investment contract liabilities			17,660,923
Trade payable		46,805,158	46,805,158
Borrowing			55,800,014
Other payables and Provision		343,540,593	343,540,593
Retirement benefit obligations		2,075,682	2,075,682
Income tax liabilities		462,785,844	462,785,844
Deferred income tax		259,663,907	259,663,907
TOTAL LIABILITIES	5,474,050,401	1,114,871,184	6,662,382,522
SURPLUS	539,947,286	8,545,297,354	9,011,783,704



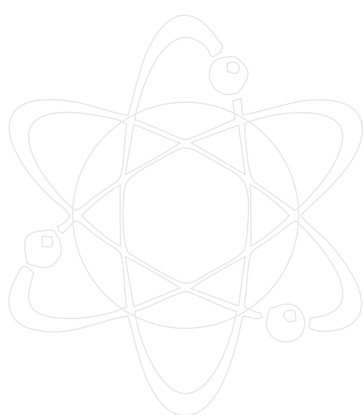


Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Company 2022

	Insurance funds	Shareholders funds	December 2022
ASSETS			
Cash and cash equivalents	525,103,432	658,845,403	1,183,948,834
Financial assets:			
-At fair value through profit or loss	-	-	805,071,520
-At Ammortised Cost	1,930,281,941	3,460,662,476	5,390,944,417
-Fair Value Through OCI	-	129,942,123	129,942,123
Finance lease receivables	-	-	-
Trade receivables		773,060,783	773,060,783
Reinsurance assets	3,285,437,414	-	3,285,437,414
Deferred acquisition cost	-	551,735,100	551,735,100
Other receivables & prepayments	-	652,618,272	652,618,272
Investment in subsidiaries		1,594,225,000	1,594,225,000
Intangible Assets		22,104,164	22,104,164
Investment properties	1,265,226,470	0	1,265,226,470
Property and equipment		1,088,248,164	1,088,248,164
Right-of-Use of Assets (Leased Assets)		-	-
Statutory deposits		300,000,000	300,000,000
TOTAL ASSETS	7,006,049,257	9,231,441,485	17,042,562,262
LIABILITIES			
Insurance contract liabilities	6,329,021,551	-	6,329,021,551
Trade payable		33,472,651	33,472,651
Provision and Other payables		350,746,765	350,746,765
Retirement benefit obligations		1,181,508	1,181,508
Income tax liabilities		635,139,647	635,139,647
Deferred income tax		239,442,368	239,442,368
TOTAL LIABILITIES	6,329,021,551	1,259,982,939	7,589,004,490
SURPLUS	677,027,706	7,971,458,546	9,453,557,772





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Company 2021

	Insurance funds	Shareholders funds	December 2021
ASSETS			
Cash and cash equivalents	1,594,881,038	449,424,257	2,044,305,295
Financial assets:			
-At fair value through profit or loss	-	977,972,694	977,972,694
-At Ammortised Cost	-	2,832,142,512	2,832,142,512
-Fair Value Through OCI	-	116,712,997	116,712,997
Finance lease receivables	-	-	-
Trade receivables		543,897,328	543,897,328
Reinsurance assets	3,410,440,180	-	3,410,440,180
Deferred acquisition cost	-	385,296,407	385,296,407
Other receivables & prepayments	-	547,376,936	547,376,936
Investment in subsidiaries		1,594,225,000	1,594,225,000
Intangible Assets		29,482,172	29,482,172
Investment properties	1,008,676,470	-	1,008,676,470
Property and equipment		1,089,355,653	1,089,355,653
Right-of-Use of Assets (Leased Assets)		-	-
Statutory deposits		300,000,000	300,000,000
TOTAL ASSETS	6,013,997,688	8,865,885,957	14,879,883,645
LIABILITIES			
Insurance contract liabilities	5,299,544,811	-	5,299,544,811
Trade payable		46,805,158	46,805,158
Provision and Other payables		275,121,117	275,121,116
Retirement benefit obligations		1,367,928	1,367,928
Income tax liabilities		340,135,901	340,135,901
Deferred income tax		247,979,804	247,979,804
TOTAL LIABILITIES	5,299,544,811	911,409,908	6,210,954,718
SURPLUS	714,452,877	7,954,476,049	8,668,928,927

50. Fair Value Hierarchy

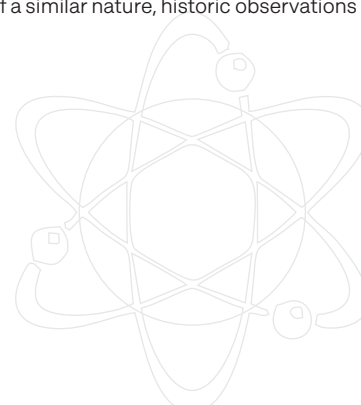
IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable input reflect market data obtained from independent sources; unobservable inputs reflect the Company's market assumptions.

The determination of fair value for each class of financial instruments was based on the particular characteristics of the instruments. Group's accounting policy on fair value measurements is discussed under the statement of significant accounting policies.

Level 1: Fair value measurements classified as Level 1 include exchange-traded prices of fixed maturities and equity securities unadjusted in active market for identical assets and liabilities.

Level 2: valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data. Observable inputs generally used to measure the fair value of securities classified as Level 2 include benchmark yields, reported secondary trades, broker-dealer quotes, issuer spreads, benchmark securities, bids, offers and reference data.

Level 3: This includes financial instruments, the valuation of which incorporate significant inputs for the asset or liability that is not based on observable market data (unobservable inputs). Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally determined based on inputs of a similar nature, historic observations on the level of the input or analytical techniques.



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorized:

Group 31 December 2022

Asset Types	Carrying amount	Level 1	Level 2	Level 3	TOTAL
Cash and cash equivalents	1,669,476,978	1,669,476,978			1,669,476,978
Financial assets at fair value through profit and loss	827,492,588	827,492,588	-	-	827,492,588
At Ammortised Cost	7,684,522,974	-	7,684,522,974	-	7,684,522,974
Fair Value Through OCI	132,167,588	-	-	132,167,588	132,167,588
Finance lease receivables	210,896,364			210,896,364	210,896,364
Trade receivables	831,493,560			831,493,560	831,493,560
Reinsurance assets	3,285,437,414			3,285,437,414	3,285,437,414

Group 31 December 2021

Asset Types	Carrying amount	Level 1	Level 2	Level 3	TOTAL
Cash and cash equivalents	2,857,075,239	2,857,075,239			2,857,075,239
Financial assets at fair value through profit and loss	988,259,728	988,259,728	-	-	988,259,728
At Ammortised Cost	4,183,462,523	-	4,183,462,523	-	4,183,462,523
Fair Value Through OCI	118,834,331	-	-	118,834,331	118,834,331
Finance lease receivables	148,741,442			148,741,442	148,741,442
Trade receivables	601,620,155			601,620,155	601,620,155
Reinsurance assets	3,410,440,180			3,410,440,180	3,410,440,180

Company 31 December 2022

Asset Types	Carrying amount	Level 1	Level 2	Level 3	TOTAL
Cash and cash equivalents	1,183,948,834	1,183,948,834			1,183,948,834
Financial assets at fair value through profit and loss	805,071,520	805,071,520	-	-	805,071,520
At Ammortised Cost	5,390,944,417	-	5,390,944,417	-	5,390,944,417
Fair Value Through OCI	129,942,123	-	-	129,942,123	129,942,123
Trade receivables	773,060,783			773,060,783	773,060,783
Reinsurance assets	3,285,437,414			3,285,437,414	3,285,437,414

Company 31 December 2021

Asset Types	Carrying amount	Level 1	Level 2	Level 3	TOTAL
Cash and cash equivalents	2,044,305,295	2,044,305,295			2,044,305,295
Financial assets at fair value through profit and loss	977,972,694	977,972,694	-	-	977,972,694
At Ammortised Cost	2,832,142,512	-	2,832,142,512	-	2,832,142,512
Fair Value Through OCI	116,712,997	-	-	116,712,997	116,712,997
Trade receivables	543,897,328			543,897,328	543,897,328
Reinsurance assets	3,410,440,180			3,410,440,180	3,410,440,180

51. Management of Insurance and Financial risks

Risk Management Framework:

Consolidated Hallmark Insurance Plc has a robust and functional Risk Management System that is responsible for identifying and managing the inherent and residual risks facing the Group. As an insurance company, the management of risk is at the core of the operating structure of Consolidated Hallmark Insurance Plc. As a result, the best risk management practices are deployed to identify, measure, monitor, control and report every material risk prevalent in the business operation.

The Company's Risk Management System is in line with the guidelines as approved by the insurance industry regulator, National Insurance Commission (NAICOM), to identify, assess, manage and monitor the risks inherent in the operations. The risk structure includes our approach to management of risks inherent in the business and the appetite for these risk exposures. Under this approach, we continuously assess the Company's top risks and monitor the risk profile against approved limits. The main strategies for managing and mitigating risk include policies and tools that target specific broad risk categories.

"The Company is guided by the following principles to ensure effective integration and to maximize value to stakeholders through an approach that balances the risk and reward in the business. The Company only accepts risks that fall within its risk acceptance criteria and have commensurate returns and continually review its activities to determine inherent risks level and adopt appropriate risk response at all times. It involves broad setting of strategy, risk appetite, performance measurement, establishment and maintenance of internal control and risk management in the business. In addition, business units have the primary responsibility for managing risks and are required to take responsibility for the identification, assessment, management, monitoring and reporting of risks arising within their respective businesses, thereby ensuring an informed risk and reward balance.

"The Board sets the organization's risk appetite, approves the strategy for managing risk and is ultimately responsible for the organization's system of internal control. The Board carries out these function by setting Finance and General purpose Committee (FGPC), Board Audit and Risk Management Committee (BARM), Establishment and Governance Committee and Investment Committee. The Board Audit and Risk Management Committee performs the oversight functions of the external auditor and regulatory compliance. It also monitors the internal control process and oversight of enterprise risk management. Finance and General Purpose Committee of the Board functions on oversight of financial reporting and accounting. The Investment Committee reviews and approves the company's investment policy, and approves investment over and above managements' approval limit."





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Management is responsible and accountable for ensuring that Risk management policies, framework and procedures are complied with; and Also that the risk profiled for areas under their control are refreshed and updated on a timely basis to enable the collation, analysis and reporting of risks to the Board Committees. Management also ensures that explanations are provided to the Board Committees for any major gaps in the risk profiled and any significant delays in planned treatments for high risk priority matters.

The internal audit function that provides independent and objective assurance of the effectiveness of the Company's systems of internal control is established by the organization in the management of enterprise risks across the organization. The internal audit functions evaluate the design and conceptual soundness of risk measures, accuracy of risk models, soundness of elements of the risk management information systems, adequacy and effectiveness of the procedures for monitoring risk, the progress of plans to upgrade risk management systems, the adequacy and effectiveness of application controls within the risk management information system, and the reliability of the vetting processes.

The Chief Risk Officer (a member of the Management) is responsible for the risk policies, risk methodologies and risk infrastructure. The Chief Risk Office (CRO) informs the Board, as well as the Management about the risk profile of the Company and also communicates the views of the Board and Senior Management down the Company. The CRO is also responsible for independently monitoring the broad risk limits set by the Board throughout the year.

a) Insurance Risk Management

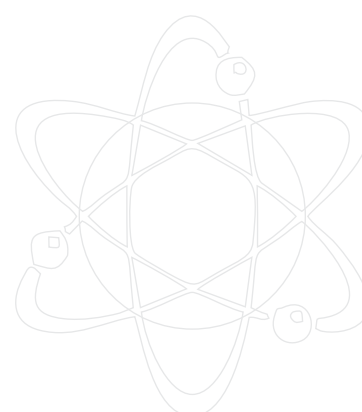
The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

Frequency and severity of claims can be affected by several factors. The most significant are the increasing level of damages suffered as a result of road accidents. The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling. The Group has the right to reject the payment of a fraudulent claim, and is entitled to pursue third parties for payment of some or all costs.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Group also has special claims unit that ensures mitigation of the risks surrounding all known claims. This unit investigates and adjusts all claims in conjunction with appointed loss adjusters. The Group actively manages and pursues early settlements of claims to reduce its exposure to unpredictable development.

The Group purchases reinsurance as part of its risks mitigation program. Retention limits for the excess-of-loss reinsurance vary by product line.



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policy holders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Group writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Nigeria.

The Group manages this risk via its underwriting and reinsurance strategy within an overall risk management framework. Exposures are limited by having documented underwriting limits and criteria. Pricing of property and liability policies are based on assumptions in regard to trends and past experience, in an attempt to correctly match policy revenue with exposed risk. Reinsurance is purchased to mitigate the effect of the potential loss to the Company. Reinsurance is placed with African Reinsurance Corporation, WAICA Reinsurance Corporation Plc and Continental Reinsurance Plc, these are Nigerian registered reinsurer.

a(i) Insurance risk associated with uncertainty in the estimation of future claim payments

Claims insurance contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occurred during the term of the contract. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Although, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. Certain reserves are held for these contracts which are provision for IBNR, a provision for reported claims not yet paid and a provision for unearned premium at the end of the reporting period.

In deciding the assumption used, the Company uses different methods to incorporate the various assumptions made in order to estimate the ultimate cost of claims. The two methods used are the Basic Chain Ladder and the Loss Ratio methods adjusted for assumed experience to date.

Claims paid data were grouped into classes of business and Large claims were projected separately as they can significantly distort patterns. The Company also ensure prompt payment of claims as it's the main purpose of the business and also to avoid possible reputational risk.

The Basic Chain Ladder method was adopted in the calculations. Historical claims paid are grouped into years cohorts representing when they were paid after their underwriting year. These cohorts are called claim development years.

The historical paid losses are projected to their ultimate values for each underwriting year. This is done by projecting the latest paid losses in the BCL method, loss development factors (LDF) were calculated for each development year, and also the Ultimate claims are then derived using the LDF and the latest paid historical claims.

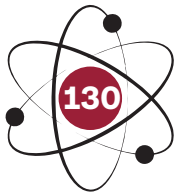
Executive Summary

Recommendation

Following the completion of the reserving exercise, it is EY's recommendation that the following Gross Incurred But Not Reported ("IBNR") Reserve be held. This analysis relies on information and reasonability checks as provided by Consolidated Hallmark Insurance Plc.

We have calculated the IBNR reserve for each class of business and summarise our results below. The IBNR reserve is shown as a percentage of Gross Earned Premium ("GEP").

Class of Business	Gross Earned		Percentage of
	Premium ₦	Gross IBNR ₦	GEP ₦
31 December, 2022	11,047,899,514	1,516,712,086	14%
31 December, 2021	9,777,260,944	1,297,753,309	13%



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

The Gross IBNR decreased by 13% from last year to a total of N848.65million. This decrease is supported by a 3% decline in Gross Earned Premium from 2016 to 2017.

On a Net Basis it is recommended that the following Net IBNR reserve be held. The comparable figures as at the last valuation are included. The IBNR reserve is shown as the percentage of Net Earned Premium ("NEP") in the table below.

Class of Business	Net Earned Premium N	Net IBNR N	Percentage of NEP N
31 December,2022	6,153,926,739	522,400,667	8%
31 December,2021	5,538,171,540	392,326,836	11%

Results summary

We estimate that the total Gross Technical Liability is N5.299 billion, comprising N2.837 billion for Gross Claims Reserves and N2.462 billion for Unearned Premium Reserve. Similarly, we estimate that the total Reinsurance Asset is N2.858 billion comprising N1.791 billion for Reinsurance Recoveries and N1067 billion for Reinsurance UPR including a detailed breakdown by line of business are shown below:

Reserves	Gross (N)	Reinsurance Assets (N)	Net (N)
Claims	2,852,726,509	(1,562,873,898)	1,289,852,611
UPR	3,476,295,042	(1,159,980,388)	1,516,712,086
Total	6,329,021,551	(2,722,854,286)	2,806,564,697
31 December,2022	5,299,544,811	(1,603,819,225)	1,475,520,132

Table 6.1: Basic Chain Ladder Method

Class of Business	Gross Outstanding Claims N	Estimated Reinsurance Recoveries	Net Outstanding Claims N
General Accident	951,867,080	(578,629,910)	373,237,170
Engineering	195,806,189	(106,017,032)	89,789,157
Fire	521,165,316	(390,873,987)	130,291,329
Marine	429,516,412	(223,348,534)	206,167,878
Motor	363,660,331	(44,098,554)	319,561,777
Aviation*	123,899,860	(54,932,441)	68,967,419
Bond*	22,478,975	(13,487,385)	8,991,590
Oil & Gas*	244,332,346	(151,486,055)	92,846,291
31 December,2022	2,852,726,509	(1,562,873,898)	1,289,852,611
31 December,2021	2,837,287,074	(1,791,842,471)	1,045,444,603

*Estimated using Expected Loss Ratio method and discounted

Incurred But Not Reported (IBNR) Table

Table 6.2: IBNR Table

Class of Business	Outstanding Claim Reserves N	Outstanding Reported Claim Reserves N	IBNR N
General Accident	951,867,080	632,373,254	319,493,826
Engineering	195,806,189	44,471,880	151,334,309
Fire	521,165,316	168,853,860	352,311,456
Marine	429,516,412	169,435,744	260,080,668
Motor	363,660,331	174,209,322	189,451,009
Aviation	123,899,860	75,759,462	48,140,398
Bond	22,478,975	5,909,416	16,569,559
Oil & Gas	244,332,346	65,001,485	179,330,861
TOTAL	2,852,726,509	1,336,014,423	1,516,712,086



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Reinsurance IBNR Table

Table 6.3: Reinsurance IBNR Table

Class of Business	Total Outstanding Reinsurance Recoveries N	Outstanding Reported Reinsurance Recoveries N	Reinsurance IBNR N
General Accident	578,629,910	345,078,992	233,550,918
Engineering	106,017,032	32,596,685	73,420,347
Fire	390,873,987	93,735,356	297,138,631
Marine	223,348,534	60,978,125	162,370,409
Motor	44,098,554	-	44,098,554
Aviation	54,932,441	-	54,932,441
Bond	13,487,385	-	13,487,385
Oil & Gas	151,486,055	-	151,486,055
TOTAL	1,562,873,898	532,389,158	1,030,484,740

UPR (Gross and Reinsurance UPR) – Result Table

Table 6.4: Estimated UPR (net of reinsurance)

Class of Business	Gross UPR N	Reinsurance UPR N	NET UPR N
General Accident	339,151,136	143,892,774	195,258,362
Engineering	163,976,093	86,562,668	77,413,425
Fire	383,027,502	166,513,202	216,514,300
Marine	138,115,979	104,307,065	33,808,914
Motor	814,032,695	9,207,150	804,825,545
Aviation	101,476,097	97,680,810	3,795,287
Bond	50,919,864	15,421,170	35,498,694
Oil & Gas	471,558,371	443,436,632	28,121,739
Total	2,462,257,736	1,067,021,471	1,395,236,265

DAC – Result Table

We summarise our DAC and DAR calculated using the 365th method

Table 6.5: Estimated DAC in the table below.

Class of Business	DAC N	DAR N
General Accident	77,598,662	27,881,106
Engineering	94,949,779	27,048,153
Fire	105,573,435	36,629,908
Marine	25,440,673	8,925,908
Motor	127,628,801	1,326,889
Aviation	15,375,903	-
Bond	28,117,346	8,782,612
Oil & Gas	77,050,501	-
Total	551,735,100	110,594,576



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Additional Unexpired Risk Reserve (AURR)

"We derived our expense ratio as the management expense ratio for the current year using the information provided by Consolidated Hallmark Insurance Plc. The current expense ratio was calculated to be about 40%. We do not have breakdown of management expenses by line of business and hence expense ratio has been estimated on a pooled basis and not per line of business.

The Claims Ratio was estimated as the average of the projected ultimate loss ratio in the last three years.

We have illustrated the combined ratio for each line of business with a maximum combined ratio of 97% for Fire in the table below. The resulting AURR as at the valuation date is Nil due to lower than 100% combined ratio for all the lines of business."

Table 6.6: Loss Ratio Table

Class of Business	Claims Ratio	Combined Ratio	AURR N
General Accident	53%	86%	-
Engineering	22%	56%	-
Fire	18%	51%	-
Marine	27%	61%	-
Motor	34%	68%	-
Aviation	50%	83%	-
Bond	6%	40%	-
Oil & Gas	33%	67%	-
Total			

Valuation Methodology

We describe in this section the methods used for calculating Premium and Claim Reserves. "

The Premium Reserves

Our reserves consist of Unearned Premium Reserve ("UPR"), Unexpired Risk Reserve ("URR") and Additional Unexpired Risk Reserve ("AURR"), which are all described in section 3.

We adopted the 365th (time apportionment) method. Each policy's unexpired insurance period (UP) was calculated as the exact number of days of insurance cover available after the valuation date. The UPR is calculated as the premium*(UP)/full policy duration.

Each policy's URR = UP*Assumed loss Ratio.

Typically, the Unearned Risk Reserve is expected to cover the unexpired risk. Where the unexpired risk exceeds the unearned premium we have held, an additional reserve called Additional Unexpired Risk Reserve (AURR) as described in section 3.

The Claims Reserves

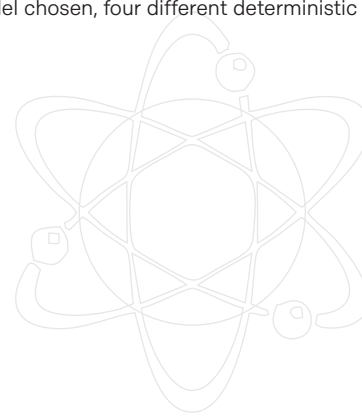
"The claim reserves is the sum of: • Outstanding Claims Reported (OCR) • Incurred But Not Reported (IBNR)"

Reserving method

To ensure the estimates calculated are not biased by the underlying assumptions of the model chosen, four different deterministic methods were considered;

Chain Ladder Method (BCL)

Loss Ratio Method
Bornhuetter-Ferguson Method
Frequency and Severity Method
Stochastic Reserving Method (Bootstrap)





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

In estimating the Gross Claim Reserves under the Chainladder method, we used four(4) approaches namely: (i) Basic Chain Ladder Method (BCL) (ii) Inflation Adjusted Basic Chain Ladder Method (IABCL) (iii) Discounted Basic Chain Ladder and Inflation Adjusted Basic Chain Ladder (iv) Bornhuetter-Ferguson Method - This method was used to estimate reserves for the most recent accident year."

The following section describes each of these approaches under the chainladder method in turn;

The Basic Chain Ladder Method (BCL)

The Basic Chain Ladder method forms the basis to the deterministic reserving methods explained below. For each class of business, historical paid claims were grouped into accident year cohorts—representing when they were paid after their accident year. These cohorts form the development triangles.

Each accident years, paid claims were accumulated to the valuation date and projected into the future to attain the expected ultimate claim arising in the year. This assumes the trends observed in the historical data will continue. The gross claim reserve is calculated as the difference between the cumulated paid claims and the estimated ultimate claims.

For the later years where the cohorts are underdeveloped or has less than expected claims, the Bornhuetter Ferguson (BF) method was used to estimate the ultimate claims. The appropriate loss ratio used in estimating the BF ultimate claim was the average of fully developed historical years.

The Inflation Adjusted Basic Chain Ladder Method (IABCL):

Under this method, the historical paid losses were adjusted to allow for inflation to the valuation date using the corresponding inflation index in each of the accident years.

The inflation adjusted claims were then treated similarly to the Basic Chain Ladder described above. The projected incremental paid claims are then inflated based on our future inflation assumption to the expected future payment date.

Discounted BCL and IABCL

This is the discounted form of the BCL and IABCL. In determining the value, the future expected cash flow for claim payments is discounted to present day terms using our assumed discount rate.

"Loss Ratio Method This method is simple and gives an approximate estimate. We adopted this method as a check on our ultimate projections and also where there was insufficient data to be credible to use for the statistical approaches. Under this method, we obtained the Ultimate claims by studying the historical loss ratios, investigating any differences and using judgments to derive a loss ratio. Paid claims already emerged were then deducted from the estimated Ultimate claims to obtain our reserves.

"In 2018, reserves derived using ELR method were discounted assuming a development pattern. The available information is not sufficient to justify the assumed development pattern, hence we did not allow for discounting in 2019."

Bornhuetter-Ferguson Method

This method essentially combines the estimates attained from the above two methods. The BF method takes a weighted average of the two estimates, where the weights are related to the number of claims already reported. Therefore, the more past information there is available, the higher the weighting given to the chain ladder estimate.

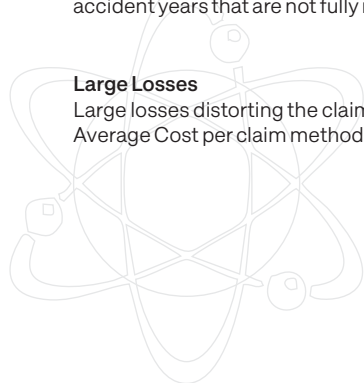
Frequency and Severity Method

Large losses distorting the claims payment trend was excluded from all our chain ladder projections and analyzed separately using the Average Cost per claim method. This is illustrated in Appendix 1."

This method investigates the trend of the claim frequency and average cost per claim for each accident year. An Average of the fully run off accident years was used as a guide on the ultimate claim frequency and ultimate average cost which was then adopted for the accident years that are not fully run off.

Large Losses

Large losses distorting the claims payment trend was excluded from all our chain ladder projections and analyzed separately using the Average Cost per claim method. This is illustrated in Appendix 1.





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

We have adopted the official inflation indices below in our calculations:

Class of Business	Large Loss	Comment on Derivation
Motor	10,000,000	10m assumed
General Accident	10,000,000	10m assumed
Engineering	10,000,000	10m assumed
Fire	27,340,640	Mean + 3SD
Marine	15,742,698	Mean + 3SD
Aviation	N/A	Not Applicable
Bond	N/A	Not Applicable
Oil & Gas	N/A	Not Applicable

Stochastic Reserving Method (Bootstrap)

This method is a further extension of the chain ladder method. It provides a distribution of possible result rather than producing a single deterministic estimate. The approach starts with calculating the age-to-age ratios of loss development table. Unlike the chain ladder, the method takes randomly from the age-to-age ratios with replacement to produce a reserve estimate. Simulating this step 10,000 times results in a selection of 10,000 loss development factors and each time it makes a selection, it computes our estimated gross claim reserve. Running this 10,000 times therefore results in 10,000 possible estimated claim estimates. The final results is then a statistics (a mean or percentile) of the distribution. We at least recommend the mean of the gross claim reserve as our best estimate and the difference between 90, 95 or 99.5 percentile and our mean will serve as the capital required to cover any reserving risk.

Net of Reinsurance Claim reserves

Reinsurance recoveries were calculated using the same methodology as the gross reserves. However, the reinsurance recoveries for Aviation line of business was based on recovery rate approach due to significant changes to Aviation treaty programme in 2016. About 1% of the portfolio was based on excess of loss arrangement and the remaining 99% was based on 99.94% quota share. For the excess of loss component, we derived our recovery rate assumption as average of reinsurance share to gross outstanding reported claims for 2016 and 2017. This ratio was applied to 2017 gross claims reserve to determine the reinsurance recovery.

Valuation Results

We summarise 4 sets of results in this section under the following methods:

§ Basic Chain Ladder – with claims discounted and undiscounted

Basic Chain Ladder – Result Table

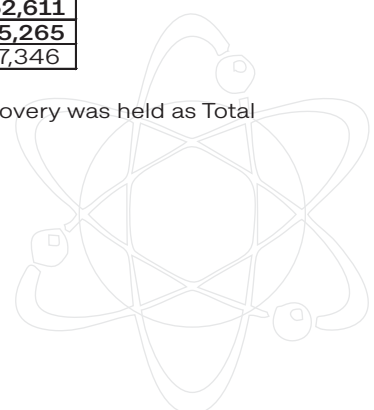
We present Gross claims technical reserves under Basic Chain Ladder, Inflation Adjusted Chain Ladder. We have also assumed a discounted approach of the methods used and results presented in table 5.1b and 5.2b.

Table 5.1a : Basic Chain Ladder Method

Class of Business	Gross Outstanding Claims N	Estimated Reinsurance Recoveries N	Net Outstanding Claims N
General Accident	951,867,080	(578,629,910)	373,237,170
Engineering	195,806,189	(106,017,032)	89,789,157
Fire	521,165,316	(390,873,987)	130,291,329
Marine	429,516,412	(223,348,534)	206,167,878
Motor	363,660,331	(44,098,554)	319,561,777
Aviation*	123,899,860	(54,932,441)	68,967,419
Bond*	22,478,975	(13,487,385)	8,991,590
Oil & Gas*	244,332,346	(151,486,055)	92,846,291
		-	-
			-
TOTAL	2,852,726,509	(1,562,873,898)	1,289,852,611
Accounts (Outstanding Claims)	1,336,014,423	(532,389,158)	803,625,265
Difference	1,516,712,086	(1,030,484,740)	486,227,346

*Estimated using Expected loss ratio method

**Estimated using Expected loss ratio method and Outstanding Reported Recovery was held as Total Reinsurance Recovery





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Table 5.1b : Discounted Basic Chain Ladder Method

Class of Business	Gross Outstanding Claims N	Estimated Reinsurance Recoveries N	Net Outstanding Claims N
General Accident	718,845,789	(490,017,733)	228,828,056
Engineering	176,799,277	(93,518,394)	83,280,883
Fire	479,748,688	(359,811,516)	119,937,172
Marine Hull	367,000,433	(190,840,225)	176,160,208
Motor	330,759,198	(40,958,757)	289,800,441
Aviation	123,899,860	(54,932,441)	68,967,419
Bond**	20,929,384	(12,557,630)	8,371,754
Oil & Gas**	186,530,280	(115,648,773)	70,881,507
			-
TOTAL	2,404,512,909	(1,358,285,469)	1,046,227,440
Accounts (Outstanding Claims)	1,336,014,423	(532,389,158)	803,625,265
Difference	1,068,498,486	(825,896,311)	242,602,175

*Estimated using Expected loss ratio method and discounted

**Estimated using Expected loss ratio method and Outstanding Reported Recovery was held as Total Reinsurance Recovery

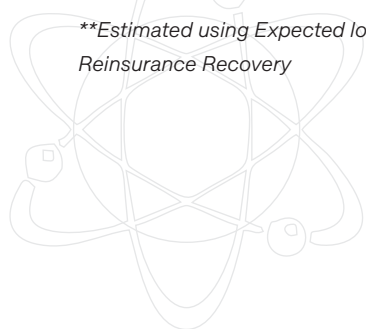
Basic Chain Ladder Method – Result Table

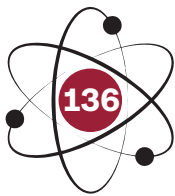
Table 5.2a : Inflation Adjusted Basic Chain Ladder Method

Class of Business	Gross Outstanding Claims N	Estimated Reinsurance Recoveries N	Net Outstanding Claims N
General Accident	1,169,722,525	(589,784,120)	579,938,405
Engineering	232,235,582	(115,026,276)	117,209,306
Fire	657,952,649	(493,464,487)	164,488,162
Marine Hull	454,031,936	(236,096,607)	217,935,329
Motor	484,293,454	(48,891,469)	435,401,985
Aviation	123,899,860	(54,932,441)	68,967,419
Bond**	22,478,975	(13,487,385)	8,991,590
Oil & Gas**	244,332,346	(151,486,055)	92,846,291
			-
TOTAL	3,388,947,327	(1,703,168,840)	1,685,778,487
Accounts (Outstanding Claims)	1,336,014,423	(532,389,158)	803,625,265
Difference	2,052,932,904	(1,170,779,682)	882,153,222

*Estimated using Expected loss ratio method

**Estimated using Expected loss ratio method and Outstanding Reported Recovery was held as Total Reinsurance Recovery





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

a(ii) **Expected Loss Ratio Method:** This model was adopted because the volume of data available is too small to be relied upon when using a statistical approach. The reserve for oil & Gas, Bond, Aviation and Engineering was estimated based on this method. Under this method, we obtained the ultimate claims by assuming loss ratio. Paid claims already emerged is then allowed for from the estimated Ultimate claim.

b) **Sensitivity analysis:- Claims**

Sensitivity analysis attempts to estimate likely amount of reserves at rare/worst case scenarios. The estimated claim amounts can never be an exact forecast of future claim amounts and therefore looking at how these claim amounts vary could provide valuable information for business planning and risk appetite considerations. Results of sensitivity testing based on expected loss ratios are as follows, shown gross and net of reinsurance as impact on pre-tax income:

Sensitivity Analysis - Claims:		
	2022(M)	2021(M)
Gross Premium Earned	11,048	9,777
Reinsurance cost	4,894	4,239
Gross Claim incurred	3,931	3,636
Claims ratio	36%	37%
5% increase in claims	4,128	3,818
Claims ratio	37%	39%
5% reduction in claims	3,735	3,454
Claims ratio	34%	35%
PBT	1,366	764
5% increase in claims	(197)	(182)
PBT	1,170	582
SHF	9,454	8,669
5% increase in claims	(197)	(182)
SHF	9,257	8,487

A 5% increase or decrease in general Gross Claim experience translates to less than 10% impact on the operating performance of the group. The possibility of a 5% decline in claims experience is considered a rare occurrence.

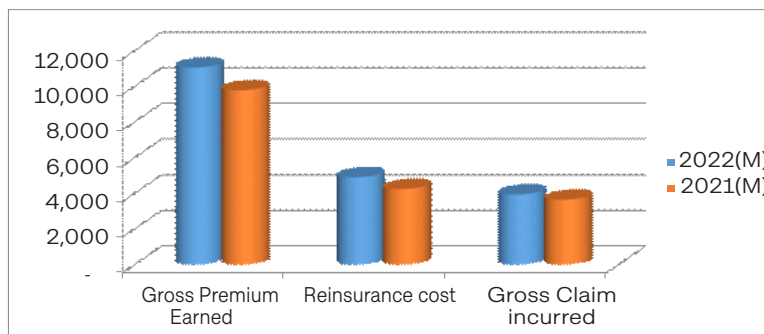


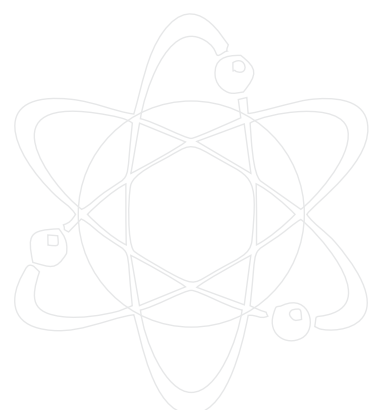
Figure 1 : Gross Premium earned vs Reinsurance Cost vs Gross Claim incurred. (2022 & 2021)

c) **Risk Concentration**

Management assesses risk concentration per class of business. The concentration of insurance risk before and after reinsurance by class in relation to the type of insurance risk accepted is summarized below, with reference to the amount of gross and net premium earned before and after reinsurance respectively:

Year ended 31st December, 2022

Product	Gross Premium Earned (M)	Reinsurance Cost (M)	Net Premium Earned (M)
Fire	1,601	861	740
General Accident	1,485	750	735
Motor	2,449	28	2,421
Aviation	1,113	675	438
Oil & Gas	2,586	1,594	992
Marine	810	563	247
Engineering	615	266	349
Bond	389	157	232
	11,048	4,894	6,154



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

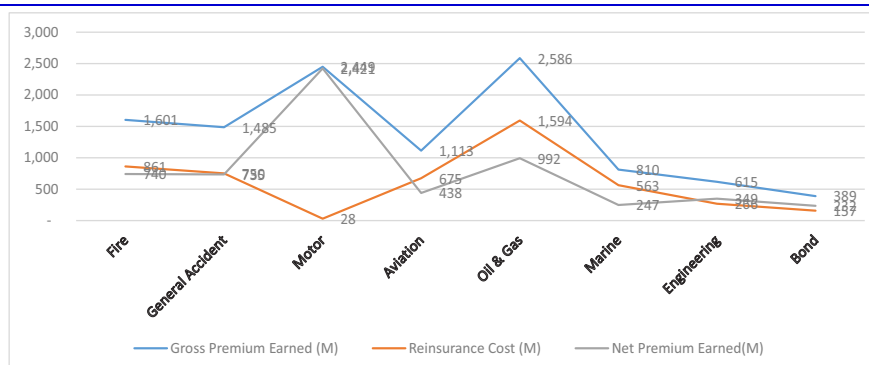


Figure 2 : Gross premium earned vs Reinsurance Cost per class . (2022)

Year ended 31st December, 2021

Product	Gross Premium Earned	Reinsurance Cost	Net Premium Earned
Fire	1,007	531	477
General Accident	1,211	595	616
Motor	2,135	21	2,115
Aviation	951	421	530
Oil & Gas	2,646	1,532	1,114
Marine	585	230	355
Engineering	604	285	319
Bond	203	78	125
	9,344	3,692	5,652

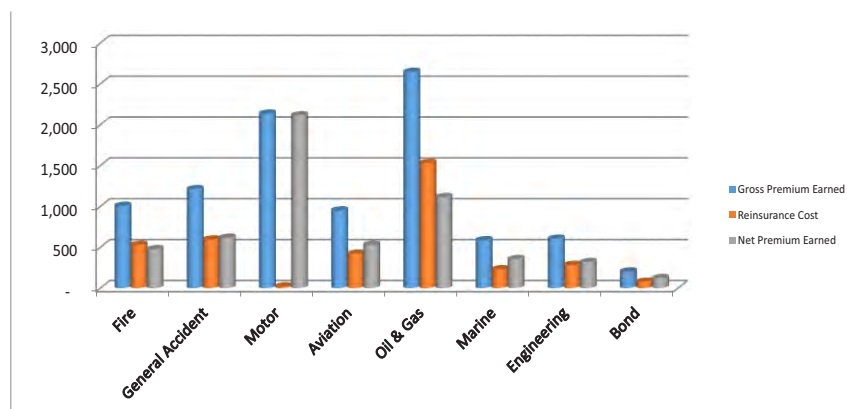


Figure 3 : Gross premium earned vs Reinsurance Cost per class. (2021)

d. Financial Risks Management (FRM)

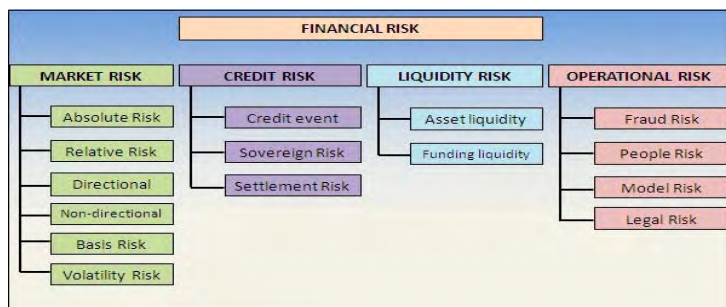
"Risk Classification: Most financial risk can be categorized as either systematic or non-systematic. Systematic risk affects an entire economy and all of the businesses within it; an example of systematic risk would be losses due to a recession. Non-systematic risks are those that vary between companies or industries; these risks can be avoided completely through careful planning. There are several types of systematic risk. Interest risk is the risk that changing interest rates will make your current investment's rate look unfavorable. Inflation risk is the risk that inflation will increase, making your current investment's return smaller in relation. Liquidity risk is associated with "tying up" your money in long-term assets that cannot be sold easily. There are also different types of non-systematic risk. Management risk is the risk that bad management decisions will hurt a company in which you're invested. Credit risk is the risk that a debt instrument issuer (such as a bond issuer) will default on their repayments to you. Consolidated Hallmark Insurance Plc is exposed to an array of risks through its operations. The Company has identified and categorized its exposure to these broad risks listed below: Market Risk, Credit Risk, Operational Risk, Liquidity Risk, Interest Rate Risk, Reputational Risk, Foreign Currency Risk, Equity risk."

d(i) Financial risk is an umbrella term for multiple types of risk associated with financing, including financial transactions that include group loans in risk of default. Financial risk is one of the high-priority risk types for every business. Financial risk is caused due to market movements and market movements can include host of factors. Based on this, financial risk can be classified into various types such as Market Risk, Credit Risk, Liquidity Risk, Operational Risk and Legal Risk. The Group has exposure to the following risks and their management approach are disclosed in the accompanying explanatory notes:



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022



d(ii) Operational risks

Operational risks are the risks of direct or indirect loss arising from a wide variety of causes associated with the company's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the company's operations.

The Company's objective is to manage operational risks so as to balance the avoidance of financial losses and damage to the company's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each unit. This responsibility is supported by the development of operational standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including independent authorisation of transactions.
- requirements for the reconciliation and monitoring of transactions.
- compliance with regulatory and other legal requirements.
- documentation of controls and procedures.
- training and professional development.
- ethical and business standards.
- adequate insurance and reinsurance protection purchased

Reinsurance is placed with African Reinsurance Corporation, WAICA Reinsurance Corporation Plc and Continental Reinsurance Plc, these are Nigerian registered reinsurer. Management monitors the creditworthiness of the Reinsurers by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract.

d(iii) Credit risks

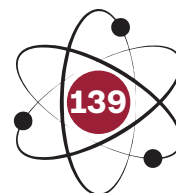
Credit risk is the risk of financial loss to the Group if a debtor fails to make payments of interest and principal when due. The Group is exposed to this risk relating to its debt holdings in its investment portfolio and the reliance on reinsurers to make payment when certain loss conditions are met.

Sources of credit risk identified are Direct Default Risk that the Group will not receive the cash flows or assets to which it is entitled because a party with which the firm has a bilateral contract defaults on one or more obligations. Downgrade Risk that changes the possibility of future default by an obligor will adversely present value of the contract with the obligor today and Settlement risk arising from lag between the value and settlement dates of transactions. All these risks are closely monitored and measures are put in place to minimise the Groups exposure to them.

On insurance receivables, the Group has a credit control policy which is enforced by a credit control unit and which forms part of the underwriting process. In addition, the Maximum exposure to credit risk before collateral held or other credit enhancements:

	Group		Company	
	2022	2021	2022	2021
Overall credit risk				
Reinsurance contracts	3,285,437,414	3,410,440,180	3,285,437,414	3,410,440,180
Amortised cost	7,684,522,974	4,183,462,523	5,390,944,417	-
Trade receivables	831,493,560	601,620,155	773,060,783	543,897,328
Short-term funds treated as investment	618,734,570	1,692,090,134	618,734,570	1,692,090,134
Treasury bills	-	-	-	-
Equity investment	827,492,588	988,259,728	805,071,520	977,972,694
Cash and bank	1,145,713,567	1,263,673,620	658,845,403	449,424,257

The table below analyses end of the year values of the above exposures:



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

	Fair value as at 2022	Fair value as at 2021	Fair value as at 2022	Fair value as at 2021
Reinsurance contracts	3,285,437,414	3,410,440,180	3,285,437,414	3,410,440,180
Amortised cost	7,684,522,974	4,183,462,523	5,390,944,417	-
Trade receivables	831,493,560	601,620,155	773,060,783	543,897,328
Short-term funds treated as investment	618,734,570	1,692,090,134	618,734,570	1,692,090,134
Treasury bills	-	-	-	-
Equity investment	827,492,588	988,259,728	805,071,520	977,972,694
Cash and bank	1,145,713,567	1,263,673,620	658,845,403	449,424,257
	14,393,394,673	12,139,546,340	11,532,094,107	7,073,824,593

For credit risk purpose, the trade debtors are grouped into three categories:

Group A – the maximum trade credits allowed per participant under this group is N10m.

Group B – the maximum trade credits allowed per participant under this group is N7m.

Group C – the maximum trade credits allowed per participant under this group is N5m.

Past experience is used in grouping the debtors since most of the clients are not rated.

The profit before tax of the Group will be reduced by N389m if the overall credit is impaired by 5%

Loan issued to corporate / individuals
Balance as at 31st December
Impairment on loans issued to corporate and individuals (Note 3.2.4)

	2,622,061,024	1,552,789,443	5,188,038	-
	(328,482,467)	(201,525,275)	-	-
	2,293,578,557	1,351,264,168	5,188,038	-

Maximum exposure to credit risk before collateral held or other credit enhancements:

	Group 2022 =N='000	2021 =N='000	Company 2022 =N='000	2021 =N='000
Neither past due nor impaired	9,151,653	5,264,851	6,946,566	1,002,765
Past due but not impaired	-	10,500	-	88,509
Impaired	328,482	201,525	-	-
Gross	9,480,135	5,476,876	6,946,566	1,091,274
Impairment allowance - collective	(474,007)	(273,844)	(347,328)	(54,564)
Net	9,006,128	5,203,032	6,599,238	1,036,710

Credit quality of financial assets per asset class-Group

31-Dec-22

	Cash and cash equivalents	Trade receivables	Amortised cost
Neither past due nor impaired	1,669,476,978	831,493,560	8,187,991,691
Past due but not impaired	-	-	-
Impaired	94,971,159	-	328,482,467
Gross	1,764,448,137	831,493,560	8,516,474,158
Impairment allowance - collective	(88,222,407)	(41,574,678)	(425,823,708)
Net	1,676,225,730	789,918,882	8,090,650,450

Credit quality of financial assets per asset class-Group

31-Dec-21

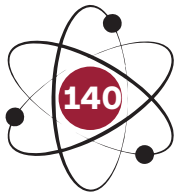
	Cash and cash equivalents	Trade receivables	Amortised cost
Neither past due nor impaired	2,857,075,239	601,620,155	4,554,896,468
Past due but not impaired	-	-	-
Impaired	98,688,515	-	201,525,275
Gross	2,955,763,754	601,620,155	4,756,421,743
Impairment allowance - collective	(147,788,188)	(30,081,008)	(237,821,087)
Net	2,807,975,566	571,539,147	4,518,600,656

Credit quality of financial assets per asset class-Company

31-Dec-22

	Cash and cash equivalents	Trade receivables	Amortised Cost
Neither past due nor impaired	1,183,948,834	773,060,783	5,893,562,189
Past due but not impaired	-	-	150,000,500
Impaired	-	-	-
Gross	1,183,948,834	773,060,783	6,043,562,689
Impairment allowance - collective	-	(38,653,039)	(302,178,134)
Net	1,183,948,834	734,407,744	5,741,384,555





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Credit quality of financial assets per asset class-Company

31-Dec-21

	Cash and cash equivalents	Trade receivables	Amortised Cost
Neither past due nor impaired	2,044,305,295	543,897,328	3,229,518,948
Past due but not impaired	-	-	150,000,500
Impaired	-	-	-
Gross	2,044,305,295	543,897,328	3,379,519,448
Impairment allowance - collective	-	(27,194,866)	(168,975,972)
Net	2,044,305,295	516,702,462	3,210,543,476

(a) Financial assets neither past due nor impaired

The credit quality of the portfolio of insurance receivables and other loans and receivables, debt securities and other financial asset exposed to credit risk that were neither past due nor impaired can be assessed by reference to the capacity of the business to pay on written businesses. The Group does not rate any of its financial assets measured at amortised cost.

The assets above are analysed in the table below either using Standard & Poors or GCR rating agencies. Government securities are rated using sovereign rate.

Group	A+	AA-	BBB-	Below BBB	Not rated
31-Dec-22					
Cash and cash equivalents	622,751,963	22,603,595	931,929,162	68,717,900	23,474,359
Trade receivables					831,493,560
Amortised cost		4,037,701,315	225,137,342		3,421,684,317
Other assets		-			292,572,354
Reinsurance assets				3,285,437,414	-
Debt securities				-	-
	622,751,963	4,060,304,910	1,157,066,504	3,354,155,314	4,569,224,590

Group	A+	A	BBB-	Below BBB	Not rated
31-Dec-21					
Cash and cash equivalents	833,298,552	761,604,573	931,929,162	306,768,594	23,474,359
Trade receivables					601,620,155
Loans and other receivables		2,217,065,778	282,437,371		1,683,959,375
Other assets		-			222,692,503
Reinsurance assets				3,410,440,180	-
Debt securities				-	-
	833,298,552	2,978,670,351	1,214,366,533	3,717,208,774	2,531,746,392

Company	A+	A	BBB-	Below BBB	Not rated
31-Dec-22					
Cash and cash equivalents	622,751,963	22,603,595	331,929,162	183,189,756	23,474,359
Trade receivables					773,060,783
Amortised cost		4,037,701,315	225,137,342		1,128,105,761
Other assets		-			652,618,272
Reinsurance assets				3,285,437,414	-
Debt securities				-	-
	622,751,963	4,060,304,910	557,066,503	3,468,627,170	2,577,259,174

Company	A+	A	BBB-	Below BBB	Not rated
31-Dec-21					
Cash and cash equivalents	833,298,552	761,604,573	331,929,162	93,998,649	23,474,359
Trade receivables					543,897,328
Loans and other receivables					2,832,142,512
Other assets		-			547,376,936
Reinsurance assets				3,410,440,180	-
Debt securities				-	-
	833,298,552	761,604,573	331,929,162	3,504,438,829	3,946,891,135

(b) Age Analysis financial assets past due but not impaired

Group	< 90 days	91-180 days	181-270 days	271-365 days	Above 365days
31-Dec-22					
Trade receivables	838,080,324	0			
Total	838,080,324	0	0	-	-
Profile	101%	0%	0%	0%	0%



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Group

31-Dec-21	< 90 days	91-180 days	181-270 days	271-365 days	1-2 yr
Trade receivables	606,706,217	-			
Total	606,706,217	-	-	-	-
Profile	101%	0%	0%	0%	0%

Company

31-Dec-22	< 90 days	91-180 days	181-270 days	271-365 days	Above 365days
Trade receivables	773,060,783	0			
Total	773,060,783	-	-	-	-
Profile	100%	0%	0%	0%	0%

Company

31-Dec-21	< 90 days	91-180 days	181-270 days	271-365 days	1-2 yr
Trade receivables	543,897,328	-			
Total	543,897,328	-	-	-	-
Profile	100%	0%	0%	0%	0%

IMPAIRMENT MODEL

Premium debtors are measured at amortised cost, less provision for impaired receivables. Under IFRS, an asset is impaired if the carrying amount is greater than the recoverable amount. IAS 39 favours the use of the incurred loss model in estimating the impairment of its receivables. However, with the inception of IFRS 9, which became effective for annual periods beginning on/after 1 January 2018, the Expected Credit Losses (ECL) method of impairment calculation will be in force.

Based on NAICOM's "No Premium No Cover" guidelines which state that "all insurance covers shall be provided on a strict 'no premium no cover' basis", only cover for which payment has been received shall be booked. However, brokers have a 30 day period to make payments from the date of the credit notes.

After analysing this financial instrument based on NAICOM "No Premium No Cover" guidelines, a nil impairment standpoint was taken.

The impairment requirements of IFRS 9 apply to all debt instruments that are measured at amortised cost or FVOCI, and to off-balance sheet lending commitments such as loan commitments and financial guarantees (hereafter collectively referred to as financial assets). This contrast to the IAS 39 impairment model which was not applicable to loan commitments and financial guarantee contracts, as there were instead covered by International Accounting standards 37: "Provisions, contingent liabilities and contingent assets (IAS 37)".

The determination of impairment loss and allowance moves from the incurred credit loss model whereby credit losses are recognised when a defined loss event occurs under IAS 39, to expected credit loss model under IFRS 9, where provisions are recognised upon initial recognition of the financial asset based on expectation of potential credit losses at the time of initial recognition. Under IFRS 9, The Company first evaluates individually whether objective evidence of impairment exists for loans that are individually significant and then collectively assess the loan and other receivables that are not significant and those which are significant but for which there is no objective evidence of impairment available under the individual assessment



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Expected Credit Loss Impairment Model

The Group's allowance for credit losses calculations are outputs of models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. The expected credit loss impairment model reflects the present value of all cash shortfalls related to default events either over the following twelve months or over the expected life of a financial instrument depending on credit deterioration from inception. The allowance for credit losses reflects an unbiased, probability-weighted outcome which considers multiple scenarios based on reasonable and supportable forecasts.

The Group adopts a three-stage approach for impairment assessment based on changes in credit quality since initial recognition.

• Stage 1 – Where there has not been a significant increase in credit risk (SICR) since initial recognition of a financial instrument, an amount equal to 12 months expected credit loss is recorded. The expected credit loss is computed using a probability of default occurring over the next 12 months. For those instruments with a remaining maturity of less than 12 months, a probability of default corresponding to remaining term to maturity is used.

• Stage 2 – When a financial instrument experiences a SICR subsequent to origination but is not considered to be in default, it is included in Stage 2. This requires the computation of expected credit loss based on the probability of default over the remaining estimated life of the financial instrument.

• Stage 3 – Financial instruments that are considered to be in default are included in this stage. Similar to Stage 2, the allowance for credit losses captures the lifetime expected credit losses.

Impairment Methodology

Calculation of Expected Credit Losses

Calculation of the expected credit loss is based on the key risk parameters of PD, LGD and ED. The calculation of ECL incorporates forward-looking information in all the ECL components. This forward-looking information will impact the various ECL components as follows:

Probability of default – The PDs will vary during various stages of an economic cycle. It is based on the likelihood that a borrower will default within one year (PD), assessment of the creditworthiness of the counterparty and transformation of 1 Year horizon into lifetime of the asset.

Loss Given Default – Collateral values will vary based on the stage of an economic cycle.

Exposure at default – Change in interest rates may affect the EAD, e.g. higher interest rates may result in longer terms for loans causing a change in the EAD.

Loss Given Default

The Company applies historical experience to determine the expected loss given default ratios for each class of financial instruments. Where internal historical experience is not available, other sources, e.g. data available from rating companies as well as professional judgements are used to determine the LGD ratios that will apply. Collateral that is held against the financial assets is also considered in determining the LGD

The Company Management has resolved to use the recovery rates as published by Moodys credit analytics for all credit exposures to sovereign denominated in foreign currencies and all corporate exposures.

For sovereign exposures denominated in Naira which are assessed as low credit risk exposures, we have resolved to use LGDs within the range of 5-10% based on the Central Banks of Nigeria's Revised Guidance Notes on Credit risk. Section 3.1 of the document addresses exposure to sovereigns and Central banks and states that financial institutions should assign a risk weight of 0% to the following:

Exposures to Federal Government of Nigeria (FGN) and Central Bank of Nigeria (CBN);
Instruments issued by other entities backed by express guarantee of the FGN;

Inter-bank transactions guaranteed by the FGN or CBN; and

Inter-bank transactions among supervised institutions collateralized by FGN Bonds, Treasury Bills or other similar sovereign bills.

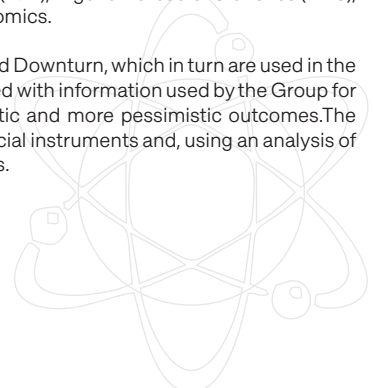
Macroeconomic factors

The Group relies on a broad range of forward looking information as economic inputs, such as: GDP growth, unemployment rates, central bank base rates, crude oil prices, inflation rates and foreign exchange rates. The inputs and models used for calculating expected credit losses may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays may be made as temporary adjustments using expert credit judgement.

Multiple forward-looking scenarios

The Group determines allowance for credit losses using probability-weighted forward looking scenarios. The Group considers both internal and external sources of information in order to achieve an unbiased measure of the scenarios used. The Group prepares the scenarios using forecasts generated by credible sources such as Business Monitor International (BMI), International Monetary Fund (IMF), Nigeria Bureau of Statistics (NBS), World Bank, Central Bank of Nigeria (CBN), Financial Markets Dealers Quotation (FMDQ) and Trading Economics.

The Group estimates three scenarios for each risk parameter (LGD, EAD, CCF and PD) – Normal, Upturn and Downturn, which in turn are used in the estimation of the multiple scenario ECLs. The normal case represents the most likely outcome and is aligned with information used by the Group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. The Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables, credit risk and credit losses.





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

Assessment of significant increase in credit risk (SICR)

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the remaining expected life from the reporting date and the date of initial recognition. The assessment considers specific quantitative and qualitative information about the issuer without consideration of collateral, and the impact of forward-looking macroeconomic factors. The common assessments for SICR on retail and non-retail portfolios include macroeconomic outlook, management judgement, and delinquency and monitoring. Forward looking macroeconomic factors are a key component of the macroeconomic outlook. The importance and relevance of each specific macroeconomic factor depends on the type of product, characteristics of the financial instruments and the issuer and the geographical region.

The Group adopts a multi factor approach in assessing changes in credit risk. This approach considers: Quantitative (primary), Qualitative (secondary) and Back stop indicators which are critical in allocating financial assets into stages.

The quantitative models considers deterioration in the credit rating of obligor/counterparty based on the Group's internal rating system or External Credit Assessment Institutions (ECAI) while qualitative factors considers information such as expected forbearance, restructuring, exposure classification by licensed credit bureau etc.

A backstop is typically used to ensure that in the (unlikely) event that the primary (quantitative) indicators do not change and there is no trigger from the secondary (qualitative) indicators, an account that has breached the 30 days past due criteria for SICR and 90 days past due criteria for default is transferred to stage 2 and stage 3 respectively except there is a reasonable and supportable evidence available without undue cost to rebut the presumption.

Definition of Default and Credit Impaired Financial Assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired. A financial asset is 'credit impaired' when one or more events that have a detrimental impact on the estimated future cashflows of the financial assets have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- (i) Significant financial difficulty of the borrower or issuer;
- (ii) A breach of contract such as a default or past due event;
- (iii) It is becoming probable that the issuer will enter bankruptcy or other financial reorganisation; or
- (iv) The disappearance of an active market for a security because of financial difficulties.
- (v) The purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

An asset that has been renegotiated due to a deterioration in the issuer's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors.

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

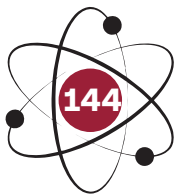
Presentation of allowance for ECL in the statement of financial position Loan allowances for ECL are presented in the statement of financial position as follows:

- Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets:
- Debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.

Concentration of credit risk

Concentration risk (including geographical risk) includes identification of the concentration of risks insured by Consolidated Hallmark Insurance Plc utilize data analysis, software and market knowledge to determine the concentration of its risks by insurance class, geographic location, exposure to a client or business. The assessment of the concentration risk are consistent with the overall risk appetite as established by the Group.

Consolidated Hallmark Insurance Plc monitors concentration of credit risk by geographical and nature of business. An analysis of concentrations of credit risk for trade receivables are set out below:



Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

(a) Geographical sectors

At 31 December

Lagos & Western region (Nigeria)

Eastern region (Nigeria)

Northern region (Nigeria)

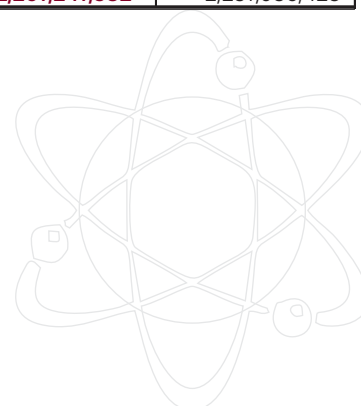
Total

Group		Company	
2022	2021	2022	2021
183,040,500	183,040,500	454,367,890	454,367,890
25,086,030	31,050,230	24,506,030	23,879,028
393,493,625	393,597,586	294,186,863	65,650,410
601,620,155	607,688,316	773,060,783	543,897,328

d(iv) Liquidity risks

Liquidity risk is the risk that the Group will not be able to meet all cash outflow obligations as they come due. The Group mitigates this risk by monitoring cash activities and expected outflows. The Group's current liabilities arise as claims are made. The Group does not have material liabilities that can be called unexpectedly at the demand of a lender or client. It has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claim payments are funded by current operating cash flow including investment income. Short-term investments include treasury bills, commercial paper and term deposits with an original maturity of less than one year. There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

FINANCIAL ASSETS MATURITY PROFILE					
The maturity profile Group's financial assets is as listed below:					
Loans And Receivables					
	Group		Company		
	2022	2021	2022	2021	
Analysis by Performance:					
Performing	7,684,522,974	947,576,589	5,390,944,417	211,045,461	
Non - Performing	328,482,467	123,253,249	-	-	
Total	8,013,005,441	1,070,829,838	5,390,944,417	211,045,461	
Analysis by Maturity:					
0 - 30 days	373,055,200	50,258,181	360,000,200	103,313,181	
1 - 3 months	620,050,500	101,227,169	530,000,000	11,176,669	
3 - 6 months	476,840,838	150,333,246	340,000,000	13,492,409	
6 - 12 months	555,000,000	327,585,740	240,000,000	12,585,740	
Beyond 12 Months	5,988,058,903	441,425,503	3,920,944,217	70,477,463	
Total	8,013,005,441	1,070,829,839	5,390,944,417	211,045,462	
Fixed deposits with banks					
	Group		Company		
Analysis by maturity	2022	2021	2022	2021	
0 - 30 days	1,135,381,176	837,274,946	648,513,012	253,328,670	
30 - 90 days	618,734,570	2,418,414,019	618,734,570	2,003,757,758	
Above 90 days	-	-	-	-	
Grand Total	1,754,115,746	3,255,688,965	1,267,247,582	2,257,086,428	





Notes to the Consolidated Financial Statements

For The Year Ended 31 December 2022

d(v) Equity risk

"Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The Group is exposed to this risk through its equity holdings within its investment portfolio. The Group's management of equity price risk is guided by Investment Quality and Limit Analysis, Stop Loss Limit Analysis and Stock to Total Loss Limit Analysis."

d(vi) Currency risks

Currency risks are the risks that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Foreign exchange risk (also known as exchange rate risk or currency risk) is a financial risk posed by an exposure to unanticipated changes in the exchange rate between two currencies. Investors and multinational businesses exporting or importing goods and services or making foreign investments throughout the global economy are faced with an exchange rate risk which can have severe financial consequences if not managed appropriately.

The Group's principal transactions are carried out in Naira and its financial assets are primarily denominated in the Naira and its exposure to foreign exchange risk is minimal.

d(vii) Business Risks

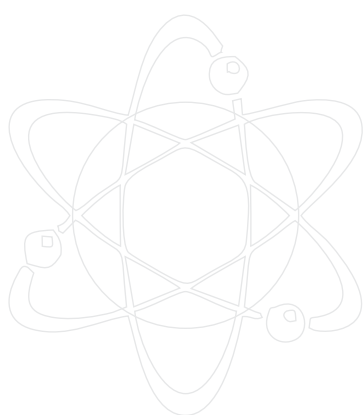
"Business risk relates to the potential erosion of our market position or revenue shortfall compared to the cost base due to strategic and/or reputational reasons. The corporate governance structure of the group is effective. Each level of leadership has limits of authority and approval to ensure business decisions are properly considered, relevant risks exposures evaluated and necessary measures implemented to mitigate such risks."

The Group holds regular strategic sessions both at the Board, Management and Operational Unit basis to review the corporate and the unit strategies and ensure the group market share is effectively defended against competition.

d(viii) Reputational Risks

Reputational risk, often called reputation risk, is a type of risk related to the trustworthiness of business. Damage to a firm's reputation can result in lost revenue or destruction of shareholder value, even if the company is not found guilty of a crime. Reputational risk can be a matter of corporate trust, but serves also as a tool in crisis prevention. This type of risk can be informational in nature or even financial. Extreme cases may even lead to bankruptcy.

The composition of the Board and leadership of the group are made up of reputable and experienced practitioners. The group also holds its core values of Professionalism, Relationship, Integrity, Zeal and Excellence (PRIZE) which is regularly communicated to every member and compliance monitored on an ongoing basis.



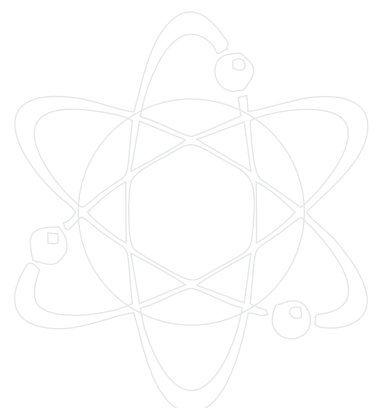


Statement of Value Added - Group

For The Year Ended 31 December 2022

	2022		2021	
	N	%	N	%
Gross premium income	11,758,185,467		10,288,624,511	
Reinsurance, claims and Commissions & Others - local	(9,381,030,544)		(8,350,822,017)	
Reinsurance, claims and Commissions & Others - foreign	-		-	
Value added	2,377,154,923	100	1,937,802,494	100
Applied as follows:				
To pay employees				
Salaries, pension and welfare	822,404,959	35	847,930,814	46
To pay government				
Company income taxation	411,719,745	17	181,036,783	6
To pay providers of capital				
Shareholders as dividend	216,800,050	9	216,800,050	21
Retained for future maintenance of assets and future expansion of business:				
- Contingency & Statutory reserve	380,570,153	16	327,092,159	18
- Depreciation of fixed assets	147,045,169	6	118,196,881	6
- Retained earnings for the year	398,614,847	17	246,745,807	3
Value added	2,377,154,923	100	1,937,802,494	100

Value added represents the wealth created by the Group during the reporting period. This statement shows the allocation of that wealth among employees, shareholders, government, and that retained for future creation of more wealth.



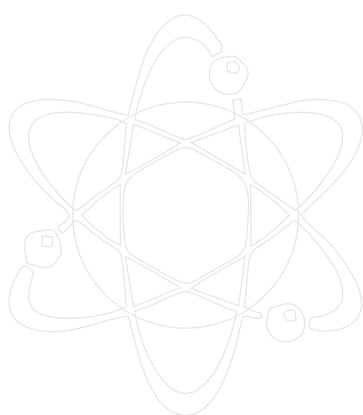


Statement of Value Added - Company

For The Year Ended 31 December 2020

	2022		2021	
	N	%	N	%
Gross premium income	11,047,899,514		9,777,260,944	
Reinsurance, claims and Commissions & Others - local	(8,894,070,457)		(8,342,708,568)	
Reinsurance, claims and Commissions & Others - foreign	-		-	
Value added	2,153,829,057	100	1,434,552,376	100
Applied as follows:				
To pay employees				
Salaries, pension and welfare	673,461,944	31	570,018,832	43
To pay government				
Company income taxation	386,258,245	18	122,060,185	6
To pay providers of capital				
Shareholders as dividend	216,800,050	10	216,800,050	24
Retained for future maintenance of assets and future expansion of business				
Contingency reserve	361,858,105	17	300,721,425	20
Depreciation of property and equipment	114,057,061	5	100,318,021	7
Retained earnings for the year	401,393,652	19	124,633,863	(0)
Value added	2,153,829,057	100	1,434,552,376	100

Value added represents the wealth created by the Company during the reporting period. This statement shows the allocation of that wealth among employees, shareholders, government, and that retained for future creation of more wealth.

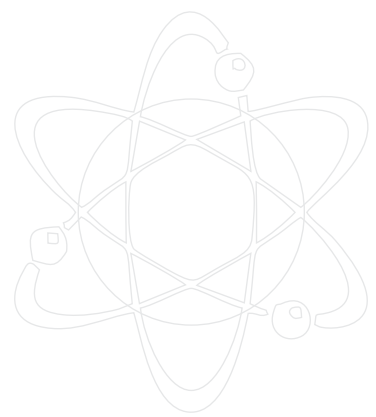


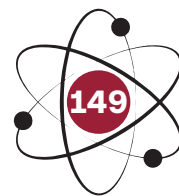


Five Years Financial Summary - Group

For The Year Ended 31 December 2020

	31 DECEMBER 2022 N	31 December 2021 N	31 December 2020 N	31 December 2019 N	31 December 2018 N
Assets					
Cash and cash equivalent	1,669,476,978	2,857,075,239	3,173,916,076	1,717,868,438	2,948,826,686
Financial assets:	8,644,183,149	5,290,556,583	4,428,386,704	4,197,638,009	2,626,123,540
Finance lease receivables	210,896,364	148,741,442	86,247,031	109,998,499	249,994,807
Trade receivables	831,493,560	601,620,155	607,688,316	293,747,996	234,852,324
Reinsurance assets	3,285,437,414	3,410,440,180	3,018,080,617	2,688,545,807	2,031,727,218
Deferred acquisition cost	565,555,745	397,546,015	355,066,148	360,563,251	307,344,920
Other receivables and prepayments	292,572,354	222,692,503	129,353,111	209,056,966	195,161,111
Intangible Assets	64,109,633	76,702,920	36,574,657	26,087,026	22,362,991
Investment properties	1,405,226,470	1,098,676,470	1,042,487,470	843,766,470	899,211,000
Deferred Tax	-	-	-	-	-
Property and equipment	1,168,945,157	1,163,708,129	1,021,572,225	981,010,704	1,006,001,531
	2,844,702	6,406,590	9,968,479	13,540,124	-
Statutory deposits	400,000,000	400,000,000	402,000,000	300,000,000	300,000,000
Total assets	18,540,741,526	15,674,166,226	14,311,340,834	11,741,823,290	10,821,606,128
Liabilities					
Insurance contract liabilities	6,547,611,485	5,474,050,401	5,208,233,152	4,105,083,759	3,803,576,977
Investment contract liabilities	13,723,775	17,660,923	-	-	-
Trade payables	33,472,651	46,805,158	13,972,733	54,241,112	10,777,564
Borrowing	680,107,894	55,800,014	5,013,052	10,448,536	67,530,064
Other payables and provision	429,876,513	343,540,593	221,056,870	384,049,650	217,647,746
Deposit for shares	-	-	-	-	-
Retirement benefit obligations	2,925,281	2,075,682	4,129,526	7,290,620	6,403,628
Current income tax liabilities	766,699,256	462,785,844	359,459,121	436,426,812	368,204,246
Deferred tax liabilities	253,908,071	259,663,907	177,878,284	130,587,188	171,484,879
Total liabilities	8,728,324,926	6,662,382,522	5,989,742,738	5,128,127,677	4,645,625,104
Equity & reserves					
Issued and paid up share capital	5,420,000,000	5,420,000,000	5,420,000,000	4,065,000,000	4,065,000,000
Share Premium	168,933,834	168,933,834	168,933,834	155,264,167	155,264,167
Contingency reserves	2,800,339,728	2,437,638,438	2,136,621,663	1,855,299,252	1,603,720,833
Fair Value Through OCI Reserve	39,180,405	30,615,728	-	-	-
Statutory reserves	91,262,839	72,039,762	45,964,378	36,863,982	27,726,056
Regulatory risk reserve	1,828,189	1,354,214	-	-	-
Revaluation reserve	128,676,506	115,793,288	-	-	-
Retained earnings	1,162,195,099	765,408,440	550,078,221	501,268,212	324,269,968
Total equity	9,812,416,600	9,011,783,704	8,321,598,096	6,613,695,613	6,175,981,024
Total liabilities and equity & reserves	18,540,741,526	15,674,166,226	14,311,340,834	11,741,823,290	10,821,606,128

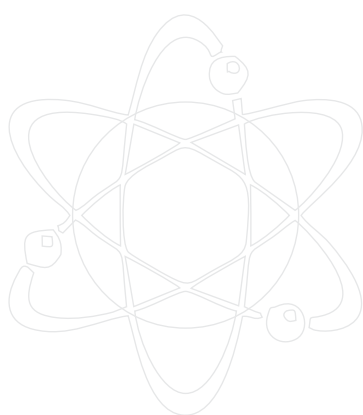


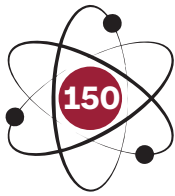


Five Years Financial Summary - Group

For The Year Ended 31 December 2022

	31 DECEMBER 2022 N	31 December 2021 N	31 December 2020 N	31 December 2019 N	31 December 2018 N
Gross premium written	12,826,865,218	10,500,388,477	9,775,797,397	8,691,234,590	6,864,879,525
Gross premium income	11,758,185,467	10,288,624,511	9,698,993,709	8,302,808,423	6,512,335,014
Reinsurance premium expenses	(4,899,470,920)	(4,239,089,404)	(3,691,859,703)	(3,357,536,001)	(2,239,421,340)
Net premium income	6,858,714,547	6,049,535,107	6,007,134,005	4,945,272,421	4,272,913,674
Fee and commission income	714,526,205	529,017,764	493,373,753	519,638,029	356,385,052
Net underwriting income	7,573,240,753	6,578,552,871	6,500,507,758	5,464,910,450	4,629,298,727
Claims expenses	(4,468,789,653)	(3,999,916,445)	(4,173,175,310)	(3,448,090,659)	(4,787,135,023)
Claims recoveries from reinsurers	1,869,608,166	1,711,954,075	1,607,269,895	1,768,819,617	2,987,313,881
Claims incurred	(2,599,181,487)	(2,287,962,371)	(2,565,905,415)	(1,679,271,042)	(1,799,821,142)
Underwriting expenses	(2,606,949,503)	(2,375,278,382)	(2,073,847,971)	(1,957,228,763)	(1,622,040,692)
Underwriting profit	2,367,109,763	1,915,312,119	1,860,754,372	1,828,410,645	1,207,436,893
Investment income	1,377,674,302	1,202,701,967	940,350,767	1,080,354,125	939,953,832
Other operating income	657,121,706	314,676,618	91,162,556	29,560,781	25,923,716
Impairment charge	(200,333,486)	(81,565,926)	(45,399,531)	(147,122,129)	(11,745,127)
Net fair value gains/(loss) on financial assets at fair value through profit or loss	72,297,226	(159,457,854)	72,321,055	(11,848,771)	151,362,024
Management expenses	(2,866,164,715)	(2,219,992,124)	(2,146,624,937)	(2,067,880,186)	(1,778,493,631)
Profit/(loss) before taxation	1,407,704,796	971,674,800	772,564,282	711,474,464	534,437,706
Income tax (expense)/credit	(411,719,745)	(181,036,783)	(94,581,467)	(111,159,875)	(127,726,964)
Profit/(loss) after taxation	995,985,051	790,638,017	677,982,816	600,314,589	406,710,742
Other comprehensive income net of tax	-	-	-	-	-
Total comprehensive income/(loss) for the year	995,985,051	790,638,017	677,982,816	600,314,589	406,710,742
Profit/(loss) attributable to:					
Equity holders of the parent	995,985,051	790,638,017	677,982,816	600,314,589	406,710,742
Non-controlling interest	-	-	-	-	-
	995,985,051	790,638,017	677,982,816	600,314,589	406,710,742
Basic and diluted earnings/(loss) per share (kobo)	9.39	8.52	6.90	7.38	5.79
	-	-	-	-	-



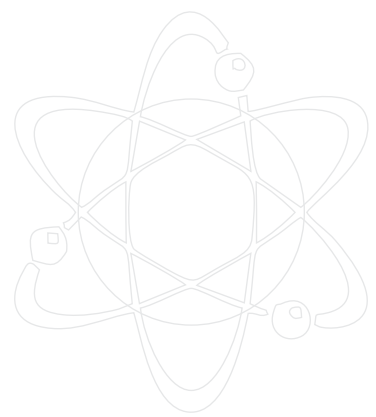


Five Years Financial Summary - Company

For The Year Ended 31 December 2022

FINANCIAL SUMMARY - COMPANY

31 DECEMBER	2022 N	2021 N	2020 N	2019 N	2018 N
Assets					
Cash and cash equivalent	1,183,948,834	2,044,305,295	2,175,313,539	1,062,065,613	1,850,386,963
Financial assets	6,325,958,061	3,926,828,203	3,683,146,676	3,632,940,136	2,732,022,161
Deposit for shares	-	-	-	-	-
Trade receivables	773,060,783	543,897,328	481,030,540	199,899,308	150,356,282
Reinsurance assets	3,285,437,414	3,410,440,180	3,018,080,617	2,688,545,807	1,655,890,085
Deferred acquisition cost	551,735,100	385,296,407	344,817,850	349,815,691	257,664,385
Other receivables and prepayments	652,618,272	547,376,937	388,249,870	313,691,585	166,066,755
Investment in subsidiaries	1,594,225,000	1,594,225,000	1,494,225,000	1,030,000,000	530,000,000
Intangible Assets	22,104,164	29,482,172	30,480,413	24,620,360	18,458,195
Investment properties	1,265,226,470	1,008,676,470	948,826,470	750,105,470	806,000,000
Property and equipment	1,088,248,164	1,089,355,653	963,585,844	939,322,976	926,483,015
Statutory deposits	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000
Total assets	17,042,562,262	14,879,883,645	13,827,756,819	11,291,006,944	9,393,327,840
Liabilities					
Insurance contract liabilities	6,329,021,551	5,299,544,811	5,014,339,773	3,923,826,888	3,532,407,618
Trade payables	33,472,651	46,805,158	13,972,733	54,241,112	26,482,944
Other payables and provision	350,746,765	275,121,116	208,764,373	343,406,713	244,704,571
Deposit for share	-	-	-	-	500,456,779
Retirement benefit obligations	1,181,508	1,367,928	2,253,607	6,690,086	5,169,023
Current income tax liabilities	635,139,647	340,135,901	289,145,971	355,578,462	252,351,030
Deferred tax liabilities	239,442,368	247,979,804	173,040,130	125,749,035	230,003,867
Total liabilities	7,589,004,490	6,210,954,718	5,701,516,587	4,809,492,296	4,791,575,832
Equity & reserves					
Issued and paid share capital	5,420,000,000	5,420,000,000	5,420,000,000	4,065,000,000	3,000,000,000
Share Premium	168,933,834	168,933,834	168,933,834	155,264,167	-
Contingency reserves	2,799,201,192	2,437,343,087	2,136,621,663	1,855,299,252	1,400,446,908
Fair Value Through OCI Reserve	39,163,090	30,669,220	-	-	-
Revaluation reserve	128,676,506	115,793,288	-	-	-
Statutory reserves	-	-	-	-	-
Retained earnings	897,583,150	496,189,498	400,684,735	405,951,229	201,305,100
Shareholders' fund	9,453,557,772	8,668,928,927	8,126,240,232	6,481,514,648	4,601,752,008
Total liabilities and equity & reserves	17,042,562,262	14,879,883,645	13,827,756,819	11,291,006,944	9,393,327,840



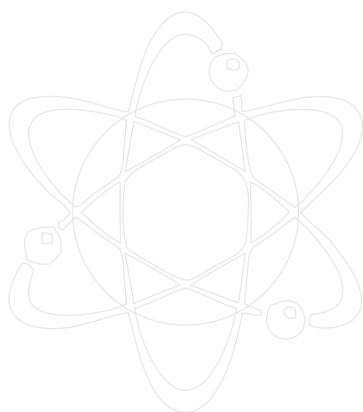


Five Years Financial Summary - Company

For The Year Ended 31 December 2022

FINANCIAL SUMMARY - COMPANY 31 DECEMBER

	2022 N	2021 N	2020 N	2019 N	2018 N
Gross premium written	12,061,936,819	10,024,047,477	9,377,413,707	8,385,947,285	6,775,797,496
Gross premium income	11,047,899,514	9,777,260,944	9,343,768,010	8,077,895,958	6,481,636,218
Reinsurance premium expenses	(4,893,972,775)	(4,239,089,404)	(3,691,859,703)	(3,357,536,001)	(2,239,421,340)
Net premium income	6,153,926,739	5,538,171,540	5,651,908,307	4,720,359,957	4,242,214,878
Fee and commission income	714,526,205	529,017,764	493,373,753	519,638,029	356,385,052
Net underwriting income	6,868,452,944	6,067,189,304	6,145,282,060	5,239,997,985	4,598,599,931
Claims expenses	(3,931,378,376)	(3,635,893,957)	(3,951,755,823)	(3,316,118,494)	(4,770,447,651)
Claims recoveries from reinsurers	1,869,608,166	1,711,954,075	1,607,269,895	1,768,819,617	2,987,313,881
Claims incurred	(2,061,770,210)	(1,923,939,882)	(2,344,485,928)	(1,547,298,877)	(1,783,133,770)
Underwriting expenses	(2,547,528,124)	(2,330,557,604)	(2,043,917,985)	(1,939,548,370)	(1,620,609,007)
Underwriting profit	2,259,154,609	1,812,691,818	1,756,878,147	1,753,150,739	1,194,857,154
Investment income	752,385,146	587,842,871	608,376,462	696,105,599	617,407,797
Other operating income	595,355,189	274,863,632	61,797,712	18,176,973	25,487,990
Impairment charge	(22,685,769)	(2,219,197)	-	(72,636,175)	-
Net fair value gains/(loss) on financial assets at fair value through profit or loss	10,163,192	(163,235,988)	73,530,975	(10,942,516)	151,362,024
Management expenses	(2,228,062,316)	(1,745,727,614)	(1,794,138,119)	(1,716,472,888)	(1,529,426,707)
Profit/(loss) before taxation	1,366,310,051	764,215,523	706,445,177	667,381,732	459,688,259
Income tax (expenses)/credit	(386,258,245)	(122,060,185)	(91,639,259)	(81,307,778)	(83,663,738)
Profit/(loss) after taxation	980,051,806	642,155,338	614,805,918	586,073,954	376,024,521
Other comprehensive income net of tax	21,377,088	132,511,199	-	-	-
Total comprehensive (loss)/income for the year	1,001,428,894	774,666,537	614,805,918	586,073,954	376,024,521
Profit/(loss) attributable to:					
Equity holders of the parent	1,001,428,894	774,666,537	614,805,918	586,073,954	376,024,521
Contingency reserve	(361,858,105)	(300,721,425)	(281,322,411)	(251,578,419)	(203,273,925)
	639,570,790	473,945,113	333,483,506	334,495,535	172,750,596
Basic and diluted earnings/(loss) per share (kobo)	12.05	10.70	10.25	9.77	6.27





Appendix 1 Revenue Account

For The Year Ended 31 December 2022

APPENDIX 1 REVENUE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2022

	Motor N	Fire N	Bond N	Gen. Accident N	Marine N	Aviation N	Oil & Gas N	Engineering N	2022 Total N	2021 Total N
Income										
Direct premium	2,726,032,368	1,759,694,709	483,966,712	1,551,262,720	789,118,482	1,093,006,282	2,429,440,943	925,726,865	11,758,249,081	9,959,983,201
Inward reinsurance premium	41,390,988	14,611,278	399,691	14,401,414	10,489,877	-	218,257,600	4,136,890	303,687,738	64,064,276
Gross written premium	2,767,423,356	1,774,305,987	484,366,403	1,565,664,134	799,608,359	1,093,006,282	2,647,698,543	929,863,755	12,061,936,819	10,024,047,477
(Increase)/decrease in unexpired premium reserve	(318,391,419)	(173,088,162)	(95,054,794)	(80,978,673)	10,595,730	19,772,603	(62,025,409)	(314,867,181)	(1,014,037,305)	(246,786,534)
Gross premium earned	2,449,031,937	1,601,217,825	389,311,609	1,484,685,461	810,204,088	1,112,778,885	2,585,673,135	614,996,575	11,047,899,514	9,777,260,944
Deduct:										
Outward reinsurance premiums (Increase)/decrease in prepaid reinsurance	(29,953,171)	(923,524,163)	(192,251,380)	(753,828,440)	(523,516,937)	(653,663,821)	(1,549,981,373)	(360,212,405)	(4,986,931,692)	(4,458,744,932)
Reinsurance cost	2,371,860	62,091,236	34,765,183	4,051,680	(39,346,438)	(20,886,651)	(43,857,720)	93,769,767	92,958,917	219,655,527
	(27,581,311)	(861,432,927)	(157,486,197)	(749,776,760)	(562,863,376)	(674,550,472)	(1,593,839,093)	(266,442,636)	(4,893,972,775)	(4,239,089,405)
Net premium earned	2,421,450,625	739,784,899	231,825,411	734,908,700	247,340,713	438,228,413	991,834,042	348,553,936	6,153,926,739	5,538,171,540
Commission received (Increase)/decrease in unearned commission	29,635,317	207,089,854	67,735,714	204,008,665	135,966,340	-	802,558	111,077,106	756,315,554	801,229,606
Total income	2,450,626,051	923,841,835	295,408,890	927,665,017	386,623,323	438,228,413	992,636,600	453,321,815	6,868,452,945	6,296,979,565
Gross Claims Paid	(1,066,915,317)	(218,528,394)	(12,119,745)	(2,146,786,466)	(240,926,230)	(96,714,621)	(33,967,371)	(99,980,798)	(3,915,938,942)	(3,597,475,453)
(Increase)/decrease in outstanding claims provision	(81,823,085)	346,591,839	(29,389,553)	(387,687,735)	217,914,453	(27,723,188)	(2,060,348)	(51,261,818)	(15,439,435)	(38,418,505)
Gross claims incurred	(1,148,738,402)	(128,063,445)	(41,509,298)	(2,534,474,201)	(23,011,777)	(124,437,809)	(36,027,719)	(151,242,616)	(3,931,378,377)	(3,635,893,958)
Reinsurance claims recovery (Increase)/decrease in reinsurance recoveries	96,943,359	733,135,682	-	846,485,459	143,466,219	-	200,936,869	62,029,312	2,082,996,900	1,528,526,240
Net claims incurred	(40,005,748)	63,246,192	7,392,488	98,198,886	(221,526,317)	(81,170,793)	(76,167,840)	36,644,399	(213,388,734)	183,427,835
	(1,091,800,791)	924,445,318	(34,116,810)	(1,589,789,857)	(101,071,875)	(205,608,602)	88,741,310	(52,568,905)	(2,061,770,211)	(1,923,939,883)
Acquisition expenses (Increase)/decrease in commission expenses	(316,227,467)	(343,162,872)	(89,300,489)	(290,084,645)	(151,432,566)	(151,616,581)	(353,025,692)	(182,107,308)	(1,876,957,619)	(1,863,681,966)
Maintenance/operating expenses	36,175,210	30,384,256	18,406,850	12,267,449	(1,838,253)	(4,922,429)	13,757,707	62,207,903	166,438,693	40,478,557
	(286,654,743)	(69,185,085)	(19,147,276)	(71,581,789)	(40,480,599)	(228,248,402)	(90,510,699)	(31,200,608)	(837,009,198)	(737,144,456)
Total expenses	(1,658,507,791)	542,481,617	(124,157,725)	(1,939,188,841)	(294,823,289)	(590,396,015)	(341,037,374)	(203,668,918)	(4,609,298,335)	(4,484,287,748)
Underwriting profit/(loss)	792,118,260	1,466,323,453	171,251,165	(1,011,422,824)	91,800,034	(152,167,602)	651,599,226	249,652,897	2,259,154,609	1,812,691,816



Photo News



Group MD/CEO Consolidated Hallmark (centre) with winners of the Annual CHI Essay Awards for Tertiary Institutions during the award of prizes in 2022.



Group MD/CEO Consolidated Hallmark (centre) with winners of the Annual CHI Essay Awards for Tertiary Institutions during the award of prizes in 2022.



L-R Gbenga Totoyi, Group Head Human Resources, Mary Adeyanju, Executive Director, Operations, Abimbola Tiamiyu, Director General, Chartered Insurance Institute of Nigeria (CIIN) Edwin Igbiti President & Chairman of Council (CIIN), Babatunde Daramola, Executive Director, Finance, Systems and Investments, Consolidated Hallmark Insurance Plc, during a Courtesy visit to the company.



L-R Mr. Eddie Efekoha, Group Managing Director Consolidated Hallmark Insurance Plc, Mr. Babatunde Daramola, Executive Director, Finance, Systems and Investments, Mr. Edwin Igbiti, President, Chartered Insurance Institute of Nigeria CIIN during the Conferment of the Fellowship Award of the Institute on Mr. Daramola today in Asese, Ogun State.



Members of staff of Hallmark HMO and Consolidated Hallmark Insurance Plc, with health officials from Lagos University Teaching Hospital (LUTH) during the 2022 blood donation drive by the company to mark this year's World Blood Donation day.



L-R Olorogun James Emadoye, Chief Consultant at BSSL Technologies Ltd, Dr. Adedamola Dada, Medical Director Federal Medical Centre, Ebute Metta (representative of Minister of State, Health), Mrs Dotun Adeogun MD Hallmark HMO, Mr. Eddie Efekoha Chairman Hallmark HMO at the Stakeholders Engagement of Hallmark HMO at Civic Centre in Lagos.



Overview
Performance
Governance
Financial Statements
Shareholder Information

Branch Network

Corporate Head Office

266, Ikorodu Road
Obanikoro, Lagos
Tel: +234-1-2912543
0700CHINSURANCE
070024467872
e-mail: info@chipc.com
website: www.chipc.com

Abuja Office

Metro Plaza Annex B
Plot 991/992 Zakariya Maimalari Street
Central Business District
Tel: 09-2347965 Fax: 097804398
abuja@chipc.com

Port Harcourt Office

52, Emekuku Street
Amazing Grace Plaza
Tel: 09092861724, 09033543581
porthacourt@chipc.com

Victoria Island Office

Plot 33D Bishop Aboyade
Cole Street
Victoria Island Lagos
Tel: 01-4618222
Fax 01-4618380
e-mail: info@chipc.com
website: www.chipc.com

Onitsha Office

41, New Market Road Onitsha
Tel: 08180001139
onitsha@chipc.com

Aba Office

4, Eziukwu Road
Tel: 08180001164
aba@chipc.com

Enugu Office

77, Ogui Road
Tel: 08180001142
enugu@chipc.com

Kano Office

17, Zaria Road
Gyadi Gyadi
Tel: 08180001146
kano@chipc.com

Akure Office

3rd Floor, Bank of Industry
(BOI) House
Alagbaka Akure
Tel: 08180001154
akure@chipc.com

Ibadan Office

1st Floor, Navada Plaza
140/142 Liberty Stadium Road
Tel: 08180001152
ibadan@chipc.com

Kaduna Office

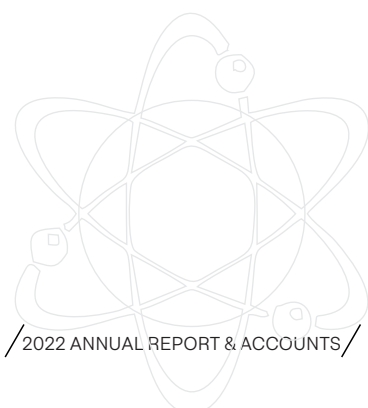
NK 9, Constitution Road
Kaduna
Tel: 08180001148
kaduna@chipc.com

Owerri Office

5B Okigwe Road
Opp. Govt College Owerri
08180001162
owerri@chipc.com

Warri Office

179, Jakpa Road, Effurun
Tel: 08180001157
warri@chipc.com





Notice to shareholders on e-copy of Annual Report & Accounts

Dear Shareholder,

For quick access to the e-copy of the 2022 Annual Report & Accounts, please send a request via email to any of the addresses below:

1. info@chiplc.com
2. legal@chiplc.com
3. investorrelations@chiplc.com
4. info@meristemregistrars.com

You may also wish to download a copy of the document from our website using the link:

www.chiplc.com/financials

Hard copies shall be posted to your last known physical address and also made available at the venue of the Annual General Meeting.

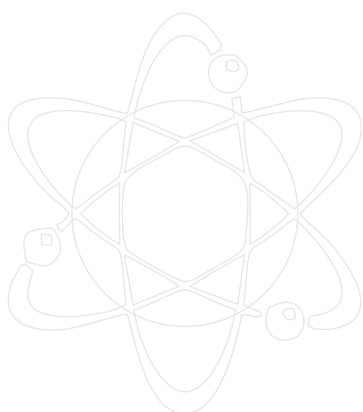
Dated this 26th day of April 2023.

BY ORDER OF THE BOARD

RUKEVWE FALANA

Company Secretary

FRC/2016/NBA/00000014035



Shareholder Information

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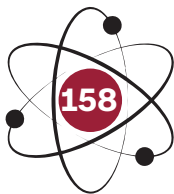
Shareholder Information

Share Capital History

Year	Authorized		Issued and fully paid		Consideration
	Increase	Cumulative	Increase		
1991	5,000,000	5,000,000	-	-	
1992	10,000,000	15,000,000	3,611,881	3,611,881	cash
1993	-	15,000,000	1,500,000	5,111,881	cash
1994	-	15,000,000	-	5,111,881	No Change
1995	15,000,000	30,000,000	14,888,119	20,000,000	cash
1996	-	30,000,000	-	20,000,000	No Change
1997	-	30,000,000	-	20,000,000	No Change
1998	-	30,000,000	5,601,651	25,601,651	Bonus
1999	-	30,000,000	239,500	25,841,151	cash
2000	-	30,000,000	259,632	26,100,783	cash
2001	-	30,000,000	-	26,100,783	No Change
2002	-	30,000,000	-	26,100,783	No Change
2003	320,000,000	350,000,000	223,899,217	250,000,000	cash
2004	150,000,000	500,000,000	50,000,000	300,000,000	No Change
2005	500,000,000	1,000,000,000	-	300,000,000	No Change
2006	-	1,000,000,000	365,155,330	665,155,330	cash
2007	4,000,000,000	5,000,000,000	2,334,844,670	3,000,000,000	Acquisition/Bonus
2008	-	5,000,000,000	-	3,000,000,000	No Change
2009	-	5,000,000,000	-	3,000,000,000	No Change
2010	-	5,000,000,000	-	3,000,000,000	No Change
2011	-	5,000,000,000	-	3,000,000,000	No Change
2012	-	5,000,000,000	-	3,000,000,000	No Change
2013	-	5,000,000,000	-	3,000,000,000	No Change
2014	-	5,000,000,000	-	3,000,000,000	No Change
2015	-	5,000,000,000	-	3,000,000,000	No Change
2016	-	5,000,000,000	-	3,000,000,000	No Change
2017	-	5,000,000,000	-	3,000,000,000	No Change
2018	-	5,000,000,000	500,000,000	3,500,000,000	Rights Issue
2018	-	5,000,000,000	565,000,000	4,065,000,000	Private Placement
2019	2,500,000,000	7,500,000,000	-	4,065,000,000	Increase in Authorised Share Capital
2020	2,500,000,000	10,000,000,000	1,016,250,000	4,065,000,000	Increase in Authorised Share Capital
2020	-	10,000,000,000	338,750,000	5,081,250,000	Rights issue
2020	-	10,000,000,000	-	5,420,000,000	Bonus issue
2021	-	10,000,000,000	-	5,420,000,000	No Change
2022	-	10,000,000,000	-	5,420,000,000	No Change

Dividend History

Financial Year	Year Paid	Amount paid per Share (kobo)	Total Amount Paid(=N=)
2007	2008	Nil	Nil
2008	2009	5Kobo	300,000,000
2009	2010	Nil	Nil
2010	2011	3Kobo	180,000,000.00
2011	2012	2Kobo	120,000,000.00
2012	2013	3Kobo	180,000,000.00
2013	2014	Nil	Nil
2014	2015	Nil	Nil
2015	2015	2Kobo (Interim)	120,000,000 (Interim)
2015	2016	1Kobo (Final)	60,000,000 (Final)
2016	2017	2Kobo	120,000,000
2017	2018	2kobo	140,000,000
2018	2019	2kobo	162,600,000
2019	2020	Nil	Nil
2020	2021	Nil	Nil
2021	2021	2Kobo (Interim)	216,800,000 (Interim)
2021	2022	2Kobo (Final)	216,800,000 (Final)



**Affix
Current
Passport**

(To be stamped by Bankers)

Write your name at the back of
your passport photograph



E-DIVIDEND MANDATE ACTIVATION FORM

Instruction

Please complete all sections of this form to make it eligible for processing and return to the address below

The Registrar

Meristem Registrars And Probate Services Limited
213, Herbert Macaulay Way
Adekunle-Yaba
Lagos State

I/We hereby request that henceforth, all my/our Dividend Payment(s) due to me/us from my/our holdings in all the companies ticked at the right hand column be credited directly to my \ our bank account detailed below:

Bank Verification Number

Bank Name

Bank Account Number

Account Opening Date

Shareholder Account Information

Surname/Company's Name First Name Other Names

Address:

City State Country

Previous Address (If address has changed)

CHN CSCS A/c No

Name of Stockbroker

Mobile Telephone 1 Mobile Telephone 2

Email Address

Signature(s)

Company Seal (If applicable)

Joint/Company's Signatories

TICK	NAME OF COMPANY	SHARE A/C NO
	ACAP INCOME FUND	
	AFRINVEST EQUITY FUND	
	BERGER PAINTS NIG PLC	
	CEAT FIXED INCOME FUND	
	CHELLARAMS BOND	
	CONOIL PLC	
	CONSOLIDATED HALLMARK INS. PLC	
	CUSTODIAN & ALLIED PLC	
	COVENANT SALT NIGERIA LIMITED	
	EMPLOYEE ENERGY LIMITED	
	ENERGY COMPANY OF NIGERIA PLC [ENCON]	
	eTRANZACT INTERNATIONAL PLC	
	FIDSON HEALTHCARE PLC	
	FOOD CONCEPTS PLC	
	FREE RANGE FARMS PLC	
	FTN COCOA PROCESSORS PLC	
	GEO-FLUIDS PLC	
	INTERNATIONAL ENERGY INSURANCE PLC	
	JUBILEE LIFE MORTGAGE BANK LTD	
	MAMA CASS RESTAURANTS LIMITED	
	MCN DIOCESE OF REMO	
	MCN LAGOS CENTRAL	
	MCN TAILORING FACTORY [NIGERIA] LIMITED	
	MULTI-TREX INTEGRATED FOODS PLC	
	MUTUAL BENEFITS ASSURANCE PLC	
	NASSARAWA STATE GOVT BOND	
	NASCON ALLIED INDUSTRIES PLC	
	NEIMETH INT'L PHARMS PLC	
	NEWREST ASL NIGERIA PLC	
	NIGER INSURANCE PLC	
	NIGERIA MORTGAGE REFINANCE COMPANY [NMRC] PLC	
	NIGERIA MORTGAGE REFINANCE COMPANY PLC [NMRC] BOND	
	ONWARD PAPER MILLS PLC	
	PACAM BALANCED FUND	
	PAINTS & COATINGS MANUFACTURERS NIG PLC	
	PROPERTYGATE DEVT. & INVEST. PLC	
	R.T. BRISCOE NIGERIA PLC	
	REGENCY ALLIANCE INSURANCE PLC	
	SMART PRODUCTS NIGERIA PLC	
	SOVEREIGN TRUST INSURANCE PLC	
	TANTALIZERS PLC	
	THOMAS WYATT PLC	
	VITAFOAM NIGERIA PLC	
	ZENITH EQUITY FUND	
	ZENITH ETHICAL FUND	
	ZENITH INCOME FUND	

Help Desk Telephone No/Contact Centre Information for Issue resolution or clarification: 01-2809250-4



Meristem Registrars And Probate Services Limited

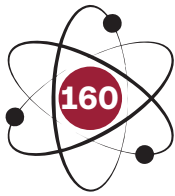
Web: www.meristemregistrars.com; email: info@meristemregistrars.com





Affix N50.00
Postage Stamp
Here

Meristem Registrars & Probate Services Limited
213, Herbert Macaulay Street,
Adekunle, Yaba Lagos



Proxy Form

28th Annual General Meeting to be held at Agip Recital Hall, Munson Centre, 8/9 Marina, Lagos State, on 24th May 2023, at 11.00 a.m.

I / We
of

Being a member / members of Consolidated Hallmark Insurance Plc hereby appoint**

of

or failing the Chairman of the Company as my / our proxy to act and vote for me / us on my/ our behalf at the Annual General Meeting of the Company to be held on 24th May 2023 and any adjournment thereof.

Dated thisday of2023

Shareholder's Signature

NOTE

- (i) A Member (shareholder) entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy instead of him. All proxy forms should be deposited at the Company Secretary's Office not later than 48 hours before the time of holding the meeting.
- (ii) In the case of joint Shareholders, any of such may complete the form, but names of all joint Shareholders must be stated.
- (iii) If the Shareholder is a corporation, this form must be under its common seal or under the hand of an officer or attorney duly authorized.
- (iv) Provision has been made on this form for the Chairman of the Company to act as proxy. But if you wish, you may insert in the blank space on the form (marked **) the name of any person weather a Member of the Company or not, who will attend the meeting and vote on your behalf instead of the Chairman.
- (v) The proxy must produce the Admission Slip with the notice of Meeting to obtain entrance to the meeting.

RE-ELECTION OF DIRECTORS

In accordance with the Company's Articles of Association, Prince Onuora and Mrs. Adebola Odukale retire by rotation and being eligible offer themselves for re-election.

ADMISSION SLIP

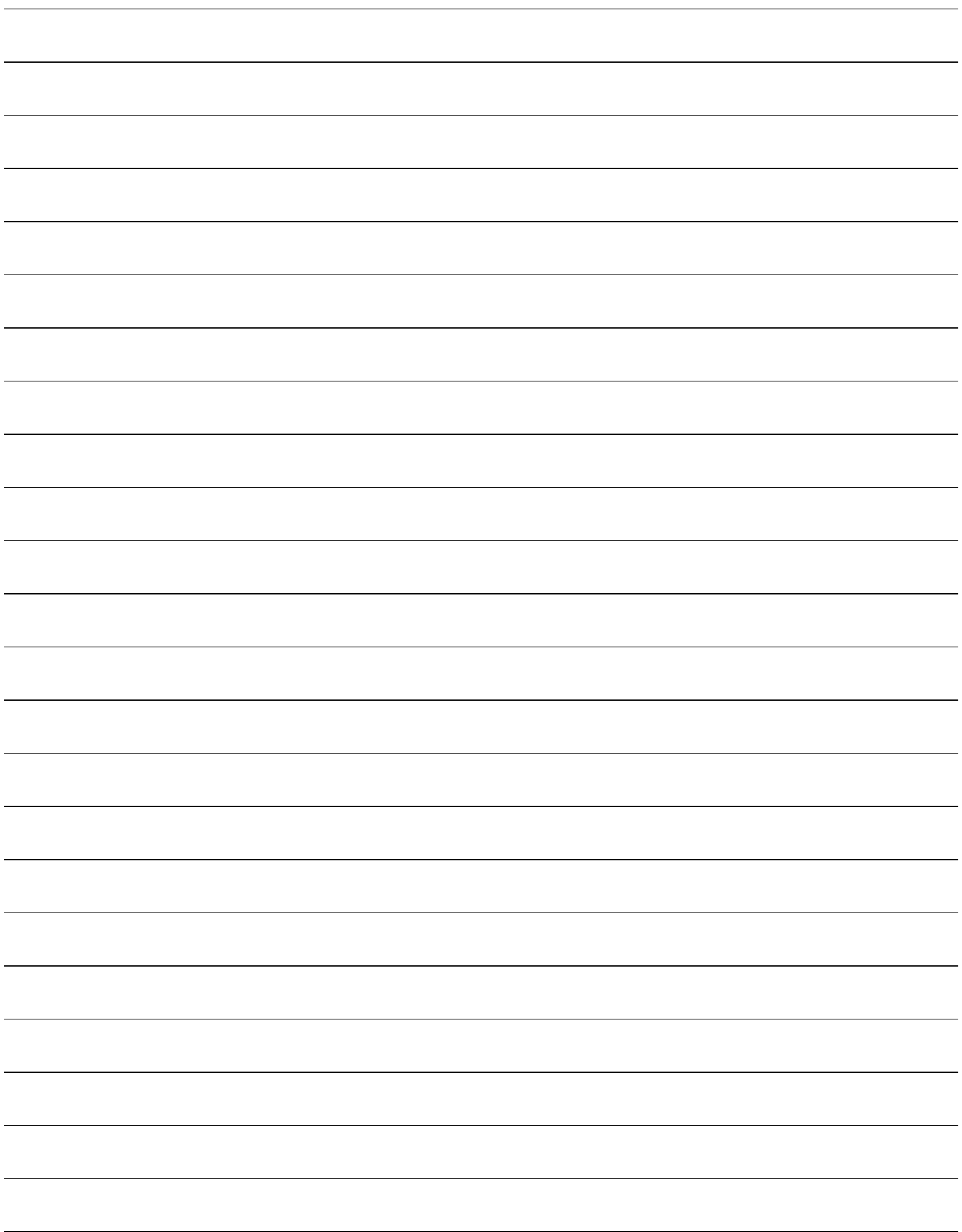
Please admit to the Annual General Meeting of Consolidated Hallmark Insurance Plc which will hold at Agip Recital Hall, Muson Centre, 8/9 Marina, Lagos State.

Admission Slip must be produced by the shareholder or his proxy in order to obtain entrance to the Annual General Meeting.

Name & Address of Shareholders

Number of Shares held

	ORDINARY BUSINESS	FOR	AGAINST
1	To receive and consider the Audited Financial Statements for the year ended 31st December 2022 together with the reports of the Directors, Auditors and Audit Committee thereon.		
2	To declare a dividend.		
3	To re-elect retiring Directors: Prince Ben Onuora Mrs. Adebola Odukale		
4	To re-appoint the Auditors.		
5	To authorize the Directors to determine the remuneration of the Auditors.		
6	To disclose the remuneration of Managers of the Company		
7	To elect members of the Audit Committee.		
	SPECIAL BUSINESS		
	To approve the remuneration of the Directors.		
	Please indicate with "X" in the appropriate square how you wish your votes to be cast on the resolutions set above. Unless otherwise instructed, the proxy will vote or abstain from voting at his discretion.		



Design//Production



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info@xstrataconsulting.com